### DEPARTMENT OF OVERSEAS TRADE.

# REPORT

ON

# SOME ASPECTS OF BRITISH TRADE

IN

# INDIA

During the Fiscal Year, April 1st, 1923, to March 31st, 1924. Revised to June, 1924

BY

MR. THOMAS M. AINSCOUGH, O.B.E., M.Com., F.R.G.S., (H.M. Senior Trade Commissioner in India and Ceylon.)



# LONDON: PUBLISHED BY HIS MAJESTY'S STATIONERY OFFICE.

To be purchased directly from H.M. STATIONERY OFFICE at the following addresses
Adastral House, Kingsway, London, W.O. 2; 28. Abingdon Street, London, S.W. 1;
York Street, Manchester; 1. St. Andrew's Orescent, Cardiff;
or 120, George Street, Edinburgh;
or through any Bookseller.

1924.

Price 3s. Net.

### DEPARTMENT OF OVERSEAS ·TRADE.

### COMMERCIAL REPRESENTATION BOARD.

To foster British overseas trade, the Department has developed and controls the following Services of Commercial Intelligence Officers:—

### I IN THE EMPIRE.

The Trade Commissioner and Imperial Trade Correspondent Services.

At the present time there are 13 Trade Commissioners' offices. These are situated, four in Canada (Montreal, Toronto, Vancouver, Winnipeg); two in South Africa (Johannesburg, Cape Town); two in Australia (Melbourne, Sydney); two in India (Calcutta and Bombay—to cover also Ceylon); and one each in New Zealand (Wellington), British East Africa (Nairobi) and British West Indies (Trinidad).

The Trade Commissioners in the Dominions have the assistance of Imperial Trade Correspondents at a number of important centres.

In various parts of the Empire in which at present there are no commissioners, there are correspondents with whom the Department deals direct.

The Department is represented in India by Mr. T. Ainscough, O.B.E., H.M. Senior Trade Commissioner; Mr. W. D. Montgomery Clark, H.M. Trade Commissioner, Calcuta; and Major R. W. Clarke, H.M. Trade Commissioner, Bombay.

### 2. In FOREIGN COUNTRIES.

# (a) The Commercial Diplomatic Service attached to the British Diplomatic Missions.

This service consists of between thirty and forty posts in all, and the officers of the service are stationed in all the more important foreign markets of the world. The members of the Commercial Diplomatic Service are styled "Commercial Counsellors" in the highest grade, and "Commercial Secretaries" in the three lower grades. They are members of the staff of the British Embassy or Legation in which they serve.

The Commercial Diplomatic Officer has general supervision over the commercial work of the consular officers in his area, and, with the cooperation of these two services, a complete network of Government commercial representatives is thrown over foreign countries.

### (b) The British Consular Service.

This service has been re-organised. Particular attention has been given to the commercial side of consular work.

Members of British firms are urged to call upon the Department's representative abroad when they visit an overseas country. It is also important that they should make a point of their representatives abroad keeping in close touch with the Department's officers.

A handbook giving fuller details of the overseas organization of the Department can be obtained on application at the Department of Overseas Trade, 35, Old Queen Street, S.W.1.

#### NOTE.

It should be understood that the views expressed in annual reports are the views of the officers themselves, and are not necessarily in all respects the views of the Department.

# PREFATORY TABLES.

NOTE.—The author desires to express his indebtedness to the Director of Statistics for the particulars given in these tables.

### I.—TRADE DISTRIBUTION: PRINCIPAL ARTICLES.

TABLE SHOWING VARIATIONS IN THE SHARES OF THE PRINCIPAL ARTICLES IN THE IMPORT AND EXPORT TRADE OF BRITISH INDIA DURING THE LAST THREE YEARS, AS COMPARED WITH AVERAGES OF THE PRE-WAR AND WAR PERIODS.

### IMPORTS (in percentages).

			1914-19. Average,	1921–22.	1 <b>922–2</b> 3.	1923-24
Cotton Manufacture	s .,	36	35	21	30	30
Iron and Steel		7	6	8	8	8
Machinery			4	13	10	8
Sugar		9	10	110	6.	7
Railway Plant		4	5	7	5	5
Hardware		2	2	2	2	2
Mineral Oil		3	3	3	3	4
Silk		• •	2	2	2	2
Other articles		32	- 33	34	34	34

### EXPORTS (in percentages).

			1914–19. Average.	1921–22.	1922–23.	1923-24
Jute, raw and manufatures		19	25	24	20	18
tures		15	16	19	29	32
Food-grains		21	17	19 5	13	15
Seeds		11	6	8	9	9
Tea		6 '	8	7	7	9
Hides and skins		7	8 8	12	4 -	4
Other articles	• •	21	20	25	18	13

# II.—TRADE DISTRIBUTION: PRINCIPAL COUNTRIES.

TABLE SHOWING VARIATIONS IN THE SHARE OF THE PRINCIPAL COUNTRIES IN THE IMPORT AND EXPORT TRADE OF BRITISH INDIA DURING THE LAST THREE YEARS, AS COMPARED WITH AVERAGES OF THE PRE-WAR AND WAR PERIODS.

IMPORTS (in percentages).

		1914–19, Average.		1922–23.	1923-24
United Kingdom	63	56	57	60	58
Empire	7	9	10	7	7
United States of America	3	7	8	6	6
Japan	2	10	5	6	6
Java	1 6	8	9	6	6
Germany	6	1	3	5	5
Other Foreign Countries	13	9	8	10 -	12

Note.—Imports from Germany during the quinquennium, 1914-19 consisted mostly of receipts in the early part of the official year 1914-15, and the residue of cargoes of prize vessels imported during the war period.

EXPORTS (in percentages).

		1914–19. Average.		1922–23.	1923-24
United Kingdom	25	31	20	23	25
Other parts of the British Empire	17	21	21	18	14
United States of America	7	12	10	11	9 14
Japan	1 = 2	11	16	13	14
France		4	4	5	5
Germany		1	7	7	7
Other Foreign countries	27	20	22	23	26

Note.—Exports to Germany during the quinquennium 1914-19 were confined to the early part of the official year 1914-15.

# TABLE OF CONTENTS.

# PREFATORY TABLES.

TATISTICS OF VARIATION IN SHARES OF PRINCIPAL ARTICLES		Pac
IMPORT AND EXPORT AND OF PRINCIPAL COUNTRIES	OF	
Opening the December 1014 04	OF	
ORIGIN AND DESTINATION, 1914-24	* *	
•		
CHAPTER I.		
NERAL REVIEW OF THE PERIOD:		
The Outlook in the Import Trade		
Effects of Political Feeling on British Economic Interests		
General position of British Trade in India		
The Balance of Trade		
The Budget, 1924-25		
Removal of Duty on Sulphur		
Joint Stock Companies  Flotations		
Flotations		
Liquidations		
Liquidations The Trade Facilities Act and India	,- ,	
Security Printing	• •	
Important Irrigation Works under Construction—	• •	
The Sarda Canal and Sarda Kicha Feeder		
The Sutlej Valley Project		-
Use of Mechanical Excavators	••	
The Lloyd (Sukkur) Barrage and Canals Project	• •	
`A` 15	* *	
The constant and a	• •	
Trial and Trial to the second of the second	• •	
Future of Port of Karachi	• •	
Future of Port of Karachi	• •	
Present Harbour Facilities	• •	
Port Improvement Scheme	• •	
The New Howrah Bridge	• •	
The Indian Mercantile Marine Committee— .		
Training of Indian Executive Officers		
Training of Indian Marine Engineers	• •	
Measures for Shipbuilding in India	• •	
Development of Mercantile Marine		
Winute of Dissent		•
The Civil Justice Committee		
The Census of 1921—		
Industries	- +	4
Census of Power	• •	i
Humidification in Indian Cotton Mills—		
Conclusions	• •	
Recommendations	• •	
Wages and Hours of Labour in Bombay Cotton Mill Industry	ÿ	į
Working Class Budget in Bombay	* *	
Workmen's Compensation Act, 1923	* 4	į
(B 41/1159)Q	A	3

#### CHAPTER II. Note on the Development of Purchases in India by the Indian Stores Department and its bearing on the Position of BRITISH MANUFACTURES, TOGETHER WITH A COMMENTARY ON THE REVISED STORES RULES. PAGE. The Indian Stores Department in 1922-60 Genesis of the Department ... Functions of the Department 62 . . 63 Activities of the Department . . 63 Other Government Purchasing Departments in India ... 64 . . - -65 • • • • Report of the Railway Industries Committee The Committee and the Stores Rules 65 . . . . - + 68 Promulgation of the Revised Stores Rules-Note on the Revised Rules, with special reference to their bearing on the representation in India of British Manu-69 70 Purchase of Articles not manufactured in India CHAPTER III. GROWTH OF THE DEMAND FOR A REVISION OF INDIA'S FISCAL POLICY AND THE ACCEPTANCE BY THE GOVERNMENT OF India of the Policy of Discriminating Protection :— Report of the Fiscal Commission— 78 Summary of Recommendations . . The Commission and Imperial Preference 79 . . Reception of the Report ... Government's Attitude ... 81 . . . . 81 . . . . Acceptance by the Government of Discriminating Protec-82 86 Appointment of the Tariff Board CHAPTER IV. THE STEEL INDUSTRY (PROTECTION) ACT, 1924, AND ITS PROBABLE EFFECTS ON BRITISH STEEL EXPORTS :-Summary of Tariff Board's Conclusions ... 88 Analysis of Protection granted under each head-Structural Shapes 90 . -• • Plates 90 • • . . . . . . • • . . Bars and Rods ... ... • • . . 90 • • . . - • Black Sheets 90 • • . . . . 91 • • \* \* ٠. Steel Railway Track Material 91 . . • • Wrought Iron ... 92 • • • • Iron, Angle, Channel and Tee, etc. .. 92 . . Fabricated Steel 1 ... .. .. 93 . . ٠. Steel Wagons ... 93 . . . . •• Tinplates 94 • • . . . . ٠. . . Steel Wire \*\*\* . . 94 . . • • • • . . Wire Nails •• 95 . . ٠. ٠. •• • Agricultural Implements 95 . . ٠, ٠. . . Other features of the Act ... 95 . . . . Reception of the Act in the Legislature .. 97 ٠. Subsidiary Industries to Steel Industry— Locomotive Building .. 98 . . . . Steel Castings ... • • 99 \* \* ٠. . . • • . . Enamelled Ware . . . . 100 . . Estimated Effect of the Steel Industry Protection Bill on British Exports ... . . 101

### CHAPTER V.

Detailed Examination of the leading Import Trades, during the Fiscal Years April 1st to March 31st, 1922–23, and 1923–24:—

nufactured and Mainly	Manui	factur	ed :	Goods	<b>:</b>		
Cotton Toutiles			-		-	]	PAG
Yarns						• •	1(
Yarns Piece Goods							Î(
Italian Competition		••			• • •	.,	1
Shares of principal Con	mnetit	OTE	• •	• •	••	••	1
						• • •	
Indian Mill Competition Present position of Pie	ne Ca	ode Ma	elra		- •	• • •	11
Raw Cotton	<i></i> 000	Jus Ma	I BUC				1
Raw Cotton	5.5	* *		• •	• •		1
Cotton Sewing Thread Flax Manufactures	• •	* *	• •	• •	••		1
Jute Manufactures	• •	• •	* •	• •	* *	• •	12
Silk Manufactures	••	• •	••	• •		••	
Woollen Manufactures—	9°#	• •	• •	• •	• •	• •	13
Woollen Manufactures—							4.
Woollen Piece Goods Woollen Shawis		• • •	• •	4 #		. • •	13
Woollen Shawis	• •	••	• .•		• •		13
carpets and Kugs	• •		• •		.* * .	• •	12
Machinery and Millwork Iron and Steel	* *	• •					1:
Iron and Steel	Å 11 ozra	• •		• •	• •		. 18
Aluminium				* *	•••		1:
Diass, Divince and Summar	nuoys		• -		• •	• •	1:
Copper	• •					• •	1:
			r' *	1 14			1:
Railway Plant and Rolling	Stock					* *	1
					• •		1:
Motor Vehicles Provisions				• •			1.
Lignors	••		., .				14
Liquors Paper and Pasteboard	••	••		• •	• •		14
Chemicals and Chemical Pr	·· enorst	ione		• •			14
Dyeing and Tanning Subst	opara.	ions			••	• •	14
Paints and Painters' Mater			A) -	• •	••	••	14
			ě. •		• •	* *	15
Drugs and Medicines	••						1
Apparei	• •	••	* *	• •	** ~		16
Hosiery Haberdashery and Milliner Boots and Shoes	• •	* *	• •	• •	••	• •	
Haberdashery and Milliner	ÿ	• •	4 •	• •	• •		16
					• •		15
Leather	• •			* 4	• •	••	15
Belting for Machinery Bobbins	* •	• •	• •	. • •	••	••	1
Bobbins		• •	<i>i</i> .	* *			16
Books and Printed Matter	• •	• •	• •		, • •	* *	15
Stationery			• •		• •	• •	15
Tobacco	• •			* *	• •		15
		4 3					15
Instruments, Apparatus, A	ppliane	es, etc			• •		15
Earthenware and Porcelain				4 1	• •	• •	15
Glass and Glassware		• •	• =	• •			15
At the second se							16
Building and Engineering M		Is		• •			16
Hardware—		-	• •				
Agricultural Implemen	ta						16
Galvanized Iron or Tin	ned R		• •				16
Builders' Hardware							16
						- •	16
Enamelled Ironware .		- •	• •	• •			16
		• •	• •	• •		**	16
Implements and Tools.		* *	• •	<i>*</i> *	• •	• •	
(B 41/1159)Q						A 4	ŀ

Chapter V-Hardware-	continued.					$\mathbf{P}_{i}$	AGE.
	1 .		_				165
7		••					165
Metal Lamps Safes, Stoves ar	d Cutlery		7.7	b ¥		• •	165
Polishes	1	• •				d =	166
Arms, Ammunition	and Militar	y Stores	3	• •	* \$	•••	166
Brushes and Brooms	5 %	• • • •	••		* •	• • •	167
Toys and Sports Re	quisites	* *	• •	• •			167
			14.9	• •		* =	168
Umbrell <b>as</b>		• •				• •	168
Jewellery and Plate	of Gold an	d Silver	• • •	• •			169
Electro-plated Ware	: }	• •		• •			169 169
Carriages and Carts	- <b>3</b> , • • ;	* *	• '•	* *	• •		169
	الخالج الجالج		• •	* *	- •	• `=	169
Furniture and Cabin		• •	■ <b>■</b> '	• •	• •	• •	170
		• •	• •	• •	* *	• •	170
Packing				• • •	. • •	• • •	170
Toilet	¥	-'**	• •	• -	• • •	* ×	170
Articles by Post	••		<b>6.</b> *	• •	• •	***	***
Raw and Semi-Manuf	actored A	rticles	·	. *			
		I CICIOS	•				171
Coal, Coke, etc.	:		• •	• •	<i>i</i> •	>	171
Mineral Oils	• •			• •		• •	172
	• •	* -	• •	· ·		•	173
Sugar	••	• •	• •	- •		• •	174
Parts of Ships	A-4 T +	• •	• •	• •	4 +	• •	47%
						5	
	SUPPI	EMEN	JT.				
	20						
_	1						105
Імро	RT TRADE			1924.		•	175
Імро	RT TRADE			1924.		•	175
Імро		TO JUN	NE 30,	1924.		•	175
	APPE	TO JUN	NE 30,			•	175
I.—Speech of Sir	APPE Basil Blac	TO JUN NDICE kett, I	NE 30,		æ Mer	nber	,
	APPE Basil Blac	TO JUN NDICE kett, I	NE 30,	Financ	æ Mer		175 181
I.—Speech of Sir (Stabilization	APPE Basil Blac n of Rupee)	TO JUN NDICE kett, I	ES. C.C.B.,	Financ	• •		,
I.—Speech of Sir (Stabilization II.—(A) Total Over	APPE Basil Blac n of Rupee) seas Trade	NDICE	ES. C.C.B., a by Co	Financ	* *	* *	181
I.—Speech of Sir (Stabilization	APPE Basil Blac n of Rupee) seas Trade	NDICE	ES. C.C.B., a by Co	Financ	* *	* *	181
I.—Speech of Sir (Stabilization II.—(A) Total Over (B) Analysis of Countries	APPE Basil Blac n of Rupee) seas Trade f Chief Ite	NDICE kett, I of India ms of	K.C.B., a by Co	Finance untries ts from	rin	cipal	181 188
I.—Speech of Sir (Stabilization II.—(A) Total Overs (B) Analysis of Countries III.—Value of Princi	APPE Basil Blace of Rupee) seas Trade f Chief Ite pal Articles	NDICE kett, I of India ms of Impor	S. C.B., a by Co Imported into	Finance untries ts from	rin	cipal	181 188 189
I.—Speech of Sir (Stabilization II.—(A) Total Overs (B) Analysis of Countries III.—Value of Princi (A) Britisl	APPE Basil Blace of Rupee) seas Trade f Chief Ite  pal Articles h Empire	NDICE kett, I of India ms of	K.C.B., a by Co	Finance untries ts from	rin	cipal	181 188 189
I.—Speech of Sir (Stabilization II.—(A) Total Overs (B) Analysis of Countries III.—Value of Princi (A) British (B) Italy	APPE Basil Blace of Rupee) seas Trade f Chief Ite pal Articles h Empire	NDICE kett, I of India ms of Impor	S. C.B., a by Co Imported into	Finance untries ts from	rin	cipal	181 188 189
I.—Speech of Sir (Stabilization II.—(A) Total Overs (B) Analysis of Countries III.—Value of Princi (A) British (B) Italy (C) Belgin	APPE Basil Blace of Rupee) seas Trade f Chief Ite pal Articles h Empire	NDICE kett, I of India ms of Impor	S. C.B., a by Co Imported into	Finance untries ts from	rin	cipal	181 188 189 191 193
I.—Speech of Sir (Stabilization II.—(A) Total Overs (B) Analysis of Countries III.—Value of Princi (A) British (B) Italy	APPE Basil Blace of Rupee) seas Trade f Chief Ite pal Articles h Empire	NDICE kett, I of India ms of Impor	S. C.B., a by Co Imported into	Finance untries ts from	rin	cipal	181 188 189 191 193 194 195 196
I.—Speech of Sir (Stabilization II.—(A) Total Overs (B) Analysis of Countries III.—Value of Princi (A) British (B) Italy (C) Belgin (D) Germa (E) France (F) Japan	APPE Basil Blace of Rupee) seas Trade f Chief Ite pal Articles h Empire	NDICE kett, I consider the second sec	S. C.B., a by Co Imported into	Finance untries ts from	from-	cipal	181 188 189 191 193 194 195 196 197
I.—Speech of Sir (Stabilization II.—(A) Total Overs (B) Analysis of Countries III.—Value of Princi (A) British (B) Italy (C) Belgin (D) Germa (E) France	APPE Basil Blace of Rupee) seas Trade f Chief Ite pal Articles h Empire	NDICE ckett, I consider the second se	S. C.B., a by Co Imported into	Finance untries ts from	from-	cipal	181 188 189 191 193 194 195 196
I.—Speech of Sir (Stabilization II.—(A) Total Overs (B) Analysis of Countries III.—Value of Princi (A) British (B) Italy (C) Belgiu (D) Germa (E) France (F) Japan (G) Unite	APPE Basil Blace of Rupee) seas Trade f Chief Ite pal articles h Empire any e d States	NDICE ckett, I consider the second se	S. C.B., a by Co Imported into	Finance untries ts from  India	rin	cipal	181 188 189 191 193 194 195 196 197
I.—Speech of Sir (Stabilization II.—(A) Total Overs (B) Analysis of Countries III.—Value of Princi (A) British (B) Italy (C) Belgin (D) Germa (E) France (F) Japan	APPE Basil Blace of Rupee) seas Trade f Chief Ite pal articles h Empire any d States ores: Reso	NDICE ckett, I consider the second se	ES.  C.C.B.,  a by Co Imported into	Finance untries ts from Findia	ring Pring	cipal	181 188 189 191 193 194 195 196 197
I.—Speech of Sir (Stabilization II.—(A) Total Overs (B) Analysis of Countries III.—Value of Princi (A) British (B) Italy (C) Belgiu (D) Germa (E) France (F) Japan (G) Unite	APPE Basil Blace of Rupee) seas Trade f Chief Ite pal Articles h Empire om any d States ores: Reso	NDICE ckett, I consider the second se	ES.  C.C.B.,  a by Co Imported into	Finance untries ts from Findia	ring Pring	cipal	181 188 189 191 193 194 195 196 197
I.—Speech of Sir (Stabilization II.—(A) Total Overs (B) Analysis of Countries III.—Value of Princi (A) Britisl (B) Italy (C) Belgiu (D) Germa (E) France (F) Japan (G) Unite IV.—Supply of Stomulgated by V.—Steel Industry	APPE Basil Blace of Rupee) seas Trade f Chief Ite pal Articles h Empire om any d States ores: Reso the Depar	NDICE kett, F of India ms of Impor	a by Co Imported into	Finance untries ts from  India  evised tries ar	from-	pro-	181 188 189 191 193 194 195 196 197 199 200
I.—Speech of Sir (Stabilization II.—(A) Total Overs (B) Analysis of Countries III.—Value of Princi (A) Britisl (B) Italy (C) Belgiu (D) Germa (E) Franci (F) Japan (G) Unite IV.—Supply of Stomulgated by V.—Steel Industry VI.—(A) Estimated	APPE Basil Blace of Rupee) seas Trade f Chief Ite pal Articles h Empire om any d States ores: Reso the Depar Protection Consumpti	NDICE kett, F of India ms of Impor	a by Co Imported into	Finance untries ts from  India  Evised stries are	r Prince	pro-	181 188 189 191 193 194 195 196 197 199 200 209 214
I.—Speech of Sir (Stabilization II.—(A) Total Overs (B) Analysis of Countries III.—Value of Princis (A) British (B) Italy (C) Belgin (D) Germa (E) France (F) Japan (G) Unite IV.—Supply of Stormulgated by V.—Steel Industry VI.—(A) Estimated (B) Estimated	APPE Basil Blace of Rupee) seas Trade f Chief Ite pal articles h Empire im any d States ores: Reso the Depar Protection Consumpt Production	NDICE Ekett, F of India ms of Impor	and Rof Indus 220 iteel and a Iron &	rinand untries ts from India  evised tries ar t Wrou t Steel	rom- from- Rules d Lab	pro- our	181 188 189 191 193 194 195 196 197 199 200 209 214 216
I.—Speech of Sir (Stabilization II.—(A) Total Overs (B) Analysis of Countries III.—Value of Princi (A) Britisl (B) Italy (C) Belgiu (D) Germa (E) Franci (F) Japan (G) Unite IV.—Supply of Stomulgated by V.—Steel Industry VI.—(A) Estimated	APPE Basil Blace of Rupee) seas Trade f Chief Ite pal Articles h Empire  d States ores: Reso the Depar Protection Consumpt Production ment of Que	NDICE ckett, I ckett, I confinding confindin	and Rof Indus 220 iteel and a Iron &	rinand untries ts from India  evised tries ar t Wrou t Steel	rom- from- Rules d Lab	pro- our	181 188 189 191 193 194 195 196 197 199 200 209 214