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Survey of Jarm Business in Wai Jaluka.

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## PREFACE

This publication embodies the results of a project on which the Institute has been at work for many years past. It is also, we hope, the first of a series dealing in detail with the different aspects of the agricultural economy of the particular tract.

In the conduct of the survey, whose report is presented herewith, we received two types of help. The first was financial help. This was received from the Imperial Council of Agricultural Research. In so far as one of the chief claims made for the survey method, whose application to India is demonstrated in this publication, is its cheapness it would not be out of place here to give some information regarding expenditure incurred in connection with the The original budgeted cost of the project (excluding cost of publication) was estimated at Rs. 14,400; and it was thought that the entire work in connection with the survey would be completed within two years. The original estimate was exceeded and the actual cost finally came up to Rs. 17,000 approximately. The time taken also, for a variety of reasons, exceeded the original estimate by about 6 months. The total number of farm schedules filled in was about 1100. The cost per schedule thus worked out at a little over Rs. 15, which may be considered cheap. It should be remembered that this was an experimental and a pioneering project. The cost and especially the time required at this stage would be necessarily greater than when investigation follows an established method. The Imperial Council of Agricultural Research gave a grant of Rs. 7,200 (half of the original estimate) towards the cost of the survey. It would have been impossible for the Institute to undertake this work in the absence of this substantial help received from the Council and we are deeply grateful to the Council for the grant given by it.

The other type of help which we must gratefully acknowledge here was that received in obtaining the co-operation of the farmers of the tract in the work of the survey. Willing co-operation of the farmers was a necessary condition precedent to the conduct of the survey; without it all our efforts would have been fruitless. Initially we had to contend with both lack of confidence and apathy. Many farmers were, for example, afraid that the data were being collected by the Government through the Institute with the ultimate aim of enhancing the land revenue. Considerable propaganda had to be carried out during the initial months in order to remove

such misunderstandings and in order to create interest among farmers in our work. A leaflet signed by influential persons and prominent cultivators in the tract assuring the cultivators that our efforts at collecting information were in no way prejudicial to their interests was widely circulated in the tract. Meetings of farmers were also held in every one of the villages from which we selected the farmers and the objectives of the survey and its utility were explained at these meetings. This preliminary work took up a lot of time, but it was both essential and useful. A very large number of farmers and others throughout the tract rendered invaluable help to us in this work. The leaflet, mentioned above, was signed by 120 persons belonging to 24 different places. A large number of persons, apart from the signatories, were also helpful to us in creating confidence and interest in our work among the body of farmers. It is not possible to mention the names of the many individuals who helped us in this manner and we record at this place our gratefulness to all of them.

Poona, 7-6-1940.

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## CONTENTS

						Page
Summar	у	***		****	•••	x
	PA	ART I				
Chapter I	Procedure and Meth	boı	•••	•••	•••	1-28
	(1) Preliminary	***	•••	•••	•••	1
	(2) The Sample	•••	•••	•••	•••	
	(A) The Tract	•••	***		•••	2
	(B) The Villag		•••	•••	•••	3
	(C) The Farme		•••	***	•••	4
	(3) Reliability of D.			***	•••	6
	(4) Modifications A		nd Sug	gested	•••	9
	(5) The Modified S		***	•••	•••	11
	(6) Notes on Indivi	dual Sche	edule F	orms	•••	13
	PA	RT II				
Chapter II	General Description		ract	***	•••	29-37
•	(1) Location and Pl				***	29
	(2) Area and Popul					31
	(3) Rainfall		•••	***	•••	32
	(4) Soils		•••	***	•••	33
	(5) Crops	• •••	***	***	•••	33
	(6) Roads			***		35
	(7) Markets		•••	•••	***	35
Chapter III		•••	•••	•••	•••	3843
	(1) Season in 1936-3	37				38
	(2) Season in 1937-3			***	•••	38
	(3) Prices	• •••	•••		•••	40
Chapter IV	Definitions					44-47
_	Size and Nature of I		iness	***	***	48-94
	(1) Size of Farm		•••			50
	(2) Distribution of					53
	(3) Investment		-			57
	(4) Livestock	-		•••	•••	62
	(5) Crop Combinati		***	•••	***	62
	(6) Livestock Prode		***	•••	•••	66
	(7) Crop Receipts		<b>~~</b> *	•••	•••	67
	(8) Total Farm Rec	eints	***	***	***	76
	(9) Farm Expenses	-	***	•••	•••	70 <b>7</b> 9
	/ ~ \ v arm muheringen		***	***		19

						Pagè
	(10). Profit and Loss (11) Value of Produce	 Sold &	Consu	 mad	***	88 91
	• •	Sola G	Consu	шец		
Chapter VI	Incomes and Profits	•••	•••	***	9	5–129
	(1) Size of Farm		•••	***		96
	(2) Total Expenditure	•	• • •	***	•••	100
	(3) Labour Units	•••	•••	•••	•••	100
	(4) Live-stock Units		***	•••	***	100
	(5) Crop Combination	ns	***	•••	•••	107
	(6) Proportion of Irrig	gated A	rea	•••	•••	116
	(7) Tenure	•••	•••	•••	•••	116
	(8) Intensity of Cultiv	ation	•••	***	• • •	117
	(9) Income from Live-stock Products					126
	(10) Crop Productivity	• •••	•••	,	***	126
Chapter VII	Conclusion	***			13	0-131
-	Appendix	•••	•••	•••	***	132
	Bibliography		•••		13	33-136

## LIST OF TABLES

able No.	Page
1 Number of Farms relating to which data were	
obtaind	5
2 Distribution of the number of farms in the sample	5
3 Area and Population of the District, Taluka, Tract	
and Group	31
4 Area and Population of the 21 Villages from which	
the farms were selected	<b>32</b>
5 Acreage under Important Crops in the Tract	
Surveyed (1935-36)	34
6 Monthly Distribution of Rainfall at Wai	39
7 Harvest Prices in 1936-37 and 1937-38	41
8 Prices of Staple Food Grains 1930 to 1938	42
9 Prices of Money Crops 1934 to 1938	43
10 Size of Farm Area operated (1937-38)	51
10-A ,, ,, (1936-37)	52
11 Distribution of Cultimetal Anna (1007-20)	54
10 Investment (1027-29)	<b>5</b> 8
12-A " (1936-37)	59
12 I former all (NI) - 1 - 1 / 1007 (10.)	60
12 A (1096 27)	61
14 6 6 11 (1007.00)	63
	64
1111/2111111111111111111111111111111111	68
" " " " (2500 51 ) "	70
	70
tant Crops (1937-38)	72
16-A " (1936-37)	74
17 Total Farm Receipts (1937-38)	77
17-A (1936-37)	78
18 Farm Expenses (1937-38)	80
18-A " " (1936-37)	82
19 Summary Table (1937-38)	89
19-A " " (1936-37)	90
20 Manner of Disposal of Produce of Important	
Crops (1937–38)	92
21 Percentage of the value of the Produce of Im-	
portant Crops to the total value of the Crop	
Produce sold, retained at home and Paid in	
Kind (1937-38)	92

22	Size o	f Farm	in Adjus	sted Acres—Fa	rm Income	
			-		(1937-38)	97
22-A				,, ,,	(1936-37)	98
23	,	9 1	1 ),	Net Profi	ts (1937-38)	97
23-A		, ,	, ,,	11 19	(1936-37)	98
24	Total	Farm E	xpenditui	re—Farm Incon		101
24-A				11 11		102
25	,		, ,,	Net Profit	s (193 <b>7-3</b> 8)	101
25-A	,		. ,,	1+ 61	(193637)	102
26	Total	Labour l	Units Util	lised-Farm Inco		103
26-A	,	. ,	, ,,	,, ,,	( 1936–37)	104
27	,	1 11	95	Net Profi	ts ( 1937-38)	103
27-A				,, ,,		104
28	Total	Livesto	ck Units-	-Farm Income		105
28-A	,	1 51	11	<b>)</b> 1		106
29	,			Net Profi	ts ( 1937–38 )	105
29-A	,		. 11	13 13	(1936–37)	106
30	Crop	Combina	ations—F	arm Income	( 1937– <b>3</b> 8 )	108
30-A	,	• •	, ,,	71	(1936-37)	109
31	,			Net Profits	(1937–38)	108
31-A			, 11	16	( 1936–3 <b>7</b> )	109
32				ize of Farms (	Adjusted	
			.937–38)	***	•••	111
32-A				Size of Farms (	Adjusted	
	Ad	cres ) ( 1	.936-37)	•••	•••	111
33	Perce	ntage of	Irrigated	to total Adjus	ted Acreage	
		Farm In	come ( <b>1</b> 9	37–38)		112
33-A	Perce	entage of	f Irrigated	l to total Adjus	ted Acreage	
						113
34	Percei	ntage of	Irrigated	to total Adjus	ted Acreage	
	<u> </u>	Net Proi	fits ( 1937-	-38)		112
34-A	Perce	entage of	Irrigated	l to total Adjus	ted Acreage	
			fits (1936-		•••	113
35	Percei	ntage of	Owned	to total Adjus	ted Acreage	
	<b>—</b> ;	Farm Ind	come ( <b>1</b> 93	37-38)	***	114
35-A	Perce	entage of	f Owned	to total Adjus	ted Acreage	
					•••	115
36				to total Adjus	ted Acreage	
			fits ( 1937			114
36-A	Perce	entage of	f Owned	to total Adjus	ted Acreage	
		Net Pro	fits ( 1936	i_37)	***	115
<b>37</b>	Perce	ntage c	of Acreas	e on Crop-sh	are Tenancy	
		Earn In	( 10	37_38 \		118

37-A Percentage of Acreage on Crop-share Tenancy	
—Farm Income ( 1936-37 )	119
38 Percentage of Acreage on Crop-share Tenancy	
—Net Profits (1937–38)	118
38-A Percentage of Acreage on Crop-share Tenancy	
—Net Profits (1936-37)	119
39 Cost of Labour Utilised per Adjusted Acre-Farm	
Income ( 1937–38 )	120
39-A Cost of Labour Utilised per Adjusted Acre—Farm	
Income (1936-37)	121
40 Cost of Labour Utilised per Adjusted Acre-Net	
Profits ( 1937–38 )	120
40-A Cost of Labour Utilised per Adjusted Acre-Net	
Profits (1936-37)	121
41 Manure Utilised per Adjusted Acre-Farm	
Income (1937-38)	122
41-A Manure Utilised per Adjusted Acre-Farm	
Income ( 1936-37 )	123
42 Manure Utilised per Adjusted Acre-Net Profits	
(1937–38)	122
42-A Manure Utilised per Adjusted Acre-Net Profits	
(1936-37)	123
43 Live-stock Products per Adjusted Acre—Farm	
Income (1937-38)	124
43-A Live-stock Products per Adjusted Acre-Farm	
Income ( 1936-37 )	125
44 Live-stock Products per Adjusted Acre-Net	
Profits (1937–38)	124
44-A Live-stock Products per Adjusted Acre-Net	
Profits (1936–37)	125
45 Crop Index—Farm Income (1937-38)	129
46 ,, ,, -Net Profits (1937-38)	129