# THE NEW SOVIET LIBRARY

## (1) SUPPLY AND TRADE IN THE U.S.S.R.

## THE NEW SOVIET LIBRARY

- 1. SUPPLY AND TRADE IN THE U.S.S.R. by NODEL, Editor of Supply, Co-operation, Trade
- 2. HEALTH PROTECTION IN THE U.S.S.R. by SEMASHKO, Former People's Commissar for Health now Chairman of the Child Commission of the C.E.C.
- 3. THE SOVIET THEATRE (with 36 plates) by MARKOV, Literary Director of the Moscow Art Theatre
- 4. THE INDUSTRIAL REVOLUTION IN THE U.S.S.R. by TAL, Head of the Department of Economics of the U.S.S.R. in the Sycrdlov Communist University
- 5. COLLECTIVISED AGRICULTURE by GAISTER, Member of the Presidium of Gosplan
- 6. LABOUR by KRAVAL, Deputy Chairman of the Central Board of Economic Statistics
- 7. THE SOVIET STATE AND THE SOLUTION OF THE PROBLEM OF NATIONALITIES by DIMANSTEIN
- 8. FOREIGN TRADE IN THE U.S.S.R. by YANSON, Former Chairman of Arcos
- 9. THE SOVIET LEGAL SYSTEM by VISHINSKY, Public Prosecutor
- 10. COMMUNICATIONS by TVERSKOI, Director of the Transport Sector, State Planning Commission of the U.S.S.R.
- 14. FINANCE by GRINKO, Minister of Finance
- 12. SCIENCE AND EDUCATION by PINKEVICH, Professor and Dean of the Second Moscow University
- 13. LITERATURE

by Zelinsky

All 3/6 except No. 3, which is 5/-

SIS maya

# PUBLISHER'S ADVERTISEMENT

A GREAT NUMBER of books on Soviet Russia have come from the press during recent years—but mainly impressions of the Soviet régime by visitors to or residents in the Soviet Union. Indeed, the lack of really precise and definite information has been as noticeable as the plethora of impressions.

We accordingly requested prominent Soviet officials to prepare a series of books which would *describe* and *explain* the Soviet system and method in the various branches of economic, political, national, social, and artistic life. We have italicised the words *describe* and *explain*; for the intention is simply to tell us, for instance, *how* labour is organised, *how* the problem of nationalities is being dealt with, *how* a collective farm works, *how* commodities are distributed, *how* justice is administered, and so on.

V. G.

### NOTE ON WOLF ABRAMOVICH NODEL

WOLF ABRAMOVICH NODEL, thirty-six years of age, is now editor of the newspaper Supply, Co-operation, Trade —the organ of the People's Commissariat of Supply in the U.S.S.R., the All-Union Co-operative Association, and the Central Committee of the Union of Co-operative and Trade Workers.

Nodel's social activity began in 1914, when he organised and directed an illegal union of trade workers in Dvinsk.

During the years of the Revolution he carried on active social and political work in White Russia, Turkmenia, Uzbekistan and Moscow. In White Russia he was People's Commissar of Labour, a member of the Presidium of the Central Executive Committee of the White Russian Socialist Soviet Republic, editor of the newspaper Star, and president of the Union of Educational Workers.

In Turkmenia and Uzbekistan he was editor of various newspapers and director of a number of publications, simultaneously carrying on important Soviet work as a member of the Government.

At the present time he is a member of the Presidium of the All-Union Co-operative Association and head of the All-Union Institute of Journalism.

He was the editor and part author of the text-book The Economics of Soviet Trade, and author of a large number of works on questions of agriculture, supply, trade and the Press. He is a member of the editorial board of the journal Soviet Trade and of a magazine devoted to the work of the Press.

## THE NEW SOVIET LIBRARY

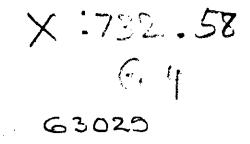
(I)

# SUPPLY AND TRADE IN THE U.S.S.R.

by

## W. NODEL

LONDON VICTOR GOLLANCZ LTD 14 Henrietta Street Covent Garden 1934



Printed in Great Britain by The Camelot Press Ltd., London and Southampton

## Chapter I. Growth of Incomes and Consumption among Soviet Workers page 11

Economic growth and the rising standard of livingincreased incomes from large-scale farming-the continuous spur to production-the problem of organising distribution

Chapter II. Who Organises Supply and Trade in the U.S.S.R.?

> The special character of Soviet trade—the regulation of trade—trading organisations—diminishing rôle of private trade—relative importance of trading organisations

### Chapter III. Wholesale and Retail Trade

Organised planning of trade—advantages of organised trade—concentration of wholesale trade—retail trade : elimination of the private trader—growth of the distributive network—house-shops and home deliveries

# Chapter IV. How the Present System of Supply is Organised

The supply system in the early period—the principle of selective distribution—the reasons for selective distribution—temporary character of rationing—the transition to unrestricted supply

Chapter V. The Consumers' Co-operative Movement and its Work

> Gigantic growth of the movement--larger trade in food products--the network of consumers' co-operatives --control by the membership and factory workers

Chapter VI. The Workers' Supply Departments and why they were Created

> Supply as a part of labour organisation—supply and labour discipline—workers' supply departments and co-operatives—privileges for factory workers

23

33

53

66

79°

#### CONTENTS

#### Chapter VII. Consumers' Co-operatives in the Village The growth of collective farming-improved position of collective farmers-the functions of village cooperatives-productive work of village co-operatives Chapter VIII. The System of State Collections and their Scope How supplies are obtained-State planning and control of supplies-compulsory deliveries and mutual contracts-decentralised collections-collective farm trading-price variations and their limits Chapter IX. Communal Feeding and Breadbaking The elimination of needless labour-the rapid growth of communal feeding-" closed " and " open " restaurants - bread - baking in old conditions-Chapter X. Vegetable Gardens and their Importance in the Workers' Supplies

Activities of consumers' co-operatives—co-operative and factory gardens—importance of local supplies transport economies

Chapter XI. Conclusion

Problems created by increasing demand--supply estimates in the second Five-Year Plan 92

108

135

153

164

INTHE U.S.S.R. all industrial production is now in the hands of the State and co-operative organisations, while the greater part of agricultural production is carried on by State and collective farms. Wholesale trade is trade between State, co-operative and collective units; retail trade is between these units and the individual. The function of trade, wholesale and retail, is therefore not the making of profit but the distribution of products.

This distribution is, in the main, conducted according to a central plan, drawn up by a special committee under the Government. But the plan itself is drawn up on the basis of plans submitted by the actual trading organisations, on the basis of the general plan of production. The trading organisations are : special State bodies, controlled by the People's Commissariat of Supply ; the trade departments of the (State-owned) industrial trusts ; various co-operative organisations ; the collective farms, and the "workers' supply departments " in large factories.

The main purpose of centralising the control of trade is to ensure that the distribution of

## PUBLISHER'S NOTE

\*what is produced helps forward industrial production and the general social aims of the Soviet Government. But there is also a "decentralised" field, in which the initiative is left to the local bodies.

The forms of distribution are intimately linked with the general social plan—communal feeding, for example, is organised because it is a step towards the liberation of women. The constant interweaving of distribution with production and with a general social plan gives trade in the U.S.S.R. its special interest. ABSENTEEISM, combating of, 81, 82 Agriculture, growth of, 168 ff. Army bakeries, 148

- BAKERIES, co-operative, 105
- Berlin Konjunktur Institute, a Sonderheft of, cited, 19
- Bread, open trade in, 113
- Bread sales, subscription books for,
  - Bread-baking, communal, 135, 145, 153

    - Labour-costs of, 151 in Mechanised bakeries : results, 148, 149 ff.; in old conditions, 145 ff.
  - CANNING INDUSTRY, the, 18
  - Capital (Marx), cited, 145 ff.
  - Cattle, slaughter of, 169
  - Central Committee of the Communist Party of the Soviet Union, the, cited, 137–8
  - Chase, Stewart, cited, 37, 98
  - Children, care of, socialisation of. 135, 136, 145
  - Centrosoyuz, the, 22, 74, 75, 78, 87, 92, 102
  - Collections, centralised, 118, 119 Decentralised, 119, 120 ff.; conventional prices at, 130, 131, 192; figures of, 170-1
    - State, figures of, 168 ff.
    - on State farms, 111, 118
    - Three kinds of, 119
  - Collective farms, 14, 15, 111, 166; consolidation of, 99, 116; communal feeding on, 152 ; growth of, 92 ; increased production of, 168-9, 170; increased incomes from, 14 ff., 72, 93-4, instances of, 95 ff., 134; sales by, to the State, 118; shops of, 131; supplies from, 111; trading of, 118, 124, 128

- Collectivisation, victory of, 92, 93 Commercial system, development of, 49-50
- Communal feeding, 20; development and advantages of, 105, 106, 135, 137, ff. 143-4, 152, 155, 167; organisations carrying on, 140-1; preference in, given to workers, 143
- Consumers' Co-operative Movement, work of, and gigantic growth of, 66 ff.
- Consumers' co-operatives, control of, 73-4, 76 ff.; network of, 68, 73; rôle of, in collection of supplies, 114 n.; societies controlling, 73-4; State credits to, 31; vegetablegrowing by, 153 ff.; in villages, see Village Co-operatives
- Consumers' goods, increased production of, 167; relative output of, in U.S.S.R., Germany, and U.S.A., 19
- Consumers' societies, 79
- Consumption, growth of, 11 ff. ; exceeding growth of production, 129
- Contracts, 43; mutual, 117-18
- Co-operative Congresses, Executive Committees of, 78
  - Trade, in U.S.S.R., basic principles of, 22
- Co-operatives (see also under names). activities of, under the Five-Year Plan, 67 ff.
  - Closed, 57, 61, 62, 65, 88, 89, . why necessary, 88; and workers' Supply departments, 85 sqq.
  - and Collective farms, socialist agreement between, 102-3

Food trade of, increase in, 70-1 Funds of, 69-70

Goods allotted to, for sale to farmers, 128

173

- Co-operatives, location of, 48 Management of, 73
  - Membership of, 67
  - Multiplication of, 167
  - Profits made by, control of, 98, 104-5
  - Share of, in State collections, 114 & n.
- State loans and aid to, 69-70 Cotton crops, 19
- DAIRY and livestock farms, 159
- Delivery, compulsory, of food products, 114; and mutual contracts, 117-18
- Dining-rooms, on collective farms, 140; departmental, 142; house, 142; mechanised, 141; of village co-operatives, 105, 106
- Distribution, centralised, 58, 63; organising of, problem of, 20; selective, principles of, and reasons for, 55, 56-7, 58
- Distributive network, the, growth of, 47, 68, 83-4
- Drudgery, domestic, abolition of, 135-6, 137, 145
- Eberfeld Speeches (Engels), cited, 34 Engels, F., cited, 34
- FACTORY, the, what it is, 79; wrecking in, 81, 82
- Factory co-operatives, 68, 73
  - Gardens, importance and output of, 155, 156
  - Kitchens, 136-7, 139
  - Managers, duties of, 80, 86-7
  - Workers, privileges for (see also Workers), 88
- Failin, E., cited, 37
- Farm and factory collections, 120 ff.
- Farms, see Collective, Dairy, Individual, and State farms. Feeding, see Communal do.
- Field kitchens, 106

- Field-work of co-operatives, 100 sqq.
- Fines, 43, 116
- Fishing industry, the, 18
- Five-Year Plan, the first, achievements of, 12, 13, 14, 17, 18, 19, 20, 47, 48, 56, 66, 67, 112, 137, 138, 143, 144-5, 148, 162; the second, tasks of, 166 ff.
- Food-preparation factories, 142
- Food industry, growth of, 18
- Food products, co-operative trade in, growth of, 70
- Footwear, growth of demand for, 165-6
- GARDEN BELTS round cities, 161-2
- Gorki, Maxim, sited, 147
- Grain collections, increase in, 20, 109 ff., 114 ff., 168
  - Export, 112 Quotas, 116
- Greenbaum, G., cited, 37
- HIRSCH, Prof. J., atted, 37
- Hogs, increase of, 169
- Home deliveries, 51
- Hot-houses using waste steam, 158-9
- Hours saved by communal feeding, etc., 136-7 \*
- House-shops, 51
- Housing of workers, 80
- INCOMES OF Capitalists, 12; of collective farm-workers, increase of, 14 ff., 72, 93 ff., 134; other workers', 11 ff.
- Individual farms, 14; yield and products of, 110
- Industrial co-operatives, 42
- Industries, local, importance of, 22
- Interest on capital, U.S.A., and U.S.S.R.; 12 & n.
- KITCHEN-FACTORIES, 138, 139, 141; supplies of, sources of, 144
- 174

- Kuibishev, --, 167
- Kulaks, 81, 93, 95, 111, 169
- LABOUR, commercial, redundant,

Socialisation of, 135-6, 137

- Labour discipline, supply and, 82
- Labour organisation, supply a part of, 79
- communal Labour-saving by measures, 135-6, 137, 145
- Lenin, N., cited, 145
- Livestock, and dairy output, 169
- Living, standards of, rise of, 13, 15, 172
- Local co-operatives, 42
- Local demand, supply of, and importance`of, 43, 157
- London, bread-baking in, 145 sqq. Ludwig, Emil, 59
- McFadden, ---, cited, 66
- Machine-tractor stations, cooperatives for, 76
- Markets, keeping open, 125 ; price variations at, 129
- Marsakov, -, and his bakery system, 149
- Marx, Karl, cited, 60, 145
- Meat collections, rise in, 20
- Meat-packing industry, the, 18
- of, elimination Middlemen, 34 sqq., 122
- Molotov, —, 167
- Nation, The (New York), cited, 11-12
- New Economic Policy, the, 28, 47, 92, 124
- "PATRONAGE" over shops, 77-8
- Pay on collective farms, 96 & n.; in relation to skill, 60, 79
- People's Commissariats of Supply, the, 26, 87, 140; council of, duties of, 25, 113 ff.
- Population of U.S.S.R., 26
- Prices at collective farmers' city markets, 132

- Prices, conventional, 190, 191-2 Government, 131
  - Levels of, 130 Reductions of, 167, 171, State aim of, 134
  - Retail, control of, 99
  - Three sets of, 131 sqq.
  - Uniform, anticipation of, 89 Variations in, limits of, 129
- Private traders, elimination of 21, 24, 26, 28, 29, 45, 49, 68
- Producers' co-operatives, 21, 25
- Production, the continuous spur to, 17
- Profit-making, limitation of, 98, 104-5
- Purchasing power, growth of in U.S.S.R., 164 ff., 171
- RATIONING system, the, 53, 171; temporary character of, 61
- Raw materials, sources of, new, 10
- Restaurants, State-controlled, 142; closed and open, 143 ff.
- Retail trade and elimination of the private trader, 45\*
- Revue des Études Co-opératives, gited 83 ₊∶
- Robinson, --, cited, 66;
- Russia, Tsarist, bread-baking in, 147-8 .;
- SALES by collective farmers, 97
- Shock brigaders, privileges of, 64-5, 90, 91, 100, 102
- Sickle and Hammer Plant, garden supplies secured by, 155-6
- Socialisation of labour, 135–6, 137
- Socialist competition, nature of, 90
- Soviet co-operatives, difference of, from those elsewhere, 103
- Soviet Government, fundamental object of, 72
- Soyuznarpit, 140, 141
- Specialised co-operatives, 68, 75
- Stalin, Joseph V., cited, 59-60, 80, 90, 91, 93-4, 112-13
- 175 175

- State Collections, system and scope of, 108; growth of, 109 ff.; three forms of, 108-9
- State farm-workers, co-operatives of, 70
- State farms, 15; collections on, 111, 118-19, 166; food supplies for, 71

State loans to co-operatives, 69

State Planning and Control of supplies, 113 ff.

State shops, to be multiplied, 167

- Strumilin, Prof., cited, 136
- Subscription books, for purchases of staple articles, 32
- Summary, 164 ff.
- Supplies, how obtained, 108; inequality in, 64-5; organisation of, 20; principles of, 63; State planning and control of, 113 ff.; technique of, 65; from vegetable gardens, 155
- Supply, Co-operatives and Trade, cited, 102
- Supply system, the, early and existing, 53 ff., 65; reorganisation of, 56; transition from, to freedom in, 63
- TAX METHOD, applications of, 118,
- Textiles, 19
- Town co-operatives, 73
- Trade, capitalist, waste in, 38; cost of, 37; efficient, a function of, 21; organised, planning of, and advantages of, 33, 36; preferences to, 29; private, see Private Traders; regulation of, 25; Soviet, special character of, 23-4; wholesale, 33 ff., concentration of, 39; and retail, 33 ff.; and the trusts, 41
- Trade turnover, increase of, 167
- Trading, by individual farmers, 108

- Trading Organisations, 25 ff., 47 ; • relative importance of, 30
- Transport of goods, 34, 39, 40, 64; economies in, 161 ff.
- Twenty-six and One (Gorki), cited, 147
- UNEMPLOYMENT, non-existent in U.S.S.R., 81, 84, 171
- VEGETABLE GARDENS, 105, 144; importance of, in workers' supplies, 153 ff.
- Village co-operatives, 70, 71, 73, 74, 92; dining-rooms of, 105, 106; farms of, 105-6; features of, 103-4; field-work of, 106; functions of, 98; goods sold by, whence procured, 104; productive work of, 105 ff; profit-limitation of, 98-9, 104; sale values and share capital of, 106-7
- Vsekopit, 140, 141
- WAGES, real, increase of, 167
- Women, emancipation of, by communal feeding, etc., 135-6, 137, 145; equality of, with men, 135-6, 137; in industrial plants, 137
- Work as condition of getting foodsupplies, 84
- Workers, living needs of, provision for, 80; mass assistance of, on farms, 160; privileges of, 13-14,<sup>3</sup> 79, 80, 82, 88; specially privileged, see Shock brigaders
- Workers' co-operatives, 71
- Workers' supply departments and closed co-operatives, 85 ff.; control of, 86-7; object of, 79, 83; rationing of, 89
- Wrecking elements, and disruption of supply, 56; in factories, 81, 82

176