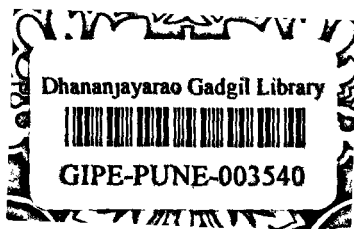


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BY  
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## PREFACE

I OFFER my thanks to several friends who have been kind enough to read the proofs of this book; and to send me corrections and suggestions; among whom will mention Professors John Adams and J. H. Muhead, Dr. A. Wolf, and Messrs. W. H. Winch, Sidney Webb, L. Pearsall Smith, and A. E. Zimmern. It is for their sake, rather more necessary than usual to me to add that some statements still remain in the text which one or more of them would have desired to see omitted or differently expressed.

I have attempted in the footnotes to indicate those writers whose books I have used. But I should like to record here my special obligation to Professor William James's *Principles of Psychology*, which gave me, a good many years ago, the conscious desire to think psychologically about my work as politician and teacher.

I have been sometimes asked to recommend a list of books on the psychology of politics. I believe that at the present stage of the science, a politician will gain more from reading, in the light of his own experience, those treatises on psychology which have been written without special reference to politics, than by beginning with the literature of applied political psychol

But readers who are not politicians will find particular points dealt with in the works of the late Monsieur G. Tarde, especially *L'Opinion et la Foule* and *Les Lois de l'Imitation* and in the books quoted in the course of an interesting article on 'Herd Instinct,' by Mr. W. Frotty in the *Sociological Review* for July 1908. The political psychology of the poorer inhabitants of a great city is considered from an individual and fascinating point of view by Miss Jane Addams (of Chicago) in her *Democracy and Social Ethics*.

GRAHAM WALLAS.

## PREFACE TO THE SECOND EDITION

I HAVE made hardly any changes in the book as it first appeared, beyond the correction of a few verbal slips. The important political developments which have occurred during the last eighteen months in the English Parliament, in Turkey, Persia, and India, and in Germany, have not altered my conclusions as to the psychological problems raised by modern forms of government; and it would involve an impossible and undesirable amount of rewriting to substitute 'up-to-date' illustrations for those which I drew from the current events of 1907 and 1908. I should desire to add to the books recommended above Mr. W. M'Dougall's *Social Psychology*, with special reference to his analysis of Instinct.

G. W.

LONDON SCHOOL OF ECONOMICS AND POLITICAL SCIENCE,  
CLARE MARKET, LONDON, W.C.,  
30th, December 1909.

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