

Motor Trucks Set New Records First Half 1937

		Factory Sales (U. S. & Canada)		Retail Sales (United States)
New Record	(6 Months 1937)	533,639	(6 Months 1937)	370,585
Old Record	(6 Months 1936)	488,261	(6 Months 1936)	341,638
Per cent Increase		9.0%		8.0%

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1936 in the Motor Truck Industry

Factory Sales (United States and Canada)	818,377
Wholesale Value	\$481,961,420
Capital Invested in Truck Factories (Net Tangible Assets, Not Including Parts, Body and Tire Makers)	\$338,435,000
Foreign Sales of American Trucks	168,380
Registrations	4,023,606
Motor Trucks on Farms (Estimated)	1,070,000
Special Motor Truck Taxes	\$383,563,000
Truck Drivers Employed	3,102,265
Number of Fleet Owners of 5 or More Trucks	29,521

Purchaser Gets 3 Trucks Today For Price of One in 1906

Based on Weighted Average Wholesale Prices

Year	Number Units	Wholesale Value	Average Value per Veh.	% Decrease From 1906 Val. per Veh.
1906	500	\$ 1,050,000	\$2,100	.....
1916	92,130	161,000,000	1,747	16.8
1926	556,818	468,752,769	842	59.8
1936	818,377	481,961,420	587	72.1

Production, Value and Registrations

Year	PRODUCTION			REGISTRATIONS	
	Number †	Value †	% Change in Output*	Number	% Change*
§1904	411	\$946,947	.....	410	.....
1905	450	970,000	9.4%	600	46%
1906	500	1,050,000	11.1%	1,100	83%
1907	700	1,360,000	40.0%	1,700	55%
1908	1,500	2,550,000	114.2%	3,100	82%
§1909	3,255	5,230,023	116.3%	6,050	95%
1910	6,000	9,660,000	84.3%	10,000	65%
1911	10,681	21,000,000	78.0%	20,000	100%
1912	22,000	43,000,000	105.9%	41,400	107%
1913	23,500	44,000,000	6.8%	63,800	54%
§1914	25,375	45,098,464	7.9%	85,600	34%
1915	74,000	125,800,000	191.6%	136,000	59%
1916	92,130	161,000,000	24.5%	215,000	58%
1917	128,157	220,982,668	39.1%	326,000	52%
1918	227,250	434,168,992	77.3%	525,000	61%
1919	275,943	423,326,621	21.4%	794,372	51%
1920	321,789	423,249,410	16.6%	1,006,082	27%
†1921	164,304	169,914,098	-50.5%	1,117,100	11%
†1922	277,140	231,282,063	68.6%	1,375,725	23%
†1923	426,505	317,478,940	53.9%	1,612,569	17%
†1924	434,140	326,706,496	1.8%	2,134,724	32%
†1925	557,056	470,634,763	28.3%	2,440,854	14%
†1926	556,818	468,752,769	-0.04%	2,764,222	13%
†1927	497,020	435,072,641	-10.7%	2,914,019	5%
†1928	588,983	459,045,380	18.5%	3,113,999	7%
†1929	826,817	595,504,039	40.4%	3,379,854	8%
†1930	599,991	405,949,915	-27.4%	3,486,019	3%
†1931	434,176	272,748,305	-27.6%	3,466,571	-0.6%
†1932	245,282	142,264,003	-43.5%	3,229,315	-7%
†1933	358,548	192,131,509	46.2%	3,227,357	-0.6%
†1934	599,397	332,913,985	67.2%	3,419,254	5.9%
†1935	732,005	399,211,522	22.2%	3,647,474	6.7%
†1936	818,377	481,961,420	11.8%	4,023,606	10.3%

Note: Foreign assemblies of parts made in U. S. but assembled abroad are included in this table.

† Figures for 1921 to date are "factory sales" for U. S. plants and "production for Canadian plants."

§ From United States Census reports, 1900 for fiscal year ended June 30, 1900.

† A substantial portion of the number of trucks reported comprise chassis only without body, hence the value of bodies for these chassis are not included. * (—) means decrease.

Selected Financial and Operating Data on Highway Enterprises of Railroads

(Including Direct and Indirect Operations)

(From Report, as of May 1, 1936, of Bureau of Statistics, Interstate Commerce Commission)

	Bus Companies	Truck Companies	Unclassified Companies	TOTAL
Plant and Equipment.....	\$49,186,685	\$8,828,668	\$1,216,375	\$59,231,728
Total Assets.....	73,759,263	14,050,961	1,697,884	89,508,108
Capital Stock.....	31,165,038	4,917,747	848,656	36,931,441
Long Term Debt and Advances	23,072,927	993,293	261,653	24,327,873
Accrued Depreciation.....	19,272,977	3,849,345	639,917	23,762,239
Corporate Surplus.....	d-10,424,801	1,509,957	d-221,598	d-9,136,442
Operating Revenues.....	52,904,587	19,579,345	998,862	73,482,794
Operating Expenses.....	41,652,893	18,063,240	1,057,005	60,773,138
Taxes.....	3,235,216	357,352	14,897	3,607,465
Interest Deductions.....	570,434	43,406	6,642	620,482
Net Income.....	7,491,268	1,169,030	d-67,235	8,593,063
Dividends Declared.....	5,490,486	914,166	.....	6,404,652

d—Deficit or other Reverse Item.

Income

Name of District	Dividends or Interest	Repay-ments of Advances	Other ¹	Advances Made by Reporting Railway	Other Expenditures or Obligations Incurred by Reporting Railway ²
All districts—total.....	\$3,530,899	\$328,704	\$1,124,175	\$2,541,901	\$4,440,709
Bus companies.....	3,440,540	305,321	631,515	1,907,973	1,172,266
Truck companies.....	84,083	23,383	295,228	619,257	3,187,518
Unclassified companies.....	6,276	.....	197,432	14,671	80,925
Eastern district—total.....	2,053,343	35,484	676,608	632,200	3,193,916
Bus companies.....	1,976,199	17,913	284,808	476,669	726,306
Truck companies.....	70,868	17,571	194,368	155,520	2,386,732
Unclassified companies.....	6,276	.....	197,432	11	80,878
Southern district—total.....	73,500	8,200	29,221	23,239	15,903
Bus companies.....	73,500	3,200	21,147	1,510	3,120
Truck companies.....	.....	5,000	8,074	21,729	12,783
Unclassified companies.....	.....	.....	.....	.....	.....
Western district—total.....	1,404,056	285,020	418,346	1,886,462	1,230,890
Bus companies.....	1,390,841	284,208	325,560	1,429,794	442,840
Truck companies.....	13,215	812	92,786	442,008	788,003
Unclassified companies.....	.....	.....	.....	14,660	47

¹—Includes such income as rents for the use of facilities of, and services furnished by the reporting railway.

²—Includes payments by reporting railway to highway enterprise for services rendered by the latter such as pick-up and delivery, line haul of freight, etc.

Amount of Capitalization (Including Advances)

Name of District	Stocks Amount (Par Value)	Bonds and Notes Amount (Par Value)	Advances and Other Obligations Amount
All districts—total.....	\$25,113,495	\$7,478,017	\$10,517,849
Bus companies.....	20,126,888	7,161,067	9,103,845
Truck companies.....	4,149,601	190,450	1,259,840
Unclassified companies.....	837,006	126,500	154,164
Eastern district—total.....	12,681,201	5,374,950	2,031,425
Bus companies.....	9,945,400	5,204,500	1,402,074
Truck companies.....	1,988,801	170,450	491,850
Unclassified companies.....	747,000	.....	137,501
Southern district—total.....	439,700	172,476	5,524
Bus companies.....	334,000	.....	44,905
Truck companies.....	96,000	.....	126,329
Unclassified companies.....	9,700	.....	1,242
Western district—total.....	11,992,594	2,103,067	8,313,948
Bus companies.....	9,847,488	1,956,567	7,656,866
Truck companies.....	2,064,800	20,000	641,661
Unclassified companies.....	80,306	126,500	15,421

Nature and Extent of Highway Operations

Line Haul Operations	Tons of Freight Handled	No. of Passengers Carried	Tons of Freight Handled in Local Drayage Operations
All districts—total.....	2,619,786	107,727,485	1,973,513
Bus companies.....	446,482	104,492,038	40,429
Truck companies.....	2,064,330	2,240,963	1,933,084
Unclassified companies.....	108,974	994,484	.....
Eastern district—total.....	2,146,456	68,411,565	1,506,720
Bus companies.....	378,346	65,344,607	18,400
Truck companies.....	1,659,729	2,076,538	1,488,320
Unclassified companies.....	108,381	990,420	.....
Southern district—total.....	5,524	898,168	27,766
Bus companies.....	8	851,421	.....
Truck companies.....	5,516	46,747	27,766
Unclassified companies.....	.....	.....	.....
Western district—total.....	467,806	38,417,752	439,027
Bus companies.....	68,128	38,296,010	22,029
Truck companies.....	399,085	117,678	416,998
Unclassified companies.....	593	4,064	.....

\$338,435,000 Invested in Motor Truck Manufacturing*

Year		Year	
1925	\$384,738,748	1931	\$380,600,000
1926	442,908,566	1932	371,300,000
1927	436,668,548	1933	336,418,000
1928	387,289,301	1934	322,918,000
1929	437,972,847	1935	304,469,000
1930	438,532,580	1936	338,435,000

*The above figures represent net tangible assets of motor vehicle manufacturing plants located in United States, and do not include parts, accessory, body and tire manufacturers.

\$5,822,930 Estimated Taxes on Motor Truck Retail Sales

State	New Trucks	State	New Trucks
Arizona	\$ 65,600	Missouri	\$ 188,200
Arkansas	177,200	New Mexico	85,000
California	943,800	North Carolina	400,500
Colorado	169,400	North Dakota	50,120
Florida	44,000	Ohio	842,400
Idaho	83,600	Oklahoma	101,550
Illinois	872,400	South Dakota	55,400
Indiana	187,300	Utah	66,800
Iowa	242,600	Washington	199,200
Louisiana	32,780	West Virginia	171,600
Michigan	696,900	Wyoming	49,680
Mississippi	96,900	Total	\$5,822,930

The above figures were not furnished by the states, but indicate the probable revenue collected by each state having retail sales taxes by applying its rate of tax to the estimated retail volume of sales. The data for "New Trucks" was obtained by multiplying each state's new truck registrations by an estimated average unit value.

Number and Wholesale Value of Canadian Truck Production

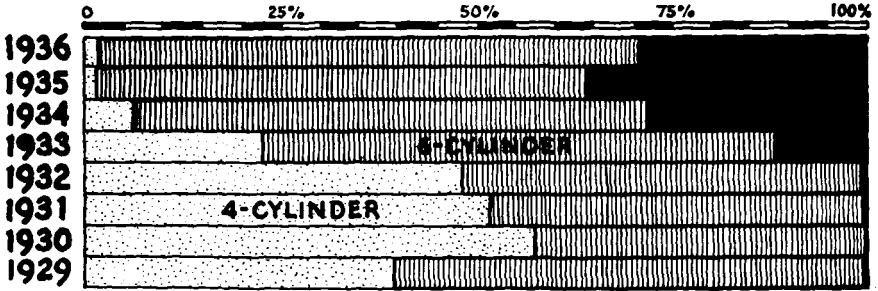
(Figures from Annual Report of Dominion Bureau of Statistics, Ottawa, Canada)

Year	Number	Value	Year	Number	Value
1921	5,148	\$3,843,288	1929	59,318	\$29,474,395
1922	8,169	5,232,405	1930	32,035	16,513,225
1923	19,226	8,941,011	1931	17,487	10,330,763
1924	18,043	8,125,916	1932	10,095	6,070,667
1925	26,397	12,234,486	1933	12,003	6,062,195
1926	37,840	16,629,334	1934	24,205	12,770,318
1927	32,633	14,942,017	1935	37,315	19,803,771
1928	44,206	21,913,122	1936	33,790	19,140,946



Factory Sales of Motor Trucks by Cylinders

U. S. and Canada



	4 cyl.	6 cyl.	8 cyl.	Total		4 cyl.	6 cyl.	8 cyl.	Total
1929	39.6%	60.2%	.2%	100%	1933	22.8%	65.8%	11.4%	100%
1930	57.8%	42.1%	.1%	100%	1934	6.3%	65.6%	28.1%	100%
1931	51.9%	47.9%	.2%	100%	1935	1.3%	62.9%	35.8%	100%
1932	48.2%	51.1%	.7%	100%	1936	1.7%	69.6%	28.7%	100%

Foreign Sales of American Motor Trucks

Year	U. S.			Year	U. S.		
	Exports Inc. Foreign Assemblies*	Canadian Output	Total Trucks		Exports Inc. Foreign Assemblies*	Canadian Output	Total Trucks
1925	112,594	26,397	138,991	1931	107,509	17,528	125,037
1926	104,309	39,871	144,180	1932	47,350	10,095	57,445
1927	137,509	32,227	169,736	1933	78,428	12,003	90,431
1928	163,919	45,641	209,560	1934	126,366	24,205	150,571
1929	283,132	55,797	338,929	1935	124,474	37,315	161,789
1930	157,951	28,750	186,701	1936	134,590	33,790	168,380

* Includes number of vehicles assembled abroad from parts produced in the United States. These foreign assemblies are also included in the factory sales figures compiled by the U. S. Census Bureau.

20.6% of American Trucks Sold Outside United States

1921	10.7%	1925	24.9%	1929	40.9%	1933	25.2%
1922	10.6%	1926	25.8%	1930	31.0%	1934	25.1%
1923	18.1%	1927	34.1%	1931	28.8%	1935	22.1%
1924	21.5%	1928	35.5%	1932	23.4%	1936	20.6%

Value of Motor Truck Exports — U. S. and Canada

	1932	1933	1934	1935	1936
United States*	\$12,210,841	\$20,691,338	\$45,125,359	\$51,995,938	\$56,765,713
Canada	963,295	1,693,070	4,215,429	6,082,846	4,904,102

* Includes shipments to non-contiguous territories.

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