BERVE SANK OF INDIA BULLETIN

SUPPLEMENT



INTRODUCTION

The Committee set up by the Reserve Bank of India in October 1970 under the Chairmanship of Shri V. D. Thakkar to review the special credit schemes of the commercial banks had expressed its concern at the delay in the settlement of bills of small entrepreneurs by large industries. The Reserve Bank of India, accordingly constituted in April 1971 a Committee to examine this problem and to make suitable recommendations which would ensure a speedy settlement of claims of small industrial units. The Committee has made a study of the problem on the basis of data and other material furnished by the institutions and agencies concerned *i.e.* the large scale industries, both in the private and public sector, small-scale industries as well as the banks. The Committee also extended the scope of the enquiry to cover the delay in payment of bills to small entrepreneurs by Government Departments/public sector undertakings.

The Committee has made a number of useful and practical suggestions for minimising the delay in the payment of bills of small industries. They deserve to be carefully studied by all those interested in the development of small-scale industries. It is hoped that the institutions and agencies concerned would take early steps to implement the various recommendations of the Committee, thereby removing one of the bottlenecks in the growth of small industrial enterprises in our country.

R. K. HAZARI

Deputy Governor

RESERVE BANK OF INDIA
INDUSTRIAL FINANCE DEPARTMENT
CENTRAL OFFICE
BOMBAY.

April 26, 1972

CONTENTS

		1	Paragraph	Page
CHAPTER I			•	
Introduction		•		
Terms of reference and composition of the Committee	• •		1	1
Meetings of the Committee	• •		2	1
Procedure of enquiry	••	••	3 6	2
CHAPTER II				
Nature and Magnitude of the Problem				
Limitations of data		• •	7— 9	. 3—4
Time-lag in receipt of payments from medium and large in	dustries	• •	10—20	4—5
Receipt of payments from Government Departments/pu	ıblic se	ector		
undertakings	• •	••	21—28	5—7
CHAPTER III				
Reasons for Delay in Payment to Small-Scale Industries				
Medium and large industries	• •	• •	29—32	8—9
Government Departments/public sector undertakings	• •	••	33—39	9—10
CHAPTER IV				
Impact of Delayed Payment on Small-Scale Enterprises	••	••	4042	10—11
CHAPTER V				
Suggestions for Minimising the Scope for Delay in Payme Small-Scale Enterprises	nt to			
Need for taking suitable action	••		43	11
Our approach to the problem	••		44—45	11—12
Quality control	••	••	46	12
System of financing credit sales	• •		47	12—13
Limitation on bank advances against book debts	••	• •	48	13
Need for bill system of financing sales	••		49	13—14

								Paragrapi	h Page
Reasons given by the med	lium and	large 1	units fo	r not a	cceptii	ng bills		50—53	14—15
Additional incentives for	popularis	sin g t h	e bill s	ystem				55—56	15
Quality of inspection	••		••	••	• •	••	• •	57	16
Delay in inspection of g	oods		• •		••	• •	••	58	16
Scope for legislation	• •	• •	••	••	••	••	••	59	16
Delay in payments by Go	overnmen	t Dep	artmen	ts/ pub	olic sec	tor und	ler-		
takings	• •	• •	• •	••	• •	• •	• •	60—64	16—17
Training in documentati	on proce	dures		• •	• •	• •	• •	65	17
1				,					
APTER VI									
Role of Commercial Ba Receivables	nks in Fi	nancia	g Sma		e Indu	stries A	Against		
		nancir			e Indu	stries A	Against 	67—69	17—18
Receivables	margin				e Indu	stries A	Against 		17—18 18—19
Receivables Scope for reduction in a	margin itors		•••	ill-Scal		••		67—69	
Receivables Scope for reduction in a Scrutiny of sundry cred	margin itors outstand		•••	ill-Scal		••		67—69	
Receivables Scope for reduction in a Scrutiny of sundry cred Phased liquidation of the	margin itors outstand	 ding d	 ebt of	ill-Scal	 ge ind	·· ·· ustry to	the	67—69 70—73	18—19
Receivables Scope for reduction in a Scrutiny of sundry cred Phased liquidation of the small industry sector	margin itors outstand	 ding d	 ebt of	ill-Scal	 ge ind	·· ·· ustry to	the	67—69 70—73	18—19 19
Receivables Scope for reduction in a Scrutiny of sundry cred Phased liquidation of the small industry sector	margin itors outstand	 ding d	 ebt of	ill-Scal	 ge ind	·· ·· ustry to	the	67—69 70—73	18—19 19
Receivables Scope for reduction in a Scrutiny of sundry cred Phased liquidation of the small industry sector Letters of credit in lieu of	margin itors e outstand r f cash dej	 ding d posits	 ebt of with p	the lar	 ge ind	·· ·· ustry to	the	67—69 70—73	18—19 19