EARLY ENGLISH INTERCOURSE WITH BURMA

(1587-1743)
EARLY ENGLISH INTERCOURSE WITH BURMA (1587-1743)

BY

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PREFACE

To the University of Rangoon for undertaking the publication of this work I owe a deep debt of gratitude. Though one of the youngest universities in the Indian Empire, absorbed in all the manifold problems of early development, and drawing its students from a public that is unable as yet to discriminate between the manufacture of graduates and the promotion of culture, it has from its inception generously aided and stimulated research work in the various fields afforded by the great province it serves.

I am also under great obligations to Professor H. Dodwell of the University of London, with whom I was in constant consultation during the early stages of the work leading up to this volume. He read the manuscript, when it was completed, enriching it with many valuable suggestions.

I gratefully acknowledge help on special points of Burmese history received from my colleagues: Professor Pe Maung Tin, Department of Oriental Studies, University of Rangoon; G. H. Luce, Esq., Reader in Far Eastern History, University of Rangoon, and U Kin Kyi, research student in the
Department of Oriental Studies, University College, Rangoon, and from my friend, G. E. Harvey, Esq., I.C.S., author of "History of Burma from the Earliest Times" (Longmans).

Every student who has had occasion to explore the historical sources at the India Office, has experienced the immense assistance and unfailing courtesy of the staffs of the Library and Record Department.

Taunggyi,
Southern Shan States,
April, 1928.
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INTRODUCTION
INTRODUCTION

The story of English intercourse with Burma is fairly well known in outline from the days of the East India Company's negotiations with Alaungpaya in 1755 onwards. The present work, however, constitutes the first attempt yet made to trace it from its origins in the sixteenth century to the middle of the eighteenth, with such degree of completeness as the existing records permit. Most of the sources drawn upon have never previously been explored for light upon this somewhat recondite subject. This statement must be qualified by the fact that Alexander Dalrymple, in writing his "Letter concerning the Negrais Expedition" (of 1753) in 1759—later published in the first volume of his "Oriental Repertory"—had access to the Fort St. George records for his preliminary sketch of Anglo-Burmese relations previous to that event. Now Dalrymple has very little to say about English enterprise in Burma before the year 1680; and what little he does say is almost entirely in the nature of a guess. The reason for this is to be found in the fact that the Madras records are of very little value in this connexion before 1680; the best materials for that period lie scattered about in odd corners of the seventy-two volumes of Original Correspondence, which form, along with the Court Minutes, the main body of evidence for the history of the East India Company in the seventeenth century. These were not available at Madras.

For the period from 1680 to 1743 Dalrymple culled a few references from the Fort St. George records, with the aid of which he wrote a very cursory survey of Anglo-Burmese relations during that period. But so brief was it that he found it necessary to add the following apology for its insufficiency: "There is hardly any Information to be obtained from Public Records during this Period, so that I have scarce been able to collect any thing worthy Attention, from the
Records of almost a Century." As Dalrymple's object was not so much to write an authoritative historical treatise as to stimulate a practical interest in Burma, his search was not a very thorough one. There are many references to Burma in the Fort St. George records of the period 1680-1743, but as they have never been collected together into any series, systematic research would have involved much more time and industry than would have been justified in Dalrymple's case. Later, in compiling the second volume of his monumental work, he managed to make use of the documents in the East India House relating to the embassies of Edward Fleetwood and Thomas Bowyear to Ava in 1695 and 1698 respectively. These documents are now to be found in the "Factory Records: Miscellaneous," Vol. XVIII., at the India Office.

Since Dalrymple's day nearly every writer, who has dealt with the English connexion with Burma during the period up to 1743, has done little more than repeat—often with embellishments—what is to be found in the "Oriental Repertory." Partial exceptions to this statement must be made in the cases of Mr. G. E. Harvey and M. Henri Cordier. The former, in his "History of Burma" (Longmans, 1925) makes some use of William Methwold's valuable observations on the mission of Forrest and Staveley to the city of Pegu in 1617, which occur in his "Relations of the Kingdom of Golchonda," written for publication in "Purchas his Pilgrimes," but relegated to the supplement to the 1626 edition, and hence not accessible in modern reprints. But beyond that Harvey accepts Dalrymple's statements in general. Cordier, in his short brochure, "Historique Abrégé des Relations de la Grande-Bretagne avec la Birmanie" (Leroux, Paris, 1894), gives brief summaries of extracts relating to Burma from the State Papers Colonial, East Indies, covering the period 1614-1633. He mentions the English connexion with Syriam, but states that the date of it is unknown. From 1633 he jumps straight to 1687, and thenceforth his sole authority appears to have been the "Oriental Repertory."

This inadequate study of the original materials, due, as is pointed out above, partly to the difficulties attending the search, and partly to a too ready acceptance of Dalrymple's
INTRODUCTION

statements in the "Letter concerning the Negrais Expedition," has given rise to many entirely erroneous ideas about the earliest connexion of the East India Company with Burma. These have been dealt with in Chapter II., and the Notes on the alleged existence of English factories in Burma before the year 1647 in Appendix II. It was the realisation of the true cause of the conflicting details given by several writers concerning this subject, that led me, in the few spare hours that fall to one organising a new department in a new University, to undertake the task of collecting materials for this work. Six months' furlough in England gave me the necessary opportunity for raking with a fine rake the raw materials in the India Office archives. The result was in some ways disappointing, the amount of material discovered, relating to the period before 1680, bearing no relation whatever to the amount of time and energy, that had to be expended upon the search. Less than a dozen of the many thousands of letters included in the Original Correspondence originated from Burma. The greater number of references to English trade with Burma is to be found in the Masulipatam and Fort St. George correspondence. Unlike her neighbour in Siam, the Syriam factory never had in the Company's archives any collected series of "factory records." The Company's seventeenth-century records are extremely defective, and the lacunae naturally affect most the subject for which, in any case, the materials are comparatively scanty. Were it not for the excellent calendars and printed collections of documents now available, covering the activities of the Company up to the middle of the reign of Charles II., the task of writing the history of its relations with Burma during that period would be wellnigh impossible, so elusive are the scanty references to Burma among the manuscript materials. A careful search through the manuscript sources likely to have a bearing on my subject revealed comparatively little more than is indicated in Sir William Foster's invaluable "English Factories in India," although the early volumes of Java Papers, not utilised in that series, might have been expected to yield a rich harvest.

For the period from 1680 to 1702 the work of the researcher has been considerably lightened by the systematic publication
of the Fort St. George records covering that period, a task upon which the Madras Record Office has been engaged for some years with gratifying results. For the remainder of my period the "Madras Public Proceedings," with the various collections of correspondence emanating from, or directed to, Fort St. George, provided most of the material. With the exception of the printed records of Madras for the years 1741-2, these are in manuscript. Here the searcher's task is rendered needlessly difficult by the inadequacy of the Fort St. George Press Lists. With the eighteenth century the deficiencies in the East India Company's records grow fewer, and are of less importance. But the Company's loss of interest in Burma at the end of the seventeenth century—a lack of interest which continued until the beginning of the second half of the following century—has resulted in an unfortunate decrease in the number of references to Burma during that period, although the connexion between Fort St. George and Syriam was by no means unimportant. Still, for all that, the records do give us sufficient to transport us from the realm of mere guesswork to that of fact. However lacking in details the picture may be, its background and general outlines are clear; and, moreover, what we know is of interest and value to the student of British enterprise in the East.

It has been my prime object to give to the reader, as fully as possible, such facts as are available. The previous lack of knowledge of the subject, and the intrinsic interest of much of the material itself, are, I think, sufficient justification for such a course. Copious quotations, therefore, have been made from the original in cases where the information given helps us to gain some idea of actual conditions. Having had occasion, through the invitation of various learned societies in Rangoon, to digest much of the material for the early part of this work in the form of public lectures, I have come to realise how fascinating the story is to people connected with Burma, and thus how necessary it is to present as many of the facts as are compatible with the general treatment of the subject. The pity is that the material is not more plentiful.

British enterprise in Burma during the period 1587-1743 was tentative, hesitating, fluctuating, and mainly unsuccessful. Too often the obstacles to be overcome were too great, and
the prizes to be won too uncertain, for the East India Company to make the exploitation of trade with Burma one of its main objects. In the early days, when Ralph Fitch made his adventurous peregrinations, the Portuguese were well established in Burma as mercenaries and traders. This fact, and the chaotic condition of the country itself, involved as it was in its bitter struggle with Siam, prevented English merchants from taking it into serious consideration as a field for commercial expansion. Of course, there were other considerations also. Burma produced no important spices save musk. Her chief articles of export—wood and lac—were too bulky in proportion to their value, to render their exploitation a sufficiently paying proposition, except as ballast for homeward-bound ships. During the earliest years of the East India Company's history Burma was too far from the main stream of English commerce with the East, especially in the days when Japan was a serious objective, to attract English speculators. Not until the foundation of a factory at Masulipatam did Burma begin to come within the range of English commercial activities, and at first this came about through a purely accidental circumstance—the capture of an English merchant, Thomas Samuel, at Chiengmai by the Burmese king Anaukpetlun. And it must be remembered that Samuel's presence at Chiengmai was connected with the East India Company's schemes for developing trade with Siam, not with Burma.

With the planting of the Masulipatam factory, however, the Company could not fail to be drawn—indirectly at first—into the trade carried on from time immemorial between the Coromandel Coast and the southern ports of Burma. For many years ignorance of the country, lack of capital, and concentration upon the Persian trade played their part in preventing the development of official trading relations between the Masulipatam factory and Pegu, as Lower Burma was then called by Europeans. But the private traders blazed the trail, and thus played their part in stimulating the Company to take more active steps in this direction. The failure of de Brito's attempt to carve out a new province for the Portugo-Spanish Empire in Lower Burma at the beginning of the seventeenth century had opened Burma to the enterprise
of other nations, and the Dutch had speedily supplanted their old rivals at Syriam and elsewhere. The stories of their fabulous profits in Burma whetted the appetite of the East India Company. When, therefore, in the 'forties there occurred a serious slump in the Persian trade, the matter of opening a factory in Burma was taken up by the Surat authorities, and to the newly-established factory at Fort St. George was given the management of the affair, in preference to Masulipatam, where there was much opposition to the scheme. Probably the Masulipatam opposition was dictated by apprehension at the Company's intrusion upon what they regarded as their own private preserve. Until late in the century, when Fort St. George finally captured the bulk of the trade between Syriam and the Coromandel Coast, the Masulipatam factors carried on an extensive private trade with Burma. On the other hand, the private traders' experience of Burmese royal policy with regard to commercial matters may equally have convinced them that the prospects of developing organised trade in the country were extremely poor.

The Company's factory at Syriam, with the subordinate station at Ava, had a chequered existence of only a decade (1647-1657). Financial difficulties at home, complicated by losses sustained in the first Anglo-Dutch War, brought about a drastic reduction in the number of factories under the control of Fort St. George. In the general economy campaign that was started by the Directors, when the Company was almost at its last gasp, just before Cromwell's reorganisation of its affairs, orders went out for the abandonment, among others, of the "Pegu factory." Although formal possession of the buildings and land was long retained by the Company, and was confirmed by a royal grant from the Burmese Government in 1696, the Company never officially reopened its factory at Syriam. For the rest of our period the factory site was used mainly by private traders, who managed to avail themselves of the privileges granted to the Company, under cover of the fact that many of them either had been, or actually were, in its employment. While it cannot be stated in so many words that Dutch competition caused the failure of the Syriam factory, yet the strong position of the Dutch in the East at the time of the first Anglo-Dutch War, and the
critical condition to which the English factories in India were reduced by that war, contributed an important share towards the ruin of the venture. It is a significant fact that the Company did not again consider the question of reopening trade with Burma until news came to Fort St. George in 1680 of the Dutch withdrawal from the country. Then it was that Streynsham Master formulated his Articles of Trade which for the next two decades provided the basis for all negotiations between Fort St. George and Ava.

The relations with the Court of Ava, renewed by Streynsham Master in 1680, resulted in hardly any development of the Company's official trade with Burma. The Directors at home, after some hesitation, refused to sanction the reopening of the Syriam factory. Although anxious to procure supplies of Burmese lac and saltpetre, they were unwilling to incur the responsibility and expense of maintaining a factory in the country. Fort St. George was, therefore, straitly charged not to make any settlement in Burma, but to give every encouragement to private traders, so that all necessary supplies of Burmese commodities might be obtained indirectly. Fort St. George, on the other hand, fearing lest the complete surrender of ancient privileges in Burma might one day be regretted, decided to assume control over the private trade between Madras and Syriam. The negotiations, therefore, were carried on with the specific purpose of securing trading rights from Ava to be enjoyed by all Madras merchants trading with the Company's licence in Burma, though not with that of re-establishing an official branch in the country. This caused some difficulties with the Government of Burma, which insisted right up to the end of the seventeenth century that any grant of trading rights was strictly conditioned by the Company's undertaking to reopen official trade.

At the same time, by wise concessions in matters of Customs duties to importers of precious stones and timber from Burma, the Fort St. George authorities managed to attract more and more Burmese trade to Madras, so that by the year 1700 it was estimated that Madras had become the chief port on the east coast of India for trade with Burma. The Burmese Government's seizure of a Madras merchant, Bartholomew Rodrigues, with his ship and crew, led to the
despatch of the Fleetwood-Lesly mission to Ava in 1695, and the renewal of negotiations that had languished since 1686. On this occasion, one of the main questions at issue was the Company's request for special privileges for shipbuilding at Syriam. The Burmese refused to discuss any general terms until the Company should reopen a factory in the country. Fort St. George, therefore, compromised by sending Thomas Bowyear to assume control over the private traders at Syriam, and act as its representative in all dealings with the Burmese authorities. This arrangement, however, lasted only some three years; terminating in 1700. Thenceforward for some years the records give us little information regarding the relations between Fort St. George and Ava. Doubtless this is on account of the fact that only private trading matters were involved. After at least one unsuccessful attempt on the part of the Fort St. George factors themselves to form a company for private trading operations in Burma, a "Pegu Joint Stock" was formed, in which Gulston Addison, the brother of the essayist, was a chief director. But this ceased operations soon after Addison's death in 1709.

Fort St. George's method of regulating the activities of the private traders during these years up to the end of the first quarter of the eighteenth century was by the appointment of a Chief of the Affairs of the English Nation at Syriam. The wielder of the authority denoted by this title was usually one of the Madras free merchants who, on his own account, made the annual trip to Burma during the sailing season, as the period from the beginning of September to the end of March was called. During his stay in Burma, he made the English factory at Synam his headquarters, hoisted the English flag, and enjoyed a somewhat vague authority over such Madras traders as were granted the Company's licence to trade there under its protection. He was not a Company's servant, and received no emoluments. This system was given up by 1724, when the Company began to contemplate more extensive shipbuilding operations at Syriam. Thenceforward, until the end of our period, the Company's representative in Burma was called by the title of "resident." The change of title indicated little more than what the name suggests: the holder usually resided in Syriam. His functions were con-
fined almost entirely to the supervision of shipbuilding carried on on behalf of the Company. He was not specifically in the employment of the Company, and always appears in its records classed as a free merchant.

Shipbuilding at Syriam proved unsatisfactory. Unskilled labour and crude workmanship outweighed the advantages derived from the excellence of the materials procurable in Burma. The shifty policy of the Burmese Government, in refusing to grant general permission for shipbuilding, rendered necessary the giving of expensive presents to Government officials in respect of all ships built. After ten years of experiment Fort St. George decided that the results were not such as to justify the expense of building at Syriam, and shortly before the compulsory closing of the factory through Talaing hostility, it was decided to transfer Fort St. George's shipbuilding orders from Syriam to the more efficient and less expensive Parsi yards at Bombay.

The story of these tentative, and largely unsuccessful, beginnings shows pretty clearly why what is now in natural resources perhaps the richest of all the provinces of the Indian Empire, remained in the days before the British annexation commercially a backwater, seemingly incapable of development. The light thrown by our material upon the attitude of the Burmese Government towards trade, industry, and foreign intercourse, tends not a little to explain why, in comparison with Siam, before the economic Imperialism of Europe in the nineteenth century the one lost her independence while the other maintained it. In face of the great expansion of the European demand for raw materials, the dog-in-the-manger policy was disastrous. The removal of the Burmese capital from Pegu to Ava in 1635 was, without doubt, one of the cardinal events of Burmese history. No matter what arguments there were in favour of the step, the fact remains that it signalised the triumph of the more intransigent elements in Burmese character and governmental policy—elements which contributed their full share in the first place towards the failure of early European efforts to trade with Burma, and ultimately towards the collapse of two dynasties and the political ruin of the country. At Ava, nearly a two-months' journey from the sea, the Court lost touch with the
outside world. "The atmosphere of their palace," writes Mr. Harvey of the kings of Burma after the move to Ava, "was that of the Upper Burma villages among which it lay. Their ideas remained in the nineteenth century what they had been in the ninth." ¹ This is abundantly shown in their relations with the East India Company.

My subject ends with the destruction of the old Syriam factory by the Talaings in 1743, followed by the official withdrawal of the Company's "resident" early in the following year. For several reasons this date makes a convenient stopping place. It marks a very definite breach in the relations between the Company and Burma lasting for nearly ten years. During this time both parties underwent the most important stages of a great process of transformation which put their later relations upon an entirely new footing. In the one case, with the destruction of the Talaing national movement and the rise of a new dynasty in Upper Burma founded by the great Alaungpaya, began the Burmese movement of Imperialistic expansion, which set all their neighbours by the ears, and finally led to British intervention in 1824. In the other case, during the period of the War of the Austrian Succession, the Company passed through the first severe phase of its struggle with the French, which was a main factor in its transformation from a commercial to a political power. So whereas English relations with Burma before 1744 were entirely commercial, from the time of their renewal in the reign of Alaungpaya onwards they tended to become more and more political. The period up to 1743, therefore, besides being the unknown period, has a unity all of its own.

¹ "History of Burma," p. 249
CHAPTER I

THE EARLIEST ENGLISH CONTACT WITH BURMA
CHAPTER I

THE Earliest English Contact with Burma

Burma, a land known to the ancient Greek geographers and touched by Roman commercial agents on their way to and from China, was entirely unknown to the peoples of Western Europe throughout the period of time from the fall of the Roman Empire of the West to the Renaissance—the Middle Ages of European history. Not until A.D. 1435 did the first European, of whom we have definite record, visit the land of peacocks and pagodas. This man, Nicolo di Conti, a Venetian merchant, landed first at the city of Tenasserim, then one of the chief ports of the East, since the small merchant craft of those days eschewed the dangerous voyage through the Straits of Malacca and travellers preferred to make the overland route between Tenasserim and Ayuthia, the ancient capital of Siam. Thence he went by sea to Arakan and across country "through mountains void of all habitation" to the Irrawaddy, "a river larger than the Ganges." After a month's voyage upstream he came to Ava upon whose throne Mohnyinthado (1427-40) was striving to maintain himself amidst the welter of internecine strife which characterised the "Shan period" of Burmese history. Conti wrote the first eye-witness account available to European readers.¹

At the end of the fifteenth century the Portuguese discovery of the Cape Route to India brought Burma within the scope of European enterprise, and it was not long before Portuguese adventurers were importing firearms into the country and fighting as mercenaries in its armies. The sixteenth century, the greatest era of Portuguese Imperialism in the Indian Ocean, was no mean one in Burmese history.

¹ R. H. Major includes an English translation of the full text of this work in his "India in the Fifteenth Century," published by the Hakluyt Society in 1857.
It witnessed the most determined attempt at welding the peoples of Burma into a unity made between the fall of Pagan in 1287 and the rise of Alaungpaya in 1754. Two of the greatest kings of Burmese history, Tabinshwehti (1531-50) and Bayinnaung (1551-81), were the contemporaries respectively of our Henry VIII. and Elizabeth. The dynasty of the temple-builders, who between the accession of Anawrahta (1044) and the great Tartar invasions of the latter half of the thirteenth century had—to quote a recent writer—" made the sun-scorched wilderness, the solitary plain of Myingyan, to blossom forth into the architectural magnificence of Pagan," failed before the twofold pressure of the Shans and the armies of Kublai Khan. The refusal of the Burmese monarch, Narathihapate, to acknowledge the supremacy of the Mongols in 1271 led to the occupation of Pagan with its sixteen square miles of temple and pagoda in 1287, and Burma relapsed into chaos. When the Tartars retired from what was in reality little more than a raid, a number of petty princelets, owing nominal allegiance to China, held independent sway over the various States into which the country split up. Their incessant wars and, at first sight, meaningless movements and counter-movements do, indeed, revolve about one common centre of disturbance, but the confusion is so great that it is next door to impossible to view the details of Burmese history during the two centuries and a half following the fall of Pagan in their true perspective, unless we take the whole of Indo-China into our survey.

The thirteenth and fourteenth centuries in Indo-China witness the climax of the great racial movement of the Shans, the most numerous of the peoples of Indo-China at the present day. In 1229 the Shans are said to have founded the Ahom kingdom of Assam; a century and a half later in 1350 Siam, the largest of all the Shan States, had its origin. Burma, too, passed almost completely under Shan domination. The Shan invasions of Burma were not the overwhelming advance of an organised people. Like the slightly earlier Slav penetration into Europe they were a gradual infiltration of little bands of settlers swooping down upon isolated villages and slaughter

1 G E. Harvey, "History of Burma" (Longmans, 1925), p. 70.
2 The word is a variant of the word "Shan."
ing or driving away the inhabitants, while Shan adventurers like Wareru the pedlar,1 carved out small lordships for themselves from the wreck of the Pagan empire. But the Burmese of the north and centre and the Talaings of the south steadily maintained their racial identity in face of this pressure, though the Pyu peoples of the centre disappear from history. The Burmese apparently were never completely submerged politically. When most of the country was ruled by Shan chieftains, there remained in the hill stockade of Toungoo a centre of resistance that the Shans could never reduce. Little by little, as Burmese families fleeing from the Shan terror settled around its protective walls, Toungoo extended its power over the country round, until, in the fifteenth century, with the slackening of the Shan pressure, its rulers became predominant throughout Central Burma.

With the accession of Minkyinyo to the throne of Toungoo in 1486 comes the end of the period of Shan aggression. His son and successor Tabinshwehti, reunited most of the ancient territories of Pagan under Burmese rule, but failed in the much greater task of giving them a unified administration. Still, under Tabinshwehti (1531-50) and his successor Bayinnaung (1551-81), the Braginoco of contemporary European literature, Burma attained to a measure of political unity unknown since the fall of Pagan. The conquest of the Talaings of the south led these two monarchs to plant their capital at Pegu. The selection of this city for such a purpose signified on their part a more enlightened attitude towards the outside world than had hitherto characterised Burmese royal policy. Its easy access to the sea rendered Pegu the natural resort of the travellers and trading prospectors of the sixteenth century. Tabinshwehti and Bayinnaung were not only anxious to develop trade between their dominions and the outside world, but were sufficiently enlightened to realise that the sea provided the only satisfactory approach to Burma for the traders of other nations.

1 Who after serving for a time in the elephant stables of a petty Siamese chief, aided a rebellious governor of Pegu—then peopled by the Talaings—to drive out the Burmese, afterwards slew his ally and became king of Lower Burma south of Prome and Toungoo, with his capital at Pegu (1287-96). Harvey, op. cit., p. 110 et seq.; Wood, "History of Siam," pp. 54-5.
During the reign of Bayinnaung there was a large influx of foreign merchants into Pegu; among them in 1569 came the Venetian traveller, Caesar Fredericke, who has left us the best description of Burma in the sixteenth century that we have from a European source. An English translation of it by Thomas Hickock was published in 1588. Ten years later this was incorporated in Hakluyt's "Principal Navigations" along with the narrative of Ralph Fitch, the first recorded Englishman to visit Burma. Unfortunately for Fitch's reputation, a comparison of the two accounts reveals the fact that he was indebted to the Venetian for by far the major part of his description of Burma.

Ralph Fitch visited Burma in the years 1587 and 1588. Born probably in 1550, he had left his native land early in the year 1583 on a general prospecting journey to the East, from which he did not return until April, 1591. Setting out with four companions from London on board a vessel named the Tiger, referred to in a well-known passage in Shakespeare's "Macbeth," Fitch landed at Tripoli, and made his way overland down the Euphrates valley to Busorah on the Persian Gulf. Thence viaOrmuz they travelled by sea to Goa, "the most principall Cittie which the Portugais haue in India, wherein the Viceroy remaineth with his Court." Here they were imprisoned as spies, but managing to make their escape, pursued their way across the Deccan through the kingdom of Golconda to the Court of the Emperor Akbar at either Agra or Fatehpur. At Fatehpur in September, 1585, Fitch parted from his companions and continued alone on his journey down the Jumna to Allahabad and along the Ganges through Benares and Patna to Hugli. On the 28th November, 1586, he embarked for Burma at the port of Serampore in a small Portuguese vessel which was so overcrowded, he relates, that "if any contrary winde had come, wee had throwne many of our things overboard: for we were so pestered with people

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1 I have used the edition of it given in Purchas, Vol. II. (1625 edition), pp. 1702 et seq. But see also the Maclehose reprint, x., pp. 88-143.
2 D.N.B., s.v. Ralph Fitch.
3 Purchas, 1625 edition, II., p. 1732. See also Maclehose edition, x, p 171.
and goods, that there were scant place to lie in." Sailing southwards to Negrais Point, he entered the delta of the Irrawaddy by one of its westward entrances, and landed at a town called by him "Cosmin," probably near the site of the present port of Bassein. From "Cosmin" he journeyed by way of the creeks to Syriam ("Cirion"), then coming into prominence as the port of Pegu, owing to the silting up of the Pegu river which closed it to seaborne vessels from the end of the sixteenth century.

After a stay of several months in Pegu, Fitch made a twenty-five days' journey across to Chiengmai ("Tamahey") in the Lao States north of Siam, at that time hotly disputed territory between Burma and Siam. Returning to Pegu, presumably at the end of 1587, he left for Malacca on the 10th January, 1588. Here he stayed from the 8th February to the 29th March, when he began his homeward journey via Pegu to Bengal, which he reached in November, 1588.

Fitch's description of Burma owes so much to the previously published account of Caesar Fredericke that it has about it almost an air of unreality. One is tempted to wonder if he really did go there after all. Not only are his descriptions of places—particularly of the city of Pegu—and of customs, such as the Burmese method of catching elephants, obvious plagiarisms of the earlier work, but they come in exactly the same order as in the Venetian traveller's account. Thus, both writers, after describing the city of Pegu in almost identical terms, proceed to descriptions of the royal palace, the white elephants, the Burmese method of capturing wild elephants, the king's army and power, the propensity of the people of the delta region for eating serpents and other things considered by Europeans unfit for human consumption, the riches of the king, and the trade of the kingdom in the above

1 Purchas, II., 1737. The writer of Fitch's life in the D N.B identifies this place with Bassein on the grounds that Cosmin is merely a corruption of Kau-Smin, the old Talaing name for Bassein. Some doubt, however, has been thrown by modern research upon the accuracy of this view.

2 The Burmese name is Than Hlyan after the supposed founder of the city in 500 B.C. The Talaing name was Trawn. Furnivall and Morrison ("Burma Gazetteer: Synam District," Volume A, p 192) suggest that the English name has been derived from the Talaing through the Portuguese. See Hobson-Jobson, s.v. Synam, for other suggested derivations.

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order. Fitch's account of these phenomena differs from Caesar Fredericke's only in that he gives fewer details, so that his version often reads like a boiled down edition of the latter's. Only on a few points does Fitch stand with the charge of plagiarism not proven against him. The description of his journey from "Cosmin" through the creeks to Syriam has no counterpart in Caesar Fredericke's narrative, and, indeed, reads like an eye-witness account. Nor is he indebted to the Venetian writer for his interesting and faithful picture of the Buddhist monks of Burma.

Fitch's indebtedness to Caesar Fredericke can be clearly perceived by comparing a number of parallel passages from both authors. Quite apart from the question of plagiarism their interest is sufficient to justify their quotation in extenso here. Caesar Fredericke's description of the city of Pegu runs thus: "By the helpe of God we came safe to Pegu, which are two Cities, the old and the new, in the old Citie are the Merchant strangers, and Merchants of the Countrie, for there are the greatest doings and the greatest trade. This Citie is not very great, but it hath very great suburbs. Their houses be made with canes and covered with leaves, or with straw, but the merchants have all one house or Magason, which house they call Godon,¹ which is made of brickes, and there they put all their goods of any value, to save them from the often mischances that there happen to houses made of such stuffe. In the new Citie is the Palace of the King and his abiding place with all his Barons and Nobles and gentlemen; . . . it is a great citie, very plaine and flat, and foure square, walled round about, and with ditches that compass the walls about with Water, in which Ditches are many Crocodiles. It hath no Draw-bridges, yet it hath twenty Gates five for every square in the Walls. . . ."

Fitch's account of this is as follows:—

"Pegu is a citie very great, strong, and very faire, with walls of stone, and great ditches round about it. There are two Townes, the old Towne and the new. In the old Towne are all the Merchants strangers and very many Merchants of the Countrie. All the goods are sold in the old Towne which is very great, and hath many suburbs round about it, and all

¹ Godown, a warehouse. See Hobson-Jobson, s.v. Godown.
the houses are made of canes which they call Bambos, and be covered with straw. In your House you have a Ware-house which they call Godon, which is made of bricke, to put your goods in for often-times they take fire and burne in an houre foure or five hundred houses: so that if the Godon were not, you should be in danger to have all burned, if any winde should rise, at a trice. In the new Towne is the King, and all his Nobilitie and Gentrie. It is a city very great and populous, and is made square and with very faire Walls, and a great Ditch round about it full of water with many Crocodiles in it: it hath twenty Gates, and they be made of stone, for every square five Gates."

Writing of the royal palace at Pegu, Caesar Fredericke says: "Within the gate there is a faire large Court, from the one side to the other, wherein there are made places for the strongest and stoutest Elephants, hee hath foure that be white, a thing so rare, that a man shall hardly finde another King that hath any such, as if this King knowe any other that hath white Elephants, he sendeth for them as for a gift. The time that I was there, there were 'two brought out of a farre Countrie, and that cost me something the sight of them, for that they command the Merchants to goe to see them, and then they must give somewhat to the men that bring them: the Brokers of the Merchants give for every man half a Ducket, which they call a Tansa which amounteth to a great summe, for the number of Merchants that are in that Citie."

Fitch deals with the same subject thus: "Within the first gate of the King's house is a great large roome, on both sides whereof are houses made for the King's Elephants, which bee marvellous great and faire, and are brought up to warres and in service of the King. And among the rest hee hath foure white Elephants, which are very strange and rare: for there is none other King which hath them but hee, if any other King hath one, hee will send unto him for it. When any of these white Elephants are brought unto the King, all the Merchants in the Citie are commanded to see them, and to give him a present of halfe a Ducat, which doth come to a great summe: for that there are many Merchants in the Citie."

Our next example is a particularly good one of the way Fitch occasionally summarises Caesar Fredericke. The latter
begins his account of Burmese trade thus: "In the Indies there is not any merchandise that is good to bring to Pegu, unless it be at some times by chance to bring Opium of Cambaia, and if hee bring money hee shall lose by it. Now the commodities that come from Saint Tome are the onely merchandise of that place, which is the great quantity of Cloth made there, which they use in Pegu, which cloth is made of Bombast wouen and painted, so that the more that kinde of Cloth is washed, the more lively they shew their colours, which is a rare thing, and there is made such account of this kinde of cloth which is of so great importance, that a small bale of it will cost a thousand or two thousand duckets. Also from Saint Tome they lade great store of red yarne, of Bombast died with a root which they call Saia, as aforesaid, which colour will never out."

Fitch's precis of this passage runs: "In India there are few commodities which serue for Pegu, except Opium of Cambaia, painted Cloth of Saint Thome, or of Masulipatam, and white Cloth of Bengala which is spent there in great quantitie. They bring thither also much Cotton, Yarne red coloured with a Root which they call Saia, which will never lose his colour: it is very well sold here, and very much of it cometh yearly to Pegu. By your money you lose much."

Fitch's last sentence would be difficult to understand were it not for Caesar Fredericke's much clearer statement on the same subject. Our last example is an excellent illustration of the danger of plagiarising a writer without taking strict account of the context of the borrowed passage. The Venetian, much impressed by the size of the Burmese armies that were mobilised for service against Siam, was at pangs to explain how it was possible to provision such large numbers of men on campaign. "The state of his Kingdome, and maintenance of his Armie," he writes, "is a thing incredible to consider, and the victuals that should maintayne such a number of people in the warres: but he that knoweth the nature and qualitie of that people, will easily beleue it. I have seene with mine

1 This reference to Bengal cloth may possibly have been due to Fitch's own observation, but it is significant that Caesar Fredericke, in another passage, writes: "Also there goeth another great ship from Bengal every yeere, laden with fine cloth of Bombast of all sorts."
ears, that those people, and Souldiers have eaten of all sorts of wilde beasts that are on the earth, whether it be very filthy or otherwise all serueth for their mouths: yea, I have seen them eate Scorpions and Serpents, also they feed of all kinde of herbes and grasse. So that if such a great Armie want not Water and Salt, they will maintayne themselves a long time in a bush with rootes, flowers and leaues of trees."

Fitch's sole reference to this is contained in one sentence: "These people doe eat Roots, Herbes, Leaues, Dogs, Cats, Rats, Serpents and Snakes; they refuse almost nothing." But, although this sentence is sandwiched in the middle of his description of the King of Burma's military power, it is in no way linked up with the sense of the passage in which it occurs. It appears as an isolated parenthetical statement without any relation to its setting, so that the reader who has not already seen the corresponding passage in Caesar Fredericke, can in no way account for the sudden intrusion of such a strange assertion. Both writers were keenly interested in State affairs and commercial matters. Their observations on these two subjects were undoubtedly of practical value to the traders of their day, and as such are of first-rate historical interest. Both emphasised the trading connexion between the Coromandel Coast and Burma as the most important source of the latter's imports: a fact made use of by the English East India Company in the following century. Both reflect the prevailing attitude of their age towards the precious metals in their awed descriptions of the king's "houses full of Gold and Silver" and "Mines of Rubies and Saphires and Spinells." The Spanish discoveries of bullion in Central America earlier in the century, coming as they did at a time when the old sources of supply of the precious metals were practically exhausted, had so spectacularly increased the military power and political prestige of Spain, that the other powers of Europe were feverishly anxious to discover further new sources which they might exploit to their own advantage. According to the Bullionist theories advanced by the economists of the sixteenth and seventeenth centuries, gold and silver constituted real wealth, and it was the duty of Governments to take all possible
measures to accumulate stores of the precious metals. European trading and colonising ventures, therefore, in the sixteenth century, were either directly or indirectly in search of bullion. Small wonder, then, that the travellers of that age, with imaginations fired by dreams of undiscovered gold, exaggerated beyond all bounds of reason the riches and power of Oriental potentates. Caesar Fredericke speaks of the Burmese monarch as "exceeding the power of the great Turke in treasure and strength" and both writers assert that he was continually accumulating more and more treasure.¹ Both, too, were careful to note that gold and silver were articles of commerce in Pegu, bought and sold like other merchandise and subject to fluctuations of price. But Fitch adds with the scorn of such things characteristic of the Englishman of his day, that the people of the country waste vast quantities of gold in gilding their pagodas and idols. "If they did not consume their gold in these vanities," he writes, "it would bee very plentifull and good cheape in Pegu."

These two fascinating accounts of Burma became accessible to the English reading public shortly before the foundation of the East India Company in 1600. Full of excellent tips to the prospective trader, they gave him useful political information and a reasonably sound description of such things as the external trade of the country, the methods of trading with foreigners practised in Burma, the products of the country, its monetary system, its ports and the best seasons for access to and egress from them. It is at first sight, therefore, somewhat surprising to find that the East India Company did not include Burma within the scope of its early voyages, especially when we find Fitch playing a not unimportant part as adviser to the Company in its early days. Actually, however, a study of the East India Company's records reveals the fact that, with the exception of a small venture despatched by Lucas Antheunis from Masulipatam to Pegu in 1617, with no real intention of establishing permanent trading relations, the Company made no serious attempt to open up direct trade

¹ Caesar Fredericke: "and every day he Encreaseth it more and more, and it is never diminishe"
Fitch: "and bringeth in often, but spendeth very little."
with Burma until the establishment of the Syriam factory by Thomas Breton, Richard Potter, and Richard Knipe late in the year 1647.1

The explanation is not far to seek. The desire to control the spice trade, or at least to secure to England a share in it free from foreign control, was the chief factor in the foundation of the East India Company, and almost the sole object of its early voyages. Burma produced neither spices nor the sort of goods that could be readily bartered for them in the markets of the East Indian Archipelago. She was obviously, therefore, outside the scope of such ventures.

But this was not the only reason for the Company's neglect of the Burmese trade. The Company was founded at a time when England was at war with Spain. In 1580 the crown of Portugal had lapsed to Spain, and the great Portuguese Empire in the Indian Ocean was officially the possession of the arch-enemy of Elizabethan England. Notwithstanding the brilliance of the exploits of the Elizabethan seamen in the Spanish Main, England was in no position to develop a frontal attack upon the Portuguese in the Eastern seas. Unlike the Dutch East Indian ventures, which were fostered and directed by the Government of the United Provinces, with the direct aim of destroying Portuguese power in the East, the English Company was a purely trading venture that could expect little or no active support from Government. It sought, therefore, to avoid contact with the Portuguese by opening up trade with only such places as were not within the actual sphere of Portuguese trade. At the time of the foundation of the Company the question of the possible scope of its operations was at Elizabeth's request referred to Fulke Greville. In his reply he stated that the Portuguese traded to Arakan, Pegu, Siam, Tenasserim, and Quedda. Thus, naturally the English merchants tended to give those places a wide berth. Notwithstanding the spectacular failure of Philip II.'s policy in the cases of England and the Dutch, the Portugo-Spanish Empire still remained intact, still appeared impervious to external attacks, and gave hardly a sign of the internal weakness that was so soon to bring about the collapse of its Eastern section. A small merchant company,

1 Vide Chapter III.
without even a permanent capital upon which to float its modest and precarious ventures, could not afford to fall foul of the power which had controlled the Indian Ocean for a century, and still held all its chief strategic points. When the Company's first expedition set out for the East, the port of Syriam was in the hands of Felipe de Brito y Nicote, a Portuguese mercenary captain nominally in the service of Arakan, who took advantage of a period of disaster and anarchy in Lower Burma to seize Syriam, and hold up all foreign trade with the interior. De Brito had conceived the not altogether unstatesmanlike project of building up in Lower Burma a province of the Portuguese Empire. He seems to have been of the stuff of empire-builders. Had the Portuguese Empire not been in a moribund condition, his exploit might have had a different issue. As it was, however, the adventure was from the outset doomed to failure, though de Brito managed to maintain his hold upon Syriam for thirteen years, from 1600 to 1613, and to confine all Burma's sea-borne commerce to that port alone. It was not to be expected, therefore, that during the period of his ascendancy the East India Company would entertain any serious thought of trading to Burma.  

After the death of Bayinnaung in 1581 his empire had rapidly fallen into a state of disintegration. The frantic attempts of Bayinnaung and his predecessor, Tabinshwehti, to conquer Siam before they had given really effective administration to their own territories were the chief cause of the ultimate failure on the part of the Toungoo dynasty to unify Burma. When the strong hand of Bayinnaung was removed, all the various vassal lords, who were in charge of the districts into which the realm was divided up, asserted their independence of the central government and plunged the country once more into a state of chaos from which Bayinnaung's weaker successor, Nandabayin, was unable to rescue it. Instead, he frittered away his few remaining resources upon further fruit-

less attacks upon Siam. During this period the region of the
Irrawaddy delta, one of the richest agricultural districts in
the world, and to-day the most thickly populated part of
Burma, became hopelessly impoverished. Depopulated by
famine and by constant requisitions of man-power to main­
tain the ever-dwindling numbers of Burmese armies flung
away in abortive campaigns against Siam,1 ravaged by counter­
attacking Siamese armies and those of her ally, Arakan, that
portion of Burma which gave her her sole access to the sea
and through which the trading prospectors of the sixteenth and
seventeenth centuries entered the kingdom, had become almost
a desert by the end of the sixteenth century. In 1600 a
combined Siamese and Arakanese raid reduced the city of
Pegu to ashes, and the Arakanese carried off into captivity a
daughter of Nandabayin and a royal white elephant, besides
deporting some three thousand households from the Pegu
district. The Jesuit missionaries who came to Burma in that
year depict a scene of hopeless misery and ruin.2 The Siamese
counter-attacks had shorn Burma of her southern provinces,
Mārtaban and Tenasserim.3 Little more than the district
immediately surrounding the city of Pegu was under royal
control, the rest of the country being parcelled out among a
crowd of vassal "kings" unchecked by any central authority.
Small wonder that Felipe de Brito and his motley crowd of
feringi could seize and hold Syriam for thirteen years. Pegu
never recovered its position as a great trading city. Its de­
struction in 1600 left Syriam the only important centre for
foreign trade in Burma, but until de Brito's dominance was
cut short, Syriam remained a closed port to English commerce.

1 Fitch mentions one as being launched during his stay in Pegu:
"At my being there hee went to Oda (i.e. Ayuthia) in the countre of
Siam with three hundred thousand men, and five thousand Elephants."
These numbers are of course fictitious. The total population of Burma
at that time has been estimated at less than three million souls. (Harvey,
"History of Burma," pp. 333-5) This expedition was Nandabayun's third
invasion of Siam, which resulted in complete failure. Pra Naret, the famous
Black Prince, was then on the throne of Siam, and proved himself more
than a match for the Burmese commanders. (Harvey, op. cit., p. 181.)

2 Vide Nicholas Pimenta in Purchas (1625 ed.), II., p. 1746; and Boves
in ibid., II., p. 1748.

3 These remained in Siamese hands until reconquered in 1765 by
Hsinbyushin, the son of Alaungpaya, the founder of the last Burmese
dynasty.
In 1605 Anaukpetlun, a grandson of Bayinnaung and a man of great energy, came to the throne of Burma. He vigorously set himself to revive the central power and restore order in the country. Having secured the loyalty of the peoples of Upper Burma, he conquered the refractory vassal lords of the south. Finally, in 1613, he succeeded in capturing Syriam, where he put an end to de Brito's career by impaling him. He then began a series of heavy blows along the Siamese frontier which he temporarily pushed back beyond Chiengmai in the south-east and Tavoy in the south. Under him Burma regained some semblance of order and trade began to revive. Through Anaukpetlun the East India Company established its first direct communications with Burma.

1 Sometimes known by his Indianised name, Maha Dhamma Raza.
CHAPTER II

THE EPISODE OF THOMAS SAMUEL
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The story of the East India Company's earliest contact with Burma is not lacking in romance. In 1610 the directors decided to establish trading relations with Siam. In the following year, therefore, the Company's seventh voyage was equipped and despatched. The factors in charge of it were instructed to open up trade with the Coromandel Coast, proceeding thence to Patani on the east coast of the Malay Peninsula, in the territory of Siam, and to Ayuthia, the capital of Siam. The management of the venture was placed in the hands of two Dutch merchants known respectively as Peter Floris and Lucas Antheunis, who together contributed one-eighth of the total capital involved. Pieter Willemszoon van Elbingh, who assumed the name of Floris presumably as a disguise on entering the service of the East India Company, had had previous experience of the East in the employment of the Dutch East India Company. In 1608 he had visited Arakan and there had seen the daughter of Nandabayin of Pegu and his royal white elephant, part of the Arakanese booty carried off from Burma on the occasion of the great raid in 1600.

It is interesting to note in passing that the establishment of factories on the Coromandel Coast and in Siam was regarded by the promoters of the voyage as not merely a desirable object in itself, but as part of a scheme for opening up trade with Japan. The leaders of the expedition were ordered to

1 Often called Judea or Odia by the European writers of the sixteenth and seventeenth centuries. It was destroyed by the Burmese invasion of 1767, after which date Bangkok became the capital of Siam. (Vide Hobson-Jobson, s.v. Judea, Odia.)

“send one or two of our factors in such convenient shipping as you may procure to carry his Majesty's letters unto the King of Japan, together with such stock of merchandise and commodities as we have appointed our said principal merchants to provide for that purpose.” ¹ The financial success of its early voyages had made the Company anxious to widen the scope of its trade, and it was beginning to put out feelers in new directions.

Floris and Antheunis with the merchants and cargo of the seventh voyage left England on board the Globe on the 5th February, 1611. In the following August they arrived at Ceylon. Thence they sailed up the Coromandel Coast, putting in at Pulicat, Pettapoli, and Masulipatam in order to buy cotton goods for sale in Bantam and Siam. In Masulipatam they founded a factory destined to be for a time the principal station through which the East India Company's trade to Burma was conducted. Then, leaving the coast of India, they proceeded by way of Bantam on the island of Java, to the port of Patani, whither they arrived on the 23rd June, 1612.

From Patani five of the factors were sent on ahead to Ayuthia; they were Lucas Antheunis, Adam Denton, Thomas Samuel, Thomas Driver, and Thomas Essington. At Ayuthia they were well received; ² there seemed to be an excellent prospect of opening up trade both with the interior and with Japan. Antheunis, therefore, decided to send Thomas Samuel and Thomas Driver to Chiangmai ³ in the Lao country north of Siam “to discover the Trade of that Country.” ⁴ With them went “a cargason of goods” which they were to endeavour to sell. ⁵

They left Ayuthia probably early in 1613, ⁶ the year in which Anaukpetlun had captured Syriam and put to death

² Anderson, “English Relations with Siam in the Seventeenth Century,” p. 49
³ Vide Hobson-Jobson, s.v. Jangomay for variants of this word used by European writers of the sixteenth and seventeenth centuries. The Burmese name for Chiangmai is Zimmè.
⁵ “Letters Received,” V, No. 582
⁶ Ibid., II, No. 113, and III., p. 322.
the Portuguese adventurer, de Brito. Immediately after this exploit the victorious King of Burma began his series of attempts to regain from Siam the ancient Burmese territories of Martaban, Tenasserim, Tavoy, and Chiengmai. In 1615, after having reduced Martaban and Tavoy, though unsuccessful in his attack upon Tenasserim, he captured Chiengmai, placed one of his vassals upon its throne, and returned to Pegu with prisoners and booty. Among these was Thomas Samuel with the unsold remainder of his goods.

The reason of Samuel's long absence at Chiengmai is unknown. From a letter dated the 27th August, 1615, written by Lucas Antheunis shortly before his departure to Patani in that year, and left behind to be delivered to Samuel on his return to Ayuthia, we learn that when the latter had been pressed to return to Ayuthia because of the unwillingness of the factors to continue with the Chiengmai venture, he stayed on there sending back his companion, Thomas Driver, with the proceeds of the sale of part of his goods, "gold badly conditioned without any factory thereof, only by small bills or screets found in the bags." His answers to Antheunis's letters are complained of as having been unsatisfactory and his accounts badly kept. Antheunis accuses him of being "exceeding negligent, being your only fault (i.e. entirely your fault) to have tarried there so long, to no small hindrance and prejudice to the Company."

It is open to doubt whether Samuel's prolonged absence was due entirely to his negligence. The probability is that in the unsettled state of the country, due to the Burmese invasions, he could not get transport for his somewhat bulky goods and lingered on after Driver's departure in order to stand by the Company's merchandise that had been entrusted to him. Driver, on the other hand, would not find it so difficult to get through to Ayuthia with the gold, which, according to Antheunis, weighed only some 614 tael.\(^1\) That the Burmese invasions had made peaceful travel almost impossible fairly soon after Samuel and Driver reached Chiengmai

1 "Letters Received," III., pp. 152-6.

\(^1\) The Chinese ounce, \(\frac{1}{8}\) of a catty. 100 catces = 133\(\frac{1}{2}\) lbs. avoirdupois. So we may take the tael to be about \(\frac{1}{6}\) of an ounce; 614 tael, therefore, would be slightly less than 29 lbs. avoirdupois.
may be gathered from a letter written by John Gourney to the Company from Patani in July, 1614. "The trade," he says, "betwixt Siam and places in the land, as Langjam, Pegu, etc., have their passages so stopped by the Ava king of Pegu which maketh war against the King of Siam, that we shall be fain to embark and disperse to great value to Camboja, and where we understand trade may be made." When Antheunis wrote his letter to Samuel he was extremely annoyed at being unable to close the accounts of the seventh voyage because of Samuel's absence. When we bear in mind that Antheunis was one of the largest shareholders in the concern, it will be impossible to take his remarks as seriously as they read. I prefer to think that finding it impossible to move his goods from Chiengmai, Samuel chose to remain with them rather than, by escaping to Ayuthia without them, face the almost certain charge of breach of trust.

In Pegu Samuel appears to have been well treated and to have been allowed to carry on trade with the goods still remaining over from the Chiengmai venture. Not long after his arrival, however, he died. In accordance with Burmese custom, his property escheated to the Crown, but as the major portion of it belonged to the East India Company, it was held, pending an appeal from the Company for its restoration. An inventory of the goods was drawn up and steps taken to collect the dead man's debts. News of this, in due course, was brought to the Company's factory at Masulipatam by Muslim merchants engaged in the trade between the Coromandel Coast and Pegu. By a curious coincidence Lucas Antheunis, who had, in the first instance, despatched Samuel upon his ill-starred adventure, was at that time (1617) the Company's agent at Masulipatam. He decided to send in a claim to the Court of Pegu for the restoration of the Company's goods. Two of his assistants, therefore, Henry Forrest and John Staveley, were despatched to Burma on board a trading vessel belonging to the King of Golconda to undertake the

1 Luang Praban. 2 Chiengmai. 3 "Letters Received," Vol. II., No. 159. 4 Purchas (1626 ed.), Vol. V., p. 1006. 5 "A Kings ship of this country," O.C. No. 680.
recovery of the goods. On the 10th September, 1617, they departed from Masulipatam, taking with them "six pees of stametts" 1 valued at 534 pagodas 13 fanams and 2½ cash 2 to "bear the charge of the voyage and make tryall of the Trade." 3 With them also was sent that most indispensable accompaniment to all missions in the East, a present for the king.

After slightly over three weeks in the Bay of Bengal, Forrest and Staveley arrived on the 3rd October at Syriam, the port of Pegu. 4 The story of their sojourn in Burma, taken from their letters to Masulipatam, has been told by William Methwold 5 in his admirable "Relations of the Kingdom of Golchonda," written in 1623, and published by Purchas in the supplement to the fifth volume of his monumental work in 1626. Before we continue with the story of Forrest and Staveley, something must be said about the too-little-known author of this paper. A nephew of Sir William Methwold, Lord Chief Baron of the Exchequer of Ireland, who died in 1620, William Methwold entered the East India Company's service in 1615. During his early years in the employment of the Company he travelled widely, being the first Englishman to visit the famous diamond mines of Golconda. In the summer of 1618 he succeeded Adam Denton 6 as chief of the factory at Masulipatam, and although under sentence of recall for alleged private trading, he held that office until October, 1622, when he left for England via Batavia to answer the charges brought against him four years

1 A kind of piece-goods.
2 Letter of Thos. Jones at Masulipatam to George Ball at Bantam, dated 16th August, 1618, in Foster, "English Factories in India," 1618-21, pp. 43-4. See also note on Conage and Currency in Appendix I.
3 William Methwold, "Relations of the Kingdom of Golchonda, and other neighbouring nations with the Gulfe of Bengal, Arrecan, Pegu, Tannassery, etc., and the English Trade in those parts." In "Purchas his Pilgrimage," 1626 ed., V., p. 1006.
4 Ibid., p. 1006.
5 Vide D.N.B., s.v. William Methwold. The "Original Correspondence" and the "Factory Records: Surat," contain many references to him, most of which are accessible in Foster, "English Factories in India." In his introductions, Foster gives much supplementary information about Methwold that is not to be found in the D.N.B.
6 Who proceeded to Patani. For his subsequent career in Siam, vide Anderson, "English Relations with Siam," pp. 73-4. 77. 88-91.
earlier. He was reinstated in the Company's service, and in 1628 became a "free brother." In 1633 he became President at Surat, and during an arduous five years of office proved himself one of the ablest and most energetic holders of that office in the first half of the seventeenth century. In 1639 he returned home on board the Mary. His career culminated with his appointment as Deputy Governor of the Company in 1650, three years before his death. It is particularly unfortunate that his valuable "Relations of the Kingdome of Golchonda" should have appeared in "Purchas his Pilgrimage," the fifth volume of the "Pilgrimes," since this volume, which consists of Purchas's symposium of all the original papers previously collected by him into a sort of general history with marginal references to the sources of his information, does not appear in modern reprints. In his introduction to Methwold's paper, Purchas explains that it came into his hands too late for publication in the earlier volumes of the work. "Now for Master Methold," he writes, "I had spared some of Frederikes, Balbies and Fitches Relations, if these had come in time, which so many times I had both by messages and in person sought, and by reason of the Authours absence or business was frustrate."

Methwold illustrates his account of Forrest's and Staveley's visit to Burma by long verbatim extracts from their letters to Masulipatam, describing in graphic terms their "entertainment" during the early months of their unduly lengthy stay in the country. They constitute the next eye-witness account after Fitch's written by Englishmen of Burma. Their intrinsic interest, combined with their general inaccessibility, is sufficient excuse for quoting them in full here.

1 On this part of his career, see especially Foster, "English Factories" 1618-21, Introd., p. xlv, and 1622-3, Introd., p. xxxix.
2 Foster, op cit, 1630-3, Introd., pp. xxxii-xxxiv. In November, 1635, the Company wrote to him expressing their appreciation of his services. He was thanked for his "well-written and digested" letters, his efforts to prevent private trade, his financial administration, and his establishment of good relations with the Portuguese.
3 The "w" is often omitted in contemporary spelling of his name.
5 I have been unable to discover any trace of these letters in the East India Company's Records. They are, however, referred to in the letter written by Thomas Jones at Masulipatam to George Ball at Bantam, already referred to on p. 35, n. 2. "Mr. Denton," he writes, "can best
"The King hearing of our coming sent four Galliots with Presents to the Ambassador and unto us, sending us word that he did much rejoice at our coming into his country. These Gallies having oares of aside, with eight Noble men in them, caused our ship to come to an anchor before the town of Siriam, the 7 of October the King of Pegues Brother being chief Gouernour, sending two Noble men abord of our ship, writing our names and our age of yeeres and the cause of our coming, wee assuring them that wee were messengers sent from Masulipatam by our chief Captain, having a Present and a Letter unto the King, which when his Highness shall be pleased to receiue, shall understand the effect of our business, and the cause of our coming. The tenth day of October wee were sent for on shoare by the Kings Brother who sitting in a large house of Bamboson, in great state bedeckt with jewels in his eares with Gold Rings, with rich stones on his fingers, being a white man and of very good understanding demanding of us the question the Noblemen before did, and wee answering him as wee did before, because that our speeches should be found always as one: wee gave him at that time a fine (sic) for a Present, to the intent that he might speake and write to the King his brother in our behalfe, that we might have accesse unto the King the sooner, that our business might haue effect. The eight of Nouember the King sent for us, and the King's Brother prouided us with a boate, with six men to rowe, and also a Nobleman with us to Pegu, to be our guard, havmg Narsacan and Hodges Ismael with us, unto which Nobleman wee advise you in all particulars touching this business, whoe hath their letters received in January and March past alonget with him, which yf you please to peruse you may perceave litell hope of recoverye either of the former (Samuel's goods) or that caried with them more than their persons which I wish weare heere."
gave a present, for in this place here is nothing to be done or spoken, or any business performed without Bribes, Gifts, or Presents. Arriving in Pegu the eleventh of November, having our Present with us, Bany Bram sent his men unto us, writing our names as before time, they also bade us choose any ground where we would for to build us a house, but at our own cost and charge as all other mens custome is. Our House being finished, straight order was given that we must not walk anywhere out of our house to speake with any man until the King had spoken with us, and our Present deliuered. The King sent us a Present of Victuals with two Nobleman with it, which was some grace to us, though it was not of much value, and our comfort is, that all men report that the King is very well pleased at our coming into his Country. The seuen and twentieth of December, the King sent for our Present, and sent two Horses for us, and being come to a gate of the Towne, to stay for his comming, when he came out, he sent for us. What speech or conference he had with us, Narsarca can certifie you, but it was to no purpose, concerning our business, nor could we get none to move the King in our business, more than he demands. The next our letter was sent for, and interpreted by a Portugall to the King, but one that speakes Pegu. Wee had much trouble with him about the true understanding of it, being not written in Portuguese. The next day we deliuered that present you sent to Bany Bram, who gave us many faire speeches like to others, but we haue found them all to no purpose. The Country is far from your worships expectation, for what men soeuer come into his Country, he holds them but as his slaves, neyther can any man goe out of his Country without his leave, for he hath watch both by Land and

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1 Bannya Byam, a Talaign title. Bannya=lord.
2 Vide Caesar Fredercke in Purchas, II. (1625 ed.), p. 1717. "All Merchants that meane to goe thorow the Indies, must carie all manner of household stuffe with them which is necessary for a house, because that there is not any lodging, nor Innes, nor Hosts, nor Chamber roomes in that Countrie, but the first thing a man doth when hee commeth, to any Citie is to lyre a house, either by the yeere, or by the moneth or as he means to stay in those parts. In Pegu their order is to hire their houses for suche moneths."
THE EPISODE OF THOMAS SAMUEL

Water, and he of himself is a Tyrant, and cannot eat before he hath drawne bloud from some of his people with death or otherwise. For the businesse of Thomas Samuel and the Mallayor,¹ they had a falling out some 12 monthes before he dyed, and he tooke all the Companies goods into his hands, and the Mallayor had Narsarcans ² in his hands, and comming to Pegu he fell sicke by the way, and dyed a short time after he came to Pegu,³ but before his death the Mallayor was called for to giue account what men were indebted to Samuel, and the Pegues ⁴ and Bermanes that were indebted payd it all to the King, but the Moores that were indebted said, when the English came they would pay them, we went with others to Nichesa ⁵ and requested him to moue the King in our behalfe for our dispatch, who returned answer: came we to demand our goods, and the English had neuer come to trade in his Country? when our Ships came hee would giue all the goods, and what the English could demand to giue them content.

"In another Letter the first of March,⁶ wee had word sent us, the King would not let us go untill some English Ships came to Pegu. For the money wee brought with us, it is all spent, and wee are here in a most miserable estate, and knowe no way to help ourselues. For the King hath neyther giuen us any of our goods, nor leaue to recover none of our debts, nor taken our Cloth, but wee are like lost sheep, and still in feare of being brought to the slaughter. Therefore we beseech you and the rest of our Countriemen and Friends to pittie our poore distressted estate, and not to let us be left in a Heathen Country, slaves to a tyrannous King. Though the King gaue us nothing, yet had hee but giuen us leaue to come away, wee could haue certified your Worship of meanes to helpe to haue recouered all the mony and goods we came

¹ Apparently a Malay who had accompanied Samuel from Chiengmai to Pegu.
² i.e. Narsarcas goods. What exactly was his connexion with the episode is not clear.
³ Samuel.
⁴ Talings as distinct from Burmans.
⁵ Probably the Portuguese interpreter.
⁶ 1618.
for. Lead¹ and Tinne heere is none to be sold, but if we receive any money, wee do meane one of us to goe into the country to buy some, if any profit may be made of it. The Coast of Pegu is cleere and water enough on the Bar for any Ship: and for Pilots, there be many to be had in Musulipatam, that know the Coast very well. Wee intreat you for God's sake to be mindfull of us, and to pitty the poore estate wee are here in, and send some Ship to release us, and wee shall be bound to pray for your Worships good health and prosperitie.”

So Forrest and Staveley found themselves virtually prisoners in Pegu, able to move about with freedom so long as they made no attempt to leave the country. Methwold goes on to relate that they “found good sale for their cloth” but soon “had consumed their Capitall, and taken up besides what their credit could supply, for which they could giue no other account, but that most was lost at play, and the rest profusely spent, whereof the Right Worshipfull East India Company are most sensible, and my selfe at that time in that place had some reason to be acquainted withall.” At the end of 1619 Methwold wrote home to the Company that in the absence of letters from the two envoys he had gleaned his information of them from passengers arriving in Masulipatam from Pegu. They were reported, he said, in April of that year to have had their house burnt down, and were about to leave the country, when the discovery of an important plot against the king's life caused so much disturbance that they dared not ask for the necessary permission to depart. In this way they had lost their chance of crossing the Bay of Bengal before the wet monsoon set in, and the homeward sailing season to the Coromandel Coast ended.² This letter of Methwold's was dated 7th December, 1619, so that it is evident that up to the time of writing Forrest and Staveley had not put in an appearance at Masulipatam. Yet in his “Relations of the Kingdome of Golchonda” in Purchas he states that they arrived back in April, 1619. This must be an error, due in all probability to a slip of his memory. In the extremely

¹ Probably "ganza" is here meant.
² Foster, "English Factories," 1618-21, p 154.
defective records of the Company at this time there is no reference to the exact date of the two envoys' return to Masulipatam. We may, however, assume with a fair degree of probability that Methwold was exactly a year out in his computation, and should have given the date as April, 1620, in his paper in Purchas. Native trading vessels were accustomed to leave the Golconda coast for Syriam at the end of the rainy season (i.e. in September or October) and to start on their homeward voyage shortly before the commencement of the next wet monsoon (i.e. in February or March). Concerning this point Methwold gives the following interesting information in his "Relations": "In September the Ships\(^1\) for Aarchyne, Arrecan, Pegu, and Tannassery set all sayle, for it is to be understood that amongst this and all other Coasts of India, the windes blow constantly trade sixe moneths one way, and sixe moneths another: which they call the Monsons alternately succeeding each other, not missing to alter in April and October, onely variable towards their end, so that taking the last of a monsoon, they set sayles, and with a fore-winde arriue at their desired hauen, and there negotiating their affaires, they set sayle from thence in February or March following, and with the like favourable gale returne in Aprille unto their owne Ports."\(^8\) This practice continued throughout the seventeenth century and well on into the eighteenth, English ships conforming to it when they began to make regular voyages between Fort St. George and Syriam towards the end of the seventeenth century.\(^8\) As the two factors missed their chance of leaving Burma before the wet monsoon of 1619 broke, the odds are that they returned to Masulipatam with the returning Golconda boats in the following year.

In the end Anaukpetlun restored to Forrest and Staveley the property of the Company which they had come to retrieve. He would not actually hand it over, however, until the two

\(^1\) i.e. of Golconda. Purchas, V. (1626 ed.), p. 1004.

\(^2\) Vide also Caesar Fredercke in Purchas, II. (1625 ed.), pp. 1716-17, where he mentions that ships from St. Thomé bound for Pegu usually departed from the former place on the 11th or 12th of September; but he gives no information as to the time of the return journey. The subject receives further treatment in Chapter V.

\(^3\) Fort St. George Diary and Consultation Books, passim, for list of outgoing and incoming boats with dates of departures and arrivals.
factors were on the point of embarking for Masulipatam "lest their ryot should have consumed all," grimly remarks Methwold. From Methwold's "Relations" it would seem that in the end the king ordered the two factors to leave the country somewhat against their will. They were naturally no little perturbed at the reception they would get on their return after such an inglorious adventure, while the king was anxious to get into touch with the Company in order to establish direct trading relations. In his general letter home to the Company dated the 15th November, 1620, Methwold describes the close of the affair. The original letter is no longer in existence, but the abstract of it that is to be found in the "Factory Records: Miscellaneous" is worth quoting verbatim:

"The factors which were sent to Pegu to recover what was there remaining, have spent all that was sent both first and last. They have framed and exhibited a formlesse and false accompt, which he hath now sent home. Forrest, one of these Pegu factors, makes himself indebted for the rest, for so much lost at dice. They spent all and yet took up 100 rials per exchange, which must be paid; for 60 rials whereof he had a pawn, which they saie belonged to Mr. Denton. These Pegu factors were fownd to be royotous, vitious and unfaithfull; some of their own papeers doe evince them, which with their persons are sent to Jaquatra. Their accompts were forged at sea, and all their original papers they did cast overboard, lest coming to light they might have disclosed all their untruthes. Forrest attempted to flee twice but was fetcht againe; a pearie villane, debaucht, most audacious and dishonest. I forbeare to send the accompt of his expence etc., because he is more worthy to be punished than able to satisfy. The retourne of all the Pegu adventure, first and last, is about 857 rials. The first adventure was made by the seventh viage,

1 In Purchas, V. (1626 ed.), p. 1003.
4 Methwold.
5 Bantam.
6 Samuel's.
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but tourned over to the first joint stocke. The second adventure was made by the second joint stocke. To pay both there is no more but 857 rials, which he will imploye in diamondes and bring with him."

According to Methwold's account in Purchas, Anaukpetlun followed up his remarks to the two factors regarding the desirability of the Company sending trading ships to Syriam, by forwarding along with them to the factors at Masulipatam a letter "written on a Palmito Leafe, signifying his desire to give free Trade and entertainment to the English Nation, if they would with their shipping repaire unto his Country." This was accompanied by a present of "a Ring set with a Ruby, two Mats, two Betele Boxes, and two narrow pieces of Damaske, all worth twenty Nobles or thereabouts." Methwold does not seem to have jumped at the Burman offer. He wrote home to the Company that he thought it "not impertinent to send a small ship to some of the King of Pegues portes, being that King[s] speciall desire." With the "retornes from Pegu" he bought diamonds to the value of 534 pagodas and some gum-lac, which were laden on board the Charles in December, 1621, and forwarded to England.

Of Forrest and Staveley I can find no further mention in the records of the East India Company. This is not surprising, since many of the records of this period have been lost. Probably they were sent home in disgrace. It is noteworthy that in his "Relations" Methwold gives no mention of their names, "leaving them namelesse according to the obscurity of their qualities, and irregularity of their proceedings," he writes. From this fact we may possibly infer that they were alive and in England at the time of the publication of his paper. He would not wish to figure in a libel action.

Contrary to the view expressed by certain writers, Anaukpetlun's invitation to the Company to send trading ships to his country did not result in any immediate growth of direct trading relations between the Company and Burma.

1 Goods sent with Forrest and Staveley.
3 Foster, op. cit., p. 209.
4 Ibid., p. 255.
5 Ibid., p. 343.
still less in the establishment of factories at such places as Syriam, Prome, Ava, and Bhamo, although an oft-quoted passage in Dalrymple's "Oriental Repertory" has been taken to imply as much.¹ No English factory was established in Burma until the year 1647, when the Company's first settlement was made at Syriam.

For an explanation of the Company's failure to establish a factory in Burma at this date the general condition of its affairs during the years 1619-23 must be examined. After the incorporation of the Dutch East India Company in 1602 chronic hostility had developed in the East between the English and Dutch merchants. Hostile acts, committed in the first instance by the Dutch, led to reprisals and counter-reprisals, until at length an intolerable condition of affairs grew up in the Spice Islands. Officially the two nations were at peace with each other. They had behind them long traditions of past friendship and mutual aid. In order, therefore, to bring to an end this unfortunate rivalry Commissioners of the two Companies met in London at Merchant Tailors' Hall on 16th January, 1619, to discuss articles of peace and the conclusion of a Treaty of Defence.² In July of that year a Treaty of Defence was concluded which gave to the English a right to a share in the East Indian trade and to the shelter of Dutch fortresses. In return for these guarantees the English Company was to contribute one-third of the Dutch fort and garrison charges in the Moluccas, Bandas, and at Amboyna, one-half of those at Pulicat, and to maintain a fleet of ten ships to carry on raids upon Portuguese and Spanish trade and shipping in the East.³

Under the terms of the Treaty the Dutch promised to make restitution of all damage inflicted by them upon the English. When, however, they were pressed to settle the claims made against them by the Company, they delayed matters interminably by putting up counter-claims, and it was soon evident that their intention was to avoid completely the payment of any compensation whatever. This matter, in

¹ *Vide* note on the alleged existence of English factories in Burma before 1647 in Appendix II.
³ Foster, "English Factories in India," 1622-3, Introd., p. xxxv.
fact, dragged on until the days of Cromwell and was only settled by the Treaty of Westminster at the end of the first Dutch War.

In the meantime the English factories in the Spice Islands found that the financial obligations imposed upon them by the Treaty could not be borne without help from home. But such help was not forthcoming for two reasons. In the first place, the Directors of the English Company thought that the money about to be realised by way of compensation from the Dutch would be ample for the needs of these factories. In the second place, the Company was at this time anxious to develop trade between the west coast of India and Persia, and was devoting all its available capital to promoting this enterprise. The Batavia Presidency and its subordinate agencies, therefore, were starved of capital and forced to abandon many of their trading ventures. In so precarious a state were their affairs at the beginning of 1623 that in January of that year the President and Council at Batavia resolved to abandon the factories in the Moluccas, the Bandas, and at Amboyna. The shocking "massacre of Amboyna" perpetrated by the Dutch in the following month merely served to strengthen a decision already arrived at for other reasons, and by the end of the year the factories at Patani, Pulicat, Siam, and Hirado (in Japan) were closed. Only Masulipatam, Achin, Jambi, Japara, and Macassar remained in the Batavia Presidency. Under such conditions it was financially impossible for a factory to have been opened in Burma at this date.

As a result of the visit of Forrest and Staveley the Masulipatam factors apparently lost all interest in Burma. Thereafter they opposed all suggestions for reopening direct trade with a land in which the foreign merchant upon his arrival found himself hampered by all sorts of royal restrictions. The fear of Dutch hostility was also instrumental in keeping the English away from Burma. The Dutch had a trading post there from about 1627 to 1679. In 1639 when the

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Masulipatam factors received orders from the Company to make trial of the Pegu trade by sending a ship there, they replied that such a proceeding would be equivalent to sending the ship "into the lions clawes, we meeane with (sic) our competitours the Dutch." When eight years later it was decided to open a factory in Burma it is not surprising to find that this decision was strongly opposed by the Masulipatam factory.

1 Foster, "English Factories," 1637-41, p. 144
CHAPTER III

THE FOUNDATION OF THE SYRIAM FACTORY AND ITS EARLY PROSPERITY, 1647-52
CHAPTER III

THE FOUNDATION OF THE SYRIAM FACTORY AND ITS EARLY PROSPERITY, 1647-52

There seems to have been little direct trading between the East India Company and Burma previous to the establishment of the factory at Syriam in 1647. On account of the piratical operations of the scallywag horde of feringi mercenaries in the pay of Arakan, voyages in the neighbourhood of that coast were attended by no little peril. In 1630, therefore, we find the Masulipatam factors recommending that the Armagon factory should be supplied with a small armed vessel of 80 to 100 tons burthen for coasting voyages to such places as Arakan and Pegu. Four years later the Masulipatam factors asked for two similar vessels for their own use, and mentioned in support of their request that the Dutch favoured this type of ship because of its adaptability for either trade or fighting. "And now both their and our small vessels will be more usefull than ever," they wrote, "for there's noe thought of trade into the Bay without them, our greater ships ridinge so farre from the shoare, and the Kinge of Arrackans jelliaes (or small boats of warre) ever scoutinge betwixt them and the land, insomuch as neither goods nor provisions cann be brought of without pinnaces of some defence, such as we have nam'd, which may goe up the rivers for the same without feare and transport it to the bigger vessells."

Occasionally a Company's agent on the Coromandel Coast received half-hearted instructions to inquire into the possibilities of trade with Pegu, but in each case opinion appears to have been against such ventures. The few English traders who visited Burma during this period were either interlopers

2 Foster, op. cit., 1634-6, p. 43.
3 Ibid., 1630-3, p. 301, and 1637-41, p. 144.
or seafaring men in the employment of Indian merchants. Some of the Company's servants stationed on the western coast of the Bay of Bengal carried on clandestine trade with the land of pagodas; notorious among these was a certain Henry Sill, who, when attached to the factory at Armagon, carried on an extensive business in exporting Coromandel cloth to Pegu, Arakan, and Tenasserim through the Company's native agents at Armagon.¹

It has already been shown that one of the chief reasons for the East India Company's neglect to follow up its first venture to Pegu was that, on account of the development of its Persian enterprises and the financial strain imposed upon it by the terms of the Anglo-Dutch Treaty of Defence of 1619, the Batavia Presidency and its subordinate agencies were starved of capital and forced considerably to curtail their activities. In 1646 a variety of circumstances, among which local disturbances and Dutch competition were potent factors, brought the Persian trade to a somewhat abrupt standstill.² From Mokha, Basra, and Gombroon alike came reports of bad markets. The Surat Council, therefore, began once more to consider the possibility of opening out fresh markets on the eastern side of the Indian Ocean, and decided "to seeke out new employment for its shipping in more remote parts, as Pegou and Johore."³

The success of private trading voyages made to Burma by ships fitted out by individual members of the Company,⁴ and the reports of the prosperous state of the Dutch trade in that quarter, whetted the appetite of those responsible for directing the Company's affairs in India for a venture to a land so famous for its rubies and lac.⁵ In fact, although the Surat Council reported home in 1648 that the opening of trade with Pegu was the result of the failure of the Persian markets, we find them, as early as January, 1645, asking for more ships in order that they might send some of their smaller vessels to the Coromandel Coast for employment to the Bay, Pegoo, Denaceree,⁶ and other places, from whence, were those trades

¹ O.C., Nos. 1375, 1486, 1487; and Foster, "English Factories," 1630-3, passim.  
² Foster, op cit., 1646-50, Introd., p. vui.  
³ Ibid., 1646-50, p. 184.  
⁴ Ibid., 1642-5, p. 76.  
⁵ Ibid., 1646-50, pp. 89, 98.  
⁶ Tenasserim.
experienced, might be competent gains."¹ This point is all the more interesting because the historian Bruce attributed the cause of the Company's earliest trading voyages to Pegu to the war between Visiapore and Golconda in 1648-9, which wrought terrible destruction to the districts around Madras and Masulipatam.²

The decision on the part of Surat to extend the scope of the trading operations of the Company was remarkable in view of the pessimism prevailing at that time among the Directors at home. For over ten years the East India Company had been fighting an uphill fight against a series of attempts made with the active connivance of Charles I.'s Government, to abolish its monopoly in the East. The association of merchants, which under the leadership of Sir William Courten and Sir Paul Pindar had obtained licence from Charles I. in 1635 to participate in the East Indian trade, threatened the very existence of the East India Company. To make matters worse, the Long Parliament disliked the Company because of its loyalty to the king and its creation by royal prerogative, and refused to give it any support against Courten's association until it had reincorporated itself upon a Parliamentary basis. When, after much bribery, the Commons, in 1646, had passed a Bill which effected the necessary reincorporation and gave Courten and his associates three years in which to withdraw completely from the East Indian trade, the House of Lords rejected it in March, 1647, and the Company, unable to raise a fresh stock of capital, ordered its Presidents at Surat and Bantam to cut down their staffs and prepare to wind up its affairs in the East. Yet, in the teeth of these instructions, we find the Surat council optimistically exploring new openings for trade, confident in the ultimate success of its undertakings.³

At the outset the Pegu venture was beset by great difficulties. The Masulipatam factors were strongly opposed to it,⁴ and only the loyal co-operation of Fort St. George made it possible to carry the new scheme through. Capital to finance the undertaking was lamentably short, but the Company's

¹ Foster, op. cit., 1642-5, p. 229.
³ Foster, op. cit., 1646-50, p. 191.
⁴ Ibid., 1646-50, p. 191.
chief creditor, Virji Vora, was persuaded to refrain from pressing for the repayment of the money (amounting to 20,000 rials) that the Surat Presidency had on loan from him. This accommodating financier also went so far as to finance the Pegu undertaking to the extent of 10,000 old pagodas, carrying interest at the rate of 1½ per cent. per month.

During the winter of 1646-7, a serious famine broke out in the Madras neighbourhood, and the Fort St. George factors found themselves in such straits that they were obliged to seek help from Masulipatam. When this was not forthcoming, we find them, in January, 1647, writing to Surat for "100 or two tunns ordinary rice to preserve the lives of those few painters, weavers and washers who remain about us; by which means we shall bee the better able to comply with yow in the Pegu investment." They also complained that the civil wars by which the country was then distracted, and the famine, made it difficult to get piece-goods with which to make up the cargo for Pegu.

The factors at Fort St. George hoped to despatch their first shipload of goods to Pegu before the wet monsoon of 1647 set in. But by the middle of May—when the first signs of the great change of weather were expected—no ship had turned up from Surat, and the factors were more than a little exercised in their minds at the delay, which not only hindered their plans, but made it impossible to borrow money locally for the investment. Apparently the Indian brokers would not venture their money until the ship itself materialised. The non-arrival of a ship was due to the fact that the Lanneret, which Surat originally intended to send to Fort St. George, was sent instead to Suakin, where the Company had recently opened a factory. In her place it was decided to send the Endevour on her return from Gombroon.

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1 Foster, "English Factories," 1646-50, p. 89.
2 Ibid., 1646-50, p. 308.
3 Ibid., 1646-50, p. 74.
5 Ibid., 1646-50, p. 129.
6 In 1646.
7 Ibid., 1646-50, pp. 89, 106. In 1644 her captain wrote of her as "the bravest Ship of her Burthen as ever came to Surratt, for shee sayleth better then any Dutch ship that ever wee mett, which doth anger them much, and workes very well." (O C., 1876, quoted by Love, "Vestiges," I., p. 61, n. 4) She was sunk by the Dutch in a fight off Gombroon in 1653. Foster, op. cit., 1651-4, pp. 249-53.
After a short detention at Swally for repairs, the *Endeavour* set sail in April for Fort St. George. On her sailed Thomas Breton, who was to take charge of the new factory in Pegu. She also carried a supply of rice and wheat for the relief of the famine-stricken garrison. She arrived at Fort St. George on 22nd May. In their letter to Surat dated 10th May, the factors had pointed out that owing to the monsoon no vessel could be despatched across the Bay to Pegu until August at least. This probably explains why she was not at once freighted for Pegu. In the meantime the Fort St. George factors had other more immediately profitable employment for this vessel. After landing her chief passenger and her cargo of rice and wheat, the *Endeavour* was at once sent up the coast to lade more rice for relieving the famine around Madras. It was estimated by the factors that they could dispose of their surplus rice at 100 per cent. profit. On her return to Fort St. George after discharging her cargo, she was partly freighted for Pegu and then despatched to Masulipatam to complete her lading. From thence she was expected to sail for Pegu in August. Actually, however, she put out from Masulipatam on 15th September with a cargo of goods valued at 20,836 rials of eight.

The factors sent to Syriam on the *Endeavour* to open the first English factory in Burma were Thomas Breton, chief factor, Richard Potter and Richard Knipe. Of these, Potter alone had previously been in Burma, having made a private trading voyage thither together with Richard Cogan, a son—probably illegitimate—of Sir Andrew Cogan, one of the original founders of Fort St. George. Richard Cogan, who was invited to accompany the Syriam expedition, refused to go, preferring instead to fit out a vessel on behalf of the Nawab Mir Jumla designed for the same destination. For this he was arrested and put in irons ready to be sent home to England.

1 Foster, *op. cit.*, 1646-50, p. 126.
7 Love, "Vestiges," I., p. 58, n. 2.
Mir Jumla, however, secured his release, and he fled to San Thomé, where he “turnd Papist rouge.”

In their first letter to Madras, written on 1st January, 1648, the prospecting factors reported that they sighted land on 3rd October. This was probably the golden pagoda on Cape Negrais, which used to be such a landmark for sailors in the days of empirical navigation. Contrary currents, however, prevented them from making Syriam until 23rd October. The prospect in Burma on their arrival was not exactly inviting. In 1635 King Thalun had moved his capital from Pegu to Ava, which, in those days, was a two months’ journey by boat from Syriam. When the East India Company’s factors arrived in Syriam, they found that without royal permission they could not even relade their ship for a return voyage to the coast. To secure this, they must go in person to Ava. To make matters worse, Thalun’s son Shintalok had raised what at first seemed to be a serious rebellion against his father. News of this greeted the factors on their arrival at Syriam. Shortly afterwards, however, the rebellion collapsed, and Shintalok was slain. Not until definite news of this reached Syriam did the factors deem it sufficiently safe to make the tedious journey to Ava.

“WEE found,” they continued in their letter to Fort St. George, “the country standing distractedly amazed at the civill warr that then was in Ava (the metropolis of this king­dome) betweeene the King and his eldest sonn, not knowing which party to take, till it pleased God to give victory to the King by the slauter of his said sonn, who had determined his death; which was not believed in Siriam till the middle of December, when there begun to be againe corrispondence between it and Ava, reviveing these merchants in theire bussines and animating us to proceed in the sayle of our goods.”

They went on to say that their profits on actual sales were good, but offset by the high customs duties, “which will amount to neare 16½ per cent., and that required in spetia, with more strictnes then wee have ever seene in any other place.” Another difficulty arose out of the fact that the

2 Ibid., 1646-50, p. 177.
3 Ibid., 1646-50, p. 177.
agents, through whom they had to do their selling, refused to do business unless they entrusted their goods to them for not less than seven months, while a further hole would be made in their profits, they said, by "the exceeding charge which will come upon the ship by her resideing here soe long time as till wee have dispatched our bussines."

They had hoped, they continued, to send the *Endeavour* back to the coast with a cargo of rice, but even if they had not been prevented from so doing by the necessity of securing royal permission for her departure, the condition of her crew would have rendered such a proceeding too hazardous. Her captain, Robert Cherry, her chief mate, Isaac Birkdale, her surgeon and three of the best seamen had died since leaving Masulipatam, and there was much sickness among the crew, occasioned by the "very unhealthful" climate of the country. The *Endeavour* was in dry dock, "to keepe her from the wormes and repaire her sheating, and that at more charge then thought of in this reported (but not truly) cheape country." They requested, therefore, that Rickman, a former chief mate of the ship, should be sent out to take charge of her, accompanied by as many seamen as Fort St. George could spare.

The letter closed in a more optimistic mood regarding the prospects of trade. They were, they said, "not in dispaire (if the country remaine quiett) to make the voyage worth the charge of its tryall, but—they proceeded—this cannot be proved, till you see what wee shall be able to bring you in returne, neither till then can you know, whether the trade be worth the continuance, nor till our better experience of this country shall enable us to informe you, how to follow it with least expence and most advantage." They themselves were about to set out for Ava, having been summoned thither by royal command. As the journey itself would not take less than two months, they estimated that they would be away from Syriam for at least a year. Richard Knipe, therefore, was to be left behind in charge of the factory to collect debts due to

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1 Vide Hobson-Jobson, s.v. Tarega.
2 Foster, *op. cit.*, 1646-50, pp. 177-8, gives a few verbatim quotations from this letter. I have, however, used the original document (O.C., No. 2058) for those given here.
them on sales of goods and "keepe account of the ships expence." In view of the fact that their long stay would exhaust their provisions, they requested that such stores as were unprocurable locally, and especially butter, should be sent to them by Dutch conveyance, "and if you please to acquaint us with the tast of Sack and Beare it will be very proper for this unhealthfull place." ¹

On the journey to Ava, which was begun soon after this letter was written, a fresh disaster awaited the unfortunate factors. It shall be described in their own words. On 27th March, 1648, the Fort St. George factors received by a Dutch ship the following letter,² from Breton and Potter dated 11th February, 1648, "20 dayes journy short of Ava": "When we took our leaves of you at Sirian," they wrote, "wee were sent for by the king in such hast that we have not since had opportunity againe to wright to you, and now greive at this unfortunate occasion. You have already heard how the hand of the Almighty hath been upon us in takeing from us many of our ships company before wee came to Sirian; nor hath it there staid, but came again upon us in a most deplorebale disasture which happened with us yesterday in the morning, when about four of the clock one of the Pegue boatemen, in dressing victualls for his company, sett fire on the boat where wee was, and had laden for our hon'ble Comp'ie besides what hath escaped our memory, 59 halfe bales cotton Yarne all our Salempores ³ all our white Betteelaes ⁴ except what sold the king which is of both but 158 pieces all our Broad Cloth all our goods rec'd for ffreight all our household stufe and provisions which by the violence of the said fire were before day consumed to little better than nothing, nor doe wee know in this confusion, what more wee have lost then this; wee have soon utterly spoiled, nor will the hast

¹ In the postscript to the letter already quoted. But compare with this Hamilton's statement: "The country is fruitful and healthful, and the air so good, that when strangers come hither in a bad state of health, they seldom fail of a speedy recovery." (Pinkerton's "Voyages and Travels," VIII., p 428.)

² O C, 2069 (part only of this is given verbatim in Foster, "English Factones," 1646-50, pp. 200-201).
³ A kind of chintz. Vide Hobson-Jobson, s.v. Salempoory.
⁴ A kind of muslin. Vide Hobson-Jobson, s.v. Betheela, Beatelle.
of the boate by which this is sent to Širian, give us leave to make further discovery in time to advise you thereof. Of what necessaries wee had of our owne we are utterly stripped, even to our dayly weareing clothes, not haveing left us any thing to lie upon in this wilderness save the bare ground; nor have wee other remedy till wee repaire to the other boate, which conteyneth the remainder of our goods. The ruines of what wee have left, though of very little vallue, yet wee conceive them worth the carriage to Ava; but such is the cruelty of these people that, seeing us in necessity of a boat, will not be hired to furnish us for less then 500 usest;¹ which, though it sinck deep into the worth of our burnt goods, yet is better given then that they should be altogeather lost.

"The consideracion of the premises hath almost killed our harts with greife, but in this wee finde noe remedie, and therefore must take courage to endeavour to bring what is left to better success, wherein it is impossible wee should be more carefull then wee have been already (though wee have been unfortunate) wee shall only desire your prayers for our future better fortune."

This was not the only disaster of the trip, for in a postscript to this letter they mentioned that on 23rd January Richard Manly, a sailor in charge of one of their boats, fell overboard and was drowned. Notwithstanding these disasters, however, Fort St. George was satisfied with the opening of the venture. It transpired from the list of sales which accompanied the letters from Syriam, that the proceeds were nearly three times the original cost of the goods,² and the Fort St. George factors were of opinion that even the loss of one boat-load of goods on the Irrawaddy by fire would not prevent a substantial profit accruing to the venture as a whole. They therefore wrote to Surat that they were glad the advice of the Masulipatam factors had not been listened to when the venture was first mooted. "The abstract of goods sold in Pegue," their letter continued, "and provided here by us in Madraspatam cannot surely chuse but give the Companie good encouragement for the prosecuteinge of the Pegue trade, and likewise

¹ A copyist's error for "viss," i.e. viss of ganza. See Foster, op. cit., 1646-50, p. 200, n.
² Foster, op. cit., 1646-50, p. 201.
to give the 1st actors thereof there due comendacons, notwithstanding the unhappie disaster of fire which befell our friends in carrying up of their goods. For disasters are alwaies incident unto merchants... And for disasters," they piously averred later in the same passage, "wee must leave to the will of the Almighty who has the dispose of all things."

It was decided at Fort St. George to send William Curtis, chief mate of the Farewell to take charge of the Endeavour and return her to Madras, since they were in great need of shipping. Curtis, with two or three English sailors and a stock of provisions, was to be sent out by a Dutch boat due to sail for Syriam in May, 1648. We have no exact information as to the date when the Endeavour left Syriam. As late as the end of January, 1649, President Breton of Surat, in his letter home, mentioned her as being still at Pegu. In the following April he wrote that she was expected back from Pegu at the time of writing, and was to return thither with another cargo that was then being prepared for her on the coast. The President and council at Bantam, however, ordered the Madras agency "by such positive comands as that Agent etc., pretends they durst not disobay" to send the Endeavour to Bantam, and much to the annoyance of Surat the Fort St. George factors complied. On 6th August, therefore, she was despatched from Madras upon a long and stormy voyage to Java in the course of which she lost many of her crew.

Our knowledge of the fortunes of the Company's servants in Burma at this time is sadly deficient. Very few of the letters written by the factors in Syriam and Ava have survived. After the one dated 11th February, 1648, written by Breton and Potter on their way to Ava, the records of the East India Company contain no further letters written from Burma until October, 1653. Our other source of information regarding affairs in Burma, the periodical official letters written by the Agent and Council at Fort St. George, is also

1 In 1648 the Fort St. George factors wrote home to the effect that if the trade to Pegu were to be kept open, two ships of 120 tons burthen must be sent out from England. See also Bruce, "Annals," I., p. 430.
3 Ibid., 1646-50, p. 250.
5 Foster, op. cit., 1646-50, p. 271.
non-existent for the years 1649 and 1650. We may, however, make certain inferences. The factors apparently were well received in Ava, since the President and Council at Surat, in their official letter to the Company, dated 25th January, 1650, mentioned that they were sending home "a ruby set in a gold ring, the present of the King of Pegu," which is put into the chest of books and papers." No treaty or articles of trade were made between the Company and the Burmese monarch, but permission was granted to build a house and dock in Syriam, and certain abatements of Customs duties and other privileges were granted in favour of the English merchants.

Notwithstanding the difficulties and disasters which attended it, the initial venture to Pegu was a success financially. In January, 1650, Surat reported home that making allowances for all losses, the profits of the venture would amount to "upwards of 40 per cent., if all debts stand good." It is remarkable, however, that as late as 1650, the money borrowed from Virji Vora, four years earlier, for financing the venture had not been repaid, and the large sums that had to be paid to him by way of interest caused the Surat Council no small qualms. The chief cause of the delay was that a sum of money had been raised on the security of the cargo left behind in Burma by the *Endeavour*. Richard Knipe had been sent with this money to Bengal to make purchases on behalf of the Company. When, late in 1649, the Fort St. George Council sent the *Greyhound* to Balasore to receive the goods, Knipe and his goods were at Rajmahal, the capital of Bengal, and the boat had to return without them. Meanwhile the President and Council at Surat found the interest on its loans so heavy that in March, 1650, they wrote home begging for

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2 It is uncertain which king is here meant. They arrived in Ava in 1648. In that year King Thalun died and was succeeded by Pandale (1648-61).
3 Foster, *op. cit.*, 1646-50, p. 294. It was put up at a General Court of Sales held on 27th November, 1650, and fetched £28.
5 Foster, *op. cit.*, 1646-50, p. 291.
7 "Near 30,000 ma (mudus)" (*ibid.*, p. 291), but another account (O.C. 2200) gives it as "neere 6000 rupees."
8 Foster, *op. cit.*, 1646-50, p. 291.
money to be sent out to enable them to clear off their liabilities.\footnote{Foster, "English Factones," 1646-50, p. 308.}

The Madras factors entertained high hopes of the success of the new trade connexion opened with Burma. To a certain extent their prognostications were justified. Certainly the reports we have of the trade to Burma previous to the opening of the first Anglo-Dutch war in 1652 are such as would have justified the prosecution of the enterprise. In October, 1650, Surat reported home that the Pegu adventure was thriving. A second cargo of goods had been despatched to Syriam from Fort St. George in 1640 on board the \textit{Dove}, which had returned to the coast in March of the following year with news of plentiful sales and great profits. She had brought back a cargo of ganza, rice, and Martaban jars valued at a little over 5159 rials. The President and Council noted, however, that the weak spot in the trade to Burma lay in the returns (i.e. the sales of goods exported from Burma) "which is alwayes rather loss then gaines, or otherwise the trade would bee the profitablest of any you now have or (since that of Manela) have formerly prosecuted in many yeares."\footnote{Foster, \textit{op. cit.}, 1646-50, pp. 317-18.}

So optimistic were the coast factors as a result of the second venture to Pegu, that they decided to buy and fit out a vessel specially for voyages to Syriam. Two circumstances further encouraged them to take this step. In 1650 the political outlook in Burma was more promising than it had previously been for some years. Ever since the Ming dynasty had been overthrown in 1644 China had become the prey of freebooter armies which ravaged her outlying provinces and made periodic incursions into Burmese territory. Early in the reign of Pindale, a Burmese army had been defeated by the Chinese at Wetwin, near the modern hill-station of Maymyo, and the invaders had laid waste the country almost up to Ava itself. In 1650, however, the Company's factors at Fort St. George received news that the Burmese had defeated "their plundering neighbours and that the country was like to be settled and in a peacefull condition."\footnote{Ibid., 1650-4, p. 19. Actually, however, this was but an interval in a chronic series of raids which were not put a stop to by the Manchu dynasty.}
The second circumstance which rendered English trading prospects with Burma favourable was that in 1650 it was reported that "the Dutches investment was much damnified and the Nabobs utterly cast away," 1 so that markets were considered likely to prove good for the English merchants. The Masulipatam factors were therefore instructed to buy a vessel of about two hundred tons burthen and fit her out with a crew of Lascars and all necessary provisions. This was done at a cost of a little less than 1600 old pagodas. The new junk—for such she is called in the journal of Charles Wylde, purser of the Bonito 8—was named the Ruby, after the famous product of Burma. She was armed with four guns provided by Fort St. George. In addition to her complement of Lascars, seven or eight English sailors were appointed to her, and Thomas Bland, 8 who had been twice previously to Burma as mate, became her master. On 16th September, 1650, she set sail for Syriam with a cargo valued at 3845 rials. In addition, she carried a little freight provided by native merchants trading on their own account, but the Fort factors complained that more freight of this sort would have been carried had not the Governor of Masulipatam forced all native merchants sending goods to Syriam to lade them on his own boat, that was about to sail for the same destination. 4 For three years the Ruby was employed in the Syriam trade. In 1653, however, she was sold to a Moorish trader for 800 old pagodas and her crew transferred to the Bonito.

On 3rd April, 1651, the Ruby returned to Fort St. George after her first voyage to Syriam, bringing with her a cargo valued at over 33,486 rials. A small portion of her cargo was landed at Madras; about an equal amount was sent up to the Bay factories in a Moorish junk under the care of William Jearsey, who had returned from Pegu on the Ruby; the ship herself was sent to Masulipatam, there to unload the major portion. 5 She brought also to Madras a present from

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1 Foster, op. cit., 1650-4, p. 19. The "nabob" was Mir Jumla, who traded regularly with Burma.
2 Ibid., 1650-4, p. 6.
3 In 1655 he was imprisoned in Fort St. George for a scandalous conspiracy with his wife against Agent Henry Greenhill. Vide Love, "Vestiges," I., pp. 156-60.
4 Foster, op. cit., 1651-4, p. 19.
5 O.C. 2246. Foster, op. cit., 1650-4, p. 97.
the King of Burma to the Agent of Fort St. George, which caused Henry Greenhill¹ and his Council to write home strongly hinting that in this case the Company might relax its rule forbidding its servants from taking presents from native rulers.² "In the Pegu invoice," they wrote, "the Kings present to the Agent stands unrated, as what is usually appropriated by the Commander of other Nations, Dutch and Portugalls to their particular which wee (haveing noe president from our predecessors) may not doe without your licence, therefore have herewith in Mr. Woods custody sent a small Ivory Box, sealed up, containing a Ruby ring valued heere about £20 sterling, the other part or piece being a small Goulden Bull with more eyes then hee should have through the thinness of the mettle, for a Betel Box valued aboute £30; which we retaine here yet unbroaken in honour of the sender, whose Majestie adors the beast and could not in point of state have done us a greater favour."

The same letter contains information of the numbers and names of the Company's servants in Burma. Three "Pegu factors," William Jearsey, Martin Bradgate, and Thomas Howard returned to the Coast on board the Ruby, leaving three behind—Knipe, Francis Yardley, and Samuel Archer, who, in another document, is classed as a surgeon.⁶ Of the factors who sailed to Synam on board the Endeavour in 1647, Thomas Breton, after his adventurous journey to Ava, must have returned to Fort St. George on the return voyage of that ship in the summer of 1649, since he left Madras for Surat on board the Expedition on 3rd October of that year.⁷ He had no further connexion with Burma.

It is not a little surprising to find that Richard Potter, who had accompanied Thomas Breton to Ava, was given a gratuity

¹ A full account of his career is to be found in Love, "Vestiges," Vol. I., passim.
² A précis of this letter is to be found in Foster, op. cit., 1650-4, pp. 97-8. I have relied on O C 2246 for the verbatim extract that follows, as only a portion of it is given by Foster.
³ I.e. perquisite.
⁴ Precedent.
⁵ An integral part of the regalla of most Eastern potentates. Vides Hobson-Jobson, s v Betel.
⁶ O.C. 2243. I have been unable to discover any information as to the date when any of these factors, except Knipe, went to Burma.
of £100 for his good service in Burma. In the first instance he it was who, by "unwillingness and false report," was mainly responsible for the opposition of the Masulipatam factors to the project of opening a factory in Burma; apparently he was only with great difficulty persuaded to accompany the venture. How long he stayed in Burma we do not know. In January, 1651, he was reported to be in the neighbourhood of Balasore. In that year also we find him and Richard Knipe made responsible for the bad debts to the amount of Rs. 8000 contracted by the first venture to Syriam. These, however, were all made good by them. The Madras records mention a house belonging to him in that city, where for some time he lived with his wife and daughter. He died in 1653.

Richard Knipe, after his journey to Bengal to buy goods with the money raised on the security of the stock left behind by the Endeavour in Burma, returned to Syriam as chief factor early in 1651. Agent Henry Greenhill, in a letter from Fort St. George dated 18th January, 1651, mentions him as having gone to Pegu, but his name does not appear in the list of factors in Pegu dating from somewhere between 18th January and 19th February of that year. As has been shown above, however, he arrived there before the departure of the Ruby in the following March. The list referred to gives the names of Martin Bradgate, William Jearsey, Samuel Archer, Thomas Howard, John Lawrence, and Thomas Edwin as factors in Pegu at the beginning of the year 1651. Of these, Jearsey and Howard left by the Ruby in March. Lawrence and Edwin are not mentioned in the list of factors left behind in Pegu. In fact, we hear nothing more of them from this time onwards. The conjecture may be hazarded that the "very unhealthfull climate" was the cause of their sudden disappearance from the East India Company's records.

Our next list, dated 10th January, 1652, gives us Richard

1 Foster, op. cit., 1651-4, p. 16.  
2 O.C. 2072. Letter of Tho. Ivie and William Gurney at Fort St. George, to the President and Council at Surat, dated 28th March, 1648.  
3 Foster, op. cit., 1651-4, p. 16.  
4 Ibid., 1651-4, p. 47.  
5 Love, "Vestiges," I., pp. 119, n. 3, 122, 141.  
6 Foster, op. cit., 1651-4, p. 21.  
7 Ibid., 1651-4, pp. 43-4.  
8 Ibid., 1651-4, p. 94. Also given in Love, "Vestiges," I., p. 206, n. 9.
EARLY ENGLISH INTERCOURSE WITH BURMA

Knipe, Francis Yardley, and Samuel Archer as in Pegu, and Martin Bradgate ¹ and William Jearsey ² as in the Ruby bound for Pegu. Knipe was superseded by Bradgate on the latter's arrival at Syriam in 1652. He did not stand well with the King of Burma, who had been holding up goods the Company wished to export from Martaban, and the Fort St. George Council hoped that Bradgate, who was more popular in Burmese official circles, would manage to secure better relations with the Court of Ava.³ Knipe's conduct on several occasions had called for severe reprimand. One of his last acts as chief factor at Syriam was to despatch a ship—presumably the Ruby—to Madras without a bill of lading, and one is led to suspect him of a habit of appropriating the property of deceased factors which should have been surrendered to the Company.⁴ His accounts were badly kept and he caused no little trouble at Syriam after his departure in 1653 by taking with him the account books for the period from March, 1650, to August, 1653.⁵ In the absence of any references to him in the Company's records after his departure from Burma we may assume that the Company had no further use for his services.

The Ruby left the coast on her second voyage to Syriam on 20th January, 1652. She should have started much earlier, but apparently experienced much difficulty in getting together her necessary complement of crew.⁶ She left Madras with nine English seamen besides Thomas Bland, her master; Robert Smith and William Mixer, her mates; and Robert Cowper, her surgeon. She did not return to Madras until May of the following year, when she came in company with

¹ Classed as merchant. He is mentioned as a writer at Fort St. George in 1643. In 1648 he was a member of the Fort St. George Council, and as such signed a letter of that date. (Love, "Vestiges," I., pp. 63, 86, 98.)
² Classed as accountant. This is one of the earliest references to him in the East India Company's records. The best source of information regarding this extraordinary man is Love, op. cit., supra.
³ Foster, "English Factories," 1651-4, p. 111.
⁴ Vide O.C. 2343, for a case in Burma probably relating to the deaths of Edwin and Lawrence. See also Foster, op. cit., 1651-4, p. 21, for a reference to a suspiciously similar action of his in connexion with the estate of William Hicks, a deceased factor of the Courten Association.
⁶ Ibid., 1651-4, p. 111.
the Bonita, which had been sent to Syriam in February of that year.\(^1\) This long delay needs some explanation. Agent Henry Greenhill, writing home shortly after her departure from the coast, expressed the opinion that she would not 'arrive back that year.\(^8\) Unlike the larger English-built vessels, she could not endure the stress of monsoon weather, and so by missing the return sailing season before the wet monsoon of 1652 she would have in all probability to wait for that of the following year. In the meantime, the outbreak of the first Anglo-Dutch war in 1652, though not immediately affecting the relations between the two nations in the Eastern seas, would cause her to wait for an English ship to accompany her across the Bay.

\(^1\) Foster, op. cit., 1651-4, p. 155, and note. \(^8\) O.C. 2257.
CHAPTER IV
THE FAILURE OF THE SYRIAM FACTORY
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The Anglo-Dutch war of 1652-4 placed the English East India Company's agents in the East in a most uncomfortable position. The Dutch possessed a commanding naval superiority over the English in the Indian Ocean, and not only captured or destroyed several of the Company's ships, including the Endeavour and the Dove, in which the first two cargoes to Syriam had been shipped, but cooped up English shipping in port in such a way as to render trade almost impossible. Actually, the Company's Western factories around the shores of the Arabian Sea appear to have suffered worse than those on the Coromandel Coast and Bay of Bengal.

The Dutch made no attack upon the English within the limits of the Fort St. George presidency, but on account of their general predominance in the Eastern seas and on the trade routes the Fort St. George factors were literally at their wits' end as to how to get cargoes through to England during most of the year 1653 and the early part of the following one.

Of the effects of the war upon the Company's trade with Burma, we have very meagre information. In 1653 the Syriam factors reported to Fort St. George that the Dutch in Burma offered no "harme or violence" but did their best "to render us odious to the people." ¹ For want of English ships they were compelled to make use of Dutch shipping to carry their correspondence. The following extract from one of their letters illustrates the methods they employed to guard against the interception of their letters by the Dutch:—

"And for as much that at present wee are confined to our enemies shipping (which are all three bound in companie for Bengala) to bring this towards you, wee

¹ O.C. 2343.
shall say the lesse or at least noe more then that in case they should bee intercepted by them which they will narrowly search for, it shall doe them noe good, nor us any harme, but the confidence wee have of the bearer, beeing one of the Nabobs\(^1\) servants which taketh his passage on one of their ships, with the great desire wee have to present our respective salute unto your worshipes etc., invits us to this single paper wherein wee shall in breefe answere some points recommended to us, and some other matters extant with us." \(^8\)

This letter, dated 25th October, 1653, was received in Fort St. George late in December, 1653, or early in January, 1654, by way of Bengal and Masulipatam.\(^6\) In the same letter the Syriam factors mentioned that the Dutch had intercepted and detained a letter sent from Fort St. George by a Dutch boat which had arrived in Syriam in May, 1653. They had received the letter, however, by a native boat on 8th October. It was dated 7th March. They further related that they were in great straits for want of paper and ink, having previously relied upon the Dutch factory in Syriam for their supplies of these necessaries.

We hear of only one other instance of Dutch hostility towards the English in Burma. Although it belongs to a slightly later stage of our narrative, it may be conveniently related here. The Expedition was due to have sailed from Syriam to Fort St. George at the beginning of the dry monsoon of 1653. Her departure was, however, delayed because three Dutch ships lay in wait for her. The Fort St. George factors managed to warn her of her danger by a message carried by a junk belonging to Mir Jumla, whose regular trading operations in Burma have already been noted. Shortly afterwards, one of the blockading ships was wrecked a little south of Narsapur on the Coromandel Coast.\(^4\) But the Expedition was effectively prevented from leaving Syriam for the rest of the war. She did not, in fact, reach Madras until March or April, 1655.\(^6\)

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\(^1\) Mir Jumla.  
\(^2\) O C. No. 2343.  
\(^3\) Foster, "English Factories," 1651-4, p. 221.  
\(^4\) O C. No. 2358. Foster, op cit., 1651-4, p. 220.  
\(^5\) Ibid., 1655-60, p. 33.
The Dutch were undoubtedly in a far stronger position than the English in Burma. Consequently they secured better treatment not only from the Court of Ava, but also from the local officials, to whose palms they were in a better position than the poverty-stricken English Company to apply the requisite amount of grease. The letter written by Bradgate and his colleagues from Syriam in October, 1653, and already referred to above,\(^1\) contains an interesting illustration of their success in dealing with the Burmese Government. "A small vessell of theirs which they formerly took from the Portuguese came hither in July last," they write, "which they say was bound for Batavia, having abord her 14 Bales of course cloth, which were taken ashore but not customed\(^2\) and after great expence in bribes they have lycence to relade the same goods and depart with the ship and men, of all which (according to the Country Custome) it was generally thought the king would have seized on as his owne, they relating themselves without examination that they were forced hither by fowle weather, but hee hath showed himself more generous to them then usuall (beeing incited thereto by the Grandees who were well paid for their paines)." The same letter mentions the unexpected arrival of a Dutch fly-boat, the Overskeet, which, to the great surprise of the English, was given permission to depart by the Burmese governor of Syriam without having to deliver up a portion of her arms and ammunition. The writers hint that the large annual presents made to the king and important officials by the Dutch were the cause of this generous treatment.

In February, 1653, Fort St. George deemed it unsafe to send the Bonito to Bantam; she was therefore ordered to accompany the Expedition from Masulipatam to Syriam. With the two vessels went Agent Henry Greenhill. It would appear from two letters written from Bantam\(^4\) and Surat\(^5\) respectively, regarding this voyage, that Greenhill carried to the Syriam factors their earliest official news of the outbreak of war with the Dutch. In the absence of definite information, we are left to guess the object of Greenhill's visit to Burma.

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\(^1\) O.C. No. 2343. \(^2\) Bales. \(^3\) I.e. Customs duties had not been paid on them. \(^4\) O.C. Nos. 2283 and 2284. \(^5\) O.C. No. 231.
A passage in the Syriam letter of 25th October, 1653, already referred to on several occasions above, gives the impression that he went there to make enquiries into the general state of affairs in the Company's factory and into Knipe's mismanagement of the accounts. The writers thank Greenhill heartily for his pains in making up their accounts, and express the hope that in future they will be able to send them in fully made up and in proper form. They proceed to explain that most of the confusion was due to Knipe's negligence. As Greenhill returned to Fort St. George on the return voyage of the Bonito in April, 1653, he cannot have made the long river journey to Ava during his stay in the country. His mission, therefore, probably had nothing to do with the establishment of better relations between the Company and the Burmese Government. One is tempted to conjecture whether he went thither purely upon the business of the Company.

Martin Bradgate, who had returned to Syriam on board the Ruby in 1652, left shortly afterwards for Ava, which he reached on 3rd June. He was greeted by the news that the Company's warehouse there had been destroyed by fire, and with it 1655 viss 24 ticals of ganza. Having with him a consignment of goods for sale belonging to the United Joint Stock, and no place in which to store them, he was obliged to hire a warehouse for six months at a rent of 50 viss of ganza per mensem. He had also to spend 1340 viss upon building a new house for the Company. Very little information is to hand about this trading post at Ava. It was presumably established by Breton and Potter after their ill-starred journey to Ava in 1648. In the "Original Correspondence" there are references to an "Ava Journall and Leidger for the United Joynct Stocks accompt for the yeares 1653 and 1654," and to an "Ava and Syrian Journall and Leidger for the fourth Joynct Stocks accompt 1650 to 1654." This trading post at Ava is never referred to in the records as a separate factory. Apart from the fact that Ava was the capital of the kingdom, it was not a good trading centre, and the Company probably maintained a house there rather for the ready access it com-

1 A viss of ganza was then worth about one shilling and four pence sterling (vide Chapter V.).

2 Foster, "English Factories," 1651-4, p. 207.

3 O C. No. 2341.
manded to the royal ear and the royal godowns than for any more general commercial advantages they hoped to reap through the maintenance of a resident there. It was, however, possible to carry on a certain amount of direct trade of a profitable nature with the king, into whose storehouses at the capital there flowed an unending stream of revenue in kind.

The city of Ava, first made a royal capital after the fall of Pagan at the end of the thirteenth century A.D., was almost continually in Shan hands until its annexation by Bayinnaung in the sixteenth century. While the Toungoo dynasty maintained its capital at Pegu, Ava remained a provincial capital presided over by vassal rulers or viceroys. But the silting up of the Pegu river robbed the city of Pegu of its commercial advantages and paved the way for the rise of Syriam as the chief trading centre in Burma. The cessation, too, of the successive Burmese attempts to conquer Siam caused Pegu, the scene of a fearful disaster at the close of the sixteenth century, to lose its strategic importance in Burmese eyes, while the hostility of the Talaings to the Burmese dynasty that had brought such terrible devastation upon them and their fruitful land, helped to provoke a reorientation of Burmese policy that represented a complete reaction from that inaugurated by the statesmanlike Tabinshwehti. In 1635, King Thalun removed the capital to Ava, which thenceforward, until captured by the rebellious Talaings in 1752, remained the capital of Burma.

Mr. Harvey is rightly of opinion that a move to Syriam would have accorded better with the country's destiny. But no one who has devoted any attention to the trade policy of the Burmese kings—if, indeed, their actions in this respect may be dignified by the application of such a term—will find any cause for surprise that the commercial importance of Syriam never led Burmese kings to consider it as a possible royal capital, notwithstanding the striking lesson read to Burma by the Portuguese adventurer Felipe de Brito. Ava's political importance lay in its ancient traditions and the fact that it was in the centre of the more strictly Burmese districts of the country. Economically it was attractive to the Burmese Court, because it was situated at the junction of the

Irrawaddy with its tributary the Myitnge, along which the rice of the Kyaukse district could be brought to supply the city. It had few, if any, real commercial advantages. Its sole importance as a trading centre was derived from the fact that as a royal city it attracted to itself a large, though mainly uncommercial, population, and contained the royal godowns, into which flowed an unending stream of tribute and taxation, mainly in kind.

Martin Bradgate, during his stay in Burma, resided chiefly in Ava, probably in order to use his influence with the Court to secure favourable trading conditions for the Company. Through him a certain amount of correspondence was carried on between Fort St. George and the Burmese Court as a result of which the Company secured a rebate of Customs duties on some of their imports into the country. In October, 1653, the Syriam factors reported that he had recently arrived down from Ava, and was about to return thither in order to get the necessary permission for the Company's ships to depart the country whenever they pleased. We gather from their letter that this method of direct negotiation with his Burmese Majesty was the cheapest way of getting things done.

Bribery in Burma was an extremely expensive business. The high hopes of the successful development of the Burma trade entertained by the Fort St. George Agent and Council as a result of the voyages of the Endeavour and the Dove gradually faded away. The rubies that the Company hoped to get cheaply from the land of their origin, proved so costly to procure that bills of exchange raised upon them according to their value in Burma could not be realised to their full amount in the Indian market. Consequently, in 1652, Greenhill and his Council reported that "the Pegu factors . . . durst not adventure to bring us any (rubies) thence for the account and they did well therein." 3

On the other hand, good supplies of lac could be procured. Early in 1652 Fort St. George was able to send home 4000 lb. of this commodity in addition to a cargo despatched for sale in Persia, and Agent Henry Greenhill estimated that he could send home fifty tons annually if the Company required it. 4

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1 Foster, "English Factories," 1651-4, p. 207. 2 O.C. No. 2343. 3 O.C. No. 2246. 4 Ibid.
He further reported that mainly because of the large returns from Burma he was able to turn over stock to the value of over 37,000 rials from the Fourth Joint Stock's to the United Joint Stock's account, and was therefore encouraged to prosecute the trade to Burma "notwithstandinge the trouble and difficulties thereof."

In 1653, however, the English trade took a decided turn for the worse. "Instead of amendments of the tymes here with us, wee rather finde it to bee daily worse," wrote the Syriam factors in October of that year. The prices fetched by imported goods, they continued, tended to fall, while country produce and merchandise were considerably dearer than previously. The Burmese Government had prohibited, on pain of death, the sale of tin or ivory to foreign merchants, and in order to prevent the smuggling of these articles out of the country had set "diverse new watches . . . in the way to Martavan, from whence most part of those commodities were formerly brought." They would, therefore, they reported, be unable to get the goods due to them, and so would have to take money instead. Moreover, they could not hope to send much ganza because the export of this had also been stopped "and there may not be brought from Pegu more than will defray expenses in Sirian and not to exceed 200v at one time, for which wee must have a pass." They then proceeded to relate the following incident: "The Dutch, a while since, endeavouring by night to pass by the juncans with a boate wherein was laden 3,000v ganza, were persued and taken, and the men brought backe bound and suffered imprisonment till such time as the factors here with costly bribes had mitigated the Princes wrath; which after three daies obteyned their manumission. The ganza is transported into the Kings godownes, where it remains dormant." It was so difficult to get commodities for export, they wrote, that had the Expedition not been delayed in Syriam port for other reasons, she would have had hardly any cargo with which to return to the Coromandel Coast.

1 O.C. No. 2343. 2 Foster, op. cit., 1651-4, 207.
3 i.e. viss. 4 Customs officers (from chungam, a toll). Foster, op. cit., 1655-60, p. 41, n.
So it happened that whereas in the early part of 1652 the Fort St. George Agent and Council had written home explaining that their large stock was due chiefly to the returns from Pegu, in November of the following year they reported that they could barely make ends meet because of the failure of the Burmese trade. "Our Pegu friends," they complained, "complied not with the ½ of what wee expected from them." On the other hand, the "Pegu friends" seem to have had some cause for complaint at the quality of the goods they were expected to vend profitably in Burma. In a letter written by Greenhill and Gurney at Fort St. George to the Company in January, 1652, occurs the following significant passage: "Lastly, be pleased to take notice that wee are advised from the Bay the Broadcloth sent thither proves soe damnified as it will not vend there, for which cause it is intended to Pegu." One is led to think that this was not an isolated case of dumping inferior goods upon Burma, since we find it asserted in 1654 that the goods sent to Pegu from Masulipatam were proverbial for their badness. "If it come from Metchlapatam, wee will not medle with it," the Syriam factors are reported to have said.

By the end of the first Anglo-Dutch war the East India Company's affairs were in a critical condition. The flotation of the United Stock, resulting from the Company's agreement with the Assada merchants at the end of the year 1649, had not succeeded. For this the economic condition of England at the close of the Great Civil War was responsible. Fluid capital was almost exhausted. Only one-tenth of the advertised capital of the United Stock had been actually subscribed. Many of the Assada merchants refused to join the new Joint Stock, and continued their interloping operations in the Indian Ocean. Capital was so scarce that in 1651 no ships could be sent out to the East, and the General Court actually debated whether the formality of electing officers should be discontinued. A number of London merchants was pressing for either the abandonment of the joint stock system of trade in favour of the regulated system or the opening of the trade to all comers. It was represented that the Company was able

1 Foster, "English Factories," 1651-4, p. 213.  
2 O C. No. 2246.  
3 Foster, op. cit., 1651-4, p. 305.
to carry on so little trade on its own account that its retention of its monopoly was nothing short of farcical. Again, in 1653, when the United Joint Stock expired, the Company was unable to send ships out to the East.\(^1\) Added to these difficulties the Dutch war, as we have seen, had brought English commerce in the Eastern seas almost to a standstill.

Faced by such a situation, with Cromwell and the Council of State turning a deaf ear to all their entreaties for help against the interlopers, the Directors decided to reduce considerably the scope of the Company's trading operations. In May, 1654, therefore, the Surat Presidency received instructions that its factories were to be reduced to Surat, Agra, Ispahan, and Gombroon, while those of the Madras Presidency were to be reduced to Fort St. George and Masulipatam only. The execution of these orders in the latter Presidency would involve the closing of the factories at Balasore in Orissa, Hugli in Bengal, Bantam in Java, Jambi in Sumatra, Macassar in Celebes, Camboja in Indo-China, and Syriam in Pegu.\(^1\)

Fort St. George received news of this decision by a letter from the Company brought by the Three Brothers in the middle of September, 1655. It was therein ordered that with the reduction of the factories to two in number only "noe more but three factors shall be continued in both places, namely, two at the Fort and one at Masulipatam; which number wee conceive will be sufficient, wee having at present noe other occasion wherein to employ them, except to preserve and maintain those priviledges and immunities which wee have in those parts."\(^8\) It was further ordained that Thomas Chamber, William Palmer, and Martin Bradgate, who had returned from Burma—presumably on the Expedition\(^4\)—were to be offered the three posts. The Fort St. George President and Council immediately set about carrying into effect the ungrateful task imposed upon them by this order. On 16th October, 1655, President Greenhill, Thomas Chamber, and Martin Bradgate held a consultation at Viravasaram at which it was decided

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\(^1\) Hunter, "British India," II., p. 119.
\(^2\) Foster, op. cit., 1655-60, p. 6.
\(^3\) Ibid., 1655-60, p. 35.
\(^4\) I can discover no actual mention of his return in the records. He was in Fort St. George at the time of the arrival of the Three Brothers. (Ibid., 1655-60, p. 37.)
to recall William Jearsey and Robert Cooper from Syriam, leaving behind Francis Yardley upon a salary of "10 old pagodas or 100 veists gance at most per month ... to gather in as many of such debts standing out as are [not] desperate and to looke after the howses and dock (which are of value and importance); all which upon the utter desertion of those factoryes would bee lost and seized on." ¹

A letter written home to the Company by William Curtis and John Chamber, super-cargoes of the Three Brothers, and dated 27th December, 1655, "ready to sayle for Bantam out of Madraspatam rode," explained the reason for this delay in closing the Syriam factory.² "Why wee have transgressed soe far from your Worshipps wish is for these following reasons. Those factors in Pegu had made soe many debts and have put you to soe much charge in building houses, dockes and other accomodaçon that if wee withrawe the factors all your privileges debts and accomodaçon will bee lost therefore it is thought fitt that Mr. francis Yardley shall remaine in Serian & hould the Companies privileges and gather in theyre debts." Greenhill and Chamber, writing home in the following February, gave further stress to this last point:³ "For there is hopes to recover in diverse debts and by late advise[s] from thence they have gott in many thousands veists of gance that wayt but a conveyance hither," they explain with great plausibility. But the truth of the matter was that in the absence of supplies of capital from home and through their consequent inability to carry on trade on the Company's behalf, the coast and Pegu factors had very naturally employed their time in feathering their own nests. Most of them were so deeply engaged in trading on their own account in Burma that the immediate dissolution of the Syriam factory would have been a very serious matter for them.⁴ "Mr. Bradgate in his voyage hath made soe many debts in Pegu," wrote Curtis and Chamber in the letter already quoted above,⁵ "on his account alone you are forced to keepe that nedles factory; and at his returne to the ffort his cash, his credits

in Pegu and all his salary will not balance his accompts." Both William Jearsey and Francis Yardley became notorious later on for their extensive private trading, which they carried on in defiance of the loudest thunders from London.

Jearsey and Cooper were instructed to return to Madras bringing with them the fabulous supplies of ganza on board a Dutch ship, on which passages had been booked for them by arrangement with the governor of the Dutch factory at Pulicat. They were expected back at Fort St. George in April, 1656. Cooper returned on this boat, but without the ganza. It remained behind in Jearsey's charge, since he refused to travel on a Dutch boat, and insisted upon waiting to return on the Expedition, "for the Credit of the Nation (as he said) being an English ship," wrote Greenhill and Chamber somewhat incredulously home to the Directors. But it is significant that this ship, which had recently been bought of the Fort St. George establishment for 2000 old pagodas and her name changed to the Prosperity by that indefatigable private trader, Edward Winter, then chief factor at Masulipatam, was trading in Syriam on her owner's behalf. She was expected to sail from Syriam three days after the Dutch boat upon which Cooper travelled. But, by the following November, neither Jearsey nor the ganza had materialised, and although Fort St. George still optimistically held out hopes that the amount of ganza to be realised was "neere 20 candy . . . which might yeelde heere neere 800 pagodas new," they reminded the Company that Winter's ships were usually unfortunate.

What ultimately transpired is related in Greenhill's and Chamber's next general letter to the Company from the Fort dated 28th January, 1657. "Wee formerly advised your Worpp: of 7 or 800 pagodas got together of our Pegu Remaines, and how wee had procured passage for Mr. William Jearsey (your chiefe there) to bring it with him on a Dutch shipp which opportunity hee neglected for a passage on the Expedition that

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1 O C. No. 2537.
2 Foster, op. cit., 1655-60, p. 102. O.C. No. 2579.
3 Ibid. The book rate of the pagoda was at this time eight shillings sterling.
4 O.C. No. 2610.
lost her Monsoone,1 and but lately arrived with him at Metchlep­
patam, who not coming hither himselfe, sent his accompts on
the Dethick 2 by which wee find a great part of that summe
expended in his stay there, contrary to order, besides £100
in ready money taken there out on accompt of his small wages,
which disorderly proceeding, wee noe way approve of, but
will speedily endeavour to exact a reason from him (if reason
can be given) for such irregular courses, and as soone as possible
may bee, recall francis Yardley your sole factor now in
Pegu, being informed from thence but little more of your
estate is recoverable in those parts unless bee the sale of your
howses etc. which wee suppose will turne to a poore accompt."

Jearsey’s departure from Burma at the end of the year
1656 really brings to a close the history of the Company’s
first factory in Syriam. We have no exact information as to
the date of Yardley’s return to the coast. In 1659 he was in
Masulipatam preparing to make an interloping voyage to
Burma in partnership with a certain Samuel Cropley, 3 also
previously a Company’s servant. 4 Probably he left Burma
not later than the year 1657. At the end of Vol. XXV. of
the “Original Correspondence” there is a “List of factory’s
and places where books have been kept since 1658;” 5 no
place in Burma appears in this list. Probably, therefore, we
are right in concluding that the Syriam accounts were closed
before 1658.

Apparently the Company never formally surrendered its
possession of the Syriam factory site. At a Court of Com-
mittees for the United Joint Stock which sat on 14th October,
1656, to value the properties of the Company in the East for
the purpose of selling them outright “to some Englishmen,” 6
property in Pegu 7 was credited to the Company. At the end
of the following year also, when as the result of the grant of
a new charter by Cromwell a “New General Stock” was
subscribed, and the new undertaking agreed to take over at
a valuation all the property of the Company in the East, a
house at Pegu is mentioned in the list of goods, privileges,

1 i.e. failed to leave Sirnam before the beginning of the wet monsoon
2 A private ship
4 Ibid., 1655-60, p. 258.
5 O C. No 2726
7 The country, not the city, is meant here.
THE FAILURE OF THE SYRIAM FACTORY

buildings, etc. owned by the Company. It almost seems as
if the closing of the Syriam factory was regarded by the
Company's servants at first as merely a temporary measure
due mainly to the critical condition of the Company's general
affairs, and partly to the fact that the trade was unprofit-
able. Although for over twenty years no attempt was made
to reopen the factory or even to maintain possession of it,
the Company continued to regard itself as the possessor of
property in Burma. Thus, when, in 1680, Sir Streynsham
Master began to negotiate for the reopening of direct trade
between the Company and Burma, and commissioned Joao
Perera de Faria Junior to proceed to Ava for the purpose
of presenting certain "Articles of Commerce" to its king,
the Fort St. George Council passed the following resolution:
"Whereas the Company have ground and houses standing
thereupon at Seriam, Pegu and Ava which are and have been
made use of by strangers for some years past, It is Resolved
to give Joao Perera de Faria Junior order to take possession
of the said houses." 8

From this we may infer that when the Company closed its
factory in Syriam, the private traders, some of whom, such as
Jearsey and Yardley, who had already been to Burma in its
employment, continued to use its houses and land. These
two men, like so many others who were dismissed the
Company's service owing to the economy cuts of the Common-
wealth period and found themselves stranded in the East
without even passages home provided for them, went to Masuli-
patam and turned private traders. Jearsey was for some time
in association with Sir Edward Winter, who carried on an
extensive private trade with Arakan, Burma, and Tenasserim.
It has been related above how Jearsey returned from Syriam
to the Coromandel Coast late in 1656 or early in 1657 on one
of Winter's ships. In the latter year Winter was freighting

1 Foster, op. cit., 1655-60, p. 141.
8 "Factory Records: Fort St. George," Vol. II., p. 28 (1st March,
1679-80). The word "Pegu" is applied somewhat loosely by writers of
this period to both the city of that name and the territory later known as
Lower Burma. Here it reads as if the city is meant. No English factory
seems ever to have existed in the city of Pegu. Probably the equivocal
use of the word in earlier documents is responsible for this error on the part
of the Fort St. George Council.
a vessel named the *Tiger* at Masulipatam for a trading voyage to Burma, when she capsized with all her passengers and freight, and was completely wrecked. The loss was reckoned at not less than 50,000 pagodas.\(^1\) Small wonder that Winter's boats had a bad name.

After its reorganisation by Cromwell the Company began to take stronger measures against the interlopers and other private traders. Orders were accordingly sent out for the ships and goods of all such persons to be confiscated.\(^8\) Complaints regarding the operations of Winter and Jearsey had already been made to Fort St. George,\(^8\) and the Masulipatam factors were ordered to arrest these daring traders. Their defiance of the Company's orders caused even the Surat Council to take up the matter.\(^4\) Little, however, was done. Probably the Company's servants themselves were too deeply involved in the business to take the necessary drastic measures. A ship of Winter's, the *Winter Frigate*, which Jearsey and Thomas Turner were freighting for a voyage to Burma, was seized, but although the Fort St. George Council threatened to go themselves to Masulipatam to "unroost" the private traders, the illicit trade to the Eastern coasts of the Bay of Bengal could not be put down. It is unnecessary here to pursue further the fortunes of Winter,\(^6\) Jearsey, and the other interlopers \(^8\) who traded to the ports of Arakan and Burma during the period between the closing of the Company's factory at Syriam and the embassy of Joao Perera de Faria Junior to Ava. Only scattered references to their connexion with Burma are to be found in the East India Company's records, and these are usually too vague to be of much value or interest.

One is tempted to wonder why, after Cromwell's reorganisa-

\(^1\) Foster, *"English Factories,"* 1655-60, p. 137: 50,000 pagodas, about £20,000.  
\(^3\) *Ibid.,* 1655-60, p. 185.  
\(^5\) Winter gave up the struggle shortly afterwards and left for England with his wife, family, and estate in January, 1660, having made his peace with the Company. He returned to Fort St. George two years after as President, and his subsequent career was romantic.  
\(^6\) Christopher Hatton, Chief at Masulipatam, 1678-80, had, previously to his appointment to the Company's service in 1670, traded in Burma for eleven years. (*Vide* Temple, "Diaries of Streynsham Master," II., p. 135)
tion of the East India Company, the old factory at Syriam was not reopened. Probably the restrictions imposed upon trade by the Court of Ava constituted the chief reason. The official records of a later date explain the Company's withdrawal from Burma in 1656-7 as due to unprofitable trade and the attitude of the Burmese Government. "It was the trouble we suffered under the government in Pegue which caused us to Relinquish our trade in that Country heretofore," wrote Sir Streynsham Master in his instructions to Joao Perera de Faria Junior in 1680. In 1683 the Directors wrote to Fort St. George that the Company had previously withdrawn its trading posts from Burma "because ye Trade of such places did not maintain ye Charge of ye Factory Presents &c; but wee must confess Wee think ye fault might not altogether be in ye places, but in ye: men, Management and direc̜con of them." Possibly the reopening of the Ayuthia factory in Siam in 1662 after nearly forty years of disuse, partly explains the Company's neglect of Burma during this period. The policy of Siam towards foreign merchants was far more enlightened than that of Burma. In 1659, when the Cochin-Chinese plundered the English and Dutch factories at Camboja, the fugitive factors were given such courteous and kindly treatment in Siam by the king that the Company cannot have failed to make mental comparisons between the two Indo-Chinese Governments. In 1663 the Court of Directors placed the Siam trade under Fort St. George on the ground that the cotton goods obtained from the Coromandel Coast were the best for the Siam market. But for some years the trade was comparatively unsuccessful, partly owing to Dutch opposition and to the effects of the second and third Dutch wars, and partly owing to the private trading ventures of Sir Edward Winter and William Jearsey.

2 "Records of Fort St. George: Despatches from England, 1681-6," p. 38. See also Dalrymple, "Oriental Repertory," II., p. 345, where, in his instructions to Fleetwood and Lesly in 1665, Governor Nathaniel Higginson, of Fort St. George, says that the Company withdrew its previous factories from Syriam and Ava, "the trade proving unprofitable."
3 Anderson, "English Intercourse with Siam," p. 89.
4 Ibid., pp. 90-111.
Nevertheless, the extremely friendly attitude of the Siamese king and his willingness to grant trading licences on generous terms made the Company continue to prosecute its Siamese trade, in preference to that with Burma, during the seventh and eighth decades of the seventeenth century.
CHAPTER V

CONDITIONS OF TRADE EXPERIENCED BY ENGLISH MERCHANTS IN BURMA IN THE SEVENTEENTH CENTURY
CHAPTER V

CONDITIONS OF TRADE EXPERIENCED BY ENGLISH MERCHANTS IN BURMA IN THE SEVENTEENTH CENTURY

Although the East India Company did not think it worth while to establish a factory in Burma until nearly the end of the first half of the seventeenth century, a certain amount of trade was done with the country through Muslim ("the Moors") merchants who made the yearly excursion from the Coromandel Coast to Syriam at the end of the wet monsoon. Through these intermediaries they obtained from Burma such things as Martaban jars, small supplies of gold, copper, tin and benzoin, and particularly lac.

Burmese lac seems to have been the best procurable in the East in the seventeenth century. The great demand for this commodity in those days was occasioned mainly by its extensive use in the manufacture of sealing-wax. At the end of the sixteenth century Linschoten was much impressed by the excellence of Burmese lac, and included in his "Voyage to the East Indies" a full account of the manner of its production.1 In his abridged version of this famous compendium of commercial information, Purchas adds the following interesting note on the use to which lac was put: "They beate the Lac to powder, and melt it, and so mixe all manner of colors upon it as they list, red, blacke, greene, yellow, or any other color, and make pceces thereof, such as are sold here to seale letters withall."2 Linschoten mentions the existence of much trade in this commodity between Burma and Sumatra, where it was bartered for pepper, and whence it was carried to the Red Sea ports, Arabia and Persia. William Methwold, in his "Relations of the Kingdome of Golchonda,"3 describes

2 Purchas, op. cit., II., p. 1784; Maclehose reprint, X., p. 315.
3 Purchas, op. cit., V. (1626 ed.), p. 1004.
the trade between that kingdom and Pegu in the following terms: "To Pegu they export much Silver in Rials of eight, Cotton yarne, and Beethyles dyed red, with several sorts of paintings, and bring from thence the perfect Rubies and Sapphires which are dispersed through the World, much Gold, the best Gum Lack, with some Tin and Quicksilver." Methwold, while at Masulipatam, on several occasions sent home small quantities of Burmese lac. But the large general demand for this useful article made the supply of it uncertain, and often caused its price to rise very high. In December, 1623, President Brockedon at Batavia wrote home to the Directors that the price of lac in Masulipatam depended upon the supplies coming from Pegu and Tenasserim, which were most uncertain. Methwold considered Burmese lac so superior to the Indian variety that he always kept a watchful eye on the Pegu market. "Burmese lac," he wrote, in 1636, "doth afford to our knowledge a far deeper tincture (than Indian) and would therefore be more valued in the general use whereunto it is now employed." Three years later President Fremlen at Surat wrote home to the Company of it as a sort "which no part of the world besides can equal." "William Methwould," he continued, "remembret to have sent you such from Mesulapatam, when the way to make use of the tincture was hardly known in England."

Martaban jars—often called Pegu jars—were a great demand in those days for storage purposes on board ship, as well as for ordinary household use. Extremely large ones could be procured. We are told by an eighteenth-century visitor to Martaban that he saw some large enough to contain two hogsheads of liquor. Being low conductors of heat, they were used for carrying fresh water and grain on the merchant vessels of the Indian Ocean. The East India Company

1 A kind of muslin (see Hobson-Jobson, s.v. Betterla, Beatelle). The name was often applied to white chintz or organdie.
3 Foster, op. cit., 1622-3, p. 338.
4 Ibid., 1634-6, pp. 66, 146.
5 Ibid., 1634-6, p. 146.
6 Ibid., 1637-41, p. 94.
8 Linschoten, "Voyage to the East Indies," I, pp. 30, 268, etc. (Hak. Soc. edition). See also Hobson-Jobson, s.v. Martaban, where many references to them are collected from works covering the period 1350-1851.
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records of the seventeenth century contain many references to them showing how widespread was the demand for them. In view of the large number of references to them that are to be found collected together in that mine of information, Hobson-Jobson, one instance alone, culled from a more recondite source, must suffice. In August, 1650, the Bantam factors wrote to Fort St. George: "When it shall please God to arrive the shipp from Pegu wee desire you to fitt us with as many great Martavans as possible you can and to send us by the first conveyance fild with rice and wheate or in case you have any at present by you, pray send us them."1

Bullion was always a welcome commodity to the Company. Having, in the teeth of much opposition, to export bullion from England for trading purposes—in those days England produced few articles of commerce that found a ready market in the East—the Company was always on the look-out for possible supplies in the East, that would partially or wholly relieve it of this difficulty. Its early attempt to exploit the Japanese trade was inspired largely by the desire to obtain silver. In fact, a project for coining silver in Japan, for exchange purposes in Siam and Burma, was once discussed, but came to nothing, because it was found to contravene the law of the land.2 Gold could be bought for silver at great profit in the bazaars of Pegu. Japanese silver, the factors at Batavia wrote home in 1627, could be exchanged for gold in Pegu at nearly 100 per cent. profit.3 The great demand for silver in Pegu had its counterpart in a corresponding demand for gold on the Coromandel Coast. In the first half of the seventeenth century the main coinage used by the Company's factors for trading purposes in the Bay of Bengal consisted of the gold pagoda, the standard coin of South India since the days of the Hindu Empire of Vijayanagar, and its subsidiary coin, the fanam, also of gold, though with a very large percentage of alloy.4 The Company found it more profitable to

3 O.C. No. 1256, calendared in C.S.P.C.E.I., 1625-29, p. 373.
4 Vide Appendix I., p. 245.
pay its Coromandel weavers (who produced the cotton piece-goods, the main article of commerce exported to the eastern side of the Indian Ocean) in gold than silver, the former, according to report, "being more easily concealed from their Governors." 1

Although Burma imported silver in the seventeenth century, it was not used for monetary purposes. The Burmese had no coinage proper until 1861, when King Mindon introduced one adapted to that of British India. Payments for merchandise in Burma in the sixteenth and seventeenth centuries were made in ganza (bell-metal), a mixture of copper and lead, according to Caesar Fredericke 2 He asserts that merchants were accustomed to specify "that their payment shall be in so many Ganza, and neither Gold nor Silver: because that with Ganza they may buy and sell everie thing with great advantage." 3 Payments in ganza were made by the viss. 4

As, however, there was no fixed standard maintained by Government, the actual value of the metal varied much according to the amount of lead alloy in its composition. It is impossible, therefore, to give its equivalent in English money of that period with any exactness. In 1650 the East India Company's factors at Swally Marine sent home the accounts of the first venture to Syriam in "vists of gance," stating that "each vist is nearest 16d starling." 5 Owing to the grave risk of fraud in payments made in such unregulated bullion currency, the services of an assayer 6 were employed by

4 One viss = 3 lbs 5 ozs 50 dwts. avoirdupois. Cf Caesar Fredericke in Purchas, Maclehose reprint, X., pp. 131-2: "This Ganza goeth by weight of Byze (= viss), and this name of Byza goeth for the account of the weight, and commonly a Byza of a Ganza is worth (after our account) halfe a Ducket, little more or lesse 'and albeit that Gold and Silver is more or lesse in Price, yet the Byza never changeth: every Byza maketh a hundredth Ganza of weight, and so the number of the money is Byza."
5 O C. Duplicates, No. 2147.
6 Burmese "pweza" (broker).
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merchants in transactions involving a large sum of money.1 These intermediates were remunerated at the rate of 1 per cent. of the amount of the sale.8

Foreign merchants trading to Burma in the days before the British occupation had to conduct all their purchases of commodities for export through another class of broker appointed for this purpose by Government. The tarega,9 as this half-official, half-broker was called, is mentioned in European accounts of Burma in the sixteenth century when his remuneration seems to have been at the rate of 2 per cent. of the amount of the transaction. The writers of the end of the eighteenth century, however, give it as only $\frac{1}{2}$ per cent.10 He seems to have been employed by Government to put a check upon the export of certain commodities. The export of various kinds of bullion, particularly gance, was usually forbidden. Saltpetre also might not be exported.6 Sometimes, too, tin and ivory might not be taken out of the kingdom.4 These restrictions were extremely galling to the English merchants of the seventeenth century, and were a contributory cause of the rupture of direct trading relations between the East India Company and Burma after the short-lived Syriam venture (1647-57).

Foreign traders and trading prospectors who came to Burma in the sixteenth and seventeenth centuries found their journeys to and from the "land of pagodas" dominated by the North-East and South-West monsoons, which imposed upon travellers certain definite sailing seasons. It was customary for ships proceeding to Burma from the eastern coast of India to set out in September just as the South-West monsoon was on the change. With regard to the outward voyage, the Venetian traveller, Caesar Fredericke, who came to Burma in 1569, has some interesting observations: "Every year there goeth a great ship from St. Thomé to Pegu, of

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2 This system remained in vogue in Upper Burma until long after the introduction of minted coins by Meldon Min in 1861.
3 Vide Hobson-Jobson, s.v. Tarega.
4 Temple, op. cit., p. 199.
5 Vide Hamilton, op. cit., II., p. 41: "Saltpetre they have in Abundance, but it is Death to export it."
great importance," he says, "and they usually depart from Saint Thomé to Pegu the eleventh or twelfth of September, and if she stay until the twelfth, it is a great hap if she return not without making her voyage."¹ This ship, he continues, used to set out on 6th September, but because she was laden with a particular kind of dyed cloth that required to be carefully dried, the ship's departure was put back some days to enable the cloth to be better dried. In this way she ran the risk of being unable to make the coast of Burma before the North-East monsoon set in. "For," says he, "in those parts the winds blow firmly for certain times, with the which they go to Pegu with the wind in poop, and if they arrive not there before the wind change, and get ground to anchor, perforce they must return back again: for that the gales of the wind blow there for three or four months together in one place with great force. But if they get the coast and anchor there, then with great labour they may save their voyage."

Voyagers from Bengal to Burma usually waited for the dry monsoon to set in firmly before they embarked upon their journey. Thus Caesar Fredericke writes: "Also there goeth another great ship from Bengala every year, laden with fine cloth of Bombast of all sorts, which arriveth in the harbour of Pegu, when the ship that cometh from St. Thomé departeth." The English traveller Ralph Fitch, who went from Bengal to the Irrawaddy delta in a Portuguese vessel at the end of the year 1586, set out from the port of Serampore on 28th November.

William Methwold's observations on this interesting subject have been quoted above in connexion with the problem of the date of the return to Masulipatam of the envoys sent by Lucas Antheunis in 1617 to apply for the restoration of Thomas Samuel's goods to the East India Company.² These two factors, it will be remembered, left Masulipatam on board a vessel belonging to a local rajah on 10th September, 1617. The circumstances connected with their return to the Coromandel Coast are of especial significance to this discussion. They attempted to return in April, 1619, but on account of political troubles failed to obtain the necessary royal per-

¹ Purchas, op. cit., Maclehose reprint, X., p. 128.
² In Chapter II., p. 41.
mission, sufficiently early to depart before the beginning of the wet monsoon. This caused them a year's delay.

Let us take another example of this dominance of the monsoons over sailings across the Bay of Bengal. In 1647, as has been noted above,¹ when the Surat President and Council decided to open a factory at Syriam, the Endeavour was sent from Surat to Fort St. George to be freighted for the voyage to Burma. Although she arrived at Madras on 22nd May of that year, she did not set sail from the coast for Burma until 15th September. There were other reasons than climatic that partly explain her delay, but they do not fully explain it, and one is left with the impression that she was detained in Indian ports—she ultimately sailed from Masulipatam—mainly in order to wait until the customary sailing season. She returned to Madras shortly before the wet monsoon of the following year broke.

But our best source of information concerning this sailing season for boats plying between the Coromandel Coast and Burma is in the Fort St. George Diaries and Consultation Books. From about 1680 onwards for many years these contain particulars of all ships arriving at and departing from Fort St. George, Madras, in each case with the master's name and the name of the port of departure or destination as the case may be. With few exceptions we find that September was the favourite time for departure from Madras to Burma, and April the usual month for their return. A few ships leave Madras in August and October, and a few return as early as January and as late as May, but the rule applies to the great majority of sailings. The Diary for 1694 shows us three ships sailing from Madras to Burma. Two of them set sail on the 4th, the other on the 8th, of September. The same Diary records the arrival of five ships from Burma, one at the end of February, one in March and three in April. The Diary of 1699 records the arrival of five ships from Burma, two of them in March and three in April. It records also the departure of four ships bound for Burma, one, an exception to the usual rule, on the 17th of April, one on the 31st August, and two early in September.

¹ In Chapter III., p. 53.
The journey between the Coromandel Coast and Syriam took roughly three weeks or a month. Forrest and Staveley left Masulipatam on the 10th of September, and arrived in Syriam on 3rd October. The *Endeavour*, which carried to Burma the factors who opened the first English factory at Syriam, left Masulipatam on 15th September and sighted the coast of Burma on 3rd October, though she did not actually reach Syriam until 23rd October, being delayed by contrary currents. Edward Fleetwood, whose embassy to Ava in 1695 is dealt with in the second volume of Dalrymple's "*Oriental Repertory*," sailed from Madras on board the *Loyall Captain* on 12th September,¹ and arrived at Syriam on 14th October.² When we bear in mind that at the present day Madras is only three days distant from Rangoon in a modern steamship, this tedious, toilsome voyage of the seventeenth century gives us some idea of the progress of applied science in matters of navigation.

But if the voyage from the Coromandel Coast to Burma was tedious, how much more so was inland travel? Fitch records that the journey from the bar of Negrais through the creeks to the city of Pegu took ten days.³ Caesar Fredericke writes of the journey by water from Martaban to Pegu as taking three or four days, and explains that the water route was cheaper than the overland one for merchants with merchandise.⁴ Forrest and Staveley, in 1617, took three days to do the river trip from Syriam to Pegu in a Burmese boat with six rowers.⁵

The removal of the capital of Burma from Pegu to Ava in 1635 imposed a severe handicap upon traders, since in order to secure permission to trade and licence to depart the country, it was usually found necessary to interview the king in person. The first Englishmen to make the upstream journey from Syriam to Ava were Thomas Breton and Richard Potter, two of the factors sent to open the East India Company's factory at Syriam in 1647. Before starting, they wrote to Fort St. George that the journey was expected to take not less than

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¹ "*Madras Public Consultations*," XXII, p. 318.
² Dalrymple, "*Oriental Repertory*," II., p. 355.
³ Purchas, Maclehose reprint, X., p. 185.
⁵ *Anie*, Chapter II., pp. 37, 38.
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two months. The tragic events of this journey have already been related.\footnote{Ante, Chapter III., pp. 55-58.} It is, however, unfortunate that we have no record of the exact dates of the departure of these factors from Syriam and their arrival at Ava. The utter inadequacy of the information contained in the letters of the East India Company's factors in Burma at this time is extremely galling to the investigator. Not a man among them had one-tenth of the descriptive powers of men such as Caesar Fredericke, Fitch, or Methwold. Many letters of this period have undoubtedly been lost, but there is not the slightest trace of anything of the nature of a diary kept by any of the Syriam or Ava factors. A description of Burma in the middle of the seventeenth century, written by Potter, or Bradgate, or even the notorious William Jearsey, however defective, would have proved invaluable to the historian.

Not until the end of the century have we exact details of a journey from Syriam to Ava and back. These are given in the diary of Edward Fleetwood, who was sent upon an embassy to Ava in 1695.\footnote{Dalrymple, \textit{op. cit.}, II., pp. 355-89.} Fleetwood left Syriam on 9th November, and arrived in Ava on 23rd December, after what was apparently an uneventful journey. On his return journey he left Ava on 9th February, 1696, arrived at Prome on the 22nd, and at Syriam on the 28th. So it was possible to accomplish the down-stream journey in a much shorter time than the up-stream one. In his diary he mentions that he was in a hurry to get to Syriam, and made all haste possible, so probably he did the journey in record time. His object, of course, was to get his merchandise laded and the ship clear of the coast of Burma before the wet monsoon brought the sailing season to a close. He left Syriam for Madras on 17th March, on the same boat upon which he had made the outward voyage to Burma.\footnote{But the ship was forced to put into Acheen by contrary winds, and did not arrive in Madras until ten months after she left Syriam (\textit{vide} Chapter IX., p. 183). The overhead expenses of carrying on trade between India and Burma must have been enormous, and although we hear that the merchants engaged in it often made gross profits of about 300 per cent., these must have been largely swallowed up by the cost of maintaining ships and sailors idle for so long at Syriam.}
Burma put in at either Martaban, Syriam, or a port called by contemporary writers Cosmin, and identified by most modern writers with Bassein. Caesar Fredericke, coming up the coast of Tenasserim, naturally entered Burma by way of Martaban. But the journey to Pegu by the Sittang River was even then (1569) a most unpleasant one, owing to the silting up of the river. He graphically describes the way boats bound for Pegu were forced to catch the "bore" in order to get through the narrow channel to the city—a somewhat dangerous proceeding:

"And in this voyage you shall have a Macareo, which is one of the most marvellous things in the world that Nature hath wrought, and I never saw any thing so hard to bee beleeved as this, to wit, the great encreasing and diminishing of the water there at one push or instant, and the horrible Earth-quake and great noise that the Macareo maketh where it commeth. Wee departed from Martaban in Barkes, which are like to our Pilot-Boats, with the encrease of the water, and they goe as swift as an Arrow out of a Bowe so long as the Tide runneth with them, and when the water is at the highest, then they draw themselves out of the channell towards some banke, and there they come to anchor, and when the water is diminished, then they rest on drie land: and when the Barkes rest drie, they are as high from the bottome of the channell, as any house top is high from the ground. They let their Barkes lie so high for this respect, that if there should any ship rest or ride in the channell, with such force commeth in the water, that it would overthrow ship or Barke: yet for all this, that the Barkes be so farre out of the channell, and though the water hath lost her greatest strength and furie before it come so high, yet they make fast their Prow to the streame, and oftentimes it maketh them very fearfull, and if the anchor did not hold her Prow up by strength, shee should be over throwne and lost with men and goods. When the water beginneth to encrease, it maketh such a noise, and so great, that you woulde thinke it an earth-quake, and presently at the first it maketh three waves. So that the
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first washeth over the Barke, from stemme to sterne, the second is not so furious as the first, and the third raiseth the anchor, and then for the space of sixe hours while the water encreaseth, they rowe with such swiftnesse that you would think they did flie: in these tides there must be lost no jot of time, for if you arrive not at the stagions before the Tide bee spent, you must turne back from whence you came."  

Ralph Fitch, coming to Burma from Bengal, landed at Cosmin. He describes it thus: "The Land is very high that we fall withall; but after we be entered the Barre, it is very lowe and full of Rivers, for they (the inhabitants) goe all to and fro in Boats, which they call Paroes, and keepe their houses with wife and children in them." He then proceeds to relate how he journeyed from Cosmin to Pegu in one of these "Paroes" passing by Dalla and Syriam on the way. Dalla, he says, "is a very faire Towne, and hath a faire Port into the Sea, from whence go many ships to Malacca, Mecca and many other places." Syriam was "a good Towne, and hath a faire port into the sea, whither come many ships from Mecca, Malacca, and Sumatra, and from divers other places. And there the ships stay and discharge, and send up their goods in Paroes to Pegu."  

In earlier days, before the silting up of the river, the city of Pegu had been a seaport, but towards the end of the sixteenth century sea-borne traffic could no longer make her harbour, and ships had to unlade their goods at Syriam, and transfer those destined for Pegu into river vessels. With the beginning of the seventeenth century Cosmin, too, lost its importance as a port, partly owing to the terrible devastation of the Delta region, due to Nandabayin's disastrous foreign policy, and partly through the prominence given to Syriam by Felipe de Brito's occupation of it during the years 1599-1613. De Brito's ships blockaded the coast of Lower Burma, and forced all external commerce to pass through Syriam. Throughout the seventeenth century the importance of Syriam completely overshadowed that of either

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1 Purchas, Maclehose reprint, X., pp. 119-20.
2 Ibid., X., p. 186.
Martaban or "Cosmin." All the English trade and nearly all the Dutch trade to Burma passed through Syriam. Occasionally we hear of Martaban being used for smuggling such goods as tin and ivory out of the country; export of these commodities was sometimes forbidden by the Burmese Government, as has been previously related.

Possessing few ports, Burma could, and did, maintain a strict Customs system. Its rigour vastly impressed Caesar Fredericke. Ships from St. Thomé and Bengal, he said, usually discharged their cargoes at Cosmin, "whither the customers of Pegu come to take the note and markes of all the goods of every man, and take the charge of the goods on them, and convey them to Pegu, into the King's house, wherein they make the Custome of the merchandise, when the Customers have taken the charge of the goods, and put them into Barkes, the Rector of the Citie giveth licence to the Merchants to take barke, and goe up to Pegu with their merchandise; and so three or foure of them take a Barke and goe up to Pegu in companie. God deliver every man that he give not a wrong note, and entrie, or thinke to steale any Custome: for if they doe, for the least trifle that is, he is utterly undone, for the king doeth take it for a most great affront to bee deceived of his Custome; and therefore they make diligent searches, three times at the lading and unlading of the goods, and at the taking of them a land." 1

The East India Company's factors who opened the first English factory at Syriam have a similar tale to tell. Their profits on sales, they said, were good, but offset by the high Customs duties, "which will amount to neare 16½ per cent., and that required in spetia, with more strictness then wee have ever seene in any other place." Besides the severity of the Customs administration—which, however, could be mitigated by judicious, though heavy, bribes—we notice another interesting feature of Burmese policy: the names of all foreigners entering the country were carefully registered, and no man could depart the country without special permission. When Forrest and Staveley arrived at Syriam in 1617, they were met by two officials sent by the Myosa 2 to record in

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1 Purchas, Maclehose reprint, X., p. 129.
2 "Eater of the town," i.e. governor.
writing their names, ages, and the cause of their coming to Burma. The reason for this was somewhat disconcerting to them: "for what men soever come into his country, he holds them but as his slaves, neyther can any man go out of his Country without his leave, for hee hath watch both by Land and Water." Ships not actually bound for Burma, but forced by stress of weather or lack of provisions to put into Burmese ports, were liable to seizure by the Government. Their cargoes would be confiscated and their crews forcibly detained in the country.

These customs were ironically commented upon by Captain Alexander Hamilton, who visited Syriam in 1709. "When any foreign ships arrive at Syriam," he wrote, "the number of people on board, with their age and sex, are sent to him (i.e. the King of Burma) to let him know that so many of his slaves are arrived to partake of the Glory and Happiness of his reign and Favour. . . . If a stranger has the misfortune to be shipwrecked on their Coast, by the Laws of the Country, the Men are the King's slaves." The chief object of Edward Fleetwood's mission to Ava in 1695 was to secure the release of a Madras merchant named Bartholomew Rodrigues, whose ship had been forced to put in to Martaban for want of wood and water, and had been seized with all she carried, both crew and cargo, by the Burmese royal officials. Hamilton relates that the hpoongyis would often intercede for a shipwrecked mariner and secure his release. In writing of this matter, he pays such a striking tribute to the humanity and hospitality of the old-time Buddhist priesthood of Burma that the passage deserves quoting in full: "When the unfortunate strangers (i.e. shipwrecked mariners) come to their Baws, they find a great deal of hospitality, both in food and raiment, and have letters of recommendation from the Priests of one Convent to those of another on the road they design

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1 See ante, Chapter II., p. 37.
to travel, where they may expect vessels to transport them to Syrian; and if any be sick or maim'd, the Priests, who are the Peguers chief Physicians, keep them in their Convent, till they are cured, and then furnish them with letters, as is above observed, for they never enquire which way a stranger worships God, but if he is human, he is the object of their charity.”

Apparently it was a long-established Burmese custom to provide with wives all foreigners who were forced to make a protracted stay in the country, either by shipwreck or for commercial reasons. The custom was commented upon by Linschoten in the sixteenth century. No foreigner on leaving the country, however, might take away with him either his Burmese consort or her children. Probably many of the English traders and sailors who frequented Syriam in the seventeenth century, made alliances of this kind. The Fort St. George records of the year 1655 contain a reference to this custom. It would seem that Thomas Bland, a sea-captain whose employment on voyages to Burma by the Company we have already noted, had a real wife in Madras and a temporary Burmese wife in Syriam. The real wife is said to have wished to accompany her husband to Syriam, and to have been with difficulty dissuaded from so doing on the grounds that the Burmese wife would poison her if she put in an appearance at Syriam. Martin Bradgate was responsible for this imputation against the character of the Burmese lady in question, and Thomas Howard is reported in the same document to have said “that when he was at Madraspatam that if any one carried his wife to Pegue, that had kept another in Pegue, she would certainly be the death of her.”

The persistence of this custom into the eighteenth century was noted by Hamilton, whose observations thereon are of sufficient interest to be quoted. “The Women,” he wrote, “are very courteous and kind to strangers, and are very fond of marrying with Europeans, and most part of the strangers

4 Annals Chapter III., p. 61, and n. 3.
who trade thither, marry a wife for the term they stay."\(^1\)

Referring to the product of these mixed marriages, he continued: "the children cannot be carried out of the kingdom without the King's Permission, but that may be purchased for 40 or 50 L sterl. and if an irreconcilable quarrel happen where there are children, the Father is obliged to take care of the Boys, and the Mother of the Girls. If a Husband is content to continue the Marriage, whilst he goes to foreign Countries about his Affairs, he must leave some Fund to pay her about six shillings eight pence per Month, otherwise at the year's end she may marry again, but if that sum is paid her on his Account, she is obliged to stay the Term of three years, and she is never the worse, but rather the better lookt on, that she has been married to several European Husbands."\(^2\)

It must by now be obvious to the reader that the general failure of the great European companies of commerce to develop a permanent settled trade with Burma was mainly due to the high cost of maintaining a factory in the country combined with the general inaccessibility of the resources of the country for trading purposes on a large scale. Royal policy and the customs of the country doubtless contributed their share in augmenting this latter difficulty to a somewhat abnormal degree.

We are therefore forced to the conclusion that although certain Burmese commodities strongly attracted the foreign trader, trade with Burma on a big scale was not a paying proposition in the seventeenth century. This will be all the more obvious when we study the attempts made at the end of the century to reopen an English factory in Syriam.

\(^1\) Hamilton, op. cit., II., p. 51.

\(^2\) Ibid., pp. 52-3.
CHAPTER VI

NEGOTIATIONS WITH BURMA, 1680-1686
CHAPTER VI

NEGOTIATIONS WITH BURMA, 1680-6

In 1676 the Dutch East India Company's Council at Batavia decided to close its trading station in Burma. The cause of this step is somewhat obscure: probably the Dutch, like their English competitors, found that the maintenance of a permanent factory in Burma was not a sufficiently paying proposition.¹ Dalrymple's wild assertion that the Dutch, and with them the English, were expelled from Burma because the former "threatened (if they did not even attempt) to bring in the Chinese," ² cannot be accepted; but there seems to have been some dispute between the Dutch and the Court of Ava over the question of a proposed Dutch trading station, presumably at Bhamo, for exploiting the trade between Burma and China. In this connexion two entries in the diary of Sir Streynsham Master, made in January, 1680, are illuminating.³ In the first, he reports having seen a small Dutch ship and sloop off Narsapore which were "bringing all their Factory from Pegu." In the second, he explains that the Dutch withdrawal from Burma was "because the King would not permit them to settle a Factory upon the borders of his Kingdome next China and to be custome free."

The departure of the Dutch from Burma coincided with a revival of interest in the Burmese trade on the part of the Directors of the English East India Company greater than at any time since the closing of the old Syriam factory in 1657. A strong demand had arisen for two important Burmese commodities—sticklac (i.e. lac in its raw condition when first

¹ Harvey, "History of Burma," pp. 346-7, has a note on this subject.
² "Oriental Repertory," I., p. 98.
³ "The Diaries of Streynsham Master, 1675-80" (edited Temple), II., pp. 365, 391.
taken from the tree) and saltpetre. The demand for Burmese lac recurs constantly in the Company's general despatches to Fort St. George in the latter half of the seventeenth century. In the seventies the usual request is for not less than one hundred tons a year; it is listed as "best Pegu Sticklack, black." Evidently the Burma variety was still considered superior to the Indian, as it had been earlier in the century, since in the General Letter from the Court of Committees to the Hugli factory dated the 24th February, 1675, the following directions are given: "And if you cannot procure the full quantity of Black Pegu Sticklack, then you are to make it up with the best and blackest of such Sticklack as is procurable in the Bay, and Lett it not be shot but sent home in Bales." In 1680 the Agent-Governor and Council of Fort St. George were ordered to increase their next year's cargo of Burmese lac, if possible, by fifty tons.

Saltpetre was an important item in the East India Company's trade, being not only in constant demand for the manufacture of gunpowder, but of great use as ballast in ships returning homewards from the East. Probably, however, the Company's chief anxiety to procure supplies of saltpetre from Burma was dictated by the necessity for arming and fortifying its stations on the mainland of India against the Marathas. Under their brilliant leader, Sivaji, the Marathas had, during the past decade and more, proved themselves a serious danger to the English factories in India. After a series of attacks upon the Western stations which culminated with the capture of Surat in 1677, Sivaji made a great incursion into Southern India in that year, and actually threatened Madras. In the following year Madras was barely saved from plunder by a Maratha reverse in Mysore. The Directors at home, not realising the gravity of the situation and the inability of the Mughal power to protect the English traders, were unwilling to incur the expense of fortifying the Com-

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3 Ibid., I., p. 315.
pany's factories. But, notwithstanding opposition at home, the work of fortification was undertaken by responsible men on the spot, and feverish attempts were made to put the threatened stations in as defensible a state as might be.

The special demand for these two commodities, coming at the time of the Dutch withdrawal from Burma, led the Fort St. George Council to debate the possibility of reopening the old Syriam factory and planting other trading stations in Burma. It happened that at this time the direction of affairs at Madras was in the energetic hands of Sir Streynsham Master, who was appointed Agent-Governor there in 1677 in succession to Sir William Langhorne. Master had had a long and distinguished career in the service of the Company. His excellent financial work at Surat between 1660 and 1671 had earned for him much praise, while his behaviour on the occasion of Sivaji's attack upon Surat in 1670 had won the thanks of the Directors and a gold medal. Such was the man who, in 1680, reopened negotiations between Fort St. George and the Court of Ava.

The form and method of the negotiations were decided upon by the Fort St. George Council at a consultation held on 23rd February, 1680. It was decided to entrust a Portuguese inhabitant of Madras named Joao Perera de Faria Junior, who knew Burma well, with a commission to treat with the King of Ava concerning eighteen articles of trade that were drawn up by the Council. In the minutes of this meeting the causes of the move are stated to have been the Company's special demands for saltpetre and lac, and the hope of establishing a successful trade with Burma, in view of the recent withdrawal of the Dutch.

In return for his services in negotiating the Treaty, if it were successfully carried through, Joao Perera was to receive one-half of the difference between the Customs duties actually paid on the first full shipment of English goods to Syriam after the Treaty should come into effect, and the usual rate of duties levied at the Burmese port. It was stated that the normal Burmese Customs amounted to 14 per cent. taken in specie and 2½ per cent. in mony for the Queen after sale of the

1 Fort St. George Diary and Consultation Book, 1679-80, 1680-1, ff. 14-16.
Remainder of the goods which together is about 16½ per cent."

As Master was asking for a reduction of Burmese Customs duties on British goods to 5 per cent. it was hoped that 11½ per cent. would thereby be saved. The Council therefore expressly stated that the moiety of this 11½ per cent. "or soe much as shall be saved by virtue of the King's concession upon this Treaty, upon the whole cargo only of the first ship of the Company's that shall arrive at Sirian after the conclusion of the Treaty," should be paid to Joao Perera "in consideration of his care and charge in negotiating the said Treaty." He was also to be allowed the sum of thirty pagodas towards his expenses and especially for the purpose of having the Articles translated "into Barma language."

At a later consultation, held on 1st March of the same year, it was decided to give Joao Perera powers to take possession of the Company's ground and houses in Syriam and Ava.¹

In his instructions² to the Portuguese envoy, Master advised him to inform his Burmese Majesty that under the privileges granted to the Company by the Mughal power, the import and export of all goods duty free without examination was allowed; that the Company was absolved from the burden of making presents to the Mughal and of sending ambassadors to his Court. Moreover, he was to hint that the obstacles placed in the way of trade by the Burmese Government were the chief cause of the Company's earlier abandonment of its trading stations in the country. If it were possible to get cheap supplies of saltpetre, Master expressed the hope that the Burmese Government would allow the Company to employ native labour in its manufacture, and to export any quantity of it that might be necessary as ballast for ships homeward bound, "and for our Kings want of it by reason of the great expence of Powder in his Sea Wars with his neighbours." What, above all, was required was "such a freedom and liberty for our ffactorys and ships, as may not discourage our people, for," continued the instructions, "we have forsaken many profitable Trades by reason of the inconveniences that attend an over-strict and severe usage,

¹ "Fort St George Diary and Consultation Book, 1679-80, 1680-1," f. 28.
² Ibid., ff. 17-19.
which is altogether needless to the English, who are a friendly and true People to what they promise as they have approved themselves at all times, and upon the Acc⁴t that they are so acceptable to all Princes in those places where they have any trade their privileges are greater than any other European Nation."

The proposed articles of commerce are of great interest, not only in throwing light upon the peculiar trading conditions experienced by foreign merchants in Burma, but also as giving us an idea of the sort of conditions deemed necessary for successful trading in the East in those days. No apology, therefore, is necessary for giving them here in full. They run thus ¹:

Articles of Commerce to be proposed to the King of Barma and Pegu in behalfe of the English Nation for the settling of a trade in those Countreys.

1. That the English with their Ships and Merchandize may freely come into the country and Kingdome of Barma and Pegu there reside in safety, be treated with Civillity and Respect, and none of the King's Governours or Ministers or any others suffered to hinder or molest them or their servants, or any belonging unto them, but that they may voyage to and fro at their pleasure in persuance of their trade, sell, buy, and barter according to the Custome of the Country, and as shall be conceded unto these articles without any let or hindrance from the Governours or other the Kings Ministers they may tarry there as long as they think good and depart the Country again when they please.

2. That for and upon all goods and merchandize which the English sell, buy or barter to and with his Majesty the King of Barma and Pegu noe manner of Custome or other duties shall be paid either for importation or exportation of the same, and for and upon all goods and merchandize which the English shall sell, buy or barter to and with the Merchants or Natives of the Country they shall pay but 5 per cent. custome upon the goods imported only and nothing upon goods Exported, and for Silver, Gold, Rubies, Timber, Rice and Provisions of all sorts, no Custome is to be paid in or out.

3. That no Customs shall be paid upon goods which are not sold there, but after six months the English may freely carry the same goods away againe, or pay the five per cent. Customs, which five per cent. to be paid for Customs is to be paid in the currant money of the Country and not in speetie, the goods to be valued at 5 per cent. under the Bazar rate, and in regard it is very inconvenient and prejudiciall to have every parcel of goods opened therefore the English shall give in a list of all their goods, and the officers of the Customs shall if they please only open one parcell of ten chusing which parcells they please.

4. That all the goods which are carried in the Ships belonging to the English shall pay but halfe the Customs usually paid in the Country although the said goods doe not belong to the English but to Marchants that lade the goods upon freight.

5. That the English may settle factories at Serian Pegu and Ava, and have their old or new ground gratis apointed them by the King and may build them houses and warehouses of Brick or Stone to preserve their goods, and when they shall depart the Country may sell and dispose thereof to their best advantage and alsoe that they may settle a factory in like manner at Martavan and send their ships there if they shall think it convenient, and their houses may not at any time be forced or entered into by armed men by vyolence.

6. That the English may freely buy or make Saltpetre and Indico in any parts of the Country, paying the Natives hire for their labour, and export the same in such quantitys as they please, alsoe Lack and all other Commodities which the Country produces they may export, they promising and obliging themselves not to sell or dispose of any Saltpetre to any other

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1 The distinction here is between ganza and specie, i.e. gold and silver. The value of ganza, in relation to other forms of money current in the Bay of Bengal, was depreciating fast; the Burmese Government throughout the century forced foreign merchants to pay customs in silver. For a discussion of this point, see Chapter X, p 204.

2 There seems to have been no real intention to establish a factory in the city of Pegu; on account of the confusion in the use of this word, Master probably thought there had once been an English factory in the city. The word "Pegu," however, when applied to the English factory of the period 1647-57, means no more than "in the land of Pegu," and usually refers to Syriam.
People, but to carry it bona fide to Madraspatam or some other their factories in India.

7. To prevent delays in the Despatch of their ships, it shall be permitted them at all times to depart from the Port when the English shall despatch them without attending of orders or license from Ava as hath been accustomed.

8. In case any Rack of Ship or Vessel belonging to the English shall happen in the Kings Dominions (which God forbid) the Kings Ministers and all his subjects shall be obliged to use all means possible to save the ship, goods, men and whatsoever else belonging unto them, to restore whatsoever shall be saved, and to prevent all manner of Imbezlement, and to let the Persons goe free with the same.

9. In case of the Mortality of any of the English, the goods, and estate of the Deceased shall be at the dispose of the surviving English according to their manner, and the Kings Ministers shall not intermeddle therein.

10. Offences committed by any of the English shall be punished and accomodated by the Chief of the English and in case any abuse be offered to the English by any of the Kings subjects or others not in the English service, the Kings Governours or Ministers shall doe them present Justice, and the English shall not be obliged to apeale to any Court of Judicature, but only to the King himselfe for the ending of any controversy that may arise, and they shall be free from paying the AcocK or 10 per cent. fees or any other fees in law sutes.

11. In case any of the English or any other in their Im­ployment shall disert their service and fly unto the King or his Ministers or to any others for service or protection, it shall not be laufull to detaine them, but the said person or persons shall be delivered up to the Chief of the English Nation and none of the Kings Ministers may intermeddle in matters which happen between one Englishman and another, or any that serve the English, without the consent of both partys and the Chiefe of the English.

1 Embezzlement.

2 Given as Aka by Symes ("Embassy to the Kingdom of Ava," London, 1800), who calls the collector of customs Akawoon. Also written Akock.
12. That the English may freely exercise the use of the Christian Religion within their factories without any molestation, and if any shall deride or disturb them therein, they are to be punished for so doing.

13. In case any merchant of the Country shall be indebted to the English or shall refuse or neglect to comply with any agreement made with the English, the Kings Ministers shall use means to force every such Person to perform his agreement, and in default thereof the English shall and may take and keep such persons as prisoners in their houses until satisfaction be made them, and if any Person be indebted to others besides the English, the Debt which he oweth to the English shall be first satisfied.

14. In case any of the English houses or warehouses shall be robbed or plundered, or any their goods or monys forceably taken from them, or their Persons carried Captive within any of the Kings Dominions by the Kings Vassalls or Subjects, the Kings Majesty is obliged to make Restitution and satisfaction to the English both for the estate and the persons so robbed, or plundered or Captivated.

15. That the English shall not be obliged to give any Presents to the Governors either at the Arrival or at the Despatch of their ships, and what is usually paid to those officers of the Kings which do use to accompany the boats between Ava and Serian, shall be settled at more moderate rates than heretofore.

16. That the English may freely have the disposition of the children which they may have by the women the Natives of the Country to carry or send the same children out of the country, at their pleasure notwithstanding the laws of the Country.

17. If the King shall hereafter grant any more or other privileges to any other Nation then what are comprehended in these Articles, the same privileges are to be granted to the English.

18. Lastly that the King shall issue out his Physraund 1 or Letters of Command to all his Governors, Officers and Ministers of what quality soever, strictly charging and com-

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1 From Persian фарман, an order; a word adapted by the East India Company from Mughal governmental terminology.
manding them under severe penaltys to observe these Articles of agreement with the English Nation upon all occasions whatsoever.

STREYNSHAM MASTER.

The first and most striking feature of these articles of commerce is their close application to the peculiar trading conditions experienced by previous English merchants in Burma: they constitute a sort of commentary upon the relations between the Company's servants and the Government of Burma. Point by point they deal with the special disabilities to which foreign merchants were subjected through Burmese governmental practice or popular custom: the high rate of Customs duties, the extraordinary restrictions imposed upon foreigners in regard to departure from the country and the disposal of their children by Burmese mothers, the harsh treatment of shipwrecked mariners and the vexatious system of presents to all officials from the highest to the lowest.

The special powers asked for by Master in order to enforce the payment of debts and the performance of contracts on the part of Burmese merchants, refer to an old Burmese custom noted by both Caesar Fredericke and Ralph Fitch in connexion with the Burmese system of brokerage.1 It shall be described in the words of the latter: "If the Broker pay you not at his day," he writes, "you may take him home, and keepe him in your house: which is a great shame for him. And if he pay you not presently, you may take his wife and children and his slaves, and binde them at your doore, and sette them in the sunne; for that is the Law of the Country."2 All foreign traders in Burma had to sell their goods through these brokers. Article 15 should be read in the light of the list of goods consigned to Edward Fleetwood and James Lesly for presents to the King of Burma and the various officials, both high and low, on the occasion of their embassy to Ava in 1695. They3 were valued at no less a sum than 998 pagodas, or nearly £400 sterling.4 The reference in this

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1 Described in the previous chapter.
2 Purchas, Maclehose reprint, X., p. 191.
4 The bulk of these were for the king, but the presents given to each official will be found *ibid.*, II., pp. 362, 364, 366-7, 371-2, 382-6, 388.
article to the royal officials whose duty it was to accompany merchants travelling by water between Ava and Syriam is interesting, since it leads one to conjecture whether Burmese suspicion of the foreigner, or the semi-independent condition of the royal vassals, was the cause of this proceeding. There is ample evidence from Burmese sources to show that the Burmese Government in the seventeenth century maintained strict control over the riverine communications between Syriam and the capital.

In surveying these articles, we must not allow our knowledge of what the Company ultimately developed into at the end of the next century to affect our interpretation of their spirit. There is no sign of any aggressive or Imperialistic aim in them. How could there be? Threatened by the Marathas, by the Mughal viceroy of Bengal, and by any petty rajah strong enough to blockade one of its stations; assailed by bitter criticism at home on the part of rivals such as the Levant Company and the big textile manufacturers, who feared the effects of the import of Indian piece-goods upon their industry, the Company, notwithstanding its financial prosperity and the support of Charles II., was in no position to dictate unequal trading terms to any Eastern potentate. The Company doubted the possibility of conducting successful trade with Burma. These terms, therefore, were regarded by the Fort St. George Agent-Governor and Council as the only reasonable conditions upon which organised trade could be reopened. Far were they from constituting any attempt to secure either unfair commercial advantages or anything of the nature of political influence in the country. And it must be remembered that the privileges of freedom of access to, and egress from, the country, remission of a portion of the Customs duties, and exemption from the obligation of giving presents and of maintaining agents at the Court, were no more than were actually conceded to the Company by the Mughal in respect of its trade in India.

At the same time as this commission was granted to Joao Perera, the Fort St. George authorities decided to issue a cowle or "letter of promise of kind usage" 1 inviting

1 "Fort St. George Diary and Consultation Book, 1679-80, 1680-1." f. 16. Cowle is the Arabic چاول, a promise. In the minutes of the consultation,
NEGOTIATIONS WITH BURMA, 1680-6

"Pegu ruby merchants" to bring their stones for sale in Madras.

The export of rubies and other precious stones from Burma to the Coromandel Coast dated from time immemorial. The earliest reference to it by a European writer was by Duarte Barbosa early in the sixteenth century. According to him, the merchants of Pulicat bartered Indian coloured cotton stuffs for Burma rubies and spinells of good quality. In the middle of the seventeenth century, as we have seen, the East India Company's factors tried without success to trade in Burma rubies. Probably this was because the rubies of Ceylon were then more acceptable in the Indian market. Tavernier, writing at a slightly later date, states that these latter were "generally finer and clearer than those of Pegu." Writing of Burma, he says: "This is one of the poorest countries in the world, producing nothing but rubies, and those not in so great a number as is generally believed, seeing that taking one year with another the exportation does not amount to one hundred thousand crowns. In the number of these stones you rarely meet with a fine one weighing three or four carats, by reason of the great difficulty of conveying them away till the king has seen them, who always retains all the fine ones he meets with." In Streynsham Master's day at which this was passed, it was stated that "The Marchants of Pegu having desired a Cowle... It is thought fit to gratifie them therein."


He also gives the following interesting account of the relative weights and prices of Burma rubies. "The following is an account of the price of some rubies, that might pass for fine ones, which I have in my various travels seen for sale by merchants who came from the mine (i.e. Mogok), when I was at Masulipatam and Golconda. All rubies are sold by a weight called a 'ratis,' which is three grams and a half, or seven-eights of a carat, and the payment is made in old pagodas. A ruby weighing 1 ratis has been sold for 20 pagodas.

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the Armenians were apparently strongly entrenched in this trade, and Masulipatam is said to have been its chief Indian centre. Probably Master thought that if by special concessions Madras could be made the chief emporium on the Coromandel Coast for Burma stones, its trade in other Burmese commodities would be proportionately enhanced.

In his cowle it was set forth that ruby merchants from Pegu and Ava might freely bring precious stones, gold and silver in any form to Fort St. George. They were to pay no Customs duties on arrival, but were merely to show and register their packages at the Choultry "without being obliged to open the seales." Only brokerage was to be paid on actual sales at the rate of 1½ per cent., plus the Town Broker's fee of 3 per cent. Unsold goods were to be freely carried away without payment of Customs.¹ In order that news of these concessions should be published as widely as possible, it was ordered that the cowle should be translated into Portuguese, "alsoe into Persian, the Gentue (Telugu) and Malabar (Tamil) Languages," and that copies should be sent to various places. It is significant that no mention is made of the necessity of translating it into Burmese. The "Pegu ruby merchants" were not Burmans. Few, if any, Burmans in those days left their country to carry on trade in foreign parts.

What was the upshot of all these preparations for re-establishing English trade with Burma? On 24th January of the following year Joao Perera returned from Burma to Fort St. George with an answer from the king, which at a consultation held on that day, was ordered by the Agent-Governor and Council to be translated into English and sent home to the Directors.² I have been unable to discover any trace of this document; we are left, therefore, to guess at its contents. This can, however, be done with some degree of certainty, since in a letter from the Government of Burma received some years later at Fort St. George, which will be

³ No copy is to be found either in the Original Correspondence or the "Factory Records of Fort St. George."
dealt with in due course, a reference was made to the answer entrusted to Perera. The Burmese Government refused to bind itself to any written assurances. If the Company wished to trade with Burma, let it send its own representative to appear with presents before the golden feet, whereupon due favour and pity would be shown. Such was the substance of the reply.

Meanwhile the Directors at home, on hearing of Master's project, were thoroughly opposed to any settlement in Burma. In their despatch to Fort St. George dated 5th January, 1681, they emphasized the fact that although they were particularly anxious to secure large supplies of Burmese lac, they had "no purpose at present to settle a trade at Pegu." Later on in the same letter they repeated their request for Burmese lac, and at the end of the letter, in the list of goods to be provided on the homeward shipping they included 150 tons of "Pegu Sticklack." A year later, in a letter dated 8th February, 1682, they reiterated their intention not to countenance the settlement of a factory in Burma. "Pegu Sticklack," they wrote, "we like well, procure and send us all you can thereof but we do not think it worth our charge to settle a factory there. We hope that you being persons that will study our interest and having so many Portugal and other merchants living under your government and some that trade to Pegu and Acheen contrive with and so encourage them, that they may in the course of their own trades bring to our town of Madras, benjamin and the commodities of Acheen and black Sticklack from Pegu, which you may buy of them at moderate rates and which may come much cheaper to us than by settling of factories in places of such small trade."

The most hopeful result of Joao Perera's visit to Burma was that he was accompanied back to Madras by a number of ruby merchants with considerable quantities of rubies, who promised to settle their trade there. Orders were issued to the Customs officer that he should treat them with a special

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3 Ibid., 1680-2, pp. 21, 29. 4 Ibid., 1680-2, p. 72.
5 Pringle, op. cit., 1680-1, p. 2.
degree of civility in order to encourage more to come. Apparently the scheme was successful. The substitution of brokerage on actual sales for Customs duties constituted treatment so much more liberal than these merchants received in other ports that large numbers of them were attracted to Madras. Sir Josiah Child in 1682 wrote to Fort St. George urging the Agent-Governor and Council to encourage and cultivate this trade, "which peradventure may cheapest be done by such of the Portuguese who you can confide in and that live under your protection," he wrote, "and by their means you may arrive at a large and constant supply of that black Pegu sticklack which we have so often designed and would be very serviceable to us." 1 The extent of the development of this trade from 1681 until the end of the century may be gauged from a despatch from the Directors to Fort St. George dated 9th March, 1703, wherein the Burma trade is called "a considerable branch of the trade of that place" and, what is still more striking, is said to have caused Madras to have become the chief seat of trade with Burma on the Coromandel Coast, a position previously held by Masulipatam. 2

In 1683 the Company's resolution not to settle a factory in Burma was temporarily shaken. Probably as a result of the increase of trade in Burmese commodities in Madras, due to the influx of the ruby merchants, supplies of Burmese musk were obtained, and the Company sent instructions that this trade should be encouraged. 3 Southern Burma had long been known to Europeans for its musk. "Here is all the musk in the world," wrote Alvaro Velho of Pegu in 1498, 4 while another Portuguese observer, in 1505, mentioned a ship from Pegu with a rich cargo of lac, benzoin and musk. 5 Previous to 1683 the East India Company had procured most of its musk from Cochin China. 6 Now the chance of obtaining supplies from a nearer source led Fort St. George once more to press the Directors at home to reconsider their decision against reopening the Syriam factory.

2 Ibid., 1701-6, p. 46.
3 Pringle, "Selections from the Diary and Consultation Books, etc., 1683," p. 34.
4 Ibid., 1683, p. 125. Quoted also in Hobson-Jobson, s.v. Pegu.
5 Correa, I, p. 611. Quoted in Hobson-Jobson, s.v. Pegu.
6 Pringle, op. cit., 1683, p. 125.
But the Directors' resolution was shaken not so much by the arguments of Fort St. George as by the extraordinary yarns about the rich profits to be derived from Burmese trade, that were pitched into the ears of James, Duke of York, by a renegade Dutchman named Spar, who had once been head of the Dutch factory in Burma. Our information concerning this episode is contained in two despatches sent by the Directors to Fort St. George in July and October, respectively, of the year 1683.¹ The July one runs thus:—

“... Wee see you still incourage ye: Settlement of a Factory at Pegu and suppose our Agt: may remember that wee had formerly a Factory there, and in many other places, wob: we were forc’d afterwards to withdraw, because ye: trade of such places did not maintaine ye: Charge of ye: Factory Presents, &c: but wee must confess Wee think ye: fault might not altogether be in ye: places, but in ye: men, Management and direccon of them. Now wee are so well satisfied y: you will truly weigh and consider ye: Cost with: ye: conveniency for us as cordially as for yo: Selves, Wee shall permitt you to settle there in such manner and upon such terms as you shall think most for our advantage, and ye: rather because a dis-oblig’d Dutchman y: was formerly many yeares Chief of y: place hath given us hyperbolicall comendacons of it, He sayth (if he may be believ’d) he made 40 Tonn of Gold profitt there for the Dutch Comp: in a few yeares.”

The October despatch contains a fuller account of Spar’s statements:—

“... There was lately here one Spar. That was formerly Chief for the Dutch at Pegu. Some of Us by his Royall Highnesses Direccon have had discourse with him, he seems to be a knowing experienced but an ill natured boysterous, prating fellow, and therefore Wee thought not fitt to trust him. He says Pegu after the Loss of Bantam is the best place of India to build a Fort at, to

² William Gyfford, 1681-7.
³ James, Duke of York.
command our China Trade, and that the Proes\(^1\) of Sumatra may easily and safely bring their pepper thither without hindrance of the Dutch, We told him there was nothing there besides Sticklack towards the Loading of a ship, though there be some Gold, Rubies, Ambergrise, and other fine Goods, accidentally, And that the King of Pegu was a great and proud Prince and would not admitt of Building a Fortificacion nor the trade of that place be worth it, But he abounded in his own sence and would be persuaded to no other. Wee have told you this Story that being nearer and better acquainted with the place you may consider of it, (tho' Wee think there is little encouragem\(^t\) : in it being much more remote from the Pepper Trade than Atcheen) and give Us yo:\(^t\) opinion thereof:"

The reasoned wisdom of the Directors' replies to this prater is very striking. They realised clearly that the value of a trading station in Burma depended ultimately upon two factors: the commercial products of the country and the royal policy in relation to trade. Both of these were considered unfavourable to the development of a settled trade on the spot, and whatever hypothetical advantages Burma might afford in connexion with the trade of China and Sumatra were completely offset by these actual and already-experienced disadvantages.

Having been given an inch, the Fort St. George authorities proceeded to take an ell. In September, 1684, it was decided to reopen negotiations with Ava through a certain Captain Peter Dod, master of the Providence, a private trading vessel plying between Madras and Syriam.\(^2\) Little information is forthcoming about Dod. In 1675 he was serving as mate of the Recovery, a private ship belonging to a certain Robert Fleetwood. Later on he is described as a free ""mariner and inhabitant "" of Masulipatam engaged in shipbuilding.\(^3\) Dod was instructed to use Sir Streynsham Master's Articles of Trade as the basis of his negotiations, but in addition he was

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\(^1\) Boats. Vide Hobson-Jobson, s v. Prow, Parao.

\(^2\) Pringle, ""Selections from the Diary and Consultation Books, etc., 1684,"" p. 25.

\(^3\) ""The Diaries of Streynsham Master,"" II., p. 106, n. 3.
asked especially to enquire into the possibilities of opening a station at Bhamo. Evidently the Dutchman's suggestion about making Burma an entrepôt for overland trade with China was seriously considered. For many centuries the bulk of Burma's trade with China had passed along the Taping River, in earlier days through Kaungsin, until the importance of that place was overshadowed by Bhamo from the fifteenth century onwards. It is interesting that the Dutch idea of establishing a station at Bhamo, one of the chief causes of their withdrawal from Burma, should have been passed on to the English by no less a person than the late chief of the Dutch factory at Syriam. Under the particular conditions of foreign trade in Burma, however, the idea was worthless.

Dod sailed for Burma on 15th September, 1684, on board the Prosperous. On 4th February of the following year he returned to Fort St. George, bringing with him two letters from an official styled in the Fort St. George Diary the "Chief Governour." They had neither name nor date on them, and although they are stated to have been "enter'd in the Copy Book of Letters received," only one of them, in a seriously dilapidated condition, is now on record. In this one the title of the writer is given as "Geakeadar," the Burmese equivalent of which seems to have been "Sitkèdaw." This title was given at Ava to a General but it would be unlikely for such an official to negotiate trading matters on behalf of the Burmese Government. On the other hand, the head of the police administration of a provincial capital was termed a "Sitkè," so that in all probability Dod on this occasion did not go in person to Ava, but conducted his business through the Sitkè of Syriam. We have no proof that he actually went to Ava, though he claimed (and received) the sum of 15 pagodas to defray the cost of sending a present to the king at Ava. It is significant that in the official entry of the sanction for this payment in the Consultation Book, the

2 Ibid., 1684, p. 104.
3 Ibid., 1685, p. 25.
4 The honorific affix "daw" was usually applied only to officials attached to the central government, but as Syriam in those days was always administered by a near relative of the king, some of its chief officials may have been allowed the use of this affix. Or the Sitkè may have assumed it to impress Fort St. George with his greatness.
EARLY ENGLISH INTERCOURSE WITH BURMA

The word "send" is used. As this letter is the earliest direct communication now extant from a Burmese official to an East India Company's servant, it is of especial interest. It also furnishes us with our only first-hand knowledge of the reception accorded by the Burmese authorities to Streynsham Master's proposals. Its style is extremely crude, and its grammar and spelling atrocious, even for the late seventeenth century. One wonders who translated the original; possibly the official interpreter at Syriam—usually a Portuguese. The full text is as follows:

"I Geakeadar by great lucke and continuall meriting and deserving of my person I bow my head constantly and under ye: feet of God of ye: great ma\textsuperscript{t}: and my King and Lord, I do know and understand ye: English superior, ye: we have doe translate into Barmas Languadge ye: letter wch: he had sent us, out of wch: we understand his desire for ye: establishm\textsuperscript{t}: of Factories at Syam (Syriam), Pegu and Ava, item ye: our subaltare Gover­nours, ought to deliver ye: thereof a good treatment and respect, and by case our Chapmen buy some merchandize wares from ye: English, and after ye: did not pay ye: then he may oblige ye: man to pay he: debt to him, item if their ship suffers shipprack, may ye: saved men return back again at their country without any hinder, item all goods of the deceased Englesman, may his owne people get it in their power, without any contradiction and contrarity, concerning this 4 or 5 articles, we doubt not his approbation, as ye: superior will service his ma\textsuperscript{t}: the King my Lord as is his obligation, and upon all ye other articles is not possible to grand approbation, but ye: sayd superior will come or send somebody heare ye: we will take our counsell in such manner ye: we may move ye: King to piety and I shall do all possible diligence in this matter.

"Since ye: time of ye: predecessors of his ma\textsuperscript{t}: till ye:"

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1 Two transcriptions of this letter are available to the student—one, the better, is in Pringle, "Selections from the Diary and Consultation Books, etc., 1685," pp. 183-4; the other, in the printed "Records of Fort St. George: Letters to Fort St. George," Vol. III, pp. 27-8. I have used Pringle's transcription here.

2 Pity.
time of this our King is your use to pay custome of each vessel and therefore men cannot say it must be so or so but as we say you appear before the gold feet of his majesty and service him, your may pray your leave if he please to do this favour and grant leave for your export of salpetter, likewise alsoe that you may exercise your Christian duty in your Factory, item we say the Engles have some pleadings against another that it may agree before themselfe or may presented before his majesty: your king, item we say somebody owed to an English man and alsoe to another man, must pay first your Englishman, item Children as well son as daughter, we say an Englishman may begett with a woman of this country he may bring your without any molest and hinder, item as when a ship come in heare he may depart hence again without takeing leave of your Governor of this court, all this and the rest moor hath told us your captain Perera de farra, thereupon we answer its not convenient to propound all this question, but as well Englishman as other nation, that come hence and appear with their present before the gold feet of our Royall Person and service them, and being servant then he may pray his majesty to doe him some favour, and according his deserve he shall receive it and then we shall see is just to helpe you in such manner as shall be necessary."

It is significant that not one word is said about Bhamo. Nor do we find any further mention in the records of the project to establish a station there. Either Dod reported against it, or the Burmese refused to listen to the proposal. In any case, the Directors at home had no faith in the scheme for establishing overland trade with China through Burma. Fort St. George was in no way discouraged by the flat refusal of the Burmese Government to bind itself by definite articles of trade. It was decided to send Peter Dod once more to Burma "to discourse againe with the great men, about our Settlement there." On this occasion he sailed to Burma on

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1 vis.; but more than one word is omitted here, so it is impossible to make sense.

2 Pringle, op. cit., 1685, p. 51.
the *Providence* shortly before the break of the wet monsoon of 1685. His second mission was like the first, a failure. Returning to Madras in February, 1686, he brought with him another letter, this time from the Government at Ava.¹

This, like so many of the records of the seventeenth century, is no longer extant, but its contents may be inferred from a remark in Dalrymple’s “Oriental Repertory.”² Evidently the Burmese Court did not think Dod a person of sufficient standing to negotiate on behalf of the East India Company, of which he was not even a member.

Poor Dod met with a tragic end. On 25th March, 1686, when his ship, the *Providence*, was weighing anchor in Madras harbour for a return voyage to Burma, he was accidentally killed "by a Barr of the Capstern."³ By this time, however, the Directors had finally made up their minds not to settle a factory in Burma. The prospects of developing a satisfactory trade in musk were uncertain. "The pot of Pegu musk you sent us by the London," wrote the Directors to Fort St. George in September, 1684, "proved but indifferent; some cogs very dry, and some falsified; at the price you paid for it, viz: 25 Pagodas per catty,⁴ there is no profit on it. We used to pay for Tonquin cod-musk no more. However if you can’t get it cheaper send us 1000 to 1500 oz. But if to be had at 20 pagodas per catty, you may send five to six thousand ounces: pray let great care be had to its goodness."⁵

On the other hand, adequate supplies of lac were forthcoming as a result of indirect trade,⁶ and the Directors were of opinion that without exceptionally good trading privileges in Burma the profits of the trade might be swallowed up by the cost of maintaining a factory there, and then, they wrote, "We do but rise to fall, and make a noise for nothing."⁷ So

¹ "Fort St. George Diary and Consultation Book, 1686," p. 20.
² I., p. 103. "But in 1686, All thoughts of settling were given up, as they insisted, very reasonably, that some Person of consequence should be sent.
³ "Diaries of Streynsham Master," II, p. 105.
⁴ Chinese weight, now equal to 7½ lbs avoirdupois, but in those days it was liable to fluctuate; Captain John Davis, in 1604, estimated it as equal to 21 ounces avoirdupois. Vide Hobson-Jobson, s.v. Catty.
⁶ Ibid., 1681-6, p. 88.
⁷ Ibid., 1681-6, p. 154.
finally, in August, 1685, they once more sent out definite instructions that the project of establishing a factory in Burma was to be given up. "Pegu will never be a place for us, worth the charge of a factory," they wrote, "so we would have you proceed no further therein." 1 These orders arrived in Madras some time in 1686, and there for the time being the matter ended. When next it was re-opened, it was the Court of Ava that took the initiative.

CHAPTER VII

THE NEGRAIS EPISODE, 1686-1687
CHAPTER VII

THE NEGRAIS EPISODE, 1686-7

For some years after the failure of the negotiations set on foot by Streynsham Master, the project of re-establishing an English factory in Burma was in abeyance. In the meantime, however, the attention of the Fort St. George Agent-Governor and Council was directed to the advantages to be derived from making a settlement on the island of Negrais, near the cape of that name at the southern extremity of Arakan. In the seventeenth century common parlance ascribed the name of Negrais to two islands. Inside the mouth of the Bassein River lies what Alexander Hamilton called "the great island of Negrais," better known in Burma by its Burmese name of Haing-Gyi. But there is also another island directly to the south of the entrance to the Bassein River, usually called then, as now, from its rhomboid shape, Diamond Island. Hamilton called this "the other island of Negrais." It was to the island of Haing-Gyi that the Fort St. George Council referred, when at a consultation on Monday, 12th July, 1686, it recorded the following minute:

"Having had a description of Negraes and finding by the Map, that it is conveniently scituated, for a Harbour for Shipping and provision for men, and having no place for the Rt. Honble. Comp. Ships to ride out the Monsoon, and that we are advised by several Pilots, they may Sayl to and from Ballasore Road and this Coast, at any time of the Year, and that the Island is so fertile, time and industry may produce all sorts of Indian goods, as Silk, Sugar, Cotton, Pepper, &c, and will be a great check upon Bengall, Pegu and Arrakan, and may be a Mart for the commodities of these parts, we therefore think

it worth further consideration to have a Settlement there."  

A week later it was decided to send "a handsome Present" to the King of Arakan, who had already on several occasions made friendly overtures to Fort St. George, with the request that he cede Negrais to the Company, "he having been the last possessor of it, and now no Inhabitants there."  

The obvious question to ask is: What was behind this move? There may have been advantages in using Negrais as a place of shelter for ships during the worst months of the wet monsoon. But the other reasons given for the proposed occupation of the island strike one as being somewhat unreal. It is possible, of course, that Fort St. George did seriously believe in the brilliant possibilities of Negrais from the purely trading point of view. Extraordinary and wonderful tales of the commercial value of the place were current in Madras until the tragic failure of the Company's factory there in the middle of the eighteenth century dispelled the illusion. Illusion there undoubtedly was, as the above minute bears witness. But probably for a complete explanation of the step proposed in 1686 we must look further afield and study developments in Siam, which at this time occupied much of the attention of Fort St. George.

King Narai of Siam, who succeeded to the throne in 1658, was unfavourably disposed towards the Dutch, as the latter for some years after his accession had used their naval power to wring special trading concessions out of the unwilling monarch. In order to raise up a counterpoise to them in Siam, Narai sedulously encouraged other European traders, notably the English and French, to settle in the country and extend their commercial activities. In 1661 the English East India Company reopened its factory at Ayuthia, basking
in the sunshine of royal favour. Shortly afterwards there arrived from France a batch of Jesuit missionaries, upon whom all manner of royal favours was bestowed. So pleased were the French with their reception, that they began to dream dreams of converting Siam to the Catholic faith, and ultimately of making French political influence supreme there. At first, however, this latter object was not clearly evident, although the Jesuits' efforts to Christianise Siam received the personal encouragement of Louis XIV. Not until the French "Compagnie Royale des Indes Orientales" opened its factory at Ayuthia in 1680 was the full design of France put into operation.  

The pro-French policy pursued by the Siamese Government tended to bring about bad relations between Siam and the East India Company. These, in fact, were consciously and deliberately stimulated by that extraordinary adventurer, Constant Phaulkon who, after a meteoric rise, became Minister for Foreign Affairs at Ayuthia in 1683. Phaulkon, through his association with those notorious interlopers George and Samuel White, flouted the Company's claims to a monopoly of English trade in Siam. As time went on, his frequent bickerings with the Company's servants led him to throw his influence increasingly into the scale on the side of its French rivals. In 1680 an ill-fated Siamese embassy, which was shipwrecked off Madagascar, had set out for France, with the intention of offering to cede the rebellious district of Singora, on the eastern side of the Malay Peninsula, to Louis XIV. A little over three years later, in January, 1684, another Siamese embassy left for France, and in September of the following year a magnificent French embassy, headed by the Chevalier de Chaumont, and accompanied by a large body of Jesuits, arrived at Ayuthia, escorted by two French warships.  

While the French embassy was being feted, and was negotiating extensive trading and religious concessions in Siam, an English mission to Ayuthia, despatched by the Agent-General and Council of Fort St. George, arrived to find its pitch so badly queered by the French, that it had to retire

1 Anderson, "English Intercourse with Siam," gives much information concerning French relations with Siam at this period, but a more concise survey will be found in Wood's "History of Siam," pp. 195-221.
with nothing achieved. At the same time, the piratical exploits of two Englishmen in the service of Siam, John Coates and Alexander Leslie, against shipping belonging to the King of Golconda, brought much undeserved blame upon the Company's head, and a state of war between Siam and Golconda. The departure of another Siamese embassy to Versailles at the end of the year 1685, for the purpose of asking Louis XIV. to send troops to garrison Siam, brought matters to a crisis. Alarmed at the francophile trend of Siamese policy, and with its patience exhausted by many "incidents" hostile to English shipping, that arose out of the war between Siam and Golconda, the Company, early in 1686, decided to adopt a policy of reprisals against Siam. For this purpose it was suggested that a settlement at Negrais would have obvious strategic advantages.

In September and October of the year 1686 the first definite steps were taken for the settlement of the island. On 16th September the Fort St. George Council recorded the following arrangements for sending an expedition to the place: "Having taken into our further consideration the Settlem: of Negraes, and finding it absolutely convenient for the Rt: Honble: Comp: for many advantages more particularly att this time, we do order as followeth that the Loyal Adventure att her return from the Southern Factorys do go thither Mr: Higgmson ¹ to be Chief during his Stay, and return upon her hither, Mr: Thomas Yale ² to be Second, to Stay or return, as he shall like of, Mr: Moody third, to remain there, (till he requests to be removed), with a Writer, Souldiers, Slaves, handicraftmen, and all other provisions and necessarys convenient for the voyage and such a Settlem: which is committed to the care of the Warehouseskeeper, and Purser to provide." ³

¹ Nathaniel Higgenson, President of Fort St. George, 1692-8; an American by birth.
² He entered the Company's service in 1683, when he was sent out from England together with William Strangh to conduct an investigation into the condition of the Company's affairs in Siam. (Wood, "History of Siam," pp. 202-3; Love, "Vestiges of Old Madras," I, p 484, n 1) Thomas Yale was brother to Elihu Yale, President of Fort St. George, 1687-92. Like Higgenson, the Yales were Americans, Bostoners by birth. (Anderson, "English Intercourse with Siam" p 267.)
³ "Fort St. George Diary and Consultation Book, 1686," p. 76.
A few days later, however, the Council changed its plans. It was feared that the unavoidable delay caused by the provision of "Stores and necessaries" for such a large expedition would, on account of the change in the monsoons at that time, prevent it from making its destination. It was therefore decided to send only Mr. Ambrose Moody on board the sloop *Thomas*, "to make a discovery of the place, and to give us the best acc: he can, concerning those Islands, that when itt is a convenient Season, to prosecute the Said Settlement, we may know the better how to order our business." This decision was made on 27th September, but the *Thomas* was not ready to sail until nearly a month later. On the morning of the 25th October she put out from Fort St. George, having aboard Ambrose Moody and his party, with a small squad of soldiers "for better defence of those, who go upon the discovery of the place." Twelve days later, however, she returned, "being drove back by contrary Winds and Currants," and the project was dropped.

Meanwhile, news of the Company's intention to occupy Negrais was conveyed privately to Siam by the captain of the *Phænix*, which arrived at Bangkok on 18th October, 1686. There he poured the story into the ears of no less a person than the notorious interloper, Samuel White, who since 1683 had held the post of Shahbandar at the Siamese port of Mergui, where he was associated with another renegade servant of the Company, Richard Burneby, lately Chief of the Company's factory at Ayuthia, but in 1686 in the service of Siam as P'ra Marit, or Governor, of Mergui. From their vantage point at Mergui these two gentlemen were in a position which gave them practical control over the rich trade of Tenasserim. The captain of the *Phænix* assured White that the Company's sole object in occupying Negrais was that of "annoying Tenassery." At the time when he received this
news, White was on his way from Ayuthia to Mergui. Anderson¹ is of opinion that the captain of the *Phœnix* was referring not to the attempt to occupy Negrais that we have described above, but to a rumour that the island was to be occupied by an expedition, consisting of ten ships under the command of Captain Nicholson, that was on its way from England to the Bay of Bengal. The main objective of this expedition was the port of Chittagong, which was to be seized and used as a base of operations against the Mughal Empire, with which at the time the East India Company was engaged in a bitter quarrel.² Nicholson's expedition aimed also at conducting reprisals upon Siamese shipping, and for this purpose might well be expected to use Negrais. But White did also hear—from another source—of the projected expedition from Fort St. George under the leadership of Higgenson and Yale.

This news evidently caused White no little alarm. He knew full well that if war were actually to break out between the Company and Siam, the former's first objective would be Mergui, the strategic importance of which, as commanding the overland routes to Ayuthia, was known to Great Britain. He himself was in extremely bad odour with Fort St. George, not only because of his interloping activities and his general hostility to the East India Company, but in particular because of his harsh treatment of a number of Madras merchants who had been captured early in 1686 on their way back from Syriam by a Siamese warship commanded by Captain Cropley, and taken to Tenasserim.³ In April of that same year they had returned to Madras, where they had submitted to the Governor, William Gyfford, a report of the affair, in which they asserted that they had been robbed of goods to the value of 5158 pagodas,⁴ of which 2041 pagodas' worth had been taken from them at the time of their capture, and the rest at Tenasserim by Samuel White. Their account of their treatment is illuminating; it runs thus:

¹ Anderson, *English Intercourse with Siam*, p. 311.
² Hunter, *British India*, II, Chapter VII., gives a fairly full account of it.
³ *Fort St. George Diary and Consultation Book, 1686*, pp. 34-5.
⁴ About £2063.
"Nilacand Nacoda of the Ship Traga Raja (and other Merchants Mallabars hereunder named) of which Chinnah Vencatadry is owner which sent from this Port to the Port of Sirian, and the foresaid Ship Traga Raja, going out of the Road of Sirian to come to Madras, Mr: Cropley who came first with his Ship took her, and thrust Souldiers on board Said Ship Traga Raja and began to Rob her, and afterwards this Ship which is in this Road, belonging to the King of Siam carrying them all (after robbed) to Tenasseree, and in Tenasseree put them all in prison in a Godown, where they were 8 dayes without eating or drinking undergoing many troubles, untill they could no longer endure out of pure hunger which they Suffered, they began to make a noise, Shouting, and afterwards the Shabunder sent to call them all, and told them they Should pass a paper Signed by them how the said Shabunder did nothing to them, nor take anything from them, and they being oppressed with So much hunger, and troubles which they underwent, they passed not only one but two papers, to which they all signed, not being able to undergo what they had underwent."

Then follows a detailed list of the amount taken from each merchant; only in one case, however, are the actual items given: "From Nacoda Nilacand the Shabander took 325 Pag: in Gold and Silver, and that which they robbed in his Pillow Pocket, Earings which he had in his Ears, and a parcell of Rubies, Musk and other things."

The Fort St. George Governor and Council immediately wrote off to White demanding restitution. The letter was entrusted for delivery to Captain Edward English, commander of the Siamese ship mentioned in the merchants' complaint as being anchored off Madras at the time, having arrived there

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1 The words "and that" should be omitted to make sense according to modern usage.

2 This ship is the one referred to in the letter quoted above. In April of the following year English and his ship, the Revenge, were captured at Balasore by Nicholson's squadron, and English was "sent prisoner to Fort St. George to answer several misdemeanours he had committed." (Letter in the London Gazette, 18th-22nd August, 1687, quoted by Anderson, op. cit., p. 319.)
late in February, carrying business correspondence from White at Mergui to Robert Freeman, the Company's chief factor at Masulipatam. Apparently White never replied. Nor did he refer to the incident in his petition to the House of Commons in 1688, when, having escaped the clutches of the Company in the Indian Ocean, he strove to protect himself from its vengeance on his return to England. When, therefore, in 1686 he heard of the Company's intention of occupying Negrais, he at once decided to send an expedition to seize the island for Siam. Captain Cropley was thereupon placed in command of two sloops with twenty Siamese soldiers and provisions for twelve months, and despatched to Negrais with instructions to leave the soldiers in occupation of the island. The expedition took with it a placard in Portuguese claiming the island for the King of Siam. This rash move, typical of the men who engineered it, came to nothing. Early in 1687, when Phaulkon heard of it, he issued peremptory orders for the recall of the expedition. The rest of the story may be briefly told. Nicholson's expedition failed miserably in its operations against the Mughal Government in Bengal, and hence never made any use of Negrais for reprisals against Siam. The Directors, hearing of the despatch of a second and much more imposing French embassy to Siam, accompanied by 1400 troops and 300 artificers under the command of the Maréchal Des Farges, persuaded James II. to write a personal letter to Burney and White, asking them to desert the service of Siam, and hand over Mergui to an English frigate. Before the letter arrived, however, these two adventurers no longer held Mergui. Two English frigates, the Curtana and the James, commanded by Captain Anthony Weltden, had arrived off Mergui in June, 1687, bringing with them a proclamation of James II., ordering all Englishmen to leave the service of Siam. Weltden's subsequent high-handed behaviour deeply offended the Siamese officials, who opened fire on the James, which they sank, and stirred up the populace to massacre all the English on shore. About

1 Anderson, "English Intercourse with Siam," p. 274: the petition is printed in full on pp. 429-38 of this work, which contains the most detailed account available of White's romantic career.

2 Ibid., pp. 311-12.
fifty Englishmen, including Burneby, were killed. White escaped, and, as we have seen, ultimately made his way back to England. Weldon, who was on shore at the time, was felled to the ground in the general scrimmage, but his life was saved by the stoutness of his beaver hat. On regaining consciousness he made good his escape to the Curtana, put out to sea, and made his way to Negrais. Here he destroyed the huts and inscription set up by the Siamese expedition under Cropley a few months earlier. Then, having made a survey of the island and hoisted the English colours, he "left an Inscription on Tin, of his Proceedings," and departed.

No further attempt was made by the East India Company to settle the island until 1753. Although Weldon took formal possession of it in the name of Great Britain, this was never made the basis of any claim to it, either by the Company or by any other responsible British authority. The Mergui massacre brought about actual war between Siam and the Company; but the Siamese preoccupation with the nearer, and more real, danger from France, soon caused this war to die a natural death. The Company, seriously embarrassed by its struggle with Aurungzeb, had to employ all its sea power for the next few years in maintaining its position in India, and could not afford to waste any energy upon developing a naval station at Negrais.

Strictly speaking, the Negrais episode belongs rather to the Company's relations with Siam than to the subject of this book. But the story cannot be omitted, since it illustrates clearly the conditions influencing English action in Indo-China at this time. Lurking behind these activities, and indeed their main cause, lay fear of French attempts to dominate the Bay of Bengal by the exertion of overwhelming naval force. But France, under Louis XIV. and Louvois, was too much bent upon schemes of Continental aggrandisement in Europe to follow a consistent naval policy. Judged in the light of her naval exploits in the war with England and the Dutch, which began very shortly after this episode, she

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1 The full story is given in Anderson, op. cit., pp. 308-356. Vide Appendix III. for Hamilton's account of the occurrence.
3 Ibid., I., p. 97.
cannot be said to have yet developed any conception of the real strategic use of a fleet. Notwithstanding a French naval expedition to the Bay of Bengal in 1690, as will be seen in the next chapter, the Company was no longer sufficiently alarmed to reconsider the now-discarded project of settling at Negrais. The real objective of the French fleet was Siam. But French policy in Siam had badly overreached itself, and was about to receive a decisive check. This fact, coupled with growing exhaustion at home in the struggle against the great European coalition, built up by the diplomacy of William III., rendered French antagonism in the Bay of Bengal for many years inconsiderable. Partly for that reason—though also largely because the storm-centre of Anglo-French hostility shifted to the mainland of India—we hear no more talk of an English settlement at Negrais until after the close of the War of the Austrian Succession.¹

¹ Vide Appendix IV for note on the alleged settlement at Negrais in 1687.
CHAPTER VIII

PRIVATE TRADE AND THE AFFAIR OF BARTHOLOMEW RODRIGUES
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PRIVATE TRADE AND THE AFFAIR OF BARTHOLOMEW RODRIGUES

Notwithstanding the failure of the negotiations with the Court of Ava opened by Streynsham Master through the medium of Joao Perera de Faria in 1680, and the similar fate of Peter Dod's efforts, a considerable private trade developed between the ports of Madras and Syriam. Private merchants and shippers of various nationalities, living under the protection of the East India Company's officers at Fort St. George, managed by personal arrangements with the Burmese authorities to obtain individual grants of privileges, and partial immunity from payment of Customs duties in Burma. The ground, house, and dock once occupied by the Company, continued to be called the "English Factory," though used only by the private traders.\(^1\) The long stay at Syriam, imposed upon ships by the sailing seasons, was of great service to those needing repairs, since excellent materials and useful, though unskilled, labour could be procured for this purpose. The Company allowed English private traders free scope to trade in Burma, so long as they did so in its name and subject to its authority.\(^2\) The Madras traders therefore usually departed for Burma in August or September and returned in March or April, making the English factory at Syriam their headquarters during their stay in the country.

Shortly after the Negrais episode, described in the preceding chapter, the Burmese Government changed its attitude of haughty indifference towards the Company, and began to make overtures to Fort St. George, inviting the settlement of a permanent factory at Syriam. In March, 1688, Henry Burton, master of the James, arrived in Madras with letters to the President and Governor from the chief minister at Ava

\(^1\) Dalrymple, "Oriental Repertory," II., p. 345.  
\(^2\) Ibid., II., p 346.
and the Governor of Syriam. The letters themselves are no longer extant, but their tenor may be understood from the minutes of a consultation concerning them, held by the Fort St. George Council on 8th March, wherein they are described as "inviting us to a Settlement, upon unusuall good farms, and priviledges, and that the King would grant us anything, wee could reasonably desire in a Settlement there." This invitation, however, resulted in no renewal of negotiations. In view of the repeated instructions of the Directors that no official settlement was to be made in Burma, Fort St. George dared not move in the matter.

Other reasons also compelled Fort St. George to take no notice of the Burmese offer. The war with the Mughal power, started in 1686, had gone badly. Not only had the English been forced to evacuate the factory at Hugli, but a general attack upon the English stations had resulted in the seizure of the factories at Patna, Cossimbazar, Masulipatam, and Vizagapatam, and the siege of Bombay. Captain Heath, coming out from England with reinforcements in 1688, had been unable to improve matters. Having forced Job Charnock and the Bengal factors to evacuate their post at Sutanati, he made futile attacks upon Balasore and Chittagong; then, after fruitless attempts to enter the service of the King of Arakan, he sailed via Negrais to Madras, having brought the English name into very bad odour.

At home, too, during this period the Company's affairs were once more in a critical condition. The great profits realised by it during the Restoration period had raised up much antagonism to its monopoly; and when, with the "Glorious Revolution" of 1688, it lost its patron, James II., its various opponents were able more effectively to use Parliament as a weapon for breaking their redoubtable antagonist. The failure of the war with the Mughal brought this opposition to a head. A new company, known at first

1 "Fort St. George Diary and Consultation Book, 1688," p. 43
2 Ibid., 1688, p. 46.
3 Ibid., 1689, p. 13. At Negrais, according to Hamilton, the expedition stayed "to pass the Southwest Monsoons away," and he adds: "The Country assisted them plentifully with Provisions, but they had no other Commerce." ("A New Account of the East Indies," II., p. 30).
4 Hunter, "History of India," II., pp. 262-4.
as the Dowgate Association, came forward, backed by the Government, to whom it had lent the sum of £2,000,000, and in 1694 the Old Company's monopoly was virtually abolished by a resolution of Parliament opening the trade to the East Indies to all subjects of England equally. Thenceforward, for the next eight years the Old Company was engaged in a life and death struggle with the New Company, as the Dowgate Association came to be called, until the amalgamation of the two companies in 1702 produced the "United Company of Merchants of England trading to the East Indies" and a new era of security at home.

Throughout this period of critical struggles concerning the maintenance of the monopolistic form of trading in the East India Company's sphere of operations, the Company strove to appease its opponents by wise concessions. All English subjects below the age of forty might settle in any place in the East, where it maintained a factory, and freely engage in commerce, so long as they did not trade in prohibited commodities between the East and Europe. Its servants in the East were allowed much latitude in the matter of private trade, and on the expiry of their terms of service were permitted to continue in the East as private traders under the Company's protection. Even its captains and seamen were granted liberal privileges in carrying freight on their own account. Private traders were forced to register with the Company: annual lists of all such living within the jurisdiction of each factory were kept. If the Company were unable or unwilling officially to open up some new field of trade, the private traders would be encouraged to make the first plunge. They often acted as feelers for the Company. This, in fact, was especially their function in the development of trade between Madras and Syria during the last two decades of the seventeenth century, when the great struggle was raging at headquarters between the supporters of the monopolistic form of trading, led by Sir Josiah Child, and its opponents under Thomas Papillon.

As has been mentioned above, the Company encouraged the private trade between Madras and Syria: specific instructions to this effect were sent by the Directors to Fort St. George. Permits also were issued by the latter to a number
of English inhabitants of Madras, allowing them to depart with their families and settle in Burma. In 1688 and 1689, when Madras was suffering from famine, a number of people, among whom were some of the Company's servants, migrated to Burma. In September, 1688, for instance, Augustine Hart, a merchant trading regularly with Syriam, and the owner of a ship named the *Pegu Merchant*, left Madras for Burma with his family, "and severall of the Inhabitants of this place with him to dwell there by reason of the Great famine here which caused their removalls hence."\(^1\) In the following year one of the Company's sea-captains, Thomas Lacy, commander of the frigate *Sapphire*, was allowed to leave the Company's service in order to embark upon a private trading venture in Burma.\(^2\) Another Company's servant, Thomas Makreeth, in return for permission to leave the Company's service temporarily in order to "make a voyage to Pegu," promised his best services in procuring privileges for the Company from the King of Burma, "and that he would be at the charge of repaireing the factory there, and maintaine such a post as may be to the honour of the Rt: Honble: Comp^e.:" The Fort St. George Council, however, ordered that his salary and all other allowances should cease for the period of his absence from Madras.\(^3\) Makreeth did not avail himself of the permission he had sought. Probably he was deterred from pursuing his design by what he must doubtless have heard in Madras about the failure of previous attempts of this nature. European private traders in the East, as we have already seen in the cases of Samuel White and his associates, were often of a lawless type. Those who traded between Madras and Syriam were probably no better than most of their kind. For instance, in June, 1699, upon an official complaint from Siam, Augustine Hart was tried by the Fort St. George authorities and found guilty of robbing a Siamese vessel at Negrais in October, 1697. He was fined 4000 pagodas, half to be paid to the Government of Siam, and half to the Company. Siam's share, however, was appropriated by Fort St. George on behalf of the Company in part satisfaction of a debt, owed

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\(^1\) "Fort St. George Diary and Consultation Book, 1688.," p. 143. He was a Dutchman.


\(^3\) *Ibid.*, 1689, p. 68.
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to it by the King in respect of money lent to the Siamese Ambassador in Persia.¹

The most important result of the development of trade between Syriam and Madras, stimulated by Streynsham Master, was in connexion with the building and repair of ships. The teak of Burma had long been famous for shipbuilding purposes. If we may believe the anonymous author of the "Brief Account of Pegu,"² the Portuguese Viceroy of Goa, in the sixteenth century had cultivated the friendship of the Burmese kings in order to prevent "the Soldan of Babylonia, and then the Turk, from availing themselves of that country's abundance of wood and other things required for the building of fleets."³ Purchas, in 1626, mentioned the existence of a large shipbuilding industry in the Delta at a place called Dian, where vessels as large as galleasses were said to have been built, "having on both sides quite through, roomes for merchandize; and in the midst a kinde of dwelling house, where they trade."⁴ Very little, if any, European shipbuilding, however, was carried on in Burmese ports before the end of the seventeenth century. Although the East India Company's agents eagerly bought up Burmese timber ("Pegu plank"), when any was offered for sale on the Coromandel Coast,⁵ not until 1689 have we definite record of a Company's ship being sent to Syriam for repairs. In that year a variety of factors combined to cause the Fort St. George authorities to decide upon sending the frigate Diamond thither for repairs, instead of to Vizagapatam. The circumstances relating to this decision may be best related in the words of the Minute recording it passed by the Council on 23rd August, 1689:—⁶

"The Persons we sent to survey the Dymond friggot report that she is much out of repair and in a very leaky Condition, whereupon we had thoughts of sending her to

³ "Ibid.," pp. 113-14.
⁴ 1626 ed., Vol. V., p. 499
⁵ E.g., "there being a parcell of Pegu plank and they wnting far some from Bengall, it is order'd that Mr. Freeman do buy a parcell that is offer'd to sale, att the best rates procurable" ("Fort St. George Diary and Consultation Book, 1688," p. 69).
⁶ "Ibid.," 1689, p. 71.
Vizagapatam to fit there, but late advices thence tells us, that Planks and other materialls are so scarce and dear there, that they cannot gett sufficient to repair those Shipps already sent them, and there being noe other convenient place left us for that service on this Coast, Tis agreed and orderd that she be dispatch't for Pegue with what can be procured on freight and that we send something on the Rt; Honble: Comp: Acc: for the charge of her repair, and lade her back with salt provisions, Sticklack, Timbers, Mortivans, Graine etc. Commodities proper for the supply of y* Garrison for which to send 1000 Pag: in Silver, broad cloth fine, and Ordinary Perpetuanoes, one Chest Rose water, etc. and to be consigned to the Master and one writer we shall send upon her, and to be recomended to the care and assistance of M*: Thom*: Makrith and Cap*: Thomas Lacy who also are designed thither upon their own Acc*: and the reason of our sending for Provisions is, there being so very scarce and dear here as also for store for this garrison against a siege, but if no occasion that way then to dispose it to the Shipping or send it to Bombay."

The commander of this boat was Captain George Heron, who had long served the Company as a Hugli pilot, and was destined in later years to have a close connexion with Burma. It is interesting to note that at this time, when it was decided to send his ship to Syriam for repairs, Heron threw up the Company's service, and was allowed to settle in Madras as a free merchant. In his place Captain Howell was appointed to the Diamond. If it is true that, in the seventeenth century, the average length of life in the East for an Englishman was less than five years, George Heron had a phenomenally long career in India. Born in 1646, one year after the battle of Naseby in the Great Civil War, he came out to the Hugli as a pilot apprentice in 1668, the year of the Triple Alliance made by England, Sweden, and the Dutch against Louis XIV.

1 Martaban jars.
2 A cloth exported from England to the East, so named because of its durability. (Vide Hobson-Jobson, s.v. Perpet, Perpetuans)
3 "Fort St. George Diary and Consultation Book, 1689," p. 70.
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He left the Hugli probably at the time of Job Charnock’s withdrawal from Bengal in 1688, the year of the “Glorious Revolution.” Thereafter he lived throughout the reigns of William and Mary, Anne, and George I., dying in the same year as the last-named, 1727, at the advanced age of eighty.\(^1\) Apparently after leaving his native land in 1668 he never saw it again. He married a “Georgian” (Armenian) woman, and his daughter, who married Captain John Powney of the well-known Madras family, died a centenarian in 1780.\(^2\) We shall hear more of Heron later.

On 9th September, 1689, the *Diamond* was ready to sail for Syriam, and the Governor and Council of Fort St. George issued their commission and instructions\(^3\) to her captain, James Howell, and her supercargo, Nathaniel Halsey.\(^4\) They were informed that the ship was to sail to Syriam for repairs because it was “the best & cheapest Port for that service.” For fear lest the European goods laden on the *Diamond* would not easily sell in Burma, the sum of 1000 pagodas in silver was entrusted to them to cover their expenses; but they were particularly requested to do their utmost to open a market for the sale of English broadcloth, “we haveing great quanteties decaying by us.” They were to buy rice and salt pork in Martaban jars, lac, saltpetre and elephants’ teeth; also timber and oil for use at Fort St. George. A John Berlu was sent with the expedition in order to assist in looking after the workmen and in managing the provisions, but they were warned to keep strict check upon his extravagance. Their instructions further impressed upon them the necessity of setting a good example to the other English there, both in prudence and sobriety, and advised them that they should “by noe means or provocation disoblige that arbitrary Governm: nor testy people least our Nation or the Honoble: Compa: Suffer thereby either in purse or reputation.” If

\(^1\) Love, “Vestiges,” II., p. 212. On his tombstone in the Powney vault at Madras he is stated to have died on “the 2nd May 1727 in the 81st year of his age, then a sojourner in India 61 years.”


\(^3\) “Letters from Fort St. George, 1689,” p. 42.

\(^4\) Previously in charge of the Customs warehouse of Fort St. George. Upon his return in 1690 he was sent on board the *Princess of Denmark*, along with a number of other factors, to reopen a factory in Bengal.
they were unable to obtain a sufficient cargo of goods on the Company's behalf for the return voyage of the ship, they were to do their utmost to procure freight and passengers to make up the deficiency. Halsey and Berlue evidently had a reputation for thirst, since the following amusing passage occurs in the instructions: "We have provided liquors sufficient for Mr. Halsey & John Berlue till their returne soe they must put (?) to noe more charge in that there's enough for their voyage & at Pegu tis extremely cheap." So, when supplies ran short, they were to make shift with Burma toddy.

The last paragraph of these instructions is of interest in connexion with previous discussions concerning the Company's claim to the possession of the old factory site in Syriam, and the permission to use it granted to private merchants. "You are to dwell in the Honble: Comp: factory under their flagg," it runs, "& you may permit such others to reside with you as you may think Convenient, but in all things be very just frugal & orderly avoydeing all rotyng & other Scandalls where pray have a great regard to as you are Christians & Englishmen & to Confirm you therein as well as for the due discharge of your duties be constant & reverend in your devotions both aboard Shipp & ashore."

No exact details are forthcoming as to the Diamond’s voyage to Syriam and back, save that on 22nd March she returned to Fort St. George in company with the James, bringing a cargo of "Elephants Teeth, Plancks Tynn Oyle, and Mortavan Jarrs," and was sent shortly afterwards to Porto Novo with sufficient timber and oil for refitting the "Bencolen frigate" there, such commodities being too scarce and dear in that quarter. She brought back also from Syriam some of the European goods entrusted to her for disposal in Burma.¹ Evidently Hamilton's observation on this subject at a later date was true. "They (i.e. the people of Burma) wear none of our European Commodities but Hats and Ribbons," he wrote, "Cotton Cloths from Bengal and Chormondel, with some striped silks, are best for their Market." ²

The East India Company did not immediately follow up

this move by sending more ships to Syriam for repairs; but it is noticeable that from this time the import of Burma timber into Madras vastly increased. In order to encourage the trade in this useful article, it was allowed to be brought in free of Customs duties. From this time onwards also we find many instances of the Fort St. George Council procuring large supplies of Burma timber for general building purposes. Thus—to cite one from our present period—on 7th April, 1690, the Fort St. George Council recorded the following decision: “Pegue Timbers being now plentifull and cheap, it is judg'd a good opportunity to make a foot draw bridge over the river nearest the fort for the conveniency of bringing in provisions in time of Seige or raines also for going over to ye: Powderhouse, and many other benefitts to the Comp*: and towne, w*; will in a few years recompence y*; charge w*; by calculation will not exceed 200 Pag*.” 1 Possibly the French rivalry, which had caused the recent failure of the East India Company's trade in Siam, caused Fort St. George to be wary about establishing a repair depot for ships at Syriam at this time. But we have no evidence of this.

French policy at this time was bent upon securing a pre-dominant influence on the eastern shores of the Bay of Bengal. The French Compagnie des Indes is said to have planted a trading station at Syriam in 1688, just when England and France were about to meet for the first time as great naval rivals. In this same year, however, occurred a revolution in Siam, which brought about the downfall of the great Constant Phaulkon, and the consequent failure of French policy in that country. But the French attempt to dominate Siam did not collapse immediately. In 1690 a French fleet of six ships appeared in the Bay bound for Siam. Before making its real objective, where fresh negotiations were to be opened with the Court of Ayuthia, it sailed up the Coromandel Coast, inflicting some damage upon Dutch and English shipping, and making a fruitless attack upon Fort St. George. At Balasore it turned, and after crossing the Bay, put in at Negrais to refit and take on provisions. There one of the French men-of-war and some smaller craft surprised an English private trading vessel, the *Recovery*, on her way from

Madras to Syriam. She put up a fight, however, and managed to make good her escape back to Madras. The French fleet pursued its way to Siam without attempting further interference with English trade in Burma.

During the next three or four years following this incident the Fort St. George records contain little more than bare entries of ships setting out for, or returning from, Burma, and of purchases of "Pegue timbers." The most regular vessel to make the annual voyage was one named the Santa Rosa, owned by Augustine Hart. Other masters or owners of ships frequently mentioned were Captain Armiger Gosling, Antonio de Silva, Francis Holt, Peter Bromsden, the stalwart master of the Recovery, and George Heron, who apparently began his long connexion with Burma in 1690, when he freighted a sloop, named the George, presumably after himself, for a voyage to Syriam. The names of their ships sound delightfully old-world and romantic. Thus, among the English boats we have the New Morning Star, the Good Hope, the Welcome, the John and Mary, the Dolphin, the Friendship and the Loyal Captain, and among the Portuguese, the Senhora de Rosara and the Nossa Senhora de Concension.

In 1692 an incident occurred which led to the renewal of negotiations between Fort St. George and Ava, and indirectly to the establishment of closer relations between the Company and Burma. A small sloop, the St. Anthony and St. Nicholas, the master and owner of which, Bartholomew Rodrigues, an Armenian, was a citizen of Madras, living under the jurisdiction of Fort St. George, while proceeding from Acheen to Bengal, was forced through lack of wood and water, to put into the Burmese port of Martaban. Not being specifically bound for that port, she was seized by the Burmese authorities, her cargo transferred to the royal godowns, and her crew sent prisoners to Ava. This treatment, as we have seen above, was strictly in accordance with Burmese custom, but bearing in mind the recent attempts of the Court of Ava to persuade the East India Company to reopen official trade with Burma,

1 "Fort St. George Diary and Consultation Book, 1690," p. 89
2 Often spelt Gosthin or Gostling
3 Not to be confused with another Bartholomew Rodrigues, a prominent man of affairs in Madras, who died in 1692.
one is left with the impression that this opportunity was especially taken advantage of, in order to force Fort St. George to negotiate. Adequate bribes could usually secure freedom to depart to a ship in such a plight. This view is further supported by the fact that somewhere about this time a Dutchman, Adrian Tilbury, long resident at Madras, and married to a woman of that city, had died intestate in Tavoy or Martaban, while on a trading voyage there, and the Burmese Government had seized his possessions in exactly the same way as in the case of Thomas Samuel many years earlier.

News of the former occurrence reached the Fort St. George authorities in 1694, probably through an Armenian named Gregory, resident in Ava, who apparently wrote to another Armenian in Madras, Cojee Gregory Paron, asking him to move the Governor and Council to take action in the matter. At about the same time, the widow of Adrian Tilbury also applied for the assistance of the Council for the recovery of her deceased husband's estate. On 8th September of that year therefore, at a consultation, it was decided to send letters "to the King of Ava and his four Principall Governours" through the Armenian Gregory at Ava, with presents provided by Cojee Gregory Paron, praying for the redemption of Bartholomew Rodrigues, his ship, crew and cargo, and of Adrian Tilbury's estate. The letters and presents were despatched on board a ship named the Nossa Senhora de San Juan, belonging to Antonio de Silva, which left for Syriam on the same day as the consultation took place. They never reached their destination. In March, 1695, an English seacaptain returning from Syriam reported that the Nossa Senhora de San Juan had been completely wrecked off the island of Negrais in one of those terrible October storms that so often attend the change of monsoon at that time. The short graphic description of the loss of this boat to be found in the Fort St. George Diary and Consultation Book of the year 1695 runs thus:—

2 Ibid.
3 Ibid, 1695, p. 41.
"21 March 1695. Thomas Plumbe Master of Shipp Jelpha Merchant from Pegue arriving this day reports
that the shipp of Antonia de Silva which went from hence
in September last bound for Sirian, and fetch'd Point
Brago1 where finding the north Easterly winds sett in
put back for Negrais to stay there till the winds changed,
and anchored between the Island and the main about
the 17th: of October. The next day the monsoon came
on, and the wind blew wth: that extremity for Seveall
days as drove the Shipp ashoare & oversett her at the
same time the flood comeing in, increased to that height
as covered the Shipp and forced the [men] to leave her,
those that swam well escaped to the shore when the
water increasing upon, and by degrees covering the
Island, they betooke themselves to the trees dureing the
Tide, which was so violent that the Shipp's rudder and
the Capston were afterwards found on the Tops of the
Bamboes, and few of the men lived to Pegue, above a
dozen Pegue Merchants who had freighted goods to a
considerable value were all lost."

When, later, Nathaniel Higginson, writing of the occurren
to the Government of Burma, attributed the disaster
to the ignorance of the pilot, he was probably not far from
the truth.2 The word Negrais is said to be a corruption of
the Burmese Nagarit, meaning "Dragon's Whirlpool," 3 and
the locality was notoriously dangerous by reason of the set of
the tide, which was liable to carry vessels ashore and wreck
them.

The wreck of the Nossa Senhora de San Juan caused the
Fort St. George authorities to reconsider the whole question
of their relations with Burma. Probably Cojee Gregory
Paron was unable or unwilling to provide further presents for
the King of Burma and his four chief ministers. It was left,
therefore, to Fort St. George to move in the matter. This
was not an easy task. Obviously Ava desired the re-establish-
ment of official trading relations, but in face of the Directors'

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1 Baragua Point.
3 Vide Hobson-Jobson, s v. Negrais.
flat prohibition of any such step, Fort St. George was not in a position to accede to the Burmese wishes. There were, however, certain factors in the situation, which could not be ignored. Bartholomew Rodrigues had given out to the Burmese authorities that he was in the service of the East India Company's Governor of Fort St. George. This was not strictly true, but his ship at the time of her seizure was carrying goods belonging to Nathaniel Higginson, who naturally could not tamely submit to their loss. Further, both Rodrigues and the deceased Adrian Tilbury were inhabitants of Madras, enjoying the protection of the Company, which was, therefore, expected to do something in their behalf. Failure to respond to the King of Burma's gesture might bring about the loss of such trading privileges in Burma as could still be claimed by the Company; and as it was always within the realm of possibility that the Directors might one day change their minds, and decide to reopen the Syriam factory, this would be a very serious matter.

But the loss of the ancient privileges at Syriam would have more immediate effects. The Madras private traders undoubtedly reaped a rich harvest from the Burma trade, and in this respect benefited the Fort St. George Customs receipts. As some of the Company's servants participated in this lucrative trade, they could not afford to let the matter of the seizure of Bartholomew Rodrigues drop. Moreover, still one more possible development had to be considered: the time might soon arrive when it would be desirable to build ships at Syriam. Shipbuilding in Burma with such magnificent supplies of teak to draw upon, would, it was estimated, cost no more than half what it cost at Surat, even if it were left in the hands of private builders with some experienced person placed in permanent control there by the Company.

So, at a consultation extraordinary held on 11th September, 1695, Higginson and his Council decided to send Edward Fleetwood and Captain James Lesly to the Burmese capital with large presents to the king and chief ministers,

2 †bid., II., p 347.
to negotiate the release of Bartholomew Rodrigues and his crew, and the restoration of all the goods seized by the Burmese authorities. They were also to discuss with the Government of Burma the general relations between the Company and Ava, and to seek to procure an extension of trading privileges along the lines mapped out earlier by Streynsham Master. 1 The Minutes of this consultation show clearly that Fort St. George did not send this mission to Ava with any intention of establishing an official factory in Burma. It is necessary to stress this point, because the opposite has so often been asserted by writers of Burmese history, notwithstanding the fact that the documents given in Dalrymple's second volume show definitely what were the true objects of the mission. 2 These Minutes, however, do not appear in Dalrymple, and as they sum up concisely Fort St. George's reasons for reopening negotiations with Ava, the exact words in which these are stated are of importance. The paragraph dealing with the matter runs thus:—

"The Right Hon'ble: Company having long since withdrawn their factory from Pegue, & forbidden making any settlement again at their charge, but doth expressly permit and encourage the carrying on of private trade from this Port, and whereas the King of Pegue doth yet continue the use of the English factory to all English ships which goe thither for trade and repair, und*: the name and Priviledge of the Company, and it being for the R*: Hon'ble: Comp*: service that the Ancient Priviledges of the factory be preserved, and the trade managed by due regulation as [well for] the benefitt of the Private trade at present as for their own business if hereafter they should find reason to resettle, which Priviledges probably may be impaired or lost partly by the disorderly carriage and partly by the ignorance of private Merch*: un-acquainted with the customs of the place, and there being a good opportunity by a ship now going whereby there will be occasion to address the King of Pegue in behalf of Bartho: Rodriguez's ship lost three years past on that

1 "Fort St. George Diary and Consultation Book, 1695." pp. 116-17.
Coast and the Cargo secured, and an Inhabitant of this place who dyed there and his Estate secured by the Government for the claims of his widdow or heirs, wherein Mr: Edward Fleetwood and Capt: James Leslie are employed and the King's officers at Serian having often declared to the English their great desire of our resettling. The Presid: hath prepared Instructions to direct them in treating w'th: the King as well relating to ye: release of Bartholomew Rodriguez and Adrian Tilbary's Estate, as the settling of the trade and procuring Privileges, which were read and approved."

Such were the objects of this mission, regarding which we possess more detailed information than in the case of any other before the second half of the eighteenth century.
CHAPTER IX

THE MISSION OF EDWARD FLEETWOOD AND JAMES LESLY TO AVA, 1695-1696
CHAPTER IX

THE MISSION OF EDWARD FLEETWOOD AND JAMES LESLY TO AVA, 1695-6

The two envoys sent upon this interesting mission to Ava left Madras on 12th September, 1695, on board the Loyal Captain, of which Armiger Gosling, previously in command of the New Morning Star, had been appointed master.1 Along with them went a rich present for the King of Burma, and correspondingly smaller ones for all officials, both high and low, with whom they were likely to come into contact. The total value of these presents was listed at 998 pagodas 35 fanams.2 The real nature of the negotiations will be at once evident, when it is realised that Nathaniel Higginson stood the whole cost of the presents out of his own pocket. Fleetwood and Lesly were sent to procure the release of a private trader, the restoration of the goods of another deceased private trader, and the grant of privileges to be enjoyed primarily by private merchants, or Company's servants trading in a private capacity. Higginson took up the case partly because he was a private loser by the Burmese seizure of the cargo of Bartholomew's ship. Moreover, the present that he sent to Ava was of the nature of a private speculation, seeing that he hoped to make a substantial profit out of the present the king would send him in return. Fleetwood, as chief of the embassy, was instructed

1 "Fort St. George Diary and Consultation Book, 1695," p. 118.
2 Dalrymple, "Oriental Repertory," II., p. 334. Fleetwood's "Instructions and Diary," and the other documents relating to this embassy, published by Dalrymple, are to be found in "Factory Records: Miscellaneous," Vol. 18, ff. 23-78. For convenience of reference I have used Dalrymple. From a comparison of the two I have discovered only one discrepancy in Dalrymple's transcription: on p. 356 the date (Oct) 22nd is omitted by the words, "I delivered to each their Present," on the third line from the bottom of the page. Bowyer's "Instructions" on proceeding to Burma in 1697 are included in the same volume of "Factory Records," together with his account of his earlier mission to Cochin-China.
to ask for rice and lac in return for the present. He and Lesly were to be allowed 3 per cent. of the value of such of the goods of Rodrigues and Tilbury as should be restored by the Burmese Government, and 10 per cent., equally divided between them, of the king's return present to Higginson. ”It therefore will be to your interest to procure as much as you can,” wrote the Governor, “though it cannot be expected, that he should make an equal return, if he delivers the Cargo, which is so considerable, and is, by the laws of the Country, forfeited to him.”

“If the King makes a return equal to the Present,” he continued later in the instructions, “there will be more Lack and Rice than will lade one Shipp; you may therefore ask for half this Year, and half the next, when demanded.” As much of the royal present as could not be carried away on the return voyage of the Loyal Captain was to be stored in the English factory at Syriam, until a convenient opportunity arose for bringing it away. “I have been told by one that made a Present to the King,” wrote Higginson, in his additional instructions, “that the return being much less than the Value, upon his complaint, the King ordered an Addition. If you find occasion take advice whether it be practicable.”

Higginson’s explanation of his action to the Fort St. George Council is amusing. He laid great stress upon his “risgoe” in financing so large a present, for which there was little hope of an adequate return, and upon his generosity on behalf of the captured merchant and crew. The present that Bartholomew Rodrigues had suggested should be sent to the king, seemed to him (Higginson) to be too small. He had therefore taken upon himself to double its value, because of the big issues at stake. The King of Burma was accustomed to give in return for a present another of equal value, according to the estimation of his officials. But when the donor of the present obtained special privileges or some great boon from the king, he would receive a present of correspondingly lower value. In this case, seeing that not less than the

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2 Ibid., II., p. 351.  
3 Ibid.  
4 Risks  
5 Who usually much over-valued presents of European origin, so the meaning of “equal value” needs qualification.
restoration of a ship and cargo was sought, the king would probably disregard a small present. "Therefore the President doeth enlarge the Present at his [owne cost] to render it the more acceptable and effectual as well for the releaseemt of Bartho: Rodriguez as for the procureing Priviledges of trade in the R'H: Honble: Comp's: name, for the generall good, and is content to run the risgoe of ye: sea and to accept of what the King of Pegue shall give in returne of the present, thô it be less, and therefore thinks it reasonable he should enjoy the benefit of it if it be more and he is so far from expecting great advantages by it, that he will be content to quit all pretensions to any part of the returnes, if any one will secure to him a profit upon the money expended here equal to the profit shall be made by others upon their own adventures." The Council, "after full consideration of ye: hazard and all circumstances of the case," expressed its unqualified approval of the Governor's action.1

The extent to which Higginson bluffed the Government of Burma regarding the real nature of the embassy, and the intentions of the Company in the matter of the settlement of a factory, will be realised from a comparison of the chief items in his official letter to the king with his private instructions to Fleetwood. Much of what he wrote in his letter to the king was so far from the strict truth, that it was necessary in his instructions to explain to the chief envoy the correct "interpretation" of it, that he must bear in mind, so as not to commit himself to any indiscretions likely to place Higginson in a difficult position with either London or Ava. Thus the official letter to the king contains the following passage on the crucial question of the Company's resettlement in Burma: "I humbly pray your Majesty's fountain of goodness to continue your wonted favours to the Right Honourable English Company, and to permit our Factors to buy and sell, in such Commodities, and under such Priviledges, as your Royall bounty shall be pleased to grant; and allow us such conveniencys, as are necessary for the repair of Shipps, whereby I shall be encouraged to send my Shipps Yearly to your Majesty's Port, having orders from the Honourable

Company, to send Shipp and Factors into all Parts of India, when their Service requires it, and pray your Majesty to give me leave to send a Factor, next Monsoon, to reside at Syrian."  

The explanation of this passage, so contradictory to the statement recorded in the Minutes of the meeting of the Council, at which the embassy had been decided on, was given thus in Higginson's instructions to Fleetwood: "The Letter to the King begins with a Petition for the Company's enjoying Priviledges of Trade, conveyeniciys of repairing of Ships, and liberty of settling a Factory at Syrian next Monsoone; which is first mentioned, not so much because there is occasion to petition the King for it, but because they are very desirous, and have many Years urged that we should settle a Factory at Syrian, and therefore I think the mentioning of it, will facilitate his granting the following requests, which are the first occasion and first intention of your proceeding to Ava." 

The passage relating to Bartholomew Rodrigues in Higginson's letter to the king is a model of diplomatic bluff: "About 3 years ago I ordered Bartholomew Rodrigues, Master of a small Sloop, called St. Anthony and St. Nicholas to go from Acheen to Bengall, laden with divers Commodity's; while I was expecting to hear from my Factors in Bengall of her arrival there, the Ship that came hither last Year from Syrian, brought me advice that the said Sloop was fortunately arrived within your Majesty's Kingdoms, and calling there for Wood and Water, your Officers not knowing who she belonged to, had taken care, by your Majesty's Order, for the safe keeping the Sloop and Cargo, which great favour I thought myself obliged to acknowledge, and therefore by the first opportunity, sent your Majesty a letter of thanks, with a small Present, by a Shipp that went last Year from hence for Syrian; but unfortunately lost by the ignorance of the Plott, ¹ I have now sent this by my Factors, ² Edward Fleetwood and James Lesly, and humbly pray your Majesty to cause Bartholomew Rodrigues and his People, and that Sloop and Cargo, to be delivered to

² The Nossa Senhora de San Juan.  
³ Neither Fleetwood nor Lesly were "factors"; the names of both appear in the "List of Seafaring Men not Constant Inhabitants" of Fort St. George for the year 1695. Fleetwood's name appears in the same list for several years afterwards.
my said Factors; who have orders to bring all to me; and fearing the Sloop may be uncapable of going to Sea, I have sent a ship to bring away the Cargoe and men."  

Higginson's explanation of this paragraph to his envoys is interesting: "Bartholomew Rodrigues gave out, that he belonged to the Governor of Madrass, and it is the general opinion of all that came since from Pegu, that the King does reserve the Sloop and Cargo, in expectation of an Address from me, and that he will thereupon deliver all, and the Men from their Captivity. But if Bartholomew Rodrigues have any Enemies, or if any of the Courtiers shall oppose the delivery, upon account of the King's Laws or Interest, it is not improbable but some scruple will be raised against it; I know not what they will be, and therefore know not how to answer them; But if there be any, it is probable this will be one; That Bartholomew Rodrigues is not an Englishman, nor does the Sloop or Cargo, belong to me, or The Company. If this be objected, it will be difficult to clear it, because it is not true that the Sloop and whole Cargo belongs to me, as a Proprietor, nor is he my Servant, in such manner as to receive his Wages from me; but he hath been long an Inhabitant of Fort St. George, living under the protection and Government of the Right Honourable Company, and as I am Governour of the Place, ought to own all such as belonging to the Right Honourable Company, in which sense I own him, in my letter to the King, and we make no distinction between the Right Honourable Company, and those who belong to them.

"Secondly, the Honourable Company doe employ Portugese, and other Nations, as well as English, by Sea as well as by Land, as may be proved by the English Ships which goe to Pegu.

"Thirdly, I had goods laden upon the Sloop, for my own account, as may appear by Mr. Delion's Original Invoice, consigned to the Agent of Bengall, which I herewith deliver you.

"I offer these Considerations to be made use of, as occasion shall require, but since Bartholomew Rodrigues has, from the

1 Dalrymple, op. cit., II., pp. 338-9.
2 Thus in his letter to the king he calls Adrian Tilbury "my Servant for many Years."
first, given out, that he belongs to me, I think you must insist upon that single point, that he and I and all of us and the Trade belong to The Honourable English Company; and for that reason if the King deliver the Sloop, Cargo and Men, It is necessary that they be delivered to you, and that Bartholomew Rodrigues do in all points follow your Orders."

These are the words of an astute diplomatist. But, although in one sense Higginson may have been bluffing the Burmese Government, what alternative course was open to him? To have told the plain truth would have doomed the negotiations to failure. The Burmese Government wished the Company officially to reopen the English factory at Syriam. The Directors refused to allow such a proceeding. But Syriam was the centre of a lucrative English private trade with Burma, and might become important one day as a shipbuilding depot. It would have been madness for Fort St. George to have jeopardised English prospects in Burma by remaining supine at this time. Yet, in view of the Directors' attitude, no negotiations aiming at the official resettlement of the factory could be entered upon, a point which had the Burmese Government realised, would probably have led them at least to refuse to grant the real objects of the mission. And, humanitarian principles apart, it was necessary for the maintenance of the Company's prestige, that the release of the captured merchant and crew should be effected. Hence the necessity for bluff. Higginson's aim in undertaking these negotiations was certainly not to involve the Company with the responsibility of reopening its factory at Syriam. But he wished to conserve ancient privileges and, if possible, secure more reasonable conditions of trade for English merchants in Burma. At the same time, he aimed at bringing the private trade at Syriam more closely under the Company's control; and although his promise to send a factor to reside at Syriam must not be taken literally, he certainly had in view the appointment of some person, authorised by the Company to look after its interests in Burma, and assume some sort of control over the private trade. His action, therefore, in providing so lavish a present out of his own pocket, was probably more public-spirited than it at first appears to be.

In order to establish the relations of the Company with
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the Government of Burma upon a more definite basis, the two envoys were instructed to use "Agent Masters" Articles of Trade as their guide. Higginson counselled them to peruse these often, "but because I do not propound the Settling of Factory's in the Kingdom, on the Right Honourable Company's Account, There are some Articles, which ought not to be insisted on, because they cannot be complied with, on our parts, so long as there is only a private Trade carryed on; and some because they seem very improbable to be granted; and the very asking, may be an occasion of their denying the rest, I therefore give you a List of those which may be asked and insisted on." 1 These were Articles 1 to 6, 8, 9, 11, and 13 of those given in Chapter VI. The rest were to be dropped. "But," continued the instructions, "the 6th is very considerable and a maine point; they have not yet given leave for Saltpetre to be exported, though solicited by the Dutch; probably because they are fearfull and jealous, least it should be used against themselves, and therefore not to be urged too far; But you may advise, and propound it, and there is one great argument for it, viz. That all the Goods, usually exported from Pegu, are grown so dear there, that the Exporters loose by them, so that they will be forced to leave the Trade, unless they have the liberty of buying some other sorts of Goods, cheaper, and whatever is paid for the Saltpetre is so much clear gain to the Country.

"There is one thing more to be added, which is necessary; that we have free liberty of repairing and building of Ships, at Syrian; and liberty of making a Dock, with Timber, so that it may be always fitt to receive Shipps, and that the Governor of Syrian, shall assist in compelling Cooleys to work as occasion requires. Also a liberty for all English Ships to export Timber and Rice for the supply of Madrass." Later in the instructions Higginson returned to this subject: "If you find a difficulty of obtaining the desired liberty of building New Ships, don't urge it too far, but be content with the free liberty of repairing." 2

In order that the envoys might not be ignorant of the actual state of English relations with Burma previous to their embassy, Higginson explained that "in former years" the

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2 Ibid., II., p 350.
Company had had factories at Syriam and Ava, but withdrew them because the trade was not sufficiently profitable. The terms on which they had settled there were not known, because no written agreement had ever been made with the Company by the King of Burma. In 1680 "Agent Masters" had employed "John Ferrera de Faria" to negotiate his Articles of Commerce with the Court of Ava, and, although the negotiations fell through, an important private trade had developed between Fort St. George and Syriam, the king making special grants of privileges to individuals. "And there is reason to believe," wrote the Governor, "that the King would as readily grant the same, to the English Company, if it were asked; for notwithstanding the Withdrawing of the Factorys, the English have still enjoyed the same freedom of Trade, and repairing their Ships, as they had before; and there remains, in Syrian, a piece of Ground, a House and a Dock, which passes under the name of the English Factory; and it is the opinion of all who are acquainted with the Place and People, that the King, and his Officers, are very desirous that the English would resettle; and we have been invited to it; But the Right Honourable Company have not yet thought fit to resettle there, on their own accounts, But they have given free liberty of a private Trade, which must be carryed on, in their names for two reasons (1st.) Because all the English in India are Subjects to their Authority and Government; (2dly.) The Trade will be the more durable and profitable, when managed by due regulations, and supported by the Credit and Authority of the Honourable Company." 1

If the king granted their requests, they were to do their best to secure a royal order to that effect; but if they themselves were required to "signe any writing," they were to be extremely cautious, and, if possible, obtain permission to bring it to Fort St. George for consideration, before pledging themselves on the Company's behalf. They were warned to act with equal caution in their dealings with the natives of the country, and to avoid offering any affront to them, "for they are excessive proud, and will not bear it. . . . One imprudent action of that nature may give you a great deal of trouble." So Higginson admonished them that on their first arrival at

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Syriam they should make themselves acquainted with the customs of the country in regard to strangers.

Fleetwood and Lesly were provided with letters to the king, to the "three Governors of Ava," styled therein "Mung Nemn Zangiah, Governor of the Dominion," "Mung Bix Rundasoo," and "Mung Xia Nundaneck" respectively, and to "Mungra Naarra, Govern": etc. Council of Syrian, and his Majesty's Sea Ports."¹ The copies for presentation to these officials were translated into Portuguese, but the envoys carried with them the English originals for their own private perusal.² Immediately upon their arrival in the country they were to deliver Higginson's letter to the Governor of Syriam and the chief officers of the Myoyon ("Runday"), with an appropriate present to each. They were then to ask that special arrangements should be made to expedite their journey to Ava, so that they might return to Syriam in time to allow the Loyal Captain to cross the Bay before the break of the next wet monsoon. The journey to Ava, they were informed, was a very long and tedious one, but by judicious bribery boats could be obtained, that would convey them thither in 25 to 30 days. Arrived in Ava, their first consideration must be the best method of conveying the present to the king, so as to enhance its value as much as possible in his eyes; "concerning which I can only recommend two things," wrote their astute adviser, "(1st.) That I am informed Presents are carryed to the King, not in Bales, but by Cooleys carrying each a single piece, upon their heads, in fitt dishes, or Baskets. (2nd.) That it is in the power of those who are appointed to value the Present, to lessen or increase the Price, very considerably, and therefore they are to be obliged."³ They must also bear in mind that the estimation of the value of the present depended largely upon the number of coolies employed to carry it into the royal presence; but it would be wise for them to find out "in what order things are to be carried, whether the best first or last."⁴

The list of goods consigned to the Loyal Captain by way of presents to the Burmese monarch and officials is interesting, as showing us the kind of things acceptable there in this

capacity in the late seventeenth century. The major portion of it is made up of piece-goods, especially Beetelas. Among the higher-priced materials we have gold shawls and sashes, red velvet, China silk, girdles and fine muslins. Then there were chests of rose-water, boxes of cinnamon, cloves, nutmets and mace, cannisters of sugar, a few guns and, specially listed, "one China Woman Clockwork," valued at 25 pagodas. In the expenses of the embassy provision was made for gilding the letter to the king. Thus equipped, the mission arrived before the city of Syriam on 14th October, 1695, and three days later was permitted to land. Time was no object in Burma in those days.

Fleetwood, as chief of the embassy, was requested by Governor Higginson to keep a diary of his "proceedings." This he did with meticulous care. We are fortunate, therefore, in possessing an accurate record of his negotiations with the Burmese authorities; but little more than that, since he was not concerned with giving a picture of the country he was visiting for the first time. Everything he entered in it was strictly relevant to the business on hand. There is not a gleam of humour, or of anything warmer than business conciseness to be found on any page of this valuable compilation. Its opening paragraphs are typical of the bald uninspired style that continues from start to finish:—

"October 14th, I arrived in Ship Loyall Captain, at Syriam, and in three days more, we got up to the Town.
"17th, I went a shoar and delivered the Governour of Madrass, his letter to the Princes, and Governours of Syriam, acquainted them who I was, and upon what design come; and craved their assistance in my speedy despatch for Ava, which they promised.
"19th, I landed the Present, which was carried to the Custom House; and the next day I went to the Runday, or Town hall (a Place where those that are of

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1 Muslin. 
3 It is given in full in ibid., II., pp 355-89, and in "Factory Records Miscellaneous," Vol 18, ff 40-74. 
4 Probably a corruption of the Burmese Yondaw (Yon = court, daw = honorific affix). Probably the honorific affix was used because the Governor of Syriam, who presided over the court, was usually a brother of the king.
the Government, are obliged every day to meet, as well to hear Complaints, and administer Justice, as to despatch all other Publick Affairs) and desired the Present might be cleared of the Custom-House, that I might be forwarded with all expedition, for Ava; The Governor answered that the next day, they would themselves go to the Custom-House and see them cleared."

Then followed a wrangle between the envoys and the Burmese authorities, who were curious to know how much of the present was destined for the king, and how much for the various other officials. Fleetwood refused to enlighten them on this matter; so they countered by threatening to report to Ava that the whole present was for the king, a proceeding likely to involve the envoys in some embarrassment and extra expenditure. Fleetwood, undaunted, told them that they might report what they liked, and the Syrian officials, seeing that further pressing was useless, gave leave for the present to be cleared. Fleetwood then "delivered to each their Present, made up in small Bundles, as if it had been so sent them, by the Governor of Madrass." The officials thus favoured he classes as two princes, four governors, and two "ovidores" or "persons appointed to take notice of all passages in the Runday and advise them to Ava." The princes were members of the Burmese royal family. As we have already seen, Syriam in the seventeenth century usually had a governor of royal blood, sometimes a brother of the reigning king. He would be entitled the "myowun" or "myosa." Which of these two had precedence does not

The Burmese letter "y," corresponding to the Arakanese "r," is often transliterated into English as "r." Thus at a much later date the Burmese town Yangon became in English, Rangoon. For a description of the Syriam Yondaw in 1709, see Appendix V.

1 Probably the real governor's deputy. Fleetwood usually calls the governor, "prince." It was not customary for him to be present at meetings of the Yondaw, but he appointed a deputy to represent him there.

8 The word is derived from the Portuguese Ouvidor, meaning "auditor." It was a translation of the Burmese name for these officials—mahandaw, "royal ear." There were similar officials at the capital, to whom Fleetwood gives the same title.

9 Myowun = town governor; Myosa = eater of the town - a significant phrase.
appear. It was not customary for a Burmese city to have two myowuns, though at a later date under the Alaungpaya dynasty Ava, when still capital of Burma, had two such officials. The four officials, styled governors by Fleetwood, were probably the usual four departmental heads found in a Burmese provincial city: the "Yewun," or "Lord of the Waters," chief of the war-boats and all other shipping, and next in importance to the myowun; the "Akunwun," or collector of land revenue, the "akaukwun," or collector of Customs, and the "sitkedaw," a combined judicial and police officer, whom we have met with earlier.1

After obtaining permission to depart for Ava, the embassy was delayed for some days by the necessity for washing some of the painted piece-goods, which had "quite lost their gloss" on the voyage across the Bay. Not until 6th November did they embark in the river craft they had hired for the next stage of their journey. Here, again, it was necessary to give to the master of the boat his customary present, consisting of a piece of coarse cotton stuff and a betel-coat. The official told off to accompany them on their journey had likewise to receive a gratuity—a piece of cotton goods, a coat, a pair of slippers, a china plate and thirty viss of ganza.2

The journey up-stream to Ava was uneventful. On 23rd December the mission arrived at the capital, one of its subordinate members, Arthur Seymour, having been sent ahead to advise the Court of its approach and prepare a house for its reception. Although promised, the house had not materialised when the envoys reached Ava, so another member of their retinue named King was despatched to the "two chiefs, Governor Nemeaseasee and Sereajeakeodang" with presents, asking that the promised house should be placed at their disposal as early as possible. The two ministers assured

1 In Chapter VI, p 121
2 By this time the value of ganza had depreciated considerably (vide post, Chapter X, pp. 203-4).
3 Fleetwood uses the word "governor" very loosely. Of these two, the former seems to have been a member of the supreme council of Burma, the Hluttaw, and so was probably a "Wungyi" in charge of one of the departments of State. The latter, apparently a member of the more influential, though less exalted, inner council, the "Byedaik," was probably an Atwinwun, i.e. "Minister of the Household." (Vide Hobson-Jobson, s.v. Woon)
him that the house would be ready on the following day. When the morrow dawned, however, nothing had been done. Fleetwood therefore went in person to the two ministers, "carrying to each a ps. of Beetela for 'tis the Custom here, never to go to a great man empty-handed." Due deference having been shown to the great men, the house immediately was forthcoming. It had been ready all the time, but it was beneath the dignity of the Burmese ministers to have any commerce with underlings. This sharp lesson was not lost upon Fleetwood: in future he was scrupulous always to go in person, when dealing with these two dignitaries.

Until the house was ready for his reception, Fleetwood stayed with an Armenian named Baba, with whom was living also the unfortunate Bartholomew Rodrigues. With these two he took counsel as to the best method of approaching the Burmese Government with his proposals. Their advice was that he should conduct his business through the two ministers, with whom he had already come into contact in the matter of the house, since these two, according to Baba, possessed the greatest influence with the king. Fleetwood mentioned that in Syriam he had heard that the king could best be approached through his favourite mistress, and accordingly he had come prepared with letters of recommendation to some of her relatives. But Baba strongly dissuaded him from pursuing this course, telling him of the recent disgrace of a "prince of the country" who had resorted to it.

At this juncture the official interpreter arrived on the scene to offer his services, and gave to Fleetwood a list of Burmese officials to whom it was customary to give presents when negotiating with the king. It was a somewhat formidable one, comprising six "Governours of the Runday," two "Privy Councillors," three Ovidores,¹ six Pages "that always attend on the King," the "Mrowhon" ² and his "lieutenant,"

¹ These, as we have seen above, were Nakhandaws. Fleetwood explains that at Ava they "always attend the ministers of the Runday, and are sent to the king, upon errands, as occasion obliges." It was the function of the Nakhandaw to report to the king each evening all transactions in the Hluttaw, and transmit all royal orders to that body.

² Myowun, i.e. Governor of the city. Fleetwood describes him as "Governour of the Military Affairs."
called the "Tomwhon." Likewise he was advised to propitiate the "Two Secretaries, and their assistants, whose business it is, to take notice, and keep account of all Strangers, I mean Foreigners, that come to Ava, as well Merchants that come to Trade, as those who having been cast away, or taken in any of the prohibited Ports, are made Captives. These are called Colvoons. They examine all Boats, that go from Ava; take lists of their Lading, and dispatch them; They are here called Governors of the Bandall, which is the Place where all Foreigners do inhabit."

In this list of high Burmese officials it is noteworthy that the existence of two distinct governmental bodies, the "Runday" and the "Privy Council," is referred to. These were respectively the "Hluttaw," the Supreme Court of the realm, competent to deal with all causes, both executive and judicial, and the "Byedaik," a sort of Council of the Household, composed mainly of atwunwuns, and possessing the special confidence of the king. Little is known of the exact functions of these two bodies in the days before the Alaungpaya dynasty (1752-1885). It would seem that as far as prestige and nominal power were concerned, the Hluttaw had the higher authority, but probably the Byedaik, composed as it was of officials who had important financial functions and special influence in the palace, was a more potent factor in shaping the royal decisions. In this connexion it is interesting to note that of the two ministers described to Fleetwood by the interpreter as possessing the chief power at Court, Nemeaseasee was a member of the "Runday," and is called in the diary "Principal Minister, without control and is the

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1 This must be a corruption of the Burmese "Atwunun," an official of lower rank than a Wungya, a minister of the highest rank with a seat in the Hluttaw. The word "Atwunun" means Minister of the Court or Household. Often such a person possessed greater political influence than a Wungya.

2 I can find no explanation of the derivation of this word in the usual sources. I suggest tentatively that it may be derived from the Burmese "kala" (foreigner) and "wun" (administrative officer).

3 Probably "pandal" (a shed), and thus signifying the temporary bamboo erections that would be put up for the reception of foreigners.

4 Our best information is contained in Taw Sein Ko's "Selections from the Records of the Hluttaw," but these relate almost entirely to the reign of the last Burmese king, Thibaw, 1876-85.
mouth of the Court," while Serejeakeodang was a member of the Byèdaik, and is styled in the diary "the King's particular favourite." Burmese administration was complex, and depended largely upon customary rules of procedure, so that although in both theory and fact the appointment and dismissal of ministers depended entirely upon the will of the king, in practice, unless the latter were able enough to assert himself vigorously in the administration, power tended to fall into the hands of such ministers as by their personality and abilities naturally took the lead. King Minrekyawdin (1673-98) was apparently little more than a figure-head, whose policy and administration were mainly controlled by his ministers.

On 25th December the "Governours" instructed Fleetwood to be in readiness to deliver the present in state to the king on the 31st, and on the 26th they gave him audience for a preliminary discussion of his business. The three ministers present at this meeting were Nemeaseasee, Serejeakeodang and another named Suctuagee, classed as a member of the Hluttaw, and described by the interpreter as "one who has the greatest title, and takes place of all the rest, but being very old, does not much concern himself in the affairs of the Government." They were presented with silk and cotton piece-goods, Patna glass bottles, and bottles of rose water, Suctuagee receiving a poorer share by far than the other two, who, in addition, were favoured with a musket apiece and Higginson's letters. Fleetwood then apprised them of the main objects of his mission, keeping strictly, however, to the points enumerated by Higginson in his official letter to the king. The interview closed with vague promises of assistance on their part.

The intervening days between this interview and the 31st were taken up with what seem to us pointless discussions with various officials on questions of detail connected with the royal present. The interpreter came from the ministers to ask whether the whole present were for the king, or a part were to be reserved for the crown prince. Fleetwood warily

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1 Vide ante, p. 167.
2 The Burmese title for this dignity was Yuva Raja. He was Sanê, who succeeded his father peacefully in 1698.
replied that in the absence of definite instructions from his chief on this point, he left the matter to the decision of the king. This provoked the further question whether, if all went to the king, he had anything left over to the prince. To this he returned a flat "no." Having failed to draw him by means of this ruse, the ministers showed him the reason for their apparent solicitude on behalf of the crown prince. They brought to his notice the list of the present sent to Ava by the Syriam authorities, asking why many things that passed the Customs were not included in the list submitted by him at Ava. So the Syriam officials had carried out their threat. Luckily, however, Fleetwood's obvious explanation, that he had already had to deplete the original list by many presents to officials, satisfied the ministers, and they let the matter drop.

On the 31st in great state the present was delivered to the king, "carried by as many Cooleys, as we could get, to the No. of 160, in small Bambo baskets." It consisted of all manner of piece-goods, together with three gold sashes, a gold shawl, twenty Patna glass bottles, forty bottles of rose water, four boxes of various spices, two fowling pieces, three muskets, the clockwork china woman and twenty viss of sandal-wood, the last item presented by Fleetwood on his own account. The royal reception of it shall be narrated in the words of the diary :

"The Letter 1 was carryed by Mr. King on horseback before the Present; and myself, attended by the

1 Higgimson had evidently studied how to address a Burmese monarch, since his letter opens with the following grandiloquent flourishes "To his Imperiall Majesty, who blesseth noble City of Ava with his Presence, Emperour of Emperours, and excelling the Kings of the East and of the West, in glory and honour the clear firmament of Virtue, the fountain of Justice, the perfection of Wisdom, the Lord of Charity, and Protector of the Distressed: The first mover in the Sphere of Greatness, President in Council, Victorious in Warr, who feareth none and is feared by all, Center of the Treasures of the Earth, and of the Sea, Lord Proprietor or Gold and Silver, Ruby's, Amber, and all precious Jewells, Favoured by Heaven, and honoured by men, whose Brightness shunes through the World, as the light of the Sun, and whose great name will be preserved in perpetual memory." But he made one striking omission "Lord of many white elephants" On this point 2 Hamilton's account of the Burmese king's titles in Appendix VII. A century later, in the days of the Company's waxing political power, its governors did not address the Burmese king with all his wealth of honorific epithet.
Linguist, followed the Present: when we came to the Garden Gate, where the King was, we alighted; where we were met by one of the Ovidores, who was there ready to conduct me in, and to direct me in the manner of approaching the King; here I took the Letter from Mr. King and stayed almost a quarter of an hour, before the Gates were opened, When we fell down upon our knees and made three Bows, which done we entered the Garden, the Present following, and, having gone about half-way from the Gate to the Place where the King was seated, we made three Bows again as before, when we were gott within 15 yards of the King, we made three Bows again, as we had done before; and were ordered to sit down; after we were sat down, the King ordered the Ovidore to receive the Letter, and about half a quarter of an hour after, asked me the three usual questions viz. How long I had been in my passage from Madrass to his Port of Syrian? How many days from Syrian to Ava? And, at my departure from Madrass, If I had left my Governour in good health? I told his Majesty, that I had been about 30 days in my passage from Madrass to Syrian; about 42 days from Syrian to Ava; And that at my departure from Madrass (thanks to God) I had left my Governour in good health, suppling the Divine power for the continuation of his Majesty's health and happiness; After this, I sat about half a quarter of an hour longer, and then was dismissed."

True to Burmese custom, no mention was made at this ceremonial interview of the objects of Fleetwood's mission to Ava. The four following days were occupied by Fleetwood in doling out presents to high officials on his list, who had not yet received their due perquisites. On 6th January a present arrived from the king, "consisting of Rice, Grain, all sorts of Green Trade, that the Country afforded, Jagara, Cocos, etc."
But still the Burmese Government remained silent regarding the requests made in Higginson's letter. The ministers were sitting tight, partly in order to impress the embassy with the dignity of their Government, partly in order to force them to lay all their cards on the table. Any show of promptitude on the part of the Burmese would have lowered their prestige in their own eyes. So they maintained a completely inscrutable front until they had forced Fleetwood to take the initiative. Then began further haggling, in the course of which the Burmese ministers strove to find out how far Fort St. George meant to go in the matter of establishing a factory in the country. They threatened that unless Fleetwood produced the exact articles of trade, which he had been commissioned to negotiate, no reply of any kind would be vouchsafed to Higginson's letter. So on 9th January he delivered to Nemeasee a series of eleven articles, wherein were contained petitions for such trading privileges as, in accordance with his instructions, he deemed it wise to request.

Fleetwood's articles were a much whittled-down edition of Streynsham Master's. The first contained the usual request for general liberty of trade, with freedom of access to, and egress from, Burmese ports. By the second remission of a part of the normal Customs duties upon imported goods was requested, and the suggestion was proffered that the Company should be treated to a greater remission than private individuals, several of whom, it was represented, had obtained the abatement of one-third of the duties. The third related to cases similar to that of Bartholomew Rodrigues; it asked that English ships, forced by storm or lack of provisions into a Burmese port, should not be seized and confiscated, but on the contrary should receive all reasonable assistance from the officers of Government. The fourth dealt with cases such as those of Thomas Samuel and Adrian Tilbury; the estates of deceased Englishmen were to be "left to the disposall of the surviving English according to their manner and will." The fifth sought the co-operation of the Burmese Government in restoring to the Company's authorities deserters from its service. By the sixth, power to deal with debtors, similar to that requested in Streynsham Master's articles, was sought.1

1 Vide Chapter VI., p. 112.
The seventh contained the petition that the English "may have free liberty, as always, to repair their Ships, in Sirian; and if occasion be, to make new ones; and that your Majesty would be pleased to permit them to make Timber Docks, which will save the great trouble, and expence, they are yearly at in cleaning the Docks, as they now are, to make them fit to receive Ships." By the eighth the Company desired freedom to export rice and timber for the supply of Madras, "they having great occasion for those things there." By the ninth, permission to continue in possession of the old house and ground at Syriam was requested, as also liberty to build further dwelling-houses and godowns, if required. The tenth drew the king's attention to "the poor English Captive, Thomas Browne who is the only one surviving, of four that were accidentally drove onto Tawwy¹ by Storm as they were going for Atcheen, about 10 years ago, in the Service of the English Company; that your Majesty would be pleased to give him leave, to return to his Native Country and Friends after his so long Captivity." In the last Fleetwood urged that he should be vouchsafed an early answer, in order that he might return to Madras before the break of the wet monsoon, thereby rendering it possible for Fort St. George to despatch a "resident" to assume control over English trade at Syriam in the following sailing season. The request for freedom to make and export saltpetre was omitted. The officials, with whom Fleetwood consulted when these Articles were being translated into Burmese, warned him that not only would such a request be refused, but "the mentioning of it, might, probably, if the King should be disgusted at it, hinder his granting severall things."

From 9th January to the 22nd, although the assiduous envoy daily importuned the ministers, he could get nothing more out of them than vague promises of assistance. Not only did his visits to them cost him a good deal in presents, but during this time the various other officials, with whom he had come into contact and had not yet gratified, took the opportunity to apply personally for their "accustomary presents;" and perforce he had to oblige. The two ministers,

¹ Tavoy.
Nemeaseasee and Serejeakeodang, through whom he had conducted all his business with the Government since his arrival in Ava, took advantage of his repeated visits to ply him with questions about conditions at Fort St. George, and Higginson's reasons for wishing to reopen the Syriam factory. Apparently they were decidedly suspicious of the sincerity of Higginson's intentions in the matter. They asked Fleetwood whether he thought "his designs of resettling in this Country, were real;" to which he cautiously replied that he could not think them otherwise than real, "if his Majesty's favourable concession to such Petitions, as had been presented to him, did any ways answer his expectation, or give him the least encouragement."

At last the Burmese Government bestirred itself. On 22nd January a messenger from the Hluttaw bade Fleetwood attend that august assembly on the following day for his answer. "Accordingly the next day, in the morning, I went to the Runday, where after I had waited about an hour, Fearundameck came to me, out of the Palace, bringing with him a Black Book, out of which (having together with myself performed the usual Ceremony of bowing three times towards the Palace) he read viz.:

"That the Persons of Bartho. Rodriguez, and all those that belonged to him, his Majesty had ordered to be restored to liberty; and that his Majesty had been pleased to abate one third part of the Customs; That to the rest of the Petitions, I should receive Answer; and the King's Present to the Governour, when I did advise them of my being ready to depart."

The impatient envoy, thoroughly at a loss to understand the cause of this further delay, went in a state bordering upon exasperation to Nemeaseasee, protesting that he was anxious to depart at once. From him he learnt that the king had referred the rest of his requests to the Hluttaw, which would give him its answers to all points in detail on the following day. Accordingly, on the morrow, Fleetwood repaired once more to the Hluttaw, and was informed of the decisions arrived at by the ministers. Their general tenor may be summed up thus: If the Company would reopen its factory in Burma, the Government would show favour to it in
individual cases of such matters as were mentioned in Fleetwood's articles. But the Company could expect nothing unless it either reopened its factory or appointed a resident to control English activities at Syriam. Thus, to the first article, the ministers replied that the particular privileges sought therein had never been denied to the Company; if, therefore, it would reopen the Syriam factory, the ready assistance of the Burmese Government could be counted upon. The second article, petitioning for remission of Customs duties, had, as we have seen, already been answered by the king. To the third, concerning the seizure of ships, the ministers refused to give a general answer, "it being directly against the Laws and Customs of the Country." If, however, the Company would reopen its factory, the ministers would, they assured Fleetwood, be always willing to "befriend" its servants in cases of this sort. As far as the fourth article was concerned, the ministers protested that the estates of deceased Englishmen had never been seized, when there were other Englishmen in the country to take charge of them. In reply to the fifth and sixth, it was argued that as the requests were for what was long-established custom in the country, the Company had "no reason to suspect the contrary."

To the seventh article the Burmese Government replied that it would afford all assistance in its power to the Company to enable it to put the Syriam dock into fit condition for use in repairing ships, but that if shipbuilding were contemplated, the Company must appoint a resident to assume charge over its operations at Syriam. "He (Nemeaseasee) insisted mightily upon the Governors first sending somebody to reside at Syriam," wrote Fleetwood in his diary. After much pressing, however, permission was given for the two specified ships to be built "as soon as we pleased." In the case of the eighth article, the ministers refused to allow the export of rice and timber until the Company re-opened a factory in

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1 This may have been true; I have seen no real evidence to the contrary. In 1714, Captain Roger Allanson reported to the Fort St. George Council that he had prevented the Burmese Government from seizing the estate of a Mr. Francis Dalton, who "died in Pegue in the absence of the shipping intestate." After settling up the dead man's affairs he paid the proceeds, some 744 pagodas, to the Company's account. ("Madras Public Proceedings," 3rd and 13th September, 1714.)
Burma. On the other hand, ready acceptance was given to the ninth article, and Fleetwood was informed that an order to that effect would be sent to Syriam. The tenth article caused some difficulty. The objection was raised that Thomas Browne’s name was not mentioned in the Governor’s letter. The ministers therefore offered to make his release conditional upon the Company reopening its factory. Fleetwood, however, refused to be put off in this way, and for some days literally pestered the ministers to withdraw this condition. “I used all the arguments, I could think of; the poor man’s pitiful complaints of the hardships he had always undergone there, and his continuall importunitys to solicit his releasement, did prompt me to stir the more in this particular.” At last the ministers promised to use their good offices in behalf of Browne, and the assiduous envoy had to rest content with this rather vague assurance. He was less successful in his endeavours to secure the return of Bartholomew Rodrigues’ property. To all his arguments the ministers replied that by the laws of the country such goods were confiscated, and “it was never yet known, that any such Goods, had been restored, and that they were afraid to urge the thing too much (though they had used their endeavours about it) finding the King so positively averse to it.” Fleetwood indignantly pointed out that nowhere else in the world would such treatment be meted out to seamen, especially when they were strangers, and ignorant of the customs of the country. His latter argument merely elicited the reply that if they were ignorant of the customs of the country, it was their fault. Regarding the matter of Adrian Tilbury’s estate, the ministers said that they had never heard of the man, but would make enquiries, and if anything belonging to him were found, it should be restored.

On 26th January Fleetwood was summoned to the Hluttaw to receive the royal present and letter to the Governor of Madras. The present comprised 300 viss of elephants’ teeth, a number of lacquered boxes, 1500 viss of raw lac, and 2500 viss of tin, the last-named item to be delivered at Pegu. On returning to his quarters, he proceeded to work out the value of the present, and soon jumped to the uncomfortable conclusion that it came far short of what he had been led to
expect. But when he brought this to the notice of Nemeaseasee, the latter and his colleagues were adamant in their refusal to procure any increase, and Fleetwood wisely refrained from further solicitation.¹

From 26th January to 9th February the embassy was mainly engaged upon preparations to depart for Madras. Presents of ivory, tin, lac, musk, and hurtaul ² were received from the chief ministers, while in return Fleetwood made further presents to them, and settled up accounts with other officials from whom he had received help, particularly the interpreter, Pasquall Rodrigues, about whom, curiously enough, he had been cautioned, "as one that, perhaps, for his own advantage, might play me a Knave's-trick." On the contrary, he had found him extremely helpful and obliging, and an excellent linguist. His leave-taking with Serejakeodang and Nemeaseasee was most cordial. The former "gave me some Musters of Jewells, to be made in England, and earnestly recommended to me, the care of having them done and sent to him, as soon as possibly might." Both assured him of their friendship, and promised every assistance should the Company send further missions to Ava. A few days earlier they had given proof of their genuine solicitude in his behalf by securing the much-sought-after release of the unlucky Thomas Browne.

On 9th February the embassy left Ava, making all speed down stream to Prone, which was reached on the 22nd. Here they had some trouble with the Ausons, who demanded heavy bribes under threat of having the boats unladen and their cargoes examined, a proceeding that would have caused four or five days' delay. After much bickering, Fleetwood had to give way; but he took advantage of meeting an Armenian on his way to Ava to send a report of their behaviour

¹ He probably under-estimated it, since in 1697, when despatching Thomas Bowyear to Syriam, Higginson wrote in his instructions: "I have received a profit, by the returns of the Present, last sent to the King, which hath engaged me to make another attempt; and to send another Present, double to the amount of the said profitt" (Dalrymple, "Oriental Repertory," II., p. 397). As the value of the second present was 600 pagodas, we may assume that his profit on the first was not less than 300 pagodas, a return of about 33 per cent. on his initial outlay.

² Yellow arsenic for dyeing purposes. (Vide Hobson-Jobson, s v. Hurtaul)
to the Government. "I was very much surprised at this manner of usage, from such mean inconsiderable fellows, having all the time I was at Ava, been very civilly treated and respected by every body; and especially by themselves."

Six days later, on 28th February, he arrived at Syriam, and proceeded to lade the royal present on the Loyal Captain. On the 30th he was summoned to the Runday to hear the king's order read regarding the Company's privileges at Syriam. It was couched in almost identical terms with the reply vouchsafed him in the Hluttaw. But he was somewhat perturbed to find that it contained no mention of permission for the immediate construction of two ships there, as he had been promised. Nor was there specific mention of it in the royal letter to Higginson. This strange omission must have been due to oversight on the part of the scribes responsible for drafting the royal letter and order, since the royal sanction to build these two ships is definitely mentioned in Nemeaseasee's letter to the Governor of Madras, with which Fleetwood was entrusted, along with others from Serejeakeodang and Monkeodang Rundameck, in reply to Higginson's letters to them.

At Syriam the Ausons again pestered Fleetwood for more bribes; this time as a sort of thank-offering for the persons who had been released from captivity. Although the other local officials took their part by assuring the perplexed envoy that this was the custom of the country, he at first stoutly refused to gratify them. But, reflecting upon the fact that he had still to make the journey to Pegu to take delivery of the tin promised by the king, and that it was in the power of the Ausons to cause him considerable delay and inconvenience, unless he acceded to their importunities, he finally gave way, and propitiated them with two pieces of beetelas. They gave him no further trouble, and he was able to make a speedy journey to Pegu, where he took delivery of the tin.

On 12th March the whole of the present was safely stowed on board the Loyal Captain, and everything was in readiness for the departure of the mission. But still one more passage of arms was it necessary for Fleetwood to have with the authorities before he could leave. The "Chief Prince" at

MISSION OF FLEETWOOD AND LESLY TO AVA

Syriam informed him that he interpreted the royal grant of abatement of Customs to apply not generally to the Company's trade, but personally to Fleetwood in respect of any one ship that he might send on his own account to Syriam. The exasperated envoy therefore had to go to the trouble of writing to Ava asking that a clear order on the subject might be sent to Syriam. He also pointed out the omission of permission to build the two ships in the royal order, "which I likewise prayed them to take some care about, that upon our arrival at Sirian, we might have no farther trouble about it: For if it should be otherwise, and that we should have any further disputes, either about the abatement of Customs, or the liberty of building, The Governour of Madrass would have all the reason in the World, to think himself abused, and would accordingly resent it."

On 17th March the Loyal Captain sailed from Syriam with the returning embassy. But for all Fleetwood's haste to finish his mission in time to cross the Bay before the break of the wet monsoon, his ship was unable to make her destination. Not until ten months later did she reach Fort St. George. The cause of this is not easy to discover. Higginson, in his official letter to the Government of Burma entrusted to Bowyear in 1697, stated that the Loyal Captain, "coming out late from Syrian, lost that Monsoon." But against that we have the fact that two ships from Syriam arrived at Fort St. George as late as the 20th and 25th of April respectively. Presumably they started out later than the Loyal Captain. Further, it must be remembered that the wet monsoon never breaks as early as the middle of March. The probability is that she was caught in one of the early cyclones that occur in the Bay of Bengal before the break of the monsoon. As these are of short duration, this would explain why ships starting out later than the Loyal Captain completed their passages without difficulty. From a letter written by Fort St. George in October, 1696, to Sir John Gayer at Bombay, we learn that she was driven out of her course by contrary winds, and was forced to put into Acheen. The incident is interesting as throwing light upon one of the more important

1 Dalrymple, op. cit., II., p. 402.  
2 Ibid.  
3 "Fort St. George Diary and Consultation Book, 1696," pp. 56, 60.
obstacles imposed by Nature in those days on the development of regular trade between the East India Company and Burma.

Fleetwood's diary supplies us with our first complete account of negotiations between the Company and a King of Burma. From it we catch glimpses of the inner workings of that curiously complicated and inefficient machine, which functioned as the central government of the country. The baneful system of perquisites, through which its subordinate officials were rewarded in lieu of receiving salaries—a system unfortunately common to most countries of the Far East—was one of its worst features, and strongly militated against the development of extensive commercial activities in the country. The complete ignorance of the outside world that prevailed at Ava is very striking, and serves to explain the long continuance of the more unreasonable of Burmese customs in the matter of the treatment of foreigners. The unwillingness of the Government to bind itself by a written agreement was really but one aspect of Burmese conceit, and was in no way due to any desire to keep foreign trade out of the country. Had an agreement of this sort been made, the king's successor would not have been bound by it, so that in effect it would have been of little use. The Burmese Government understood neither the need for, nor even the essential nature of, written agreements with foreign Powers. So long as foreign merchants would submit to calling themselves the "servants" of the "Lord of Water and Earth," and every now and again supplicate the golden feet to show pity on them, reasonable enough conditions might be obtained. But their continuance was precarious, subject as it was to the vagaries of a capricious sovereign will, that needed the frequent stimulus of inordinate flattery for it to adhere to a consistent attitude of benevolence.

There can be no doubt that the Burmese Government, according to its own lights, dealt not unhandsomely by Fort St. George in these negotiations. Although it obviously mistrusted the sincerity of Higginson's professed intentions of reopening the Syriam factory, it treated his envoys with true Burmese courtesy, and generously granted the chief objects of the mission. Further concessions, it announced, would be
forthcoming, if the Company would definitely re-establish trade with Burma, for which development of affairs it expressed itself as extremely anxious. The Government's official letter to Higginson¹ dealt with the main features of the negotiations in the following manner:—

"We have ordered the Governours of Sirian, that the Shipmen and Merchants that come upon your Ships, to Sirian, shall have houses, Godowns, Docks and all things necessary for the fitting of Ships; and that they shall despatch the same, or see the same done, upon the arrival of your Ships as shall be necessary. To your Messengers, we have given the same place and houses, that formerly belonged to the said Company.

"Concerning the Goods of Adrian Tilbury, who died at Mortivan, in the Kingdoms of his Imperiall Majesty, we have no account of it by writing, nor know certainly any thing of it.

"As for the Petition for the restoring of Bartholomew Rodrigues, his Ship and his goods, it is such as has never yet been granted, by any of his Majestys Predecessors; But in consideration of its being made by the Governour of Madras, who is his Ancient Servant, he has conceded to the giving liberty to Bartholomew Rodrigues and all his People.

"Concerning the Customs, we ² have likewise prevailed with his Majesty to abate one third part to all the Ships, that belong to the Governour of the English Company.

"To the Company's Messenger, we gave all assistance, and gave him, the same house and Godowns that formerly belonged to the said Company, and by our Petitions to his Majesty, have caused him to be dispatched, that he may return this Monsoon.

"In compliance with your Messengers request, for the releasement of all the English, that were in the Empire of his Majesty, we have assisted, and interceded with his

² I.e. the ministers responsible for drafting the letter, which, although styled the "King's Letter" in Dalrymple, was probably the work of the Hluttaw.
Majesty, to release those English, which fell into the Port of Taway in a boat.¹

"The mighty and powerfull Emperor has done the honor to the Governour for the English Company in Madrass, to send him a Present, being 1500 Viss Lack, 2500 Viss Tin, 300 Viss Ivory, 6 Earthen Dishes and 8 Lackered Boxes."

The next move lay with Nathaniel Higginson.

¹ Why the plural? Fleetwood mentions only Thomas Browne, the rest, according to the diary, were dead.
CHAPTER X

THE PERIOD OF INTERMITTENT RELATIONS, 1697-1723
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Upon Fleetwood’s return to Madras early in 1697 with a full account of his transactions with the Government of Burma, the Fort St. George Council was summoned to a special consultation to consider "the settleing of a method whereby, the Trade of that place may be rendered usefull to this, particu­lerly for the repaireing and refitings of shipps." ¹ Nothing was actually decided at the time, but soon afterwards the idea of forming a private joint stock company among the Company’s servants stationed at Madras for developing the Syriam trade began to be mooted. In July definite proposals to this effect were laid before the Council, and an attempt was made to float a company.² Subscribers, however, were in no haste to support so risky a venture; so for the time being the idea had to be dropped. Instead, it was decided to send a certain Thomas Bowyear to reside in Syriam in the capacity of "Chief of the English affairs in Pegu," and thus in part fulfil Higginson’s promise to the Court of Ava. He was further to reopen negotiations with the Burmese authorities for the redemption of Bartholomew Rodrigues’s cargo and the grant of further trading privileges which, as we have seen, had been made conditional upon the Company’s appointing some responsible person to reside in Burma, and assume control over the English trade there.³

Thomas Bowyear, like his predecessors, Fleetwood and Lesly, was not strictly speaking a Company’s servant. In the Fort St. George contemporary records he was classed as a "freeman inhabitant" of Madras. Just previous to his despatch to Burma, however, he had been employed by Higginson upon a mission to Cochin-China, his account of

¹ "Fort St. George Diary and Consultation Book, 1697," p. 15.
² Ibid., 1697, p. 84.
³ Ibid., 1697, p. 102.
which was sent home to the Directors in June, 1697, along with Fleetwood’s diary of the Burma mission. He was provided with copies of all the documents relating to the Fleetwood mission, including the latter’s instructions and diary. In addition, Higginson—now styled Lieut.-General of India, for Affairs of the Right Honourable English East India Company—furnished him with a letter of appointment, instructions, letters to the “King of Ava,” his chief minister and the Governor of Syriam, and presents to the value of 600 pagodas. His letter of appointment created him “Chief for Affairs of the Right Honourable English East India Company, and English Nation” at Syriam. He was empowered to reside in the Company’s house there, and all Englishmen trading in Burma were required “to pay due respect and obedience” to him.

On account of the failure of the joint stock project, Higginson again financed the cost of the present out of his own pocket. He had made a handsome profit out of the returns of the last present, and this fact alone, he explained in his instructions to Bowyear, made the matter of the redemption of Bartholomew Rodrigues’s goods a point of honour. So “if the returns of the Present, shall stand in competition with, or hinder, the restoring of Bartho. Rodrigues his Cargo, I had rather forego, the receiving of any returns for the Present, than hinder the restoration of the Cargo.” This, therefore, was to be one of the chief objects of Bowyear’s negotiations with Ava. He was also to use his best endeavours with the Burmese Court to clear up doubtful points left unsolved by the last mission: the matter of Adrian Tilbury’s estate, the exact interpretation of the royal grant of remission of one-third of the normal Customs duties, the shipbuilding

1 “Fort St. George Diary and Consultation Book, 1697,” p. 61. Bowyear’s account of his mission to Cochin-China is in “Factory Records. Miscellaneous,” Vol. 18, ff. 1-22. Coming first, it provides the title for the volume—a misleading title, seeing that most of the documents in the volume deal with the two missions to Burma of the years 1695 and 1697 respectively.


3 Ibid., II, p. 401. Higginson’s instructions to Bowyear are in “Factory Records. Miscellaneous,” Vol. 18, ff. 79-85, and in Dalrymple, op. cit., II., pp. 396-404. For convenience of reference I have used the latter.
PERIOD OF INTERMITTENT RELATIONS

question, the much-desired permission to export rice and timber freely to Madras, and the matter of the confiscation of ships forced by adverse circumstances into Burmese ports.

Regarding shipbuilding, Higginson was more explicit than he had been to Fleetwood. What was required, he wrote, was "a generall liberty of building small Boats with one Mast, and of such a length, to serve great Ships; under which notion Brigantines, of 40 or 50 Tons, may be built, which will be of great service to the Right Hon. Company, for the future." He stressed the importance of the proposal to obtain the right to the free export of rice and timber, "without which the Pegu Trade will signify little." If Bowyear could not obtain general permission, he might try to secure the right to export annually a small quantity of each commodity; then by well-applied bribes to the Burmese officials it would be possible to augment this amount in practice. Higginson doubted the possibility of persuading Ava to abrogate the ancient custom of seizing ships driven into Burmese ports, so far as it affected the Company's shipping. His remarks on this subject show how clearly he perceived the real cause of the Burmese Government's reluctance to make grants of a general nature. "If you cannot obtain a generall Order," he wrote, "demand from the Governours, their promise to assist in procuring the Kings favour, when occasion requires; when they will expect to be Pishcashed ¹ and that is the true reason, why they will not suffer such Generall Grants to pass, that we may have a constant dependance on their assistance; and be compelled to pishcash them."

The Fort St. George authorities were still anxious to avail themselves of the supplies of saltpetre, that they knew could be obtained in abundance in Burma. Bowyear was instructed to sound the Government once more on this subject, but he was warned to be extremely tactful in mentioning the matter, lest it should prejudice the rest of his business. If the king could be prevailed upon to make a contract to deliver a certain annual amount to the Company, Bowyear might bargain to supply broadcloth in exchange at the rate

¹ From the Persian pesh-hash; it was used by Englishmen of this period with the meaning, "to make a present to a great man." (Vide Hobson-Jobson, s.v. Peshcush.)
of 1 yard for every 100 viss of saltpetre, or failing that, for every 30 viss of lac. Broadcloth had very little sale in India, because of its unsuitability for the climate. This was not the first time that attempts had been made to palm off on Burma goods that India would not buy.  

On 15th September, 1697, Bowyear departed for Syriam on board the Pegu Merchant, attended by a smaller vessel named the Ruby. "I do not find any Record of Mr. Thomas Bowyear's Embassy," wrote Dalrymple, in the Introduction to the second volume of the "Oriental Repertory." Apparently Bowyear kept no diary. Our sole source of information concerning his stay in Burma is a letter written by him in February, 1700, in reply to one from Fort St. George, which is no longer extant. It runs thus:—

"I presume this trade may be worth the prosecuteing and that it might not be thought the Rt: Hon:ble: Comp: rejects it, the King being desirous of a trade I have sent Cap: Hancocke to Ava where he will remaine till farther orders from yo: hon: &c: Councill he being well disposed to the Service and willing to try his fortune wth: a small adventure between Cap: Man: da Silva and himselfe I sending Seaven pieces of Beetella's with him to present the Governour at his first arrivall. I am told the king is concern'd that the Comp: has sent him noe present now having pretended to a Settlement in his Father's time, as by the Present I brought and he having granted most that I requested and willing to grant more, wonders what should be the reason, and he having been told that I goe away this year and withdraw the factory is a reason that our business has not gone so well as it might and that I have noe answer to a Small present, sent him before the Ships arrived, requesting his order for the factory house, a Lingua, and what was wanting of the returns of the ¼ customes last year on Cap:

1 Vide ante, Chapter IV., p. 76.
3 The king referred to is Sanè (1698-1714), the son of Minrekyawdaw, who died in 1698.
4 In 1697, when despatched by Higginson to reside in Burma.
5 Interpreter.
PERIOD OF INTERMITTENT RELATIONS

Watt's his cargo & since of the ½ of what Mr: Fenwick bro: Saying he would referr it to the next year.

"The Armenians have all grants of the half customes and Gregory (who requested it) liberty of building, & by what I can understand they have good returns of their Presents. The king is indeed ready to grant almost anything that can in reason be desired for the encouragement of a trade for more perticulers I beg leave to referr to my arrivall. Mr: Pearce remains here in Syriam till the next monsoon designing then for Ava I shall wait on you by yr: Masshahee Cap: Plumbe Command:"

On 8th March this letter was received at Fort St. George, and three days later its writer arrived on board the Messahia. If by reading between the lines one may hazard a guess at the condition of affairs between the Company and Burma, it seems more than possible that with the change of governors at Madras in 1698 occurred also a change of policy in relation to Burma. During the next few years the records of Fort St. George contain few references to Burma save the names of ships departing for, or arriving from, Syriam. No mention is to be found of the appointment of a successor to Bowyear, and Fort St. George made no attempt even to conserve the privileges gained under Nathaniel Higginson. Apparently for a time all official interest in the Burmese trade was lost, and the private trade left unregulated. The evidence on this point is conclusive. In 1708 a new Chief of the Affairs of the English was appointed in the person of a certain Robert Stokes, who had petitioned in the following manner to be allowed to settle in Burma under the Company's notice and protection:

"I having formerly been at Syrian in the Kingdom of Pegue am desirous of returning thither to reside for some time, and as the Honble: Company have privileges there,

1 Ships.
3 In 1698 Higginson was replaced by Thomas Pitt.
4 In 1700 the Fort St. George Council decided to transport certain "notorious and incorrigible villains" to Burma, but for what reason is not known (ibid., 1700, p. 70).
which they don't enjoy at present\(^1\) and as I am informed are invited to resettle a Factory there, by that King, I humbly desire of your Hon\(^1\): &c: that I may have the Liberty to remain there under the notice of a Company's Servant,\(^2\) That Ile (sic) oblige myself to be no way chargeable to the Company thereby, and to return whenever your Hon\(^5\): &c: shall think fitt to recall me further desiring that the Hon:ble: President will honour me with his Letter to that King, therein mentioning upon what account I settle there."\(^3\)

We have further evidence regarding Fort St. George's neglect to follow up the missions despatched by Nathaniel Higginson. Alexander Hamilton, who, it will be remembered, visited Syriam in 1709, states that the trade formerly carried on by the English merchants of Fort St. George with that port, "where many private Traders got pretty good Bread by their Traffick and Industry," was then almost entirely in the hands of the Muslims and Telugus of South India, and the Armenians, who had the monopoly of the ruby trade. The English, he writes, confined themselves to the business of building and repairing ships.\(^4\)

Possibly the Burmese refusal to allow the Company to export saltpetre was one of the chief causes of Fort St. George's lack of interest in the Syriam trade during these years. Hamilton mentions that at the time of his visit to Burma its export was forbidden on pain of death.\(^5\) Evidently also Fort St. George was able to procure indirectly more than sufficient lac from Burma, since in January, 1706, we find the Directors writing to the President and Council in the following terms:—

"Lacks are here so dull a Commodity, occasioned by ye: vast quantityes of late imported that they sell at one

\(^1\) The italics are mine.

\(^2\) Possibly Gulston Addison is referred to here, since it appears that Stokes went to Burma on this occasion in the employment of a certain "Pegu Joint Stock," of which Addison was chief director, and almost proprietor.

\(^3\) "Madras Public Proceedings," 29th March, 1708.


\(^5\) Ibid., II., p. 41.
third of ye: Price they did some years ago so that we would not have you send any Pegu sticklack till further order." 1

Stokes's expedition to settle in Burma throws interesting light upon the private trading activities of the Company's servants at Madras. Apparently he merely requested official permission to settle there as a private merchant under the Company's protection. But the instructions given him by Thomas Pitt suggest that there was more in it than meets the eye at first glance. He was given powers and status very similar to those granted to Thomas Bowyear eleven years earlier. And as we have seen that the latter's mission was connected almost entirely with private trading matters—particularly those in which certain of the Company's servants at Fort St. George were deeply concerned—we shall naturally wonder what was behind this grant of special powers and status to Stokes. Thomas Pitt's instructions to him are of sufficient interest in this connexion to be given in full. They run thus:

"You having by your Petition dated 29th March 1708 requested our Countenance & assistance in your designe of settling at Pegu, (which place is under the direction of this Presidency) of which having duey considered, we hereby grant and order you to act in the following manner.

"First on your arrivall at Pegu you give the Gov'r: a letter with your Present to the Prince of Syrian, and acquaint him that you have letters for the King and primere Minister, as also presents, and desire his advice how they may be forwarded to Ava, which Presents must be all given in the Honble: Company's name, tho' at your own charge.

"Secondly that whereas the Comp's: have a piece of ground at Syrian, and a small house upon it, wee hereby empower you to take possession off, & thereon build such houses as shall be most convenient for yo': accomodation, but at no manner of charge to the Company, on which

2 i.e. Thomas Pitt's.
house you may hoist St. George's flag, and hereby order you to acquaint all English that come there that they presume not to hoist any flag on the shore.

"Thirdly the Company having great privileges in that country, of which we desire you to inform yourself, and afterwards to use your utmost endeavours & advice, as also assist all others to preserve the same.

"Fourthly we must not omit to advise you to avoid all manner of disputes with the Government, especially so as to bring it to a rupture between you and matters in such confusion as was lately at Acheen, for if the Government be unjust to you, or that any English do an action dishonourable to the Nation or prejudicial to the Company's affairs, do not you proceed any further against 'em than by a fair representation of the case, and demonstration of their injustice, and to our own people give 'em due warning & friendly admonishment; and if that do's not prevail lay all before us and wait our orders for your further proceedings. We wish you good success in your undertakings and again recommend to you the entire preservation of the Company's privileges which you have promised shall be done without any charge to them."¹

Four years later, when Stokes was dead, a claim made against a private company called the Gulston Addison Joint Stock, by Captain Armiger Gosling on behalf of a certain Captain Roger Allanson, gives us our necessary information regarding the real nature of Stokes's activities in Burma. In Gosling's petition to the Fort St. George Council Stokes is termed "Resident at Syrian in Pegue for affairs of Gulston Addison Esq: &c*: joynt Stock Merchants." ² Gulston Addison, who died at Madras in October of the year 1709, was the brother of the essayist. He entered the Company's service in 1694,³ and six years later was appointed Under Searcher at the Sea Gate at Fort St. George on a salary of £30 per annum.⁴ In 1709 he was promoted to be a member

¹ "Madras Public Proceedings," 10th May, 1708.
² Ibid., 7th July, 1712. In this petition Stokes is wrongly named Thomas at the beginning, but is given his correct name of Robert later on in the document.
³ Love, "Vestiges," II., p. 67, n. 3.
⁴ Ibid., II., p. 64, n. 2.
of Council, and in September of that year, just thirty days before his death, received notice from the Directors of his appointment as President and Governor of Fort St. George. How long his "Pegu Joint Stock," as it is termed in some documents, had been in existence at the time of his death, the records do not tell us. It is probable that it began its operations only in 1708, when Stokes was granted permission to settle at Syriam. Being a private concern, it would not normally receive attention in the official proceedings of Fort St. George.

In his petition Gosling asserted that Stokes, on behalf of the Gulston Addison Joint Stock, had sent Allanson to Ava to procure elephants' teeth. This mission, it is interesting to note, is the one referred to by Dalrymple in the following passage, taken from his "Letter concerning the Negrais Expedition":—

"In 1709 Mr. Richard Allanson (mentioned by Hamilton, under the name of Allison) went on an Embassy to Ava; with a Letter from the famous Diamond-Governor Pitt. Hamilton's Account of his Observations, is all I have met with regarding his Journey, and therefore refer you to that Book; which, though generally extremely partial, where our own Governments are concerned, in other Things, except when under the influence of superstition, is well worth attentive perusal."

Allanson, it appears, not only bought the required amount of ivory for the Gulston Addison joint stock, but in addition some on his own account, which he intended to consign to Gosling on his return from Ava early in 1710. According to Gosling's story, Stokes refused to allow Allanson's private purchase to be despatched to Madras on board the joint stock's ship, the Gulston Galley, but offered to buy it of him for 366 pagodas 21 fanams, payable within 21 days of the ship's arrival at Madras. Allanson accepted, and on 9th April, 1710,

1Love, op. cit., II., p. 69. 2"Oriental Repertory," I., pp. 104-5. 3In the "Madras Public Proceedings" his name is given as Roger Allanson. 4This amount is given as the equivalent of 36,676 viss of ganza, an indication of the depreciation in value of the Burmese currency.
Stokes executed a promissory note to the above effect in his favour. The money was never paid, and although Stokes on his death-bed promised to include the amount in his will in favour of Allanson, and one of his executors, Robert Raworth, a member of the Fort St. George Council, promised to see the debt discharged, the trustees of the Gulston Addison joint stock, to whom Gosling had applied after Stokes's demise, refused to honour the note.

On the Council taking up the matter, it appeared from the evidence of one John Neville, chief mate of the Shaalem, another ship belonging to the Gulston Addison joint stock, that Allanson's ivory went on board that ship to Bengal, where it was sold along with a consignment belonging to the joint stock. The trustees of the joint stock, Edmund Mountague and Bernard Benyon, objected to the claim on the ground that nothing was specifically paid into the joint stock's account in respect of the sale of Allanson's ivory, though they admitted that the debt was entered up in "a sort of waste book," in which Stokes kept his accounts while in Burma. In explanation of this, however, they suggested that he had probably sold the ivory privately. But the Council was of the contrary opinion, and ordered the trustees to pay up the debt.

We learn more of the Gulston Addison joint stock from the record of another successful claim against it made in the same year by Edmund Bugden, who had been sent over to Syriam by the trustees of Addison's estate in May, 1711, to

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1 Deputy-Governor of Fort St. David in 1713, where he raised an unsuccessful rebellion against Edward Harrison, Governor of Madras.

2 Who took Raworth's place as a trustee some time between May and September, 1711.


4 He entered the Company's service in November, 1692; in 1695 he was appointed to the staff of the Fort St. David factory as a writer. ("Fort St. George Diary and Consultation Book, 1695," p. 170) In 1697 he was classed as Secretary and Factor at Fort St. David. (Ibid., 1697, p. 103) In 1699 he became Assistant to the Sea Customer, and in July of the following year was appointed second at Madapollam. At the end of the year, however, he was fourth in Council at Masulipatam on a salary of £30 per annum. He left the Company's service shortly afterwards, and became a free merchant at Madras, where in January, 1702, he joined with other free merchants in sending a petition to the king. (Ibid., 1702, pp. 6, 7)
wind up the affairs of the joint stock in consequence of Addison's death. Bugden had been allowed by the trustees to take with him, free of freight charges, a limited amount of goods for private trading on his own account. But, on being refused a passage for the goods he had bought in Burma with the proceeds, he had sold them to the joint stock at what he asserted to be reasonable rates. The trustees, however, had refused payment for these goods. He claimed a sum of slightly over 13,000 pagodas, representing a profit of 160 per cent. on his original outlay. The Fort St. George Council passed orders in his favour, subject to a deduction of 57 pagodas 18 fanams in respect of wages paid to John Beser, Bugden's personal assistant, and 150 pagodas for "extraordinary expense in diet and Liquors." 8

After Stokes's death, there is no further mention of the appointment of a resident Chief of the Affairs of the English Nation at Syriam until 1724. As few English traders ever resided in Burma throughout the rainy season in those days, it was apparently the custom to appoint a Chief each year from among the Madras private traders, who resorted to Syriam during the "sailing season." By such a makeshift method did Fort St. George seek, on the one hand, to retain some sort of control over English trade in Burma, and on the other sufficiently to impress the Burmese authorities so as to prevent the Company's trading privileges in Burma from lapsing. But, as we shall see later, the Chief's authority was vague, and could usually be flouted by unlicensed traders with impunity. Apart from Gulston Addison's short-lived venture the Company's servants at Fort St. George showed no inclination to interest themselves in the commercial possibilities of Burma during the first two decades of the eighteenth century. Even the permission to build ships at Syriam, which had been so important an objective in the negotiations set on foot by Higginson, was not utilised by Fort St. George during this period, though the private traders availed themselves of it. Still, during this period there are a number of isolated incidents arising out of Fort St. George's connexion with Burma to be

1 Limited to 5000 pagodas in value.
recorded, though rather for their interest than for any impor­
tance that can be attached to them.

In 1706 ambassadors from the King of Burma to Aurungzeb, the Mughal Emperor, arrived in Madras with royal letters requesting the Governor to "give them his Assistance and Advice in conducting them the safest way to the King's Court." 1 The required assistance was afforded, and apparent­ly in the following year the embassy returned to Burma once more by way of Madras. In 1707 Fort St. George reported home that some Arabs, resorting to Syriam for the purpose of shipbuilding, had there captured an English ship, the Friendship, and were very insolent to the English. 2 The Directors replied that the "Muscatters" were to be prevented from entering Burmese ports; 3 whereupon Fort St. George sent back information that representations on the subject had been made to the Burmese authorities—presumably at Syriam—which they hoped would prove successful. 4 We hear no more of the incident, but there is no indication that the Arab trade with Burmese ports, which still continues to this day, was ever interrupted as a result of the Company's action. In 1708 a rather amusing occurrence was reported to the Fort St. George Council, which caused it no little trepida­tion. An Indian conocopoly, or accounts clerk, who went to Burma on one of the Madras ships, forged a letter to the King as from the Governor of Madras, and sent it, together with a present, to Ava, "for which he had an advantageous return in Elephants." 5 Whether the Burmese Government ever discovered the trick does not appear. The trickster, however, on his return to Madras, was put into prison by Governor Thomas Pitt, "to prevent the pernicious consequences that attend such vile practices." 6 But, on it being discovered that he had done business in Burma on commission for several Madras merchants, "to whom he had not yet rendered any accompt," it was decided to let him off with a fine of 200

1 "Madras Public Proceedings," 11th April, 1706.
2 "Records of Fort St. George: Despatches to England, 1701-2—
4 "Records of Fort St. George: Despatches to England, 1701-2—
1710-11," p 102
pagodas, and the execution of a bond never again to go to Burma. The Council feared lest the infliction of a long term of imprisonment would jeopardise his creditors' chances of securing their money.

In 1711 the Mughal Shah Alam exchanged presents with Sanè, King of Burma. Shah Alam sent to the Burmese monarch a dress of honour, and received in return a present of twelve elephants which, at the request of the Mughal ambassador, were allowed to pass through Madras Custom free. During that and the following year two Burmese embassies passed through Madras to the Mughal Court, in both cases not without incident. A servant attached to the first was accidentally shot and mortally wounded by one of the Fort St. George sentries, Sergeant Johannes Bassing, a Dutchman, who was amusing himself by taking a shot at a large bird, when the Burman suddenly emerged from behind a hedge carrying a pot of water. Bassing received a severe reprimand, and was dismissed the Company's service. 1 In the case of the second embassy, the Mughal Government wrote to Fort St. George with the request that it should be prevented from proceeding by way of Bengal. Fort St. George, however, replied refusing to take action in the matter, "forcibly detaining any Kings Embassadors, being contrary to the Laws of this and all other Nations in the World, and in this Particular case might give the King of Pegue a reasonable pretence to seize the shipping and effects belonging the Inhabitants of this place, which are very considerable in his Dominions and might be entirely lost." 2 The ambassadors were therefore allowed to depart for Bengal on board a ship, called the Elahee, belonging to the King of Burma. 3 Evidently Sanè possessed the nucleus of a mercantile marine. The records of this period mention two ships classed as belonging to the King of Burma, the Elahee and the Salaimat. The former had an English pilot named Richard Osborne. Unfortunately, we catch only fleeting glimpses of these ships, when their arrival or departure from Madras is entered in the Fort St. George Diary. The fact, however, is of great interest. Recent historians of Burma have been so obsessed by the idea

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1 "Madras Public Proceedings," 1st and 7th November, 1711.
2 Ibid., 15th July, 1712.
3 Ibid., 24th July, 1712.
that the Toungoo dynasty was played out in the eighteenth century, that scant attention has been paid to Sanè. As far as can be ascertained, he was the first King of Burma to possess sea-going vessels.

In 1711 King Sanè wrote to Fort St. George asking to be supplied with two clocks, constructed according to the description given in his letter. The translation of his letter, entered in the Fort St. George Consultation Book, is of sufficient interest to be given here in full. It runs thus:—

"In the jurisdiction of Sunapranda and Thamadiaha the precious Kingdom of Ava and Golden Court, Raja of Ni and King of twenty and three Kingdoms and Monarchys, Lord of Silver, Gold, Amber, Rubies, Mines, and Red and Gold Pallaces 12 in number made in gold, Lord of the Elephants of great value, Lord of many Horses of great price, Lord of many Armies, Lord of this World, the Excellent high and mighty Lord."

"His order to the Governour of Madrass being inform'd that amongst the English Nation there are many able men and that without much trouble a Clock may be had, I desire that it may be thus viz: that it strikes the hours distinctly beginning in the morning by one and soe on till twelve having two Images to strike the hours on the bell or Clock this and another Clock of Malte (sic), with a Woman's Image pouring oil in a Vessell which runns all the hour, and when it is out the said image fills it againe, and soe every hour, the King having heard of these things will have much to be done to get them, and if not to be gott, to send a man here to make them, and shall return to his Country, I have sent by Capt: of the Ship Cojah Simon to the Governour of Madrass two Rubye rings if amongst the English or the Portuguese there is any Curiosity to be gott let it be sent, if my desire is accomplish'd there shall be great reward according to my Piety &c..."

2 Sonaparanta, a title of classical Indian origin used to indicate the central part of the Burmese king's dominions. It probably meant "golden frontier-land." For this and the following reference, vide Hobson-Jobson, s.v. Sonaparanta.
3 Tambadipa, "copper region."
4 Cp. Hamilton's account of Sanè's titles in Appendix VII.
Unfortunately, the records do not tell us what Fort St. George did in the matter.

In 1710 Fort St. George reported home to the Directors that the quantity of ganza then being imported from Burma was depreciating the value of lead to such an extent that the warehouse-keeper had been ordered to sell off his whole stock of lead at whatever price he could make, subject to a reserve of 6 pagodas per candy. There is much evidence in favour of the view that what Caesar Fredericke, in the sixteenth century, had described as a mixture of copper and lead, had by the beginning of the eighteenth degenerated into lead only, though still appearing in the Company's accounts under the euphemistic title of ganza. Hamilton calls ganza plain lead, and although Hobson-Jobson gives us a quotation from the Dutch writer Valentijn dated 1726, in which it is called brass mixed with lead, the metal exported from Burma at this time under the name of ganza had probably little else than lead in its composition. Yule, writing in the middle of the nineteenth century, mentions that the Burmans used lead in their bazaars for small purchases. He does not call it ganza: apparently by his day the name had dropped out of use.

This view is further strengthened by the following resolutions, passed by the Fort St. George Council at a consultation on 14th February, 1712:

"Order'd that for the future Pegu lead be bought for use of this Garrison and other settlements under the Presidency being allways cheaper than Europe lead, and every way as serviceable for Ammunition.

"Order'd that the Warehousekeeper do buy Twenty five Candy to be immediatly ship't off for Vizagapatam."

Coincident with the progressive adulteration of ganza we notice a proportionate depreciation in its currency value. In 1712 the value of the Madras pagoda was quoted at 100 viss of ganza. When we remember that in the days of the first Syriam factory (1647-57) a viss was said to have been "nearest 16d. starling," the amount of its depreciation will be at once

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4 "Madras Public Proceedings," 14th February, 1712.
5 Ibid., 22nd July, 1712.
6 O.C. Duplicates, No. 2147.
evident. Taking the value of the pagoda in 1712 to have been about eight shillings, we find the viss of ganza worth no more than about one penny. This enormous shrinkage in the commercial value of the Burmese currency resulted in the substitution of silver for ganza as the medium for large transactions. Shipbuilding and repairs in the eighteenth century, for instance, were paid for in bar silver, and in the records of Fort St. George consultations regarding these matters, mention is usually made of so many hundred ounces of silver being despatched to Syriam to defray the expenses. European travellers as early as the sixteenth century noted silver as one of Burma's imports, and in the following century the East India Company's servants who visited the country remarked upon the strictness with which Customs duties had to be paid in silver. The immense depreciation in the value of ganza meant that it was quite impossible, for obvious physical reasons, to make use of it for anything more than petty bazaar business, and even among the Burmese themselves a kind of silver currency had come into being probably before the beginning of the eighteenth century. Hamilton's account of this new form of Burmese currency is extremely interesting. Writing of the import of silver into Burma, he says:—

"Silver of any sort is welcome to them. It pays the King eight and an half per cent. Custom, but in lieu of that high Duty, he indulges the Merchants to melt it down, and put what alloy they please in it, and then to pass it off in Payments as high as they can. Rupee Silver, which has no Alloy in it, will bear 28 per cent. of copper-alloy, and keep the Pegu Touch, which they call flower'd Silver, and if it flowers, it passes current. Their way to make flowered Silver is, when the Silver and Copper are mixt and melted together, and while the Metal is liquid, they put it into a shallow Mould, of what Figure or Magnitude they please, and before the Liquidity is gone, they blow on it through a small wooden Pipe, which makes the Face, or Part blown upon, appear with the Figures of Flowers or Stars, but I never saw any European or other Foreigner at Pegu, have the Art to make those Figures appear, and if there is too great a Mixture of
PERIOD OF INTERMITTENT RELATIONS

Alloy, no figures will appear. The King generally adds ten per Cent. on all Silver that comes into his Treasury, besides what was put on at first, and tho' it be not flower'd, it must go off in all his Payments, but from any Body else it may be refused if it is not flower'd." ¹

As we have noted above, no coinage proper was introduced into Burma until the middle of the nineteenth century, except in the case of the British province of Tenasserim acquired in 1826. So the curious and unsatisfactory practices described by Hamilton must have operated as a very serious handicap to the development of Burmese foreign trade.

Earlier in this chapter we have discussed Fort St. George's method of retaining some vestiges of control over English trade in Burma, by means of the appointment of a "Chief of the Affairs of the English Nation" at Syriam from among the Madras private merchants, who annually resorted thither in the sailing season. This post was for a number of years in the second and third decades of the eighteenth century held by that remarkable character, Captain George Heron. In the sailing season of 1720-21 there occurred in Syriam an extraordinary incident, Heron's connexion with which, three years later, brought down upon his head a severe reprimand from the Directors which apparently resulted in his retirement from business in Burma. The incident arose out of a private ship, the Lusitania, owned by Alexander Orme,³ the father of the historian, in partnership with Francis Hugonin, chief gunner at Fort St. George, putting into Syriam for repairs, and, so far as we can judge her supercargoes, flinging Heron's authority to the winds in their relations with the Burmese authorities. The affair is of interest as throwing light upon the conditions under which the private trade with Burma was carried on at that period. But the account of it contained in the Fort St. George records has also an intrinsic interest which justifies the inclusion here of a somewhat lengthy extract from the original documents relating to it.

³ Mentioned in the Fort St. George "List of Sea Faring Men not Constant Inhabitants" of 1714. Chief at Anjengo in 1728 (Love, "Vestiges," II., p. 422, n. 2).
On 20th April, 1721, Stephen Orme, one of the supercargoes of the Lusitania, laid a formal complaint on behalf of her owners before the Fort St. George Council, accusing one Cojee Zechary, an Armenian shipbuilder of Syriam, of the murders of the ship's chief mate, Charles Wankford, and gunner, John Dalziel, at the Moharram festival in Syriam on the night of 28th October, 1720. He further accused George Heron of obstructing the course of justice, "by espousing the cause of Zechary," when the case came before the Yondaw of Syriam. In laying his case before the Fort St. George Council, Orme furnished them with a copy of his diary, entitled "An Account of our Voyage to Pegu and Transactions there." This document, which contains a complete, though one-sided, account of the affair, runs as follows:—

"Left Fort St. George June 19th 1720 in the morning and made the Island of Andemands the 29th; from thence we steer'd for the Pegu Coast, and on July the 2nd fell in about twenty leagues to the Westward of Syrian River. On the 3rd made the river in the evening. Next morning we got in, but was obliged to ship our cable, & on the 6th arr'd; at Syrian.

"The first thing we did was going to the Ronda to give an Acc't: who we were, what goods we brought, what burthen our ship, how many men and guns we carry'd, and that we had a present for the King. Then we waited on the Prince, requesting his favour, letting him know at the same time we had a particular present for himself. He seem'd pleas'd, promising us his protection, and having treated us with a Beetle we took our Leave and went to Cap: Heron's, where we lodg'd.

"July the 7th we took the fittest Dock for our purpose

1 His relationship to Alexander Orme does not appear in the account of this affair in the "Madras Public Proceedings;" probably Alexander was his father.

2 "Madras Public Proceedings," 20th April, 1721.

3 I have modernised the punctuation, which in the original renders the task of reading very difficult. The spelling, however, is unaltered. For the full account of the case, see "Madras Public Proceedings," 20th April—11th May, 1721 (India Office); or "Madras Public Consultations," Vol. LII., pp. 87-126 (Madras Record Office). Love, "Vestiges," II., pp. 210-12, gives a brief reference to the affair.

4 Now the Rangoon River.

5 Vide Appendix V.

6 Betel leaf with areca nut for chewing.
we could get, and apply'd ourselves to make it fit to receive our ship, it wanting length, breadth and depth.

"August the 12th Mr.'s Tornery went to Prone for Plank and Timbers, and met with better fortune than he expected, for the King, being mightily pleas'd with his Present, sent orders to the Government at Prone to seize all Plank and Timbers for the great ship. Likewise he order'd six thousand Baskets of rice to be deliver'd us at the Currt: Price, which acco: we are to make up with an Armenian the King owes money to.

"September the 6th got the Ship into the Dock, and by Mr: Blyth's advice pull'd to pieces her upper Works to the main Whale, taking out everything we found bad. We likewise cut two streaks fore and aft below the main whale, that we might be sure her Juttock Timbers were good, which proved so. Within her we cut the ceiling fore and aft, where the timbers joyn'd, but found every one good, except in the run of her abaft, where was 19 bad, which Mr: Blythe ordered to be cut out.

"September the 26th Mr: Tornery return'd from Prone and bro't some Plank, and on the 29th went to Pegu.

"October the 1st arrived the greatest part of our top timbers, which I had sent severall people different ways to procure, it being what we most wanted. And now stay for nothing but begin to make new.

"October the 8th our Lascars, with those belonging to two ships, deserted, and kept in a body with colours flying, arm'd with Bamboos &c. Their Complaint was they wanted six tucull per month with salt, oyl, &c.; and unless they might have everything demanded, they would dye before they would surrender.

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1 The other supercargo of the Lusitania. 2 Prome. 3 The present Burmese basket of paddy weighs 45 lbs. In 1759 the price of rice was 15 baskets to the rupee, but it was probably much cheaper in 1720, since in 1759 Burma was at war and had passed through a generation of internecine strife. (Vide Harvey, "History of Burma," p. 354.) 4 A tical weight of uncouned silver, which, as we have already seen, was taking the place of ganza for payments in Burma. The Burmese name for this was kyat; it was probably in those days equivalent to about 1½ rupees in value. The modern Burmese word for the Indian rupee introduced by the British administration is also kyat. (Vide Hobson-Jobson, a.v. Tical, for many references to the use of the word.)
"I immediately went to Capt: Heron and told him the story, asking if his were gone too. He told me no. I ask'd him if he would go to the Prince. He answer'd no, upon which I left him and went myself (not empty-handed). My reception was such that the Prince sent out his soldiers and brought every Lascar belonging to the three ships to me. Those belonging to us he deliver'd up, to do as I thought fit with them. The rest he let go where they would.

"One of our Lascars being cut in one or two places in the head, I wrote a note to Capt: Martin, intreating he would assist him; but rec'd an answer, Capt: Heron would not let him; and from that time he gave orders to his People that none should dare come near us. If they did, they should not come into his house again. His resentment did not stop here, but hurry'd him to the Prince, where to our great diversion he proved himself a most obstinate, malicious, senseless fool by unsaying everything he had said to him before. For at his arrivall he told the Government the Company would send a great ship to him, and upon her arrivall promis'd them severall things, expecting she would be consign'd to him, and so to have it in his power to make himself great at the expense of others. But now we did not belong to the Company, and, to make short the story, everything his fruitfull imagination, with a long experience in mischief, could suggest, was too good for us. The Prince himself sent for us, and told us the above story, adding that he saw that we mende'd our own business and troubled ourselves with nobody else; that we not only took care ourselves to do nothing contrary to the Law of the Country, but our People also; therefore we might depend upon his friendship. He advis'd us to take care of Capt: Heron, for he was our Inveterate Enemy.

"The occasion of Capt: Heron's anger, we conjecture, sprung from the following Acco\textsuperscript{1}: (we never having had any word with him, neither did we know he was angry).

"At our arrivall he wanted to make Presents for us to the King, Prince and Governours, but bringing those Presents with us disappointed him.

"He likewise had promised the Prince that the King

\textsuperscript{1} In Synam from Madras.
should have some of our Ships guns, which, we told the Prince, we had not power to part with.

"Also we did agree with him in his advice to pay the same Customs for the Sloop as for the Ship, but thought it better to make her pass for the Ships boat, which, he said, we could not; but we did.

"We likewise did not entertain his Cheif Mate as overseeer in repairing our Ship, at twenty Pagodas per m:o, because we could not think his way. And upon our Lascars running away, altho he deny'd going\(^1\) to the Prince with us, he was sure it could not be made up with them, but by him, as he said to several: Persons. But when he found his Mistake, he was still more mistaken by imagining his honour could be touch'd, and resenting it, as above.

"October the 28th being the time of the Moors Feast, (Hossen Jossen) our Serang,\(^3\) Tendell\(^4\) and Lascars complain'd they could not pass in the street without being affronted by Capt: Heron's Lascars and Seign\(^5\): Zechary's, but they hop'd they might have liberty to resent it; which we positively forbid, ordering them not to mind anything they said, for if we knew they struck anybody without they were beat first, they should be made examples of. This Complaint gave us occasion to advise Capt: Heron of it by a note, assuring him our Lascars had positive orders not to hurt any of his. But we rec'd: no other answer than what he said to our servant, that carry'd the Note; that the Ship was great, but the People had little Wit. Mr: Tornery, who was arrived from Pegu, went to Zechary and advised him the same. In the evening, when they left off work, as usuall our People went to the Feast, some to celebrate it, others to look on.

"About eleven a Clock at night we were rais'd from our Cots with an Account that Zechary and his People were killing our chief Mate and Gunner; upon which Mr: Tornery and myself and one Englishman took arms and went towards the place, where we were told the bodys lay, some of our Lascars joining us in the way. In our march we met a large company of Zechary's and Capt: Heron's People, with colours flying and Lanthorns, coming from the same place, who fled as soon as

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\(^1\) Refused to go.  
\(^2\) Overseer of Lascars.  
\(^3\) Petty officer of Lascars; boatswain.
they saw us. We went on and found the report too true. We saw our Cheif Mate and Gunner lying in their Blood, barbarously murthered, being bruis'd in severall places of their bodys, and beat all over with clubs. Our third Mate we met almost dead, and return'd with him home. In the way we met a Lascar, who said he belong'd to Zechary, which we made a Prisoner, also another who calls himself Capt Heron's Tendell, and who severall people knew was one that first began the Quarrell.

"October the 29th in the morning early we went to the Prince for justice, who told us we should have justice, and advis'd us to bury our dead, then get our Witnesses ready against the next day, and come to the Ronda, or place of Justice, where the whole affair should be strictly examin'd; for there never was such a piece of barbarity acted before in Pegu. We took our leave, bury'd the dead, and employ'd the rest of our time to find out such persons who were Eye Wittnesses to the murther, and not belonging to our Ship, having end of them already.

"October the 30th the English in Generall went to Ronda, carrying the Wittnesses with us, Severall were examin'd, and some, that were impeach'd to have been accessory to the Murther, were secured. Then they deferr'd a further examination till the next sitting. Before we came to the Ronda, Mr: Tornery and myself told Capt: Heron that this was a melancholy unfit time to be angry with one another, therefore intreated him to lay aside all animosity's and unanimously joyn with us in prosecuting the Murtherers of his Countrymen; That if we had done anything, we would ask his pardon, or give any satisfaction, if he would be pleased to let us know what it was that affronted him. But his answer was he knew enough. In the Ronda while the Wittnesses were examining, and every one of us attentive to what they said, he could not keep his temper, but instead of prosecuting the Murtherers he fell a railing at us. We again told him we would satisfy him in every thing, and wait upon him at his house, as soon as we had done, begging he would think on the Blood spilt and revenge that first; then he might take what satisfaction he tho't fit of us. We added that the Prince and Governours must entertain a very mean opinion of the English to see us
quarrelling with each other at such a time that the reputation of us all lay at stake; and if we did not get justice, 'twas high time to quit Pegu to the Armenians; that all private Quarrells ought to be laid aside to serve a publick cause; especially he had no excuse for not doing it, when we were ready to wait upon him and ask pardon, as soon as he would let us know in what we were faulty. But his answer was: not to come to his house. Then, as we were going out of the Ronda, [he] bid us deliver up his Tendell. We told him we had proof of his being one of the first that began the Fray, and had very great reason to believe him guilty of the murder, as we were sure his Serang was, and since he would believe nothing against his people, we could not deliver him, but would to justice. Sometime after, we were going to his house, accompany'd with Cap: Blyth and Cornelius, but were stop'd by Cap: Martin, who was order'd not to let us come in; and we went home. A little after, News was brought that he had seized our Tendell and Nockedesob, and put them in the stocks; upon which all our people came in a body, desiring leave to go and release their comrades, crying out Cap: Heron took the Armenians part and valued not the Blood of the English. However, we pacified them by saying the Governor of Madrass would do us justice on Cap: Heron, and that it was absolutely necessary for us to be quiet, that the Government might do us justice on the Murtherers, which we could not get if we took our own satisfaction; therefore desir'd them to mind their work, that the Ship might be got out of the Dock, then we need fear nothing; and in the meantime we could keep a strict watch, that we might not be surpris'd and massacred as our poor Countrymen were; for which time we took it by turns and watch all night, continually going the rounds of our compound. When all was quiet, we enquired after more witneses and got severall. We also examin'd the two persons we had, and found he that call'd himself Zechary's Lascar belonged to Cap: Heron; and not having any positive proof that he was in the Fray, we sent him with a note to Cap: Heron, advising the same he would not read the note, but order'd the Fellow to carry it back again.

1 Native pilot. (Vide Hobson-Jobson, s.v. Nacoda.)
2 "Who advised."
November the 1st all the English in Generall went to the Ronda except Capt: Heron and his Family. Sev'l: Witnesses were examin'd, and the rest were deferr'd to the next day, and most of those impeach'd as accessory to the murder were seized.

November the 3rd we went to the Ronda, but Capt: Heron did not come. The Governours told us 'twas needless to examine any more of our witnesses, but they would draw a confession from those impeached by Torture. Accordingly an Armenian was first brought out and tortur'd with some more. Upon what was drawn from them ten of Zechary's boatmen were seized, being all armed and with him at the murder. Then they said 'twas needless to examine further, so got up and went to the Prince, deferring sentence to the next day; yet told us 'twas evident Zechary was guilty, as well as the rest accused, and that we should have justice the next day. We returned home, and in the evening the Linguists came to us from the Prince and Governours, assuring us we should have justice, for they had resolved to secure Zechary the next sitting, advising us to insist upon it with earnestness. This Message we did not like, nor their dilatory way of proceedings. We foresaw 'twas to make Zechary open his purse, and we knew Capt: Heron had private conferences with Aga Nooree, which gave us the greatest suspicion we should not get justice. However, we were resolv'd to do what we could.

November the 4th early in the morning we waited on the Prince, but Capt: Heron being there, we took a little walk till he was gone, then return'd. We told him 1 that since the Governours in the Ronda had examin'd as many witnesses as they thought necessary, and confess'd 'twas evident Zechary and his followers were guilty of the murther, and that it was to no purpose to examine any further, we could not help wondering why he was not secured; that we came to beg his security first, then that he would do us justice on all that had a hand in the murder. He told us to go to the Ronda, and there we should have justice, advising all the English to go together. He told us Capt: Heron had been with him, and promised to go with us; 'twas best for all the English to meet and consult before we went to the Ronda. We told him we had no

1 The Prince.
more to say than to demand justice; therefore it was needless to consult, but we would go all together, as he advised; so took our leave. This discourse increas’d our suspicions, especially one Question he ask’d: if in England Murder could not be made up with money. We answered him No, The Law of God and England commanded Blood for blood. We went immediately to Cap: Heron’s, whom we expected would treat us roughly; and as we came in at one door, Aga Noore went out of the other slily. But we were disappointed, being rec’d smiling. He told us he had been with the Prince, and that the Prince said he would deliver Zechary to be carry’d to Madras; but he answer’d he wanted justice here, for that the Armenians were very strong in Madras, and we could do nothing there. He also told us the Prince said he could not put Zechary in prison without the King’s order, and advis’d us not to insist upon securing Zechary. We answered, if Zechary was not secured, we had no reason to expect justice, but to believe the whole Government brib’d, and that the acco’t: of the murther would not be fairly represented to the King. Therefore we must insist upon it in publick. He seemed to acquiesce, and we went all together to the Ronda. But there he only demanded a fair acco’t: might be sent to the King of what had passed, and that he might also write. But no sooner did we hear what he said, but we desir’d to be heard; and every Englishman except Cap: Heron and those belonging to him demanded justice on the murtherers, and if the Government had not power to do justice without the King’s order, that they would immediately seize Zechary and the rest that were not yet secured, that had a hand in the murther; that if this was not granted, ’twas evident we could not have justice. This made the Governours at a stand. They asked Cap: Heron if he join’d with us in the same demand, which forc’d him to answer Yes. They immediately got up and went to the Prince, desiring us to stay in the Ronda for an answer. A little after, Cap: Heron was sent for, and returned soon with this answer: that the Government could not secure him, but would be bound for his appearance, and that whatever the King’s order was should be executed. We parted, takeing the Linguists with us, went to the Prince and told him that since Zechary was not secured, we must expect the same
treatment our poor Countrymen received from his hands and Followers, without any colour of an affront given them. However, since we had so fair warning, we would be ready and not be butchered, as they were. He excused his not securing Zechary for want of power. We said, if he had not power to secure him, he was greater than the Prince, and before any orders might come from the King, might do any mischief he pleased. For our part we had done all we could. He himself was convinc’d who the murtherers were, and knew who was and who was not secured, and on him alone laid the whole affair; and should any fatal Consequences ensue, ’twould be owing to Zechary’s Liberty. He sent for Zechary and told him that if any harm happened to our People, and the Authors not found, it should be imputed to him. This is all we got so took our leave. The Linguists coming away with us, we ask’d them the meaning of this change; We enquir’d what Capt: Heron had said to the Prince in the morning. They told us Capt: Heron would not take them with him, but carry’d a strange Linguist, so they could not tell; but by what the Prince told him, when he was sent for from the Ronda, they had been consulting in Zechary’s favour; for the Prince ask’d him why he went from what he said yesterday, and he answered he could not hinder us from speaking. But the Prince being nettled said he was like a drop of water, which a man might pour as he would. They told us they were confounded at the alteration since last night, and nothing could occasion it but bribery. They knew Aga Noore had been with Capt: Heron often during the tryall; they also knew the Prince and Government had been offered money, which they refused. But Capt: Heron being there so early with a strange Linguist, and so great an alteration in the whole Government immediately upon it, convinced them it was so.

"Reflecting on all that had passed, Mr: Tornery and myself concluded it best to wait on Capt: Heron in hopes to see a little further in this last affair; so seem’d satisfy’d, as if we believ’d the King would certainly do justice. He told us he would write about it, and we should see his Letter, how earnest he would be with the King, that we might be convinc’d how much he wanted the murtherers to be punished; and assured
us he had not been Idle, but solicited the Prince and Government when we did not know it. We answer'd we believ'd so, and after a little while we went home. The next day he sent his letter for us to read, in the Portuguese Language; after which it was translated into the Language of the Country, and deliver'd to the Government to be sent to the King, with an Acco: of all that had passed in the Ronda. All this seem'd to us deceit. However, we thought the freer we were with Capt: Heron, we should know the more, therefore sent his Tendell, and in a note told him we hoped he would secure him, that he might be brought to justice at Madras. But the next evening we repent'd that we had let him go, for he came to our Compound arm'd with a knife. Our Tendell seeing him bid him begone, asking what he wanted; and the Fellow, being afraid of being seized, went away swearing he'd kill our serang. We immediately advis'd Capt: Heron by a note that his Tendell had been in our compound arm'd with a knife. 'Twas unaccountable, after so much blood spilt, that there was still danger of more. His serang already was prov'd guilty, web: ought to be a sufficient reason to have an eye over the rest. He had been always advis'd, as was now, therefore if after this any of his People were seen in our Compound after sunset, they would run a hazard of being shot. The answer to this was that he was at home and had not been in our Compound.

"November the 14th Zechary was at Capt: Heron's house, and on the 16th Capt: Heron got his serang's liberty, which is an undeniable proof how earnest he was in prosecuting the Murtherers.

"At this time we got advice that a Vessell¹ Capt: Blyth was building for Zechary, which Capt: Heron had often wanted, but the other would not sell, was now deliver'd to Capt: Heron, which convinc'd us he had not been Idle, but solicited the Prince and Government when we did not know it. At this time Zechary, following the example of Capt: Heron, got his two Serangs and Nockedesobs liberty, pleading Capt: Heron had got his.

"November the 23rd we waited on the Prince desireing

¹ Named the *Diligence*, upon which Heron returned to Madras in April, 1721.
he would permit us to take a copy of all that the witnesses had affirm'd in the Ronda. He answered we might, and told us he was advis'd that Cojee, Simon, Aga Nooree and Zechary had been consulting with Capt. Heron at his house, and ask'd us if we knew it."

Here, somewhat abruptly, the diary ends, followed in the Fort St. George records by copies of the depositions of the various witnesses examined before the Yondaw. The most interesting of these was the eye-witness account of the murders given by John Underwood, the third mate of the Lusttania, who feigned death, when knocked down in the scrimmage, and thus managed to escape. According to his evidence, Zechary not only urged on his men to commit the murders, but himself gave Wankford a mortal wound.

Heron's reply to Orme's charges was not very convincing. He explained his reluctance to support Orme as having been due to the latter's refusal to submit to his authority as Chief of the English, and his independent negotiations with the Burmese authorities in the matter of the repairs to his ship. Orme, he said, had proclaimed that Syriam was "a free port where all would be treated alike." This had annoyed the Burmese authorities, who had taxed him (Heron) with deceit, since he had reported the Lusttania to them as a ship under the Company's protection. Orme, when questioned on this by the Fort St. George Council, had to admit its truth. He was therefore administered a severe reprimand. But when Heron came to deal with the murders and his own part in the subsequent proceedings before the Syriam Yondaw, he was treading on thin ice. He admitted Zechary's guilt, but at the same time protested his own strenuous endeavours to bring the Armenian to justice. In support of this he laid before the Council two documents: the first a copy of his letter to the King of Burma; the second purporting to be a translation of a contract between Zechary and himself for the sale of the Diligence, executed two months before the murders took place. He further asserted that in accordance with a

1 A corruption of khwāja, a title of respect applied to rich merchants in India (cp. "Hodges Ismael" in Chap. II, p. 37).

2 Vide Appendix VIII.
royal order from Ava Zechary received due punishment. This, however, was denied by Orme, who brought forward counter-evidence of a damning nature. It shall be related in his own words:

"The King of Ava's orders upon the news of the murther arrived at Syrian December the 7th and were as follows: That Zechary should lie in the sun three days, be bored through his cheek, and cut in the neck and back seven times, also pay 100 viss of silver, and that each of the other concerned should have 100 Blows, Providing what was related was true; and Capt: Heron, being Chief of the Company's affairs, must know the whole story. Therefore he must be asked in the publick Ronda if the relation of the murder was true or no. If he said Yes, Zechary &c: must suffer as per order. Captain Heron was asked, and his answer was, he was asleep when the murder happen'd, and knew nothing of the matter."

And Orme proceeded further to point out with unimpeachable logic that if the king had received Heron's letter, in which he unequivocally denounced Zechary as guilty of the crime, no such proviso to the royal order would have been sent. The letter, he said, was a sham; it was never meant to reach Ava.

The Fort St. George Council decided to report the whole affair home to the Directors. This, as has been mentioned earlier, brought down upon Heron a very severe reprimand from London, and there the matter ended. There seems to be no doubt that Heron, partly out of pique at the flagrant disregard of his position shown by Orme and Tornery, and partly because of long acquaintance with Zechary, did, indeed, obstruct the course of justice in this case. He may even have been well paid for his obtuseness. But the case shows clearly how weak was the Company's control over the private traders in Burma, when even its own servants carried on unlicensed trade there, and could with impunity fling in the teeth of its representative the argument that Syria was a free port, besides successfully carrying on independent negotiations with Ava for supplies of wood.

CHAPTER XI

SHIPBUILDING AND THE LAST YEARS OF THE SYRIAM FACTORY, 1722-1744
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In the first half of the eighteenth century Burma did not assume great importance in the eyes of the East India Company. Between Bowyer's mission at the end of the previous century and the withdrawal of the English from Burma in 1744 as a result of the destruction of the Syriam factory by the rebellious Talaings, no important negotiations were carried on between Fort St. George and Ava. The hopes of establishing lucrative trading relations with Burma, raised again and again in the course of the seventeenth century, died a natural death in the eighteenth century. Lac had, by 1700, become a drug in the English market. Saltpetre might not be exported. The Armenians possessed a monopoly of the ruby trade, though it is true that the bulk of the trade was attracted to Madras. The metals, which Burma was known to possess in abundance, could not be exploited to any satisfactory extent owing to royal policy. Burmese wood and rice, for which there was a strong constant demand at Madras, could only be exported in driblets, and by much palm-greasing of the royal officials. No large-scale trade, worthy of the attention of the Company, could be engaged upon, because royal policy was too inconsistent, and the Government refused to be bound by concessions or agreements of a general nature. The Government at Ava preferred to deal with private traders, to whom it could make individual concessions. That sort of trade entailed plenty of service to the golden feet, and much giving of presents to royal officials. Ava loved to feel that from its majestic height it might, if it pleased, deign to notice the (''not empty-handed'') prayers of the white kalas and extend its pity to them.

1 Burmese word for 'foreigner'; when used alone signifies the Indian.
Under such conditions the Company, with other fish to fry on the mainland of India, had no energies to waste upon developing trade with Burma. The connexion with Syriam was maintained chiefly for shipbuilding purposes; but the private trade between Madras and Syriam was by no means negligible, and served to swell the Fort St. George Customs returns. In the year 1739 no less than nineteen ships arrived at Madras from Syriam. Of course, no matter how unsatisfactory its relations with Ava, the Company dared not sever its connexion with Burma. The presence of the French there, and later the activities of Dupleix's shipbuilding agents, were sufficient arguments against such a step. Not that the French, during the period under review, ever made any attempt to oust the English from Burma. Before the War of the Austrian Succession, in fact, the records contain no complaints whatever of French competition there. The Company's activities in Burma during this period bore little or no direct relation to its affairs in India. Its correspondence with its "residents" in Burma is concerned almost entirely with instructions on the one hand, and reports on the other, about shipbuilding. Not until the great Anglo-Spanish and Anglo-French struggles loom upon the horizon towards the end of the thirties, does any other subject receive much attention in the records relating to Burma. Then, as might be expected, renewed attempts were made to tap Burma's much-discussed resources of saltpetre.

After the retirement of Captain George Heron as a result of the Directors' censure for the part he played in the trial of Cojee Zechary and his accomplices, the Company's official representative in Burma received the title of "resident." The holders of the title were, like the Chiefs of the Affairs of the English Nation, chosen from among the private traders: they were free merchants or seafaring men of Madras, not in the service of the Company. But their special function at Syriam was to assume control over the Company's ship-

1 "Madras Public Proceedings," 1739, passim.
2 Dalrymple, "Oriental Repertory," I., p. 105, calls the residents "mere Supervisors of the Private Trade, and not immediately in the Service of the Company." Even Smart, who for so many years represented the Company at Syriam, was classed in the Fort St. George records as a "free merchant" (Dodwell, "Calendar of the Madras Records, 1740-4," p. 70).
building operations, which in the thirties became fairly extensive. On appointment, they had to pay down a large sum of money as security to the Fort St. George Council. By the Directors' orders in 1730 the amount was fixed at 2000 pagodas. This was due to the fact that large amounts of bullion and consignments of equipment were entrusted to them in respect of orders for ships placed with them. They were also empowered to draw upon the Company for additional sums of money in cases where the original outlay was insufficient. Residents received no salaries. Their official position in Burma afforded them many advantages that could be turned into profit, especially in respect of the Company's shipbuilding orders.

The residents were usually undistinguished people, whose names rarely appear even in such a comprehensive work as Love's "Vestiges of Old Madras." A Captain Charles Wybergh held the post in 1724 and the following year, being succeeded by Lewis Tornery, Stephen Orme's associate in the Lusitania affair. The latter, however, annoyed Fort St. George by failing to seize a French pirate named Alano, who went to Syriam for the purpose of building "a large ship which may be of the utmost ill consequence to the Trade of India." He was therefore superseded in favour of Captain James Berriman, who held the post from 1726 to 1731. Berriman's successor, Samuel Palmer, had, like Tornery, a short career. He was unable to make good the balance of money entrusted to him on the Company's behalf, and on Monday, 31st December, 1732, the Fort St. George accountant reported to the President and Council that "he had made an elopement and was not to be found." The next resident was a Captain

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1 "Madras Public Proceedings," 25th July, 1730. The amount was equal to £800.
8 Ibid., 28th January and 27th March, 1732.
8 Ibid., 13th and 18th July, 1724.
8 Ibid., 22nd June, 1725.
8 Ibid., 15th August, 1726. His widow, née Mary Gyfford, married William Henry Southby in 1740, and his daughter Frances married in 1736 Sir Thomas Rumbold of Woodhall Park, Herts. Their second son, George Berrman Rumbold, inherited his father's baronetcy (Love, "Vestiges," II., p. 298, n. 3, and III., p. 149). In 1730, when he returned to Burma, after a stay in Madras, he sailed on board the Eloisane, belonging to the King of Burma, Taninganwe (1714-33) ("Madras Public Proceedings," 3rd August, 1730).
8 Ibid., 31st December, 1732.
John Kelsall, about whom the records give us hardly any information. Possibly from the fact that in 1735 his wife, on her own petition, was granted a passage home with her two children on the *Prince of Orange* by the Fort St. George Council, we may infer that he died somewhere about that time. He was succeeded by the last of the Syriam residents, Jonathan Smart, who held the post until the factory buildings were burnt to the ground by the Talaings at the end of the year 1743.

With regard to the Company's shipbuilding activities at Syriam, the Fort St. George records contain ample details. Before 1730, although the Company actually bought one or two small craft built at Syriam, no ships seem to have been constructed there to its order. Occasionally ships had been sent there for repairs, but before the regular appointment of a resident, these were executed under the supervision of the captain of the vessel, who procured supplies of timber and hired such labour as was available. As a contribution towards the expenses involved, it was usual to send across a cargo of goods under the charge of a Company's servant for disposal in Burma. With the appointment of a resident general charge of the work was entrusted to him, and in the case of each vessel despatched for this purpose a "general letter" would be directed to him, containing full instructions concerning the exact nature of the repairs to be executed. Thus, when the brigantine *George* was sent to Syriam for repairs in 1726, Captain Berriman, the then resident, was instructed to take care "that the materials be good and the work well and frugally perform'd, But . . . as we intend a thorough repair, that nothing proper and necessary be wanting, That being to be new sheathed they do first search her Bottom carefully to see where she is Iron Sick and drive spikes everywhere where wanting, That her upper works be well strengthened, and masts and yards survey'd, and if any of them faulty, that they may be chang'd for good and sound sticks, and that she be return'd to us in January with a particular account of repairs done and of stores then abroad." Her master, Captain Tye, took with him 2500 ounces of silver, partly to defray the cost

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of her repairs, and partly "for fitting her up with Timbers and plank of the largest dimensions she can take in, to be used here in the Company's Works which will save the profit upon what we are usually oblig'd to buy for their Account." 1

In the following year, the *Marlborough* was sent to Syriam for a similar purpose. Her master was provided with 1500 ounces of silver to defray the cost of refitting her, and of providing her with a return cargo similar to that of the *George.*

Between 1730 and 1740 we have record of six ships built for the Company in the Syriam dockyard. Four of these were classed as sloops, one as a galley and one as a brigantine. Two of the sloops were built for the Bengal service; the other two for use on the west coast of India. 2 A complete list of the stores, etc., despatched to Syriam for one of the west coast sloops of 50 tons burthen, is to be found in the "Madras Public Proceedings." 3 They included 3 anchors, 1 grapnel, 3 cables of European manufacture, 17 coils of cordage of various sizes, materials for making a "compleat Suit of Sales," 15 cwt. of junk, sail needles, twine, brass box compasses, 1 two-hour glass, 2 half-hour glasses, 2 two-minute glasses, buckets, lanterns, a "hand-trumpet," deep-sea and hand leads with their respective lines, barrels of tar, tallow, some "pump-leather," carpenter's tools, and red, white and blue materials for flags. A crew, consisting of an English master and mate, a Serang and ten Lascars, was also sent across from Madras to take her over when completed.

After several years of experiment, however, the Company came to the conclusion that Syriam was not a good place for shipbuilding. When, in 1738, Fort St. George was in need of a new ship for voyages between Madras and the west coast factories, it was decided to place the order with Bombay rather than Syriam. The causes of this change of policy are

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2 *Ibid.,* 1st, 11th, 18th, 22nd, and 27th September, 1727.
3 They were used for traffic with harbours too shallow for larger ships to enter.
4 Entered after the Minutes of the Consultation of 27th July, 1738.

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set out in the Minutes of the consultation at which the decision was made:

"The reasons which induce us to desire she may be built at Bombay rather than Pegue are that We are inform'd the Sloop which was built at Bombay for the Service of Bengall last year did not cost above ten thousand Rupees whereas we compute from the accounts now before us those built at Pegue cost at least twelve Thousand Rupees apiece and are Twenty tons less in Burthen, besides the work at Bombay is infinitely better and though it has formerly been reckon'd very dear Building there, yet the Impositions of the Government make it much more so in Pegue and We reckon the Profits of a Loading of Cotton or Pepper from Bombay if deducted from her Cost will reduce it to a reasonable price." ¹

In January, 1740, Fort St. George reported home to the Directors that owing to the high cost of Pegu-built slopes, all shipbuilding orders would, in future, be placed with Bombay. ³ In the same year one of the Pegu-built slopes, the Carolina, was stranded in Cuddalore harbour; she had been ordered specially for the purpose of voyages to harbours too shallow for ships of greater draught to enter, but contrary to instructions, had been built too big. Her draught was 6½ feet, whereas in the dry season there was only 4 feet of water at the Cuddalore bar; ³ consequently she was held up there for many months, while various expedients for floating her were tried without success. Finally, after being stranded for nearly four years, when every possible effort to get her out of the harbour had been exhausted, she had to be broken up. ⁴ The Fort St. George Council laid the blame for this catastrophe upon the incompetence of the Syriam shipwrights. "When we order'd this sloop to be built at Pegue," they wrote home to the Directors in September, 1741, "we directed she should

¹ "Madras Public Proceedings," 16th January, 1738.
³ "Letters to Fort St. George," Vol. XXVI., pp 1-2
⁴ Dodwell, op. cit., p. 481. Her materials were sold for 919 pagodas (ibid., p. 496).
not exceed forty tons burthen\(^1\) . . . but we have had no reason from thence why she was more, except that the master that brought her over told us, namely that [it occurred] from the obstinacy and ignorance of the builder. We have in some former letter told your Honours what wretched fellows we are obliged to employ there, for which reason and several others we have resolved for the future when we want any more vessels to desire they may be built at Bombay.\(^2\)

Another complaint made against boats built at Syriam was that they were never properly finished, and hence had to be sent elsewhere for completion.\(^3\) But the chief objection against them seems to have been their excessive cost, a disproportionately large item in which were the "exorbitant presents" which had to be made to the Burmese officials in return for permission to build.\(^4\) Here we have but another example of the way in which the bad administrative methods and intransigence of the Burmese Government helped to frustrate the natural economic development of the country. Burmese teak was then unsurpassed for shipbuilding, especially in those days of sea-fights, because the effect of cannon shot did not cause it to splinter. Had the Government but adopted a reasonably healthy attitude towards the industry, one of the Burmese ports might have become the leading shipbuilding depot in the East comparatively early in the eighteenth century.

The *Lusitania* affair had drawn the Directors' attention to the fact that unlicensed private traders were resorting to Syriam, and it was resolved to take measures against this abuse of the Company's rules. Early in 1727 Fort St. George received instructions from London to send home all such interlopers. Orders were accordingly passed by the Council that four unlicensed traders—Miles Barne, Thomas Pritchard,

\(^{1}\) This was not strictly true; the Minute of the Consultation at which it was decided to order this sloop gives her size as "about forty tons" ("Madras Public Proceedings," 21st September, 1737).


James Lauder, and Lewis Tornery—were to return to England.¹ Barne and Pritchard, who were in Madras at the time, were allowed to proceed to Burma to wind up their businesses, under strict agreement to return to Madras and take ship for home. Tornery and Lauder were in Burma when the order against them was promulgated. Instructions were therefore sent to the resident at Syriam to see that they obeyed it. Tornery, however, managed to secure exemption from the order,² and continued to trade in Burma until the Talaing rebellion of 1740 placed a temporary check upon English commercial activities there. Ten years after this attempt was made to stamp out the unauthorised English trade in Burma, things had once more developed to such a pitch that George II.'s proclamation, forbidding any British subjects from residing or trading in the East contrary to the Company's privileges, was ordered to be posted up in the factory building at Syriam, and the resident instructed to arrest all such offenders, and send them to be dealt with by the Fort St. George authorities.³ Whether this measure was effective or not, the records do not show: the chances are that it was not.

The trade in Burma rubies at Madras, stimulated by Streynsham Master's coule issued in 1680, continued throughout this period, though with but moderate success. During the early years of the century a monthly statement of the amount derived from the ruby brokerage was made to the Fort St. George Council. In 1734, however, it was farmed out to three Indian merchants for five years at an annual rent of 800 pagodas.⁴ As the broker was allowed to take 1 per cent. from the buyer, and 2 per cent. from the seller, of all precious stones except diamonds, it will be seen that the trade, although not great, was by no means negligible. The Talaing rebellion hit this trade so hard, that in 1741 the Fort

¹ "Madras Public Proceedings," 25th April, 1727. Tornery, according to Dalrymple ("Oriental Repertory," I., p. 105), wrote a "compleat Description" of the Burmese Empire, of which no trace could be found in 1759. It has not yet been discovered.
² "Madras Public Proceedings," 8th May, 1727.
³ Ibid., 15th June, 1737.
St. George Council had to reduce the rent to 500 pagodas a year, though with the proviso that if the brokerage produced a revenue greater than that amount, the whole was to be paid to the Company, less a special allowance to the collectors for their trouble.¹

In 1737 the question of obtaining supplies of saltpetre from Burma was once more raised, this time by the Fort William factory. In March of that year Governor Stackhouse wrote privately to the President of Fort St. George, asking him to approach the Burmese Government for permission to export this increasingly necessary commodity. It was difficult, he wrote, to procure adequate supplies in Bengal; if therefore, a sufficiently large quantity could be procured easily from another source, the Bengal Government might be forced to lower the prohibitive price, which had been placed upon it. He further suggested that from information he had received regarding the amount available in Burma, "it would be worth the Company's while to give a very considerable present to the King" in return for a grant of freedom of trade in this article. The President forthwith wrote to Jonathan Smart, the resident at Syriam, to sound Ava with regard to the proposal.² Smart entrusted the negotiations to an influential Armenian merchant named Coja Simon. From conversation that he himself had with the "Prince" of Syriam, Smart gathered that the omens were favourable to the success of the project. The prince, in fact, went so far as to promise his own good offices in the matter, and assured Smart that there was saltpetre enough in the country to load many ships annually.

On 18th December, 1737, Smart reported to Fort St. George that the Burmese Government had intimated to Simon that "it was not impracticable to gain the Liberty of Exporting Saltpetre," and had asked whether, in return for such a grant, the Company proposed to offer a present, or pay an annual rent. Fort St. George's reply showed that the Council suffered under no illusions regarding the precise value of grants of trading rights, made by the Government of Ava. Their experience of that Government, Smart was

informed, was sufficient to convince them that "we can have no Relyance upon their Faith so as to put any considerable value upon any of their grants; besides, if we are rightly inform'd of the Constitution of the Government, no grant of his Present Majesty will be binding upon his successor, for which reasons we shall never advise the Company to give any considerable present nor pay anything annually for a Liberty, the enjoyment of which will be very precarious." In their opinion, they said, "the only certain and secure Terms" upon which the Company could export saltpetre would be by payment of Customs duties upon every 100 viss taken out of the country. But, before that could be decided upon, they must know whether the quality of the saltpetre was sufficiently high for the Company's use. Smart was therefore requested to send a few sample bags of it "to make Tryal of." These, when received, proved to be of a much lower quality than the Bengal variety: the refiner reported that in the process of refining Burma saltpetre lost five-eighths compared with the Bengal kind's one-fourth. This discovery somewhat damped Fort St. George's ardour. The Council decided that nothing further could be done until Smart had furnished full particulars as to the price at which the commodity could be exported. But before any further development occurred, the Talaing rebellion had broken out, and the chaos to which Burma was reduced during the next decade and more, completely frustrated Fort St. George's hopes of obtaining saltpetre from that source. The negotiations petered out, though as late as July, 1742, Smart was still being pressed by the Madras Council to exert himself to persuade either Ava, or the upstart "king" of Pegu, to come to terms in the matter.

Mention has been made early in this work of the grievous sufferings of the Talaing peoples of Lower Burma at the end of the sixteenth century, when their country was the main theatre of operations in the devastating wars between Burma and Siam. The terrible depopulation of the Delta region, graphically described by the European visitors of that period, had utterly exhausted the Talaings, and rendered them

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powerless to continue their ancient struggle for existence against the Burmans: a struggle, which dated as far back as the middle of the eleventh century, when Anawrahta of Pagan, the creator of the first unified Burmese empire, had sacked their capital city of Thaton, and made pagoda-slaves of its royal family. With the removal of the Burmese capital from Pegu to Ava in 1635, the control of the Burmese kings over the southern districts, not immediately in the neighbourhood of the cities of Prome, Pegu and Syriam, and the main highway of the Irrawaddy, began to slacken. In the eighteenth century, when the Toungoo dynasty had lost its early martial vigour, this process was accelerated. Military weakness in dealing with raiders and rebels brought about the final debacle, which gave to the Talaings their great opportunity. The Manipuris, tributaries of Burma in the days of Bayinnaung (1551-81), raided Upper Burma to the very walls of Ava. The Gwe Shans of Okpo¹ rebelled, and ravaged the Shwebo district. Finally, the Burmese Governor of Pegu, taking advantage of the preoccupation of Ava with these disturbances, proclaimed his independence in 1740 and marched on Syriam. Mutiny, however, broke out among his troops, and in the resulting chaos the Talaings, goaded to desperation by ruinous taxation and the memory of past sufferings, rose as a body against their Burmese masters, and massacred every Burman they could lay hands on in the larger towns of their country, including Syriam. A “king” was soon forthcoming in the person of Smim Htaw Buddhaketi, an ex-priest, strangely enough a scion of the Ava house, whom the Talaing leaders proclaimed King of Pegu in 1740. Before this new assault from the south, Burmese resistance for the time being collapsed, and the rebels soon held all the country as far north as Prome and Toungoo, even carrying their raids up the Irrawaddy to the outskirts of the Burmese capital.

At the end of December, 1740, came the first intimation to Fort St. George of this dramatic turn of events in Lower Burma.³ A letter, dated the 11th of that month, was received

² But as a King of Burma often had some scores of children, it must have been no difficult task to most people to prove royal descent.
³ This was their earliest news of the Talaing revolt; at least three months earlier they had heard of the Governor of Pegu’s rebellion (Dodwell, op. cit., p. 98).
from Jonathan Smart and several other Madras traders, "advising of a Revolution in the government and a great Massacre committed by the Peguers on the Burramores in that Kingdom." ¹ Some four months later there arrived another despatch from Smart, containing a detailed account of the Talaing capture of Syrian. ² He describes it thus:—

"After the Prince of Pegue ³ was cut off which was on the 18th day of November, the government of Syrian ⁴ raised an army to secure the passes that were inlets into this province from which time we had nothing but continual contradictory alarms that the enemy ⁵ were coming. Four days before Syrian was taken, the Prince sent me an order from the Rounda to dismount the factory guns and send them to the Alfantigo. ⁶ Whereupon I immediately withdrew them. [To] mention the daily reports that were spread would be troublesome and useless to your honour &c&; wherefore I take leave to proceed to the very day the new powers made their incursion which was December the 4th about sunrise at which Capt Collings forced my chamber door informing me that the Peguers and Siamers ⁷ had in tumult and violence entered this city. A small time afterwards, the Prince came to the gate which leads to the factory and by two messengers sent for me to attend him there. Whereto I sent answer that I very well knew that an enemy had entered the city which made me afraid the English factory would not be fully sufficient for me to

¹ “Madras Public Proceedings,” 29th December, 1740.
² “Letters to Fort St George, 1741,” pp 35-7. He wrote two letters in December, 1740, but this one, written to justify his own relations with the opposing parties, gives a more comprehensive and detailed account than the previous ones.
³ The rebellious Burmese governor.
⁴ The Burmese officials.
⁵ The Talaing forces.
⁶ A Portuguese word meaning “custom-house” (Vide Hobson-Jobson, Alfandica.)
⁷ Probably Talaings from Siamese territory, whether many had fled in earlier days away from Burmese oppression. It is noteworthy that the Siamese Government at this time made no move in support of the Talaings; relations between Ayuthia and Ava remained cordially friendly. The King of Siam was offended at the upstart’s request for a Siamese princess in marriage. (Harvey, “History of Burma,” p 214; Wood, “History of Siam,” p 234)
maintain and which only was my business as being a merchant and having nothing to do with warlike disputes, at the same time desireing him to take care of his city, and that he should want no assistance in my power to give him; which return occasioned his coming to the factory when he advised me that the Peguers were only a body of forty or fifty robbers and desired I wou'd go and repulse them. To which I replied he might easily see my force was not above four or five Europeans which I thought too few to defend the factory against an army that other people had informed me amounted to near ten thousand men. I also took leave to tell him that he had distressed the Company by keeping their gunpowder in the Alfantigo, whereupon he immediately gave orders for it to be delivered and I sent people for it. He took his leave by telling me he would go in search of the enemy and desired I would defend the bridge adjoining the factory, but he had not left me ten minutes till I saw him flying with the utmost speed to the waterside and by plungeing into the river got into a small boat and fled.

"A few minutes after, the General of the Pegue army\textsuperscript{1} sent a message to me advizeing orders to be given to all strangers to keep at home and that they should not be molested either in person or estate which I thought prudent to do and to advize others to the same, since the Peguans had taken the city and the Burmar government were entirely overthrown."

The new King of Pegu—Seminto or Sementho, as he is called in the English contemporary records, the word being a corruption of his first two names, Smim Htaw\textsuperscript{2}—wrote to Smart soon after the capture of Syriam, informing him that the "great oppressions" practised by the Burmese upon the Talaings were the cause of the massacre, and assuring him that he had given strict orders that strangers should in no way be molested. Smart replied that "as strangers we were only merchants and were to submit to the ruling power, let

\textsuperscript{1} Bunnya Dala, previously Master of the Royal Elephant Stables at Pegu.

\textsuperscript{2} Wood, \textit{op. cit.}, p. 234, gives his name as Saming T'oh, but wrongly states the date of his accession as 1742.
the government be Peguer or Siamer." 1 Evidently Smim Htaw was extremely anxious to cultivate friendly relations with the English Company. On 21st December, 1740, he wrote again to Smart, placing the foreign trade of Syriam under his control, and promising better treatment to the Company than it had received at the hands of the Burmese. The translation of this letter, forwarded by Smart to Fort St. George, is as follows:—

"Pinhahusaradi, Pinhaquintao, Pinhaarintuma, 8 these three are the great governours and [gene]rals of the Kingdom of Pegu.

"The King Semen tho, notifyes the Honourable Company, that he having advIce that the Burmar Prince of Syrian design'd to take and imprison all the Peguers, Siamers, Tavays 9 and all strangers and resolv'd to burn them by treachery, for this reason, I Samen tho was obliged to send my soldiers to kil, all the governing Burmars that were in Syrian; and as now the governing Burmars are destroyed, the strangers, Peguers, Siamers and Tavays will again be at peace; and as I have had the good fortune to be acquainted with the Hon'ble Companys for these several years: I therefore now entreat you that from henceforth you would contribut all that is in your power for the good of the country and all strangers. All the custom and duties and entries of ships at the custom house you may fix and settle according to your pleasure in such a form as to please everybody, and not after the manner the Burmore government have done in laying very intollerable duties. And as I now rely upon you and shall hereafter have great confidence in you, I hope you will not fail of your good friendship which I have in very great remembrance. In the meantime you'll do me the favours to take under your government all the strangers, Christians, Moors Mallabars and Chinese and all affairs that concern them you'll transact entirely at your pleasure. There is a ship at Syrian of the

8 Talang titles. Pinha, now transliterated Binnya, means "lord."
9 People of Tavoy district.
Burmore King of Ava; that ship I give to you for your service."

This was followed up by an urgent request that Smart should pay a visit to the new king at Pegu. At the same time, as a proof of their good faith, the Talaing authorities committed into his charge the clearance of a small Chinese vessel, which had arrived from Junkceylon, and had been granted a rebate of half the Customs duties formerly imposed under the Burmese régime.¹

We have no information of the extent to which Smart assumed the new duties entrusted to him by the Talaing Government. As his letters to Fort St. George contain no hint of refusal on his part to accept them, we may infer that for a time he was actually "Shabunder" of Syriam. His ready acceptance of the new régime, coupled with the fact of his previous refusal to give assistance to the Burmese Governor of Syriam against the Talaings, made him the subject of much discussion at Fort St. George, where he was represented as having definitely taken sides with the Talaings against the Burmans. Who started the tale we do not know, but the reports which reached Smart of the construction put upon his behaviour caused him, as early as December, 1740, to send Lewis Tornery to Madras by the Speedwell to discredit the "vile aspersions" that had been cast upon him and the other occupants of the English factory.² In his letter of 17th March, 1741, he made another effort to clear his character, as we have seen, by giving a detailed account of the part played by him at the time of the Talaing entry into Syriam. Moreover, he asserted that he had saved the lives of over 2000 Burmans, and that in his relations with the new Government he had used every endeavour to persuade it to adopt a policy of moderation. Unfortunately, we have no means of verifying the truth of these statements.

The accusations made against Smart caused him to tread more warily in his relations with Pegu. When he wrote to Fort St. George in December, 1740, he had fully decided to

¹ "Letters to Fort St. George, 1741," p. 8.
² He returned to Madras for a few months in 1742.
accept the invitation to confer personally with Smim Htaw. But he was not long in perceiving that such an action on his part would lend colour to the very charges he was so concerned to refute. He therefore postponed indefinitely his intended visit, and wrote humbly to Fort St. George for instructions in the matter. The Fort St. George Council, on the other hand, does not seem to have attributed much importance to these accusations. In February, 1741, at Smart’s request it was decided to send him 15 cannon, 12 muskets, 4 blunderbusses, 3 pairs of pistols and a stock of ammunition, in order that the factory might be put into a more defensible condition. In this connexion it is also noteworthy that when, in July, 1742, Smart was returning to Syriam, after a short stay at Madras, he was once more confirmed in his appointment as resident, and instructed to continue negotiations on behalf of the Company with whatever Government was in power.

The above evidence would seem to be sufficient to clear the resident’s character of the more serious imputations against it. As officer in charge of a purely trading concern in a foreign country, Smart would have placed himself and English interests in a somewhat dangerous position, had he acceded to the Burmese governor’s request for armed assistance against the Talaings, especially when it was a foregone conclusion that the latter would easily capture Syriam. This was no petty rising, without a chance of doing more than a considerable amount of damage before it petered out, but a national movement, strong enough ultimately to bring about the ruin of the Toungoo dynasty, which had ruled Burma for over two centuries. Smart undoubtedly pursued not merely the wise, but the only possible, course in immediately recognising the de facto Government at Pegu, in view of its overwhelming defeat of the Burmese in Lower Burma. Any aid given to the Burmese Governor of Syriam would have been equivalent to putting one’s head into the lion’s mouth, while hesitation on Smart’s part to accept the post of controller of foreign trade and Customs at Syriam under the new Government would have tended to arouse Talaing suspicions, and thus might have rendered his position impossible. It must

further be remembered that he firmly believed that the Talaing victory was likely to be permanent. In his letter of 17th March, 1741, from which we have already quoted, he wrote of the condition of affairs between the two combatants in the following terms:—

"The new powers have extended their conquest as high as Prone\(^1\) which city they took possession of the 21st of January last, without any kind of opposition; the Burmars being fled towards Ava to a man as also the Europeans and other strangers, except Mr: Golightly and a few Mores and Malabars who thought best to throw themselves upon the conquerors and by that means have got safe here under their protection, of which and their friendship I have not yet had the least occasion to doubt; but on the contrary am obliged to wave many offers that are made to me from court. And in regard to the probability of their establishing themselves in possession of the Government, I really think it depends altogether upon their own care and fidelity to themselves, for the Burmas are actually so infected with fear that they will not attempt a recovery by arms, whatever they may try to do by other treacherous means, which I am no ways apprehensive they will be able to affect, but believe the new powers will not rest till they have compleated their conquest toward which they are preparing an army to go against Ava, and the Pegue court have appointed persons to settle and govern the towns, aldeas\(^2\) and country already conquered."

The above defence of Smart's behaviour has been given chiefly in order to present what seems to be a juster view of it than that offered by such writers of Burmese history as have lightly accepted Dalrymple's careless insinuation against him in his "Letter concerning the Negrais Expedition," already referred to earlier, which, it will be remembered, was written less than twenty years after these events took place.\(^3\)

\(^1\) Prome.  
\(^2\) A Portuguese word meaning "villages." (\textit{Vide} Hobson-Jobson, s.v. Aldea) The Burmese local areas were the \textit{myo}, "township," and the \textit{ywa}, "village."  
\(^3\) In 1759.
At the end of a brief account of the episode, which bears un­mistakable marks of his having consulted some, at least, of the original records, he makes the following statement:—

"Living Testimony places the Character of Mr. Smart, the Resident, in an infamous Light, and taxes him with having involved the English in the dispute, between these blood-thirsty Parties, in neither of whom could any Confidence be placed; as the savage disposition, common to all Civil Wars, is in this, perhaps, more brutal, than in any other Country." ¹

But although obviously in a position to ascertain the true facts of the case, he allowed this view to pass into publication without qualification.

In his letter of March, 1741, already referred to, Smart reported that he had joined with some others in a scheme to buy a sloop, and make a voyage up-stream to Prome for the purpose of rescuing certain Englishmen and others, who had fallen into the hands of the Burmese. He assured Fort St. George that the sloop would not be used "in any hostile manner against either party." ² We do not hear whether this project was ever carried through. Similarly, we hear no more of his intended visit to Pegu. In his letter on the subject, as we have seen, he announced his intention to do nothing in the matter until he received instructions. So far as can be ascertained, between the time of his letter and his return to Madras in 1742, he received no instructions of any kind from Fort St. George. The cause of this is not far to seek. At a consultation at Fort St. George on 18th January, 1742, the decrease in the land Customs of Madras was attributed to the fact that no ships sailed to Burma in the year 1741.³ This was not strictly true, since a French ship, the Bon Voyage, left Madras for Syriam on 10th June, and put in again at Madras on 28th December on her return voyage to Pondicherry.⁴ But she carried no written instructions to Smart.

¹ "Oriental Repertory," I., p. 106.
³ It must be borne in mind that in the English reckoning of that time the year began on 25th March. Several ships sailed from Madras for Syriam in the period from 1st January to 24th March, 1741, N.S.
By the end of the year 1741, notwithstanding Smart's reports to the contrary, Fort St. George began to doubt the success of the Talaing rebellion. It is not surprising, therefore, to find that when, in July of the following year Smart, after a brief visit to Madras, returned to Syriam armed with fresh instructions for negotiating with the predominant party in Lower Burma, he was provided with two letters, couched in identical terms, one addressed to King "Sementho" of Pegu, and the other to the King of Ava. The appropriate letter was to be delivered to whichever he found in possession of Syriam on his arrival there. He was strictly charged to keep clear of all political engagements, and to use his utmost endeavours to obtain leave to export saltpetre. The urgency of obtaining a large stock of gunpowder was becoming daily greater, since England was at war with Spain, and on the brink of war with France.

Smart found the Talaings still in possession of their territory; but their attitude towards him had undergone a radical transformation. He was obliged to submit to so many affronts from the Government there; he wrote to Fort St. George that he would be unable to remain in the country, unless the factory were supplied with a military guard. The cause of this change of attitude on the part of the Talaing Government is not clear. Probably Smart's adoption of a rôle of stricter neutrality, and his previous failure to co-operate with the new Government to the full extent desired by it, aroused its suspicions against him. Possibly the Talaings had learnt that he had returned to Burma prepared to negotiate with either side. On the supposition that who was not for them must be against them, they probably suspected Smart of treachery.

On receipt of Smart's request for a guard, the Fort St. George Council, "taking into consideration the great advantages which this Place has formerly received from the Pegue Trade and that the Exports thither and Imports from thence pay a duty of five per C\: to the Company," decided to send over a sergeant, corporal, drummer, and twenty topasses for

the defence of the factory. These were accordingly despatched on 6th February, 1743, on board the *Exeter.* \(^1\) Some months later, however, the Fort St. George authorities, fearing they might regret this step, sent a message to Smart by the *Mermaid,* asking him to send back the soldiers on that boat, "if the circumstances of affairs there will admit of it." \(^8\)

The soldiers were, indeed, sent back on board the *Mermaid*; but the circumstances which admitted of this course were not such as either Smart or the Fort St. George President and Council had envisaged. Late in 1743 a Burmese raid into the Talaing country made such headway as to result in the reoccupation of Syriam, and the temporary expulsion of the Talaings. The victorious Burmans submitted the city to a terrible three-days' sack (10th-12th November), in the course of which they plundered the French, Armenian, and Portuguese churches and the warehouses of the foreign merchants. The English factory alone escaped the general pillage, probably because of its small, though trained and well-equipped garrison. Finally, the raiders succeeded in getting gloriously drunk, and the Talaings, returning to the attack with overwhelming forces, recaptured the city with little difficulty. On their return, however, they disarmed Smart's soldiery, looted the English factory, and burned it to the ground. \(^3\)

Thus ended the English factory at Syriam. Smart sent back his troops on board the *Mermaid* and himself followed shortly afterwards. The *Mermaid,* however, was unable to make Madras, being blown out of her course by contrary winds. Instead she put in at Vizagapatam, where she landed the troops, who made their way overland to Madras. \(^4\) No attempt was made to reopen the factory. For one thing, the chaos in Burma rendered the prospect of settled trade hopeless.

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1 "Madras Public Proceedings," 5th and 6th February, 1743.

2 *Ibid,* 6th September, 1643

3 *Ibid,* 5th March, 1744; *Dodwell,* "Calendar of Madras Records, 1740-4," p 434. The latter gives a slightly different account from the former, which attributes the looting of the French, Armenian, and Portuguese churches to the Talaings upon their return, and not to the Burmans, when they entered the city. The account in *Dodwell,* *op cit.,* is a précis of Smart's own letter on the subject written on 14th January, 1744. I have preferred this to the other, which appears in the Minutes of a consultation.

But it must also be remembered that the development of active hostilities between the British and the French on the mainland of India and at sea paralysed Fort St. George's trading activities for some years. Not until the Treaty of Aix-la-Chapelle, in 1748, brought to an end the War of the Austrian Succession, and Fort St. George, captured by the French in 1746, was handed back to the English, could the Company redirect its attention to the possibilities of trade expansion in Burma. But in 1753, when next a foothold was sought on the opposite shores of the Bay of Bengal, the spot chosen by Fort St. George for the erection of a new factory was not Syriam but the island of Negrais, a place deemed safer from intrusion than the Burmese port.

Meanwhile, events had marched rapidly in Burma. A new national champion, Alaungpaya, had arisen in Upper Burma, and was steadily reducing the rebellious Talaing districts. When negotiations were reopened between the East India Company and the Burmese, the English envoys were received by Alaungpaya as Emperor of all Burma. He gave them permission to settle at Negrais and Bassein. But in 1759, the critical year of the Seven Years War, Armenian intrigues brought about the massacre of the whole factory staff at Negrais, and once more the Company ceased its operations in Burma.

When, after the Seven Years War, the English were again free to commence trading operations in Burma, neither Negrais nor Bassein found favour in their eyes. Syriam, too, was no longer attractive: Alaungpaya's new creation, Rangoon, already eclipsed it in importance. English trade, therefore, was directed chiefly to the new port.

The destruction of the English factory at Syriam in 1743 rings down the curtain upon the early relations of the East India Company with Burma. After it, an interval of ten years elapsed before any attempt was made to recommence activities in the country. Thenceforward, with the accession of a new dynasty to the throne of reunited Burma, and the contemporaneous transformation of the Company from a trading body to a political power, the relations between the two began to develop along entirely different lines, culminating
in the Anglo-Burmese War of 1824-6. Rangoon supplant Syriam as the base for British enterprise in Burma. Calcutta supplant Madras as the directing centre of British relations with Ava. Politics supplant commerce and shipbuilding as the main subject of those relations.
APPENDICES I-VIII
APPENDIX I

COINAGE USED BY THE EAST INDIA COMPANY IN ITS TRADE WITH BURMA

The gold pagoda had been the standard coin of South India under the Empire of Vijayanagar. The origin of the word is obscure. (For full discussion of it see Hobson-Jobson, s.v. Pagoda, Love, "Vestiges of Old Madras," I., p. 192) After the fall of Vijayanagar at the battle of Talikot in 1564 its pagoda and subsidiary coins, the fanam and cash, still remained the standard currency in the Golconda kingdom and on the Coromandel Coast. This coinage was used by the East India Company's merchants throughout the period covered by this book. The Masulipatam pagoda was worth seven shillings and sixpence sterling in Methwold's early days. "A Pagoda equal in weight and alloy to a French crowne, and worth there seven shillings and sixpence sterling," he writes of it in Purchas, V (1626 ed.), p. 996. Later on in 1639, when the Company obtained the right to mint coins at Madras, its pagoda was considerably less in weight than the Masulipatam one, which henceforth was known as the "old pagoda" in contradistinction to the "new pagoda" of Madras. Love, in his "Vestiges of Old Madras" (see particularly Vol I., pp. 192-6), gives the ratio of value between the new pagoda and the old pagoda as 1 is to 1 39. Later in the seventeenth century Bowrey ("The Countres round the Bay of Bengal," 1669-88) gives the old pagoda as worth twelve shillings and the new pagoda as worth eight shillings.

The fanam (Tamil panam, "money") was also a gold coin, but with a considerable amount of alloy in its composition. It bore various values according to the locality in which it was minted. Love gives the following local values:—

- In Golconda the fanam was equal to 1/12 of the pagoda.
- In Porto Novo "$ "$ "$ 1/12 "$ "$
- In Pulicat "$ "$ "$ 1/24 "$ "$
- In Madras "$ "$ "$ 1/48 "$ 

(See also Hobson-Jobson, s.v. Fanam)

The copper cash, a name probably derived from the Tamil kasā through the Portuguese corruption caissa, was a minutely small coin of very low value, eighty of which went to the fanam.
In Methwold's day the silver rupee had not yet been coined in South India, but large quantities of silver dollars, known as "pieces of eight," "reels of eight," "pieces of 8/8," or "ryalls of eight" were imported. There are many instances of the East India Company's factors using this coin for purposes of calculation in the seventeenth century. In 1621 Matthew Duke at Masulipatam, writing home to the Company (O.C. No. 983), mentions the pagoda as worth "about 1½ rial of eight, Spanish money." The value of the rial at the time of Forrest and Staveley's embassy to Pegu was about four shillings and sixpence sterling (Foster, "English Factories, 1618-21," p. 158). They therefore took with them to Pegu goods worth about £200 sterling. The total proceeds of the venture, including what was realised of Samuel's estate, amount to barely £193 sterling.

1 On this point, vide Foster, "John Company," Chapter III., wherein he gives an interesting account of the East India Company's early experiment in coining these dollars.
APPENDIX II

NOTE ON THE ALLEGED EXISTENCE OF ENGLISH FACTORIES IN BURMA BEFORE 1647

Writers of Burmese history, who have had occasion to deal with the matter of the earliest contact between that country and the East India Company, have one and all asserted the existence of English factories there early in the seventeenth century. Sir George Scott is of opinion that as a result of Anaukpetlun's invitation to the Company, factories were established at Syriam, Ava, and Bhamo in 1619. He proceeds further to say that "these establishments remained in the country, with occasionally a somewhat hectic life." 1 Sir Arthur Phayre 2 thinks that English factories were probably in existence at these places as early as 1612. He does not specifically connect their foundation with the episode of Thomas Samuel, though he mentions a part of the story. Messrs. J. S. Furnivall and W. S. Morrison, the compilers of the "Burma Gazetteer: Syriam District," state in one part of their volume 3 that an agency of the East India Company was founded at Syriam in 1612, while further on 4 they give the date of the foundation of the English factory there as 1639. The most recent writer on the subject, Mr. G. E. Harvey says 5: "From about 1627 onwards both the English and Dutch East India Companies had branches in Burma under junior representatives. These branches were closed from time to time, and although profits were occasionally considerable, steady trade was impossible because of the disturbed state of the country. The English were at Syriam, Ava, and Bhamo, the Dutch at Synam, Pegu, and Ava." 6

The number of conflicting details contained in these accounts, serve mainly to show in what obscurity the subject is wrapped. It would seem that the chief evidence relied on by these writers is to be found in two vaguely worded passages in Dalrymple's "Oriental Repertory." 7 The first occurs in Dalrymple's notes written in 1759

1 Sir George Scott, "Burma from the Earliest Times to the Present Day," p. 133.
4 Ibid., p. 192.

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on the subject of the expedition to settle the island of Negrais in the year 1753. The passage runs thus: "It may afford you some entertainment to receive a brief Account of several attempts, made, in ancient times, towards an Establishment in this Country, so far as I have been able to meet with any Records. This Account must necessarily be obscure, from want of complete memoirs . . . In the beginning of the seventeenth century, it appears, both the English and Dutch had considerable Commerce in the Buraghmah Dominons, the English had Establishments at Syriam, at Prom, at Ava; and on the borders of China; probably at Prammoo . . . On some dispute with the Buraghmah Government, the Dutch threatened (if they did not even attempt) to bring in the Chinese, this very justly gave umbrage to the Buraghmah, who immediately turned both English and Dutch out of his Dominions, many years elapsed before the English could obtain leave to return; and the Dutch never were re-admitted."

The second passage occurs in a letter of instruction given by Nathaniel Higginson, Governor of Fort St. George, to Edward Fleetwood and James Lesly on the occasion of their mission to Ava in 1695. It runs: "The Right Honourable Company had Factories at Syriam and Ava, in former years, but withdrew them, the Trade proving unprofitable; the terms and privileges of the Trade then enjoyed, does not appear in any writing, because the King never gave any Pharmaund, or Articles in writing."

Dalrymple gives neither dates nor references in support or explanation of these statements, but it is noteworthy that he does not mention the story of Thomas Samuel, and makes no statement that can be construed into meaning that the earliest English factories in Burma were established by invitation of the king. The records of the East India Company surviving from this period are undoubtedly defective, but had English factories existed in Burma previous to the foundation of the Syriam factory in 1647, the contemporary records must have contained some reference to them. Previous to the erection of Fort St. George into a presidency in the year 1652 the Company's stations around the Bay of Bengal and on the Coromandel Coast were subordinate to the chief factory in Java (either Jakarta or Bantam). The Java papers of the period previous to 1647, whether in the Factory Records series or in the Original Correspondence, contain no reference whatever to English factories in Burma, and, in fact, hardly a single reference to Burma. In addition to this it is significant that in the papers relating to the foundation of the factory at Syriam in 1647, no mention is made of previous, or already existing English settlements in the country.

Finally it should be borne in mind that William Methwold, who received Anaukpetlun's offer, did not advise the founding of a factory in Burma. Neither in his letters home from Masulipatam nor in his "Relations of the Kingdom of Golchonda" is there any mention of such a possible development. Samuel, when a prisoner in Pegu,
was allowed to carry on trade. Forrest and Staveley, on their mission to Pegu for the restoration of Samuel's goods, took out piece-goods with them at the Company's charge and traded with them, as has been related, during their stay in the country. But these haphazard operations were in no way connected with the foundation of factories. Possibly it is these proceedings that have misled writers into thinking that factories existed in Burma at so early a date. But it is difficult to understand how anyone could imagine that English factories were founded in Burma as early as the year 1612, when de Brito was still in possession of Syriam.
APPENDIX III

HAMILTON’S ACCOUNT OF THE MERGUI MASSACRE, 1687

The next place on the continent, to the southward (of Pegu), is Merjee, a town belonging to the King of Siam, situated on the banks of the river of Tanacerin, lying within a great number of small uninhabited islands. The harbour is safe, and the country produces rice, timber for building, tin, elephants, elephants’ teeth, and Agala wood. In former times a good number of English free merchants were settled at Merjee, and drove a good trade, living under a mild, indulgent Government, but the old East India Company envying their happiness, by an arbitrary command, ordered them to leave their industry, and repair to Fort St. George, to serve them, and threatened the King of Siam with a sea war if he did not deliver those English up, or force them out of his country, and, in anno 1687, sent one Captain Weldon in a small ship, called the Curtany, to Merjee with that message. He behaved himself very insolently to the Government and killed some Siames, without any just cause. One night when Weldon was ashore, the Siames, thinking to do themselves justice on him, got a company together, designing to seize or kill the aggressor, but Weldon, having notice of their design, made his escape on board his ship, and the Siames missing him, though very narrowly, vented their rage and revenge on all the English they could find. The poor victims being only guarded by their innocence, did not so much as arm themselves, to withstand the fury of the enraged mob, so that seventy-six were massacred, and hardly twenty escaped on board the Curtany; so there was the tragical consequence of one man’s insolence.

Before that fatal time, the English were so beloved and favoured at the Court of Siam, that they had places of trust conferred upon them, both in the civil and military branches of the Government. Mr. Samuel White was made Shawbandaar or Custom-master at Merjee and Tanacerin, and Captain Williams was admiral of the King’s navy; but the troublesome company, and a great revolution that happened in the state of Siam, made some repair to Fort St. George, others to Bengal, and some to Atcheen (Hamilton, op. cit., in Pinkerton’s “Voyages and Travels,” VIII., pp. 429-30).

1 Eagle-wood, an aromatic wood. (Vide Hobson-Jobson, s v. Eagle-wood)
APPENDIX IV

NOTE ON THE ALLEGED SETTLEMENT AT NEGRAIS IN 1687

A curious mistake, which has crept into certain English historical accounts of Burma, is a further reason for the discussion of the Negrais episode of 1686-7, which forms the subject of Chapter VII. It has been asserted that at this time Fort St. George actually established a settlement on the island. Apparently Symes,1 in the historical memoir with which he prefaces his account of his embassy to Ava in 1795, was the first writer to perpetrate this error. The passage in question runs thus: "The Island of Negrais was likewise taken possession of by the English, and a survey of it made by one Weldon, in the year 1687. On this island the Government of Fort St. George established a settlement. Little benefit, however, seems to have been derived from the acquisition: the affairs of the India Company, and indeed of the nation, were in too precarious a state in another quarter of Asia, to admit of sparing the supplies of men and money requisite for its effectual support."

This would seem to imply that the attempt to settle Negrais was made after Weldon's expedition. But against this is the indisputable fact that the Records of Fort St. George contain no reference whatever to anything of the kind. After the return of Ambrose Moody's abortive expedition made in October-November, 1686, there is no record of any further attempt to establish a settlement on the island until the year 1753.

The origin of Symes' error is not apparent. As he seems to have had access to Dalrymple's "Letter Concerning the Negrais Expedition"2 (of 1753), in which both Moody's and Weldon's expeditions are referred to, but with no suggestion of any settlement resulting from the latter's, it is strange that he should have made the statement referred to above. Dalrymple's account of the expeditions of 1686-7 is as follows: "However there was now (1686) a Resolution taken to settle at Negrais, considered at this time as part of the Arakan Dominions, and a Sloop was accordingly sent to make a Survey of it; but losing her Passage, she returned, which prevented the Expedition... In 1687, Captain Weldon, with whom Dampier

1 Michael Symes, "An Account of an Embassy to the Kingdom of Ava sent by the Governor-General of India in the year 1795."
2 Ibid., p. 5.
EARLY ENGLISH INTERCOURSE WITH BURMA

mentions to have made a voyage to Tonqueen, went in the Curtana to Mergui, to declare War against Siam. In his return he touched at Negrass, of which he made a Survey; and having destroyed some Siamese Inscriptions, and Huts, took possession of the Island; hoisted colours, and left an Inscription, on Tin, of his Proceedings  

Too much reliance upon the authority of Symes has led a recent writer to perpetuate his error. Sir George Scott, in his "Burma from the Earliest Times to the Present Day," has the following passage: "Attempts were made in 1680 and in 1684 to establish factories at Synam, and in 1686 both Arakan and Burma addressed the Governor of Madras. In the following year, Captain Weldon, 'one Weldon' as Symes calls him, was sent from Madras to Mergui, to declare war on Siam. He does not seem to have got there, but he did descend upon Haing-Gyi, which is the Burmese name for Negrass Island in the Bassem River. He 'destroyed some Siamese huts,' which were certainly not Siamese, whatever else they may have been, surveyed the island and annexed it, and the Government of Fort St. George, which should have known better, planted a settlement there. It did very little, but the memory remained." Evidently the memory of man in this instance is too unreliable to be of much use to the historian, especially when its defects cause the imagination to be drawn upon.

1 "Oriental Repertory," I., p. 103.  
2 P. 150.
APPENDIX V

HAMILTON'S DESCRIPTION OF THE "ROUNDAY" IN A BURMESE PROVINCIAL CITY

ALL cities and towns under this King's dominions are like aristocratical commonwealths. The prince or governor seldom sits in council, but appoints his deputy, and twelve councilors and judges, and they sit once in ten days at least, but oftener when business calls them. They convene in a large hall, mounted about three feet high, and double benches round the floor for people to sit or kneel on, and to hear the free debates of council. The hall being built on pillars of wood, is open on all sides, and the judges sit in the middle on mats, and sitting in a ring there is no place of precedence; there are no advocates to plead at the bar, but every one has the privilege to plead his own cause, or send it in writing to be read publicly, and it is determined judicially within the term of three sittings of council; but if any one questions his own eloquence, or knowledge of the laws of equity, he may empower a friend to plead for him, but there are no fees but what the town contributes for the maintenance of that court, which, in their language is called the Rounday, and those contributions are very small. There are clerks set at the back of the judges, ready to write down whatever the complainant and defendant has to say, and the case is determined by the prince and that council, very equitably; for if the least partiality is found awarded to either party, and the King is made acquainted of it by the deputies at court, the whole sentence is revoked, and the whole Board are corrected for it, so that very few have occasion to appeal to court, which they may do if they are aggrieved; and if an appeal is made on ill grounds, the appellant is chastised, which just rigour hinders many tedious suits that arise where there are no penalties affixed to such faults.

The judges have a particular garb of their own. Their hair being permitted to grow long, is tied on the top of their heads with cotton ribbon wrapped about it, and it stands upright in the form of a sharp pyramid. Their coat is of thin betella, so that their skin is easily seen through it. About their loins they have a large lungee or scarf, as all other Peguers have, that reaches to their ankles, and against the navel a round bundle made of their lungee, as big as a child's head, but stockings and shoes are not used in Pegu (Hamilton, op. cit., in Pinkerton, op. cit., VIII., p. 424).
APPENDIX VI

HAMILTON'S OBSERVATIONS ON THE SUBJECT OF THE ROYAL RECEPTION OF AMBASSADORS ATAVA

The King's palace at Ava is very large, built of stone, and has four gates for its conveniences. Ambassadors enter at the east gate, which is called the Golden Gate, because all ambassadors make their way to him by presents. . . .

When an ambassador is admitted to audience in the palace, he is attended by a large troop of guards, with trumpets sounding, and heralds proclaiming the honour the ambassador is about to receive, in going to see the glory of the earth, His Majesty's own sweet face; the ambassador is attended with the master of the ceremonies, who instructs him to kneel three times in his way thither, and continue so with his hands over his head, till a proclamation is read before he dare rise. Some of his elephants are instructed to fall on their belly when the King passes by them. This relation I had from one Mr. Roger Alison, who had been twice ambassador from the governor of Fort St. George, or his agents at Syran, to the court of Ava (Hamilton, op. cit., in Pinkerton, op. cit., VIII., p. 423).
APPENDIX VII

HAMilton's observations on the subject of king saner's titles

His subjects, if they may be so called, treat him with fulsome adulation. When they speak or write to him they call him their god (or in their language Kiack), and in his letters to foreign princes, he assumes the title of King of Kings, to whom all other Kings ought to be subject, as being near kinsman and friend to all the gods in heaven and on earth, and by their friendship to him all animals are fed and preserved, and the seasons of the year are regularly kept: the sun is his brother, and the moon and stars are his near relations, Lord over the floods and ebbing of the sea; and after all his lofty epithets and hyperboles, he descends to be King of the white elephant, and of twenty-four white somereroes or umbrellas. These two last he may indeed claim with some show of justice, for I have seen elephants of a light yellow both in Fëgu and Siam, but who ought to be called their lord is a question not yet decided; and as King of the twenty four somereroes, I believe few Kings will care to dispute that glorious title with him, for those somereroes are only common China umbrellas, covered over with thin Chormandel beteelas, and their canes lackered and gilded; and because his own subjects dare not use any such umbrellas, he wisely lays his imperial commands on all other Kings to forbear wearing of them when they go abroad (Hamilton, op. cit., in Pinkerton, op. cit., VIII., pp. 422-3).
APPENDIX VIII

JOHN UNDERWOOD'S ACCOUNT OF THE SYRIAM MURDERS,
1720

("Madras Public Proceedings," 20th April, 1721)

The Certificate and Declaration of John Underwood

I, JOHN UNDERWOOD, do hereby declare that on the 28th day of October last there were five Europeans and myself went to see the Moors Feast at Syrain in Pegu and when we came into the Moors street, we saw nobody coming near us only—as usuall at their Feast—the People were dancing round a Fire. As we were going to their Church, Cap't. Heron's & Zechary's Lascars came privately into the road way and stopt our Lascars from going to the Church; and one of Zechary's or Cap't. Heron's Lascars, having a large Bamboo with a Torch at each end, swung it up and down so that the fire fell amongst the Lascars whereupon they fell to blows, and the Lascars of the Lusitanias beat them and went to the Church, and when they went they danced and sung as usuall at such time, and the whole disturbance seem'd at an end. But presently after, Zechary came on horseback and whip't the people as they passed, and turn'd back again and did the same. The third time riding thro' again, he and his horse fell down, and I went to assist him; but he took me by the Collar, and at the same time an Armenian broke my head. I asked Zechary what he designed to do with me. He made me no answer, but said to his Lascars—in their language—La Mar Banchut, and they knocked me down twice. And after that the third time they knocked me down again, and kept me down till they thought I was dead. Whilst they beat me, I begg'd and desired them to leave of both in the Moors & Portuguese Languages; but it was in vain, for they abused me so long that they thought I was dead. And when they thought I was dead, one Man call'd out Basta Basta Churda, and then they began to leave me, but as they passed they struck at me. At last there was no more than two left, who stood by me; at which time Mr. Wankford happening to pass by me and ask'd, Whose that, Underwood? I told him there was all that was left of me, for I was almost dead. The two Fellows, that stood by me, cry'd out and call'd, Duserer Wollom hy, Duserer Wollom hy. They then collected themselves together & fell beating of Mr. Wankford, he all the time cryng out, Mutt Mar, Mutt Mar; but they did not
regard his entreatys, but continued beating him. At that time
Zechary cry'd out, Mar Morter, Mar Morter, and Mr. Wankford was
kill'd in half a moment's time. As soon as they had despatched him,
the Gunner and Mr. Orme's Steward running along, they left Mr.
Wankford, and follow'd Mr. Orme's Gunner and Steward, crying
out, La Mar banchute. At that time there was a man came to me
& bid me get up. But I told I could not, neither was I able. So
he & another carry'd me to the same place where Mr. Wankford
lay, which was four or five yards from me, and then they left me.
I saw the Gunner the second time come running, being pursued by
the Lascars. In the mean while I roll'd myself in Mr. Wankford's
blood to make my cloaths bloody. But the Lascars came and felt
of my cloaths, to see if I was bloody, and went unto the Moon light
and looked at their fingers, so that they pass'd me, calling me names
At last Zechary's son with six or seven Lascars came to me, holding
the point of his creese or dagger close to me, and look'd me in the
Face; and calling me many names, he left me. After he was gone,
a Portugueze and one of the Country People carry'd me to Mr.
Orme's house. And I do hereby declare what I have here writ is
true, and to the truth of which I am ready to swear, Witness my
hand this twenty second day of December Anno Domini One thousand
seven hundred and twenty one.

JOHN UNDERWOOD.

Jurat, coram me
20 April 1721,
Francis Hastings.
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